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Extending Cisco SD-WAN to Industrial IoT solutions

Subtitle goes here

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How

- 1 Find this session in the Cisco Live Mobile App
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“Disruptions by digital transformation are driving adoption of SD-WAN at a pace that is unheard of in wide-area networking”

Gartner

<https://www.gartner.com/document/3535717>

"The SD-WAN market is expected to witness a CAGR of 38.9% from 4B in 2023 to 42B in 2030"

SD-WAN market survey report 2024
Prescient & Strategic Intelligence

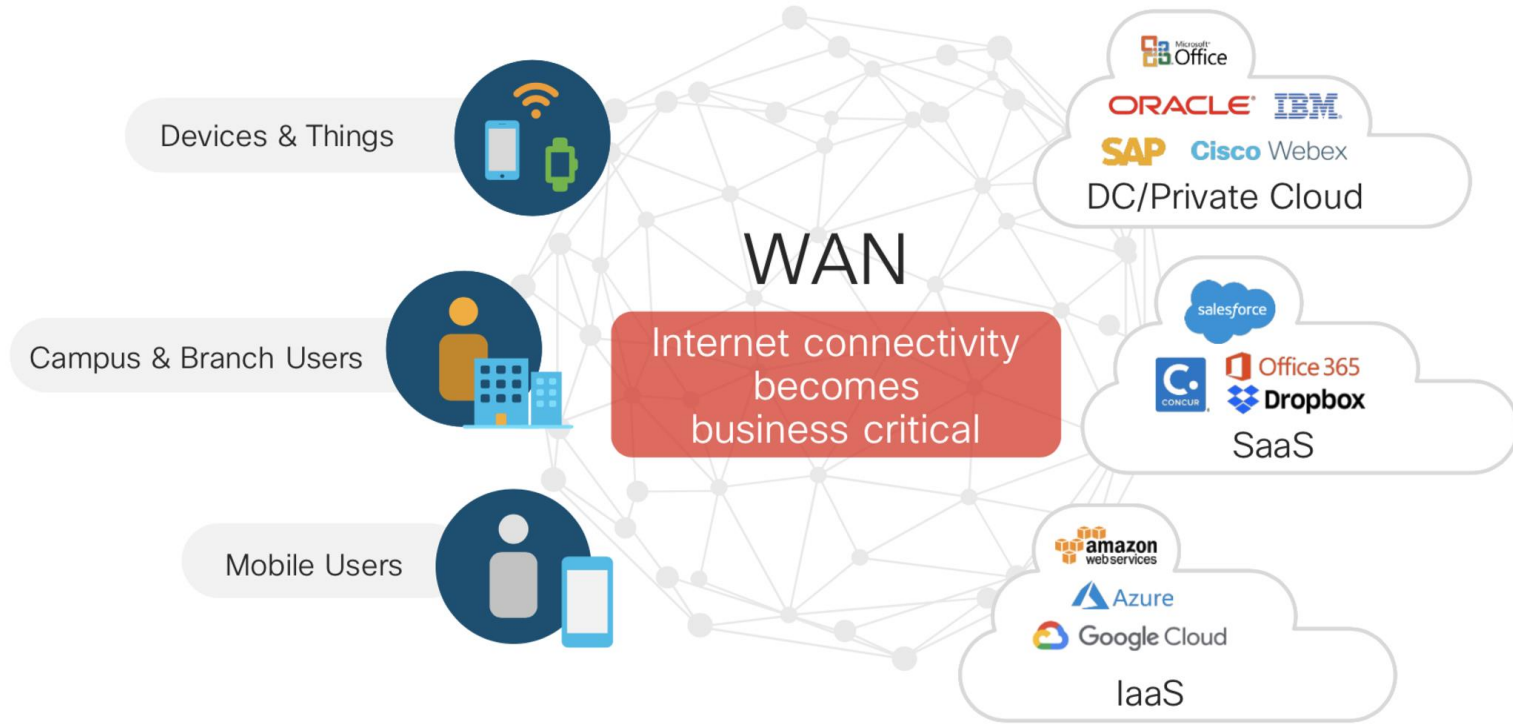
Agenda

- Why SD-WAN is the Future of Networking?
- Cisco's Industrial IoT portfolio
- Cisco's SD-WAN extension for Industrial IoT

Why SD-WAN is the Future of Networking?

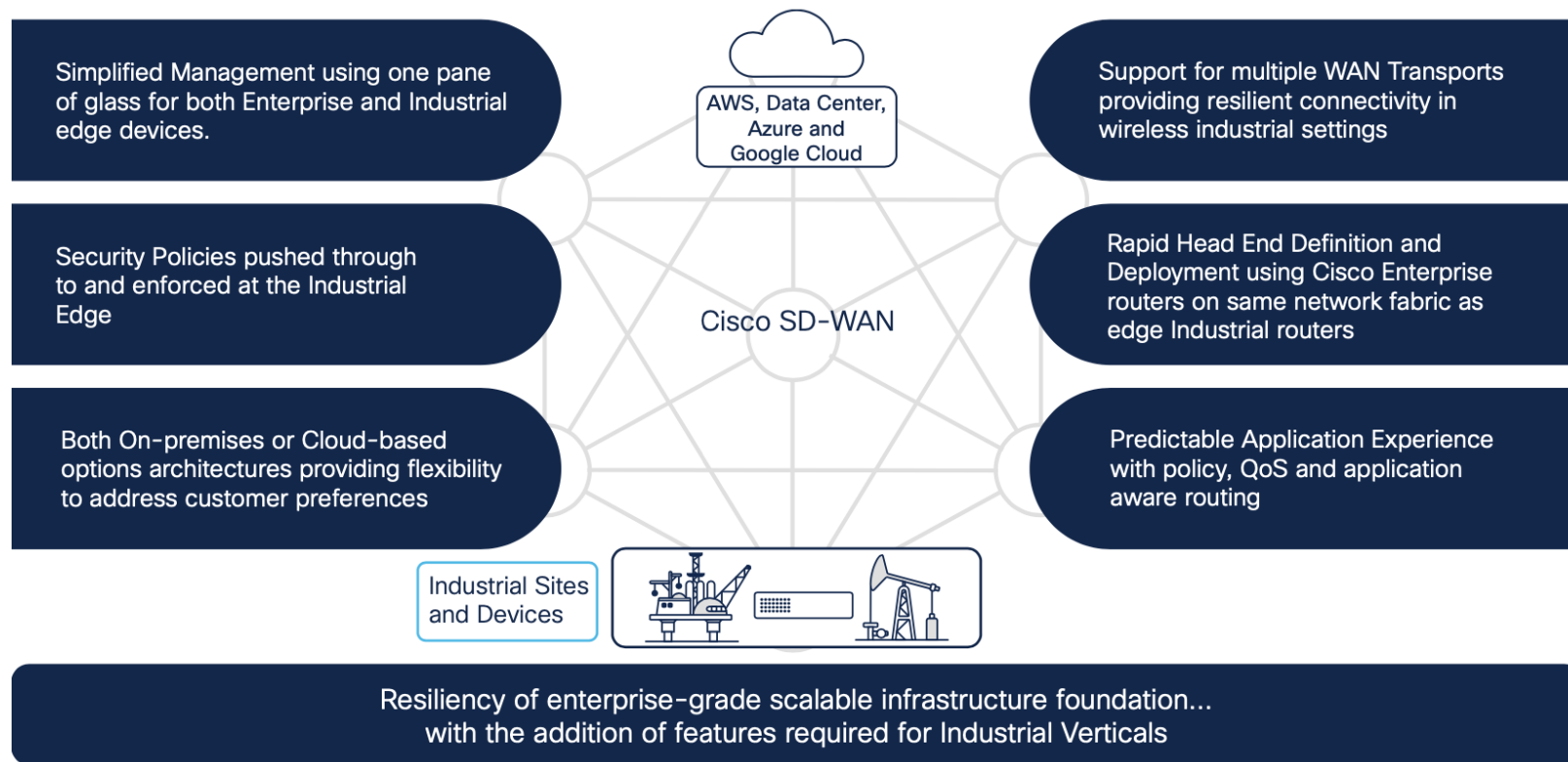


Applications Moving to Not one Cloud, But Many



More user, things and applications, everywhere

Significance of SD-WAN for Industrial solutions



Customer objectives and challenges in IIoT

Customer objectives



1. Reduce security risk for devices in noncarpeted areas



2. Gain speed and agility



3. Extend connectivity to rugged, noncarpeted areas



4. Meet compliance and regulatory goals



5. Innovate and differentiate

Customer challenges



1. Security concerns



2. IT + OT



3. ROI



4. Control and complexity



5. Business process – people – tech – digital twins

Remote ATMs



Warehouses



Distribution centers



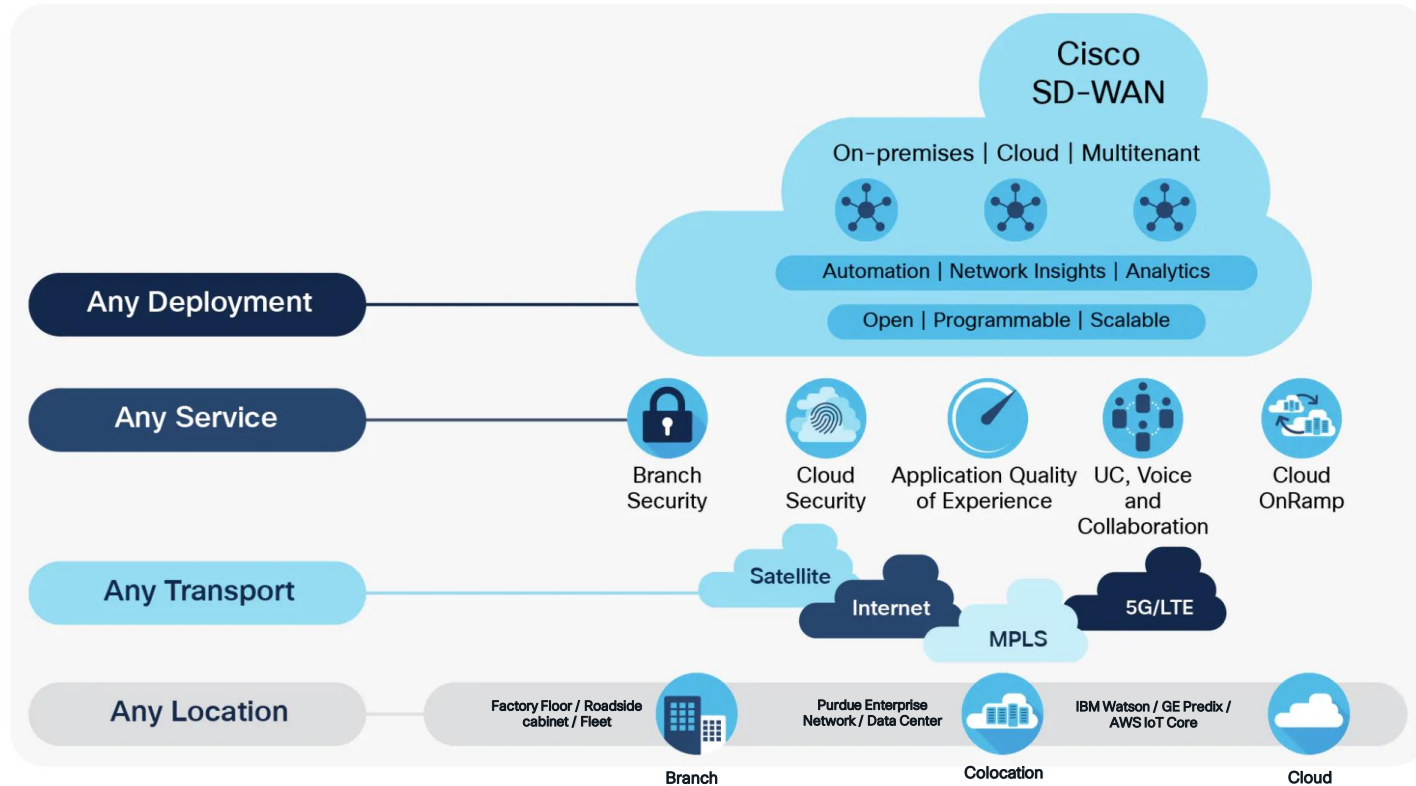
Ports



Remote POS



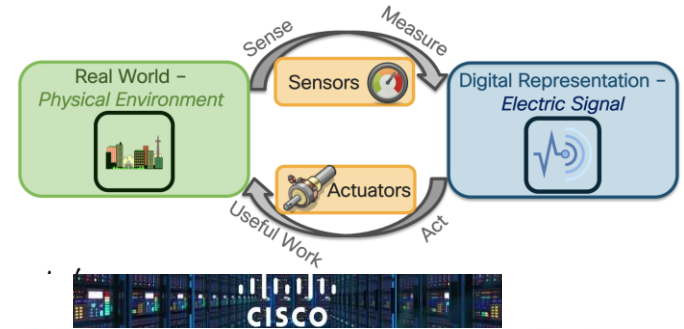
Cisco SD-WAN in a nutshell



Industrial IoT



Real world and IT World



Product impact

Potential IT/OT applications

Physical → digital

- Sensors and controls
- Wearables
- Augmented reality

Digital

- Signal aggregation
- Optimization and prediction
- Visualization and POU delivery
- Cognitive and high-performance computing

Digital → physical

- Additive manufacturing
- Advanced materials
- Autonomous robotics
- Digital design and simulation



Remote locations



Harsh weather



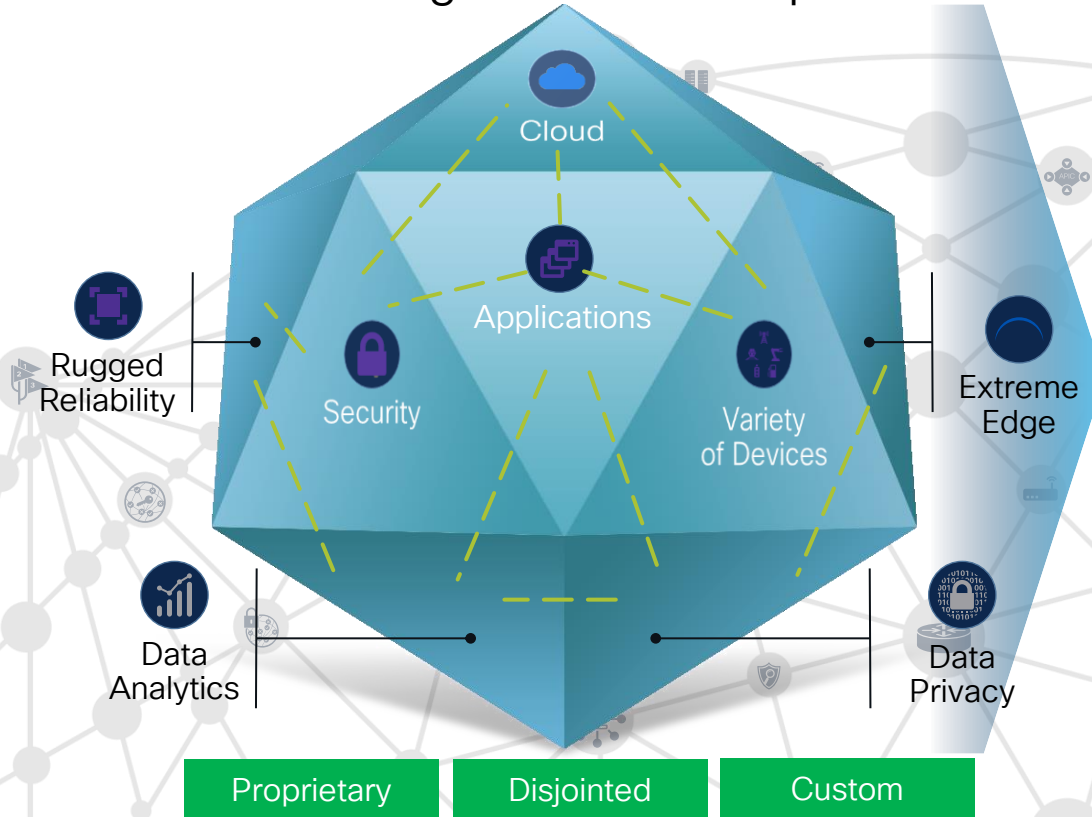
Mission-critical processes



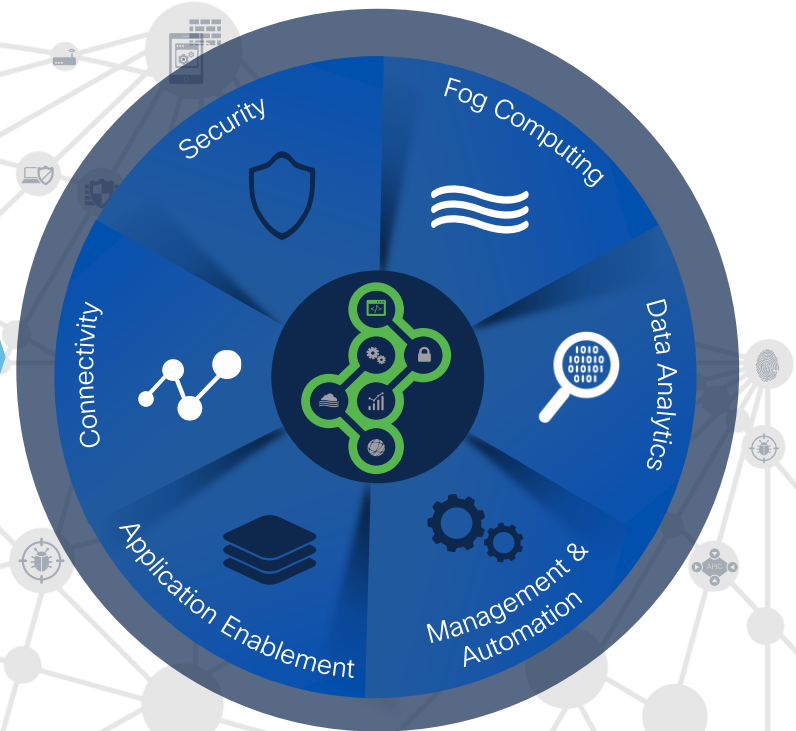
- Harsh environment
- Low Power
- Low bandwidth
- Mission critical
- Industrial Security
- Industrial Protocols

IoT Needs a Holistic Approach

From: Fragmented & Complex



To: Integrated IoT System



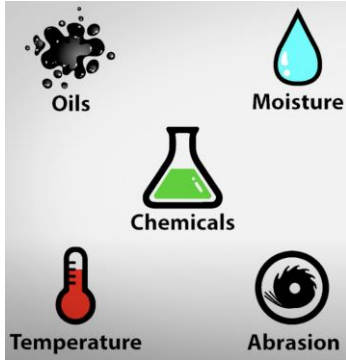
Traditional Networking Series



Industrial Networking Series



Ruggedized Devices and Connectors



Sample IP Rating

IP	6	8
"Ingress Protection"	First Digit: Solids Protection	Second Digit: Liquids Protection

	HAZARDOUS MATERIAL	CLASS	CLASS/DIVISION	GROUPS
	Gases or Vapors (acetylene, hydrogen, ethylene, propane)	Class I	Division 1 Division 2	A, B, C, D
	Combustible Dusts (electrically conductive dusts, carbonaceous dusts, agricultural dusts)	Class II	Division 1 Division 2	E, F, G
	Ignitable Fibers (cotton lint, flax, rayon)	Class III	Division 1 Division 2	No Equivalent

<https://www.dsmt.com/resources/ip-rating-chart/>



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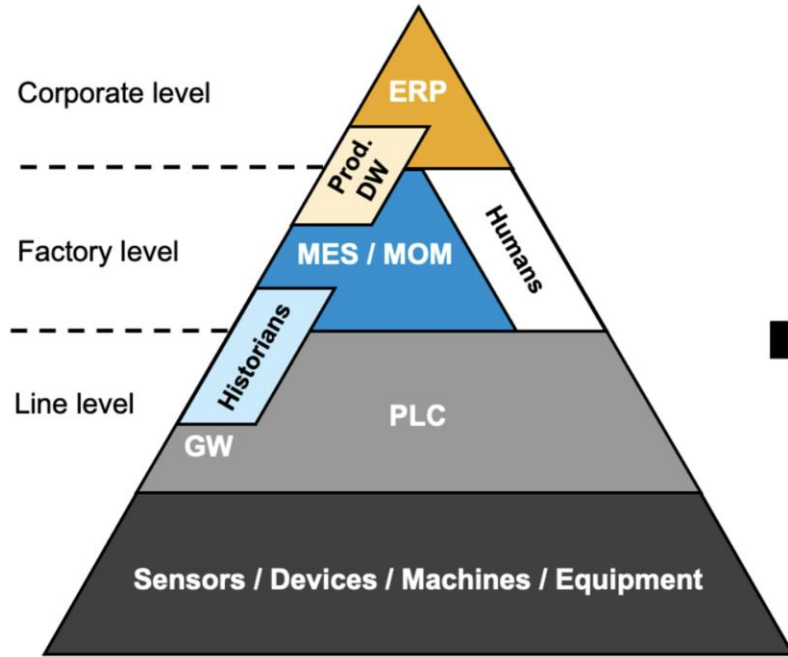
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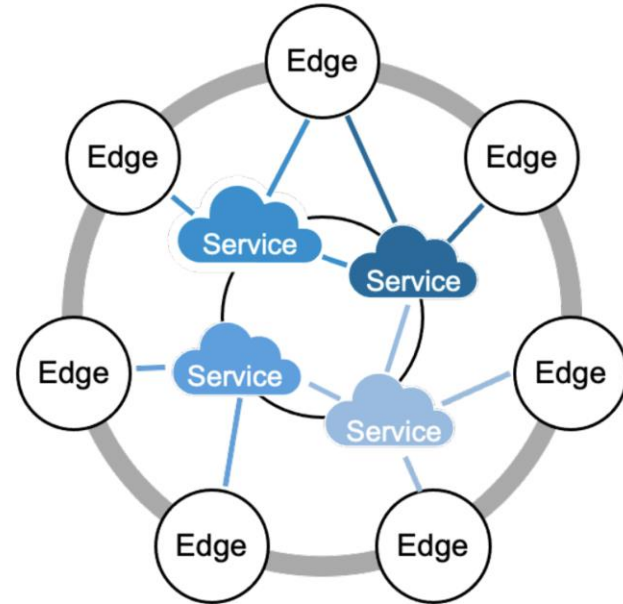
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Industry 4.0: Centralised to Distributed systems

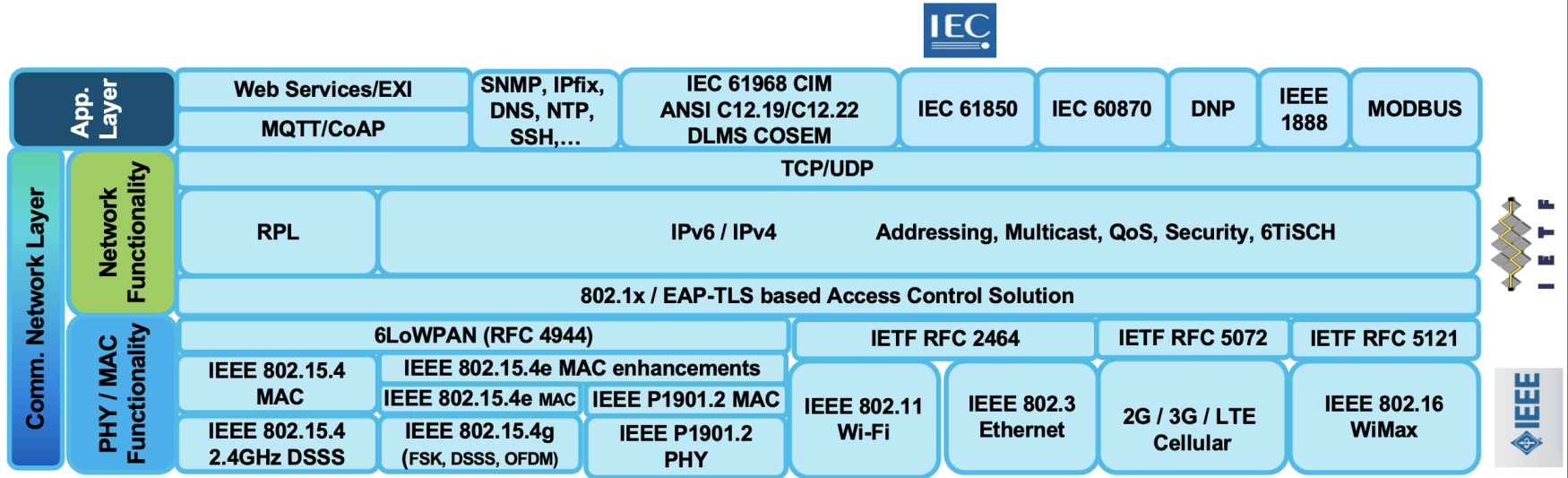


From traditional ISA-95 stack ...



...to highly distributed systems.

IoT Use of Open Standards



Cisco Industrial Portfolio

Familiar experience with a **single IOS-XE operating system**

Industrial ethernet switches

DIN-Rail, IP67, and stackable rackmount



Industrial Wi-Fi, Ultra-Reliable Wireless Backhaul, and LoRaWAN

Wireless connectivity for industrial and outdoor



Industrial routers

Modular connectivity for remote and mobile assets



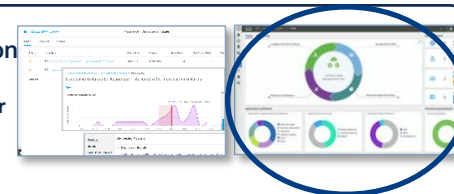
Embedded networking

Embedded routers and switches



Management and automation

Cisco Catalyst Center
Cisco Catalyst SD-WAN Manager



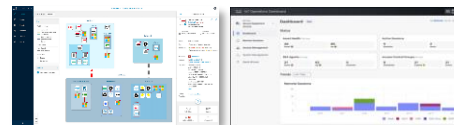
Data control & exchange

Edge Intelligence
IOx

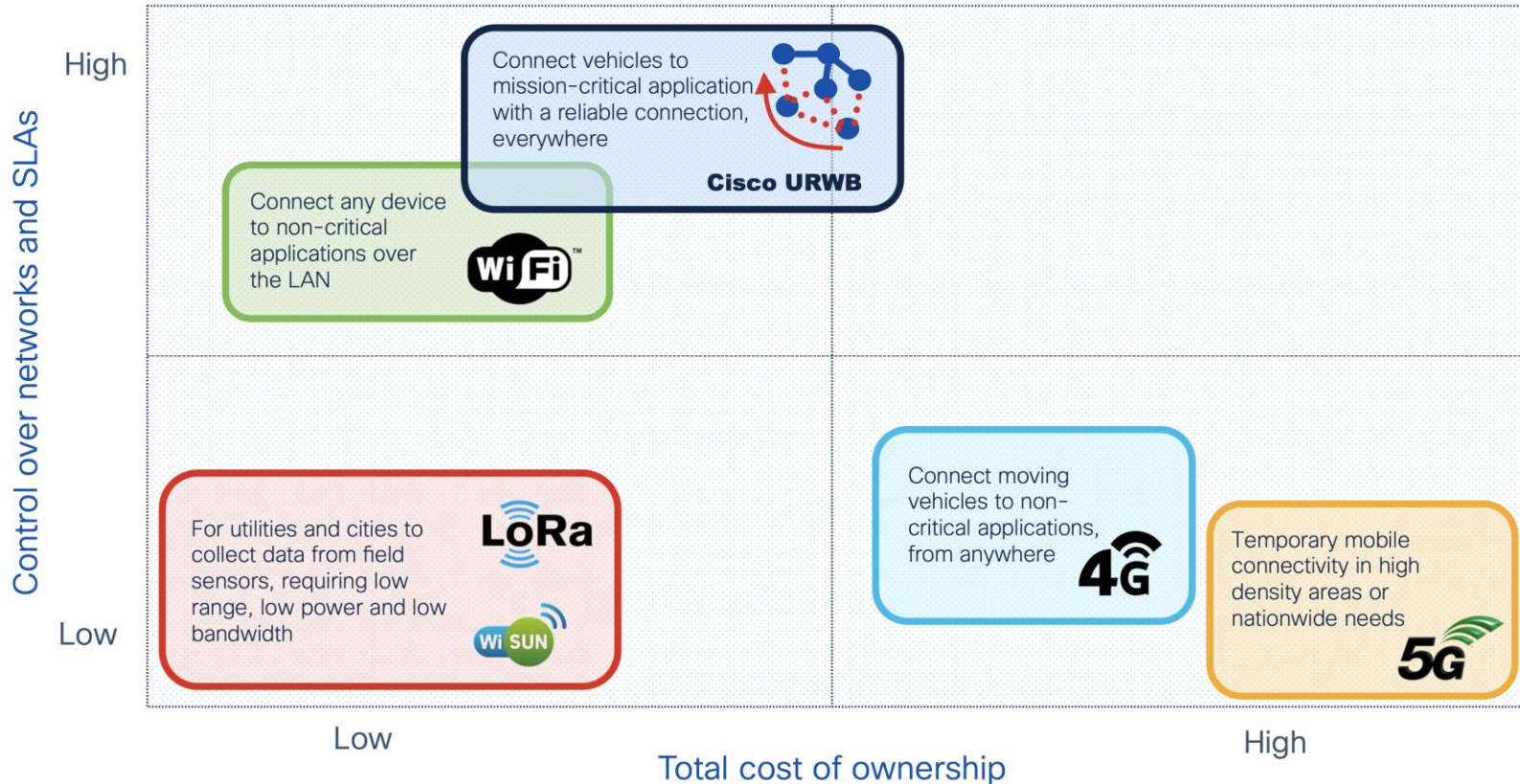


Industrial cybersecurity

Cyber Vision
Secure Equipment Access



Cisco Industrial Wireless Portfolio



Cisco Industrial IoT SD-WAN Portfolio



Industrial Routers – SD-WAN Features Summary

IR8340



IR1101



IR1800



	IR8340	IR1101	IR1835	IR18xx
SD-WAN & SD-Routing	✓	✓	✓	✓
VPN, VRF, VLAN Segmentation	✓	✓	✓	✓
WAN Redundancy	✓	✓	✓	✓
Zero/One Touch Provisioning	✓	✓	✓	✓
Serial SCADA using RS-232 / Raw-Sockets	✓	✓	✓	✓
Field Pluggable Cellular Modems	✓	✓	✓	✓
Dual Fiber Uplink	✓	✓		
Unified Threat Defense Next Gen Firewall	✓		✓	
IEC61850-3, IEEE1613	✓	✓		
Precision Time Protocol	✓			
PRP, HSR Support	✓			
Dual Power Supply	✓			

Catalyst SD-WAN

Industry-Compliant Certification



PCI-DSS

Securing SD-WAN infrastructure and simplifying customer journey to compliance



SOC2/SOC3

Validates following controls with-in trust services criteria (TSC)

- Security,
- Availability,
- Processing Integrity,
- Confidentiality and Privacy



FIPS 140-2

Validation of the Approved Cryptographic algorithms for SD-WAN



FedRAMP*

Uniform evaluation and authorization of cloud information security controls for federal agencies utilizing SD-WAN



ISO

International Standards to manage information security Governance risk, Security Technique, Protection of Privacy, and Protection of PII



C5

Evaluation of operational security against cyber-attacks when using cloud services within the context of German Government's Security recommendations for SD-WAN

Cisco's IoT Routing Portfolio

Secured and Optimised for demanding, outdoor deployments

Demanding, mission critical deployments

ATMs, low voltage substations,
roadside traffic cabinets, remote assets



IP67 sites, Remote monitoring, O&G
streetlights, intersections



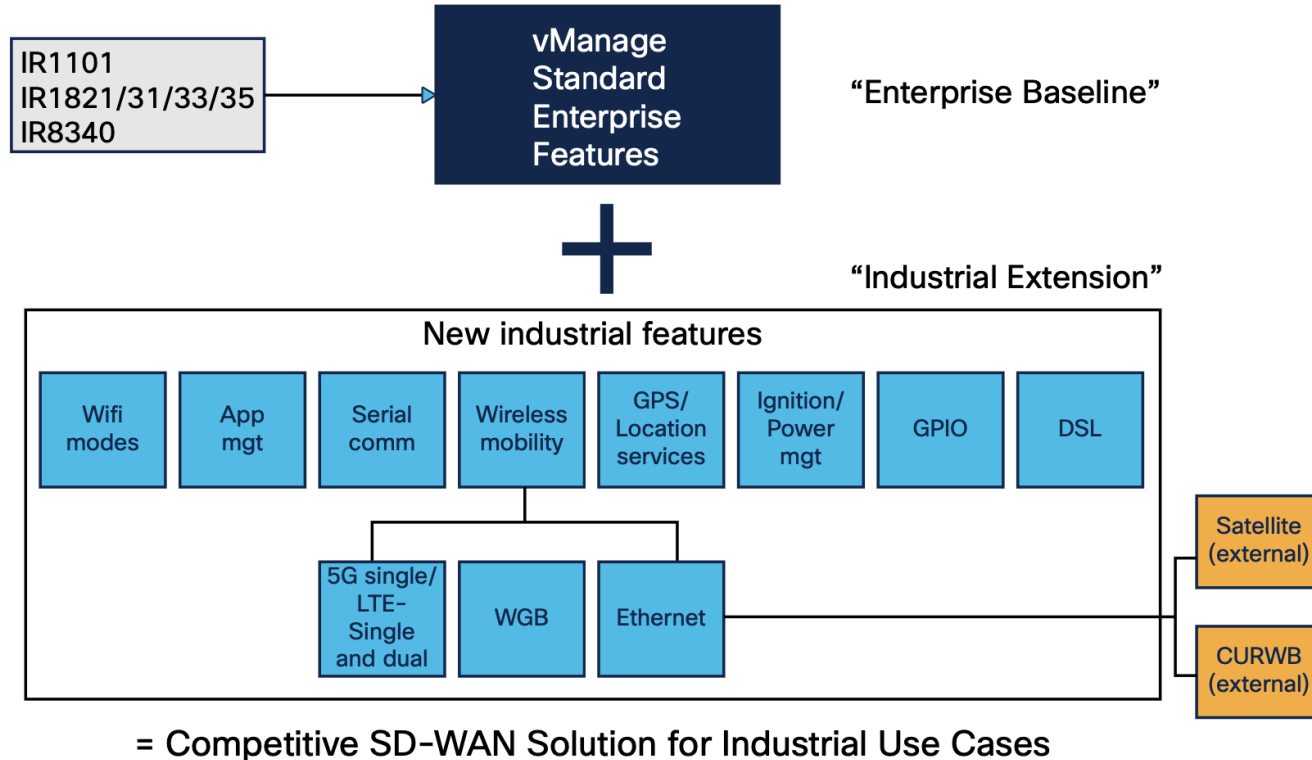
Fleet, first-responders, pipelines, DER sites –
Solar, Wind and Storage



Factory, high voltage substations, Large Battery
storage



SD-WAN extension for industrial solutions



Industrial extensions

Industrial router extension

Wireless mobility	1
Ethernet extended WAN interfaces	2
Wi-Fi modes	3
DSL communications	4
Serial communications	5
GPS and location services	6
Vehicle interfaces	7
General purpose I/O	8

Benefits and applicability

Dual 5G/LTE, WGB, CURWB roaming for transit
Satellite, Broadband, DSL, Wifi for remote/mobile apps
Hot spot, remote office - fleet applications
Legacy wired interfaces for roadways and rail
SCADA, legacy devices - remote assets
NMEA GPS data for location - based apps - fleet apps
Ignition Sense/Power Mgt - router power ctrl for fleets
Discrete sensors or external triggers - remote assets

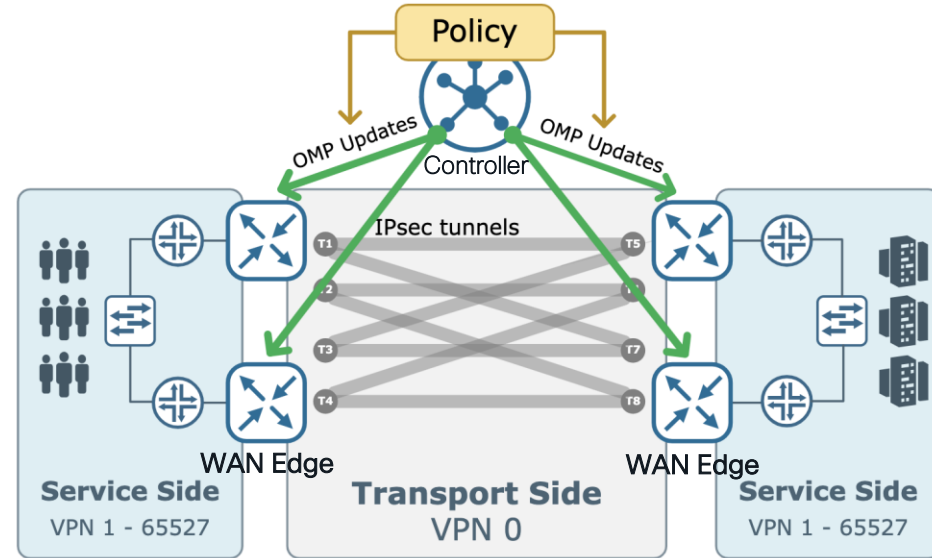
Cisco Catalyst Rugged Industrial Router comparison

Feature	IR1100	IR1800	IR8100	IR8300
Memory, Storage	4GB, 8GB eMMC – 4GB usable	4GB/8GB, 8GB eMMC – 4GB usable	4GB/8GB, 8GB eMMC – 4GB usable	4GB/8GB, 16GB Flash
IP rating	IP30	IP40 and IP54 with extension kit	IP67	IP30
Connectivity Options	Ethernet, LTE/5G, DSL, serial, CURWB (external radio)	Ethernet, Wi-Fi6, LTE/5G, DSL, serial, 30W PoE, CURWB (external radio)	Ethernet, LTE/5G	Ethernet, LTE/5G, serial NIM, T1/E1, 60W PoE, CURWB (external radio)
Ignition power management	No	Yes	No	No
IoT protocols support	N/A	CANbus	Wi-SUN	N/A
Alarm port (GPIO)	1 input (+4 GPIO)	4 GPIO on IR1835 only	2 GPIO	2 input, 1 output
GPS, GNSS	GPS from Cellular	GPS from Cellular, GNSS	GPS from Cellular, GNSS	GPS from Cellular, GNSS
Edge Compute	Yes	Yes	Yes	Yes
Cisco IOS-XE SDWAN	Yes	Yes	Yes	Yes
Cyber Vision	17.3.1	Roadmap	Roadmap	Roadmap
Edge Intelligence	17.3.1	Roadmap	Roadmap	Roadmap
Umbrella	17.1.1	17.6.1	17.6.1	Roadmap
LoRaWAN PIM support	Yes	Yes	Yes	No

Understanding Cisco SD-WAN

Key Concepts and Terminology

- **Transport Side** – WAN Edge Interface connected to WAN Side – Always VPN 0
- **Service Side** – WAN Edge interface attaching to the OT network (LAN side)
- **Service Side** – Router interface attaching to the OT network
- **TLOC** – Transport Location – Color (WAN interface), System IP, Encapsulation (IPsec/GRE)
- **OMP** – Overlay management Protocol (Fabric only) – Facilitates fabric routing control and connectivity
- **System-IP** – Unique identifier of an OMP Endpoint
- **Site-ID** – Identifies the Source Location of an advertised prefix
- **BFD**: Bidirectional Forwarding Detection
- **vRoute** – Routes learnt/connected on Service Side

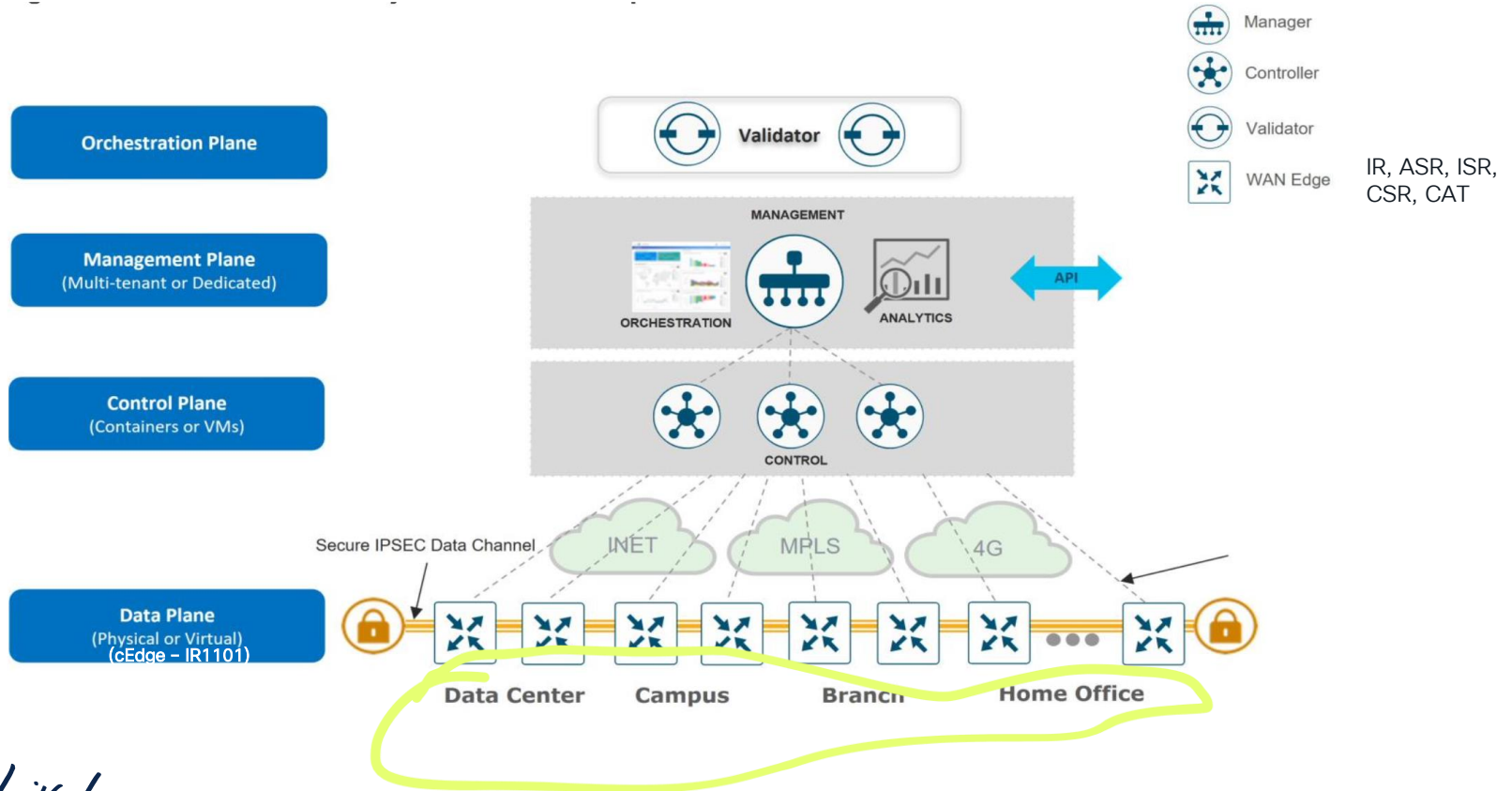


WAN Edge: IR, ASR, ISR, CSR, CAT

Cisco SD-WAN components renamed

Old Name	New Name (rebranding)	Documentation	Displayed on Screens	API/CLI - Documentation
Cisco SD-WAN	Cisco Catalyst SD-WAN	Cisco Catalyst SD-WAN	Cisco Catalyst SD-WAN	Cisco Catalyst SD-WAN
vManage	Cisco Catalyst SD-WAN Manager	SD-WAN Manager	Manager	vManage
vAnalytics	Cisco Catalyst SD-WAN Analytics	SD-WAN Analytics	Analytics	vAnalytics
vBond	Cisco Catalyst SD-WAN Validator	SD-WAN Validator	Validator	vBond
vSmart	Cisco Catalyst SD-WAN Controller	SD-WAN Controller	Controller	vSmart
Self Service Portal	Cisco Catalyst SD-WAN Portal	Cisco Catalyst SD-WAN Portal	Cisco Catalyst SD-WAN Portal	SD-WAN Portal
Cloud-Delivered Cisco SD-WAN	Cloud-Delivered Cisco Catalyst SD-WAN	Cloud-Delivered Cisco Catalyst SD-WAN	Cloud-Delivered Cisco Catalyst SD-WAN	NA

Cisco SD-WAN Architecture overview



Controller deployment options

On-Premise

Validator Manager Controller Controller



ESXi or KVM



Physical Servers

VM

Cisco or MSP/Customer Hosted

Validator Manager Controller Controller



AWS or Azure

Certified Cloud (PCI, SOC2/ISO/C5)*

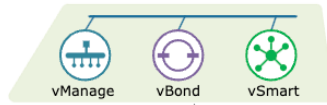
Gov. Cloud (FedRAMP)*

*Only Cisco hosted

Overlay –Any transport, Any topology , Anywhere !!

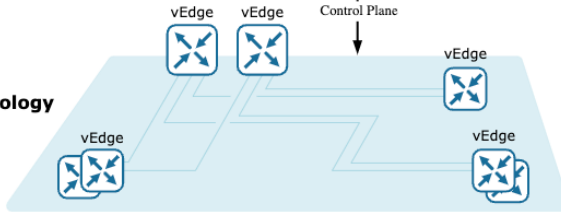
Any controllers deployment

- Public Cloud
- Private Cloud
- On-premises



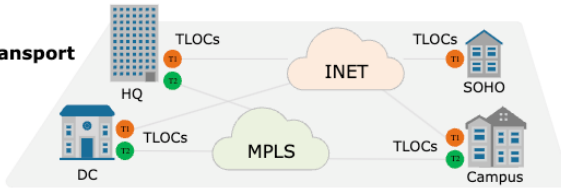
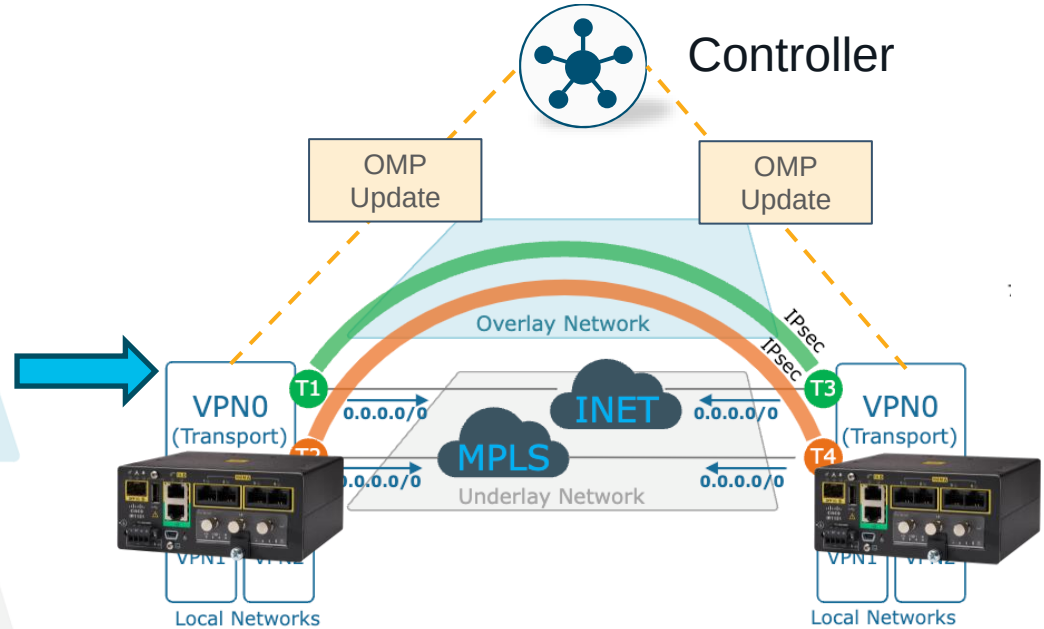
Any overlay topology

- Hub and Spoke
- Full mesh
- Partial Mesh



Any underlay transport

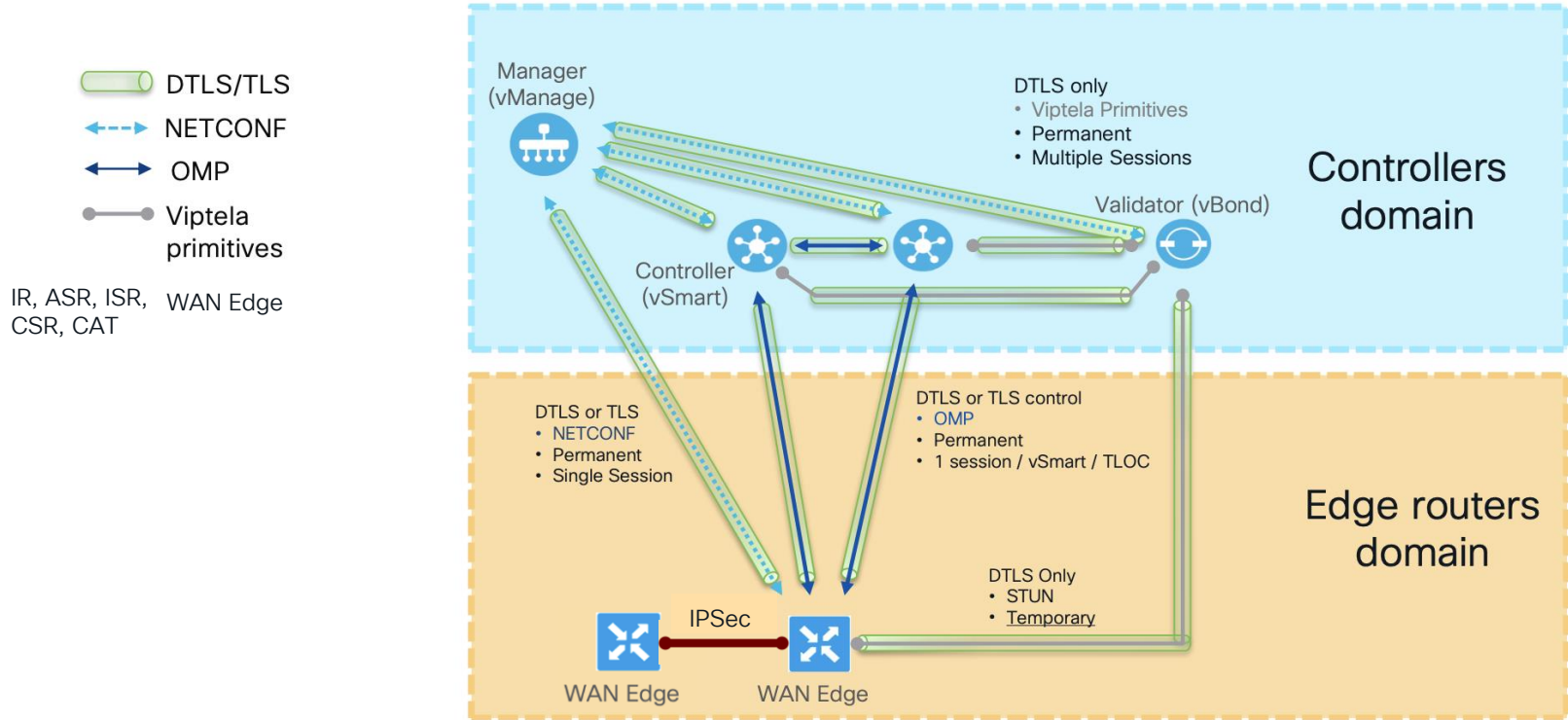
- Broadband
- MPLS
- 4G/5G



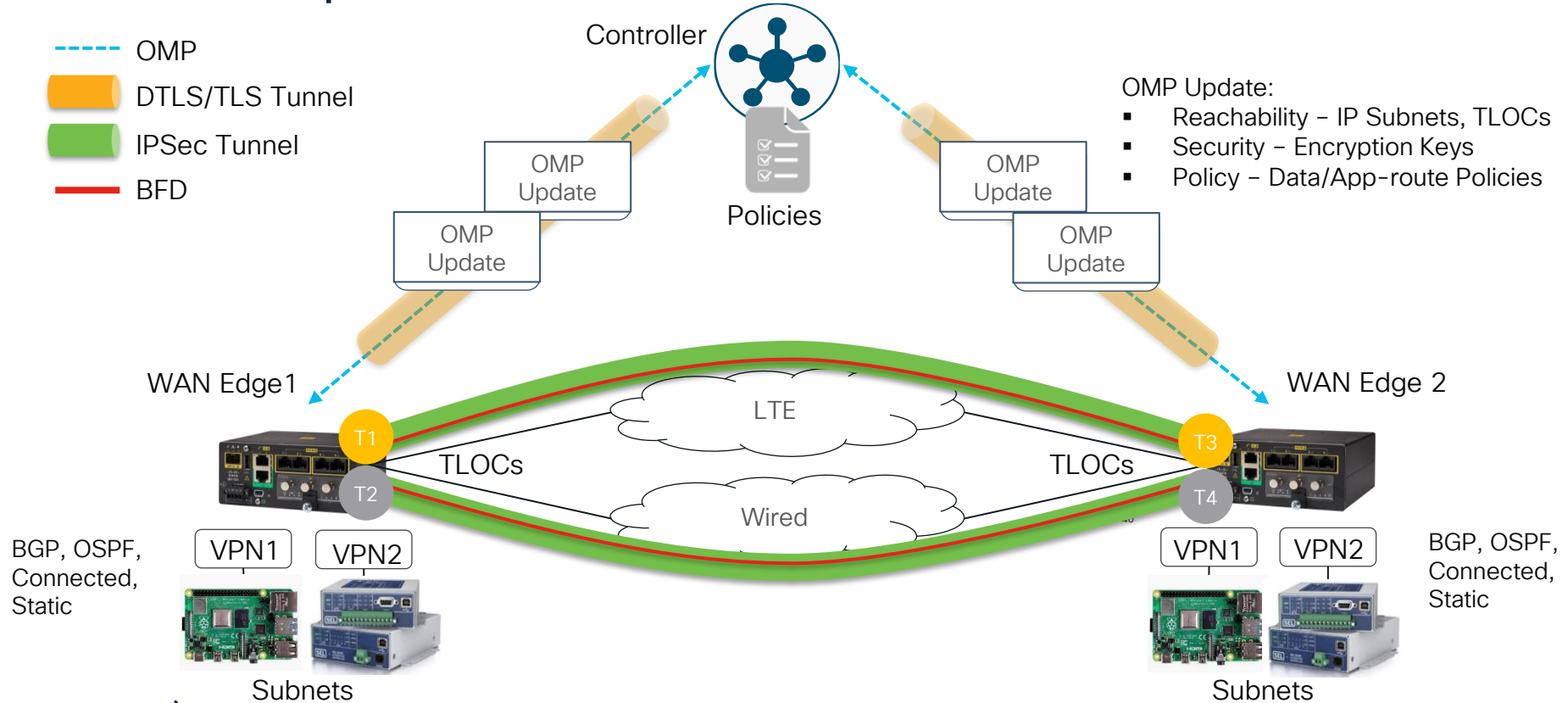
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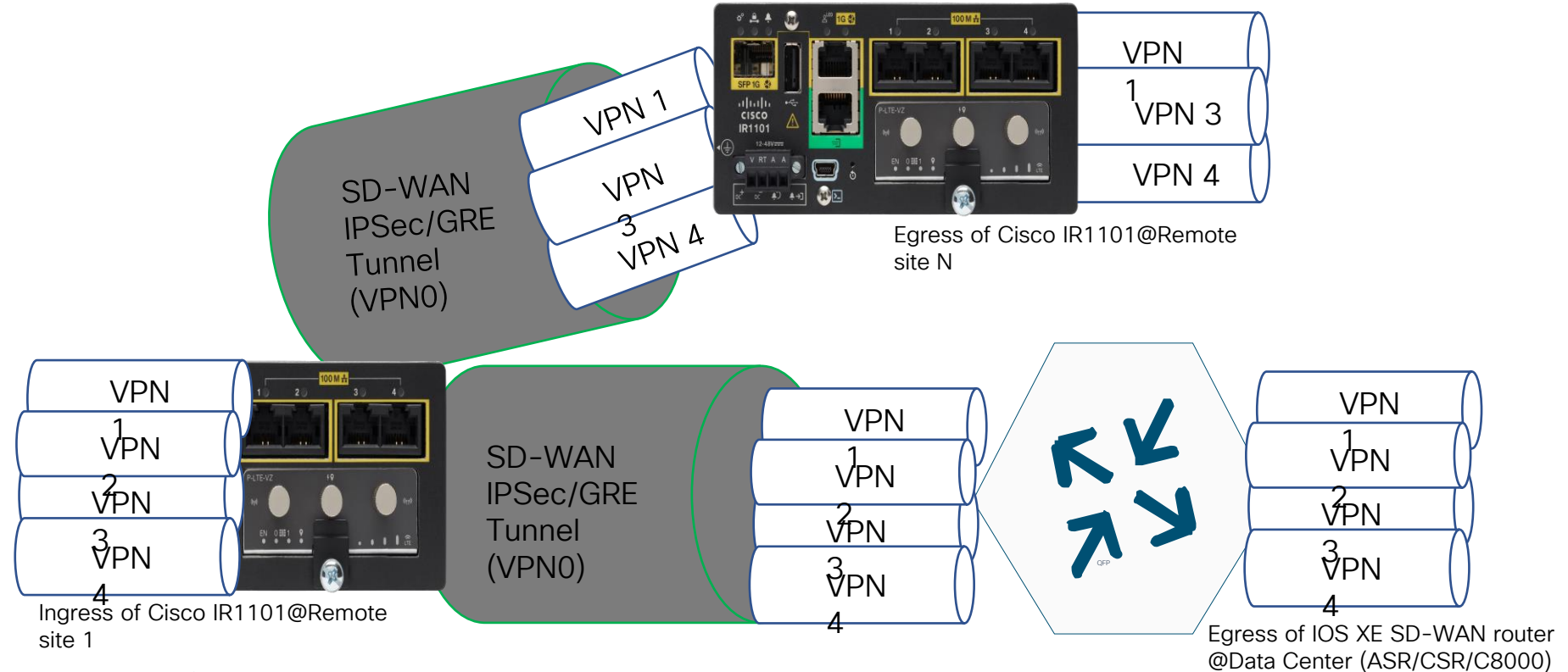
Secure control plane connections



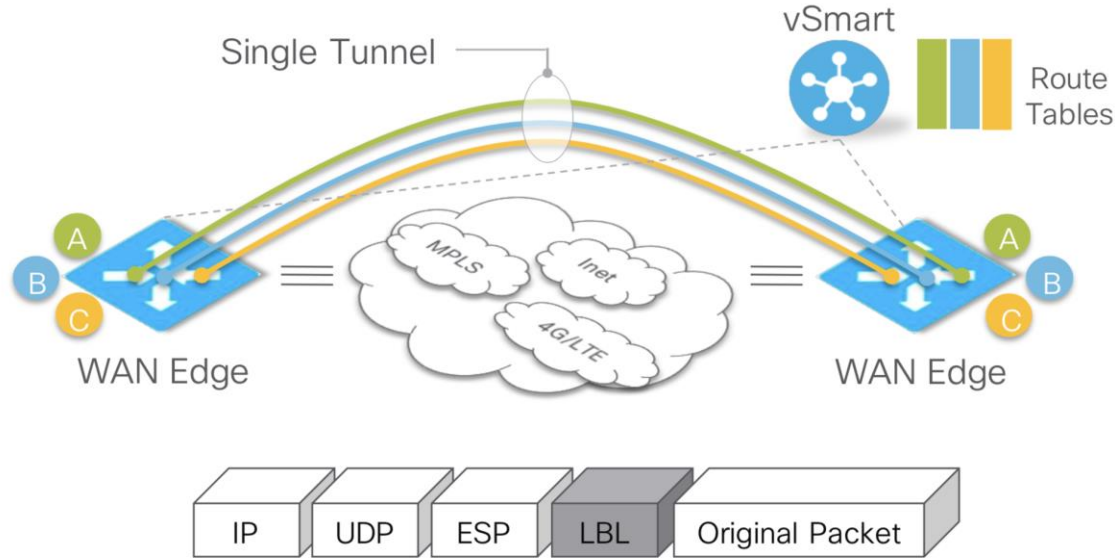
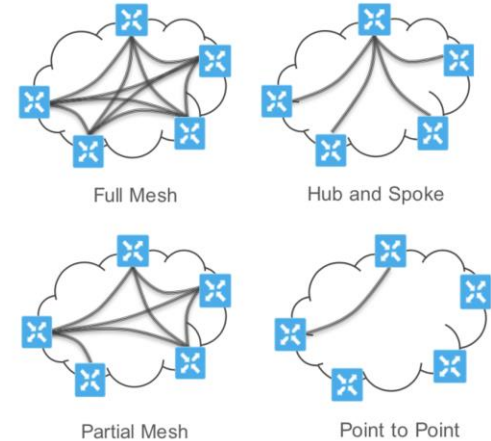
Fabric Operation



SD-WAN service VPN tunnels

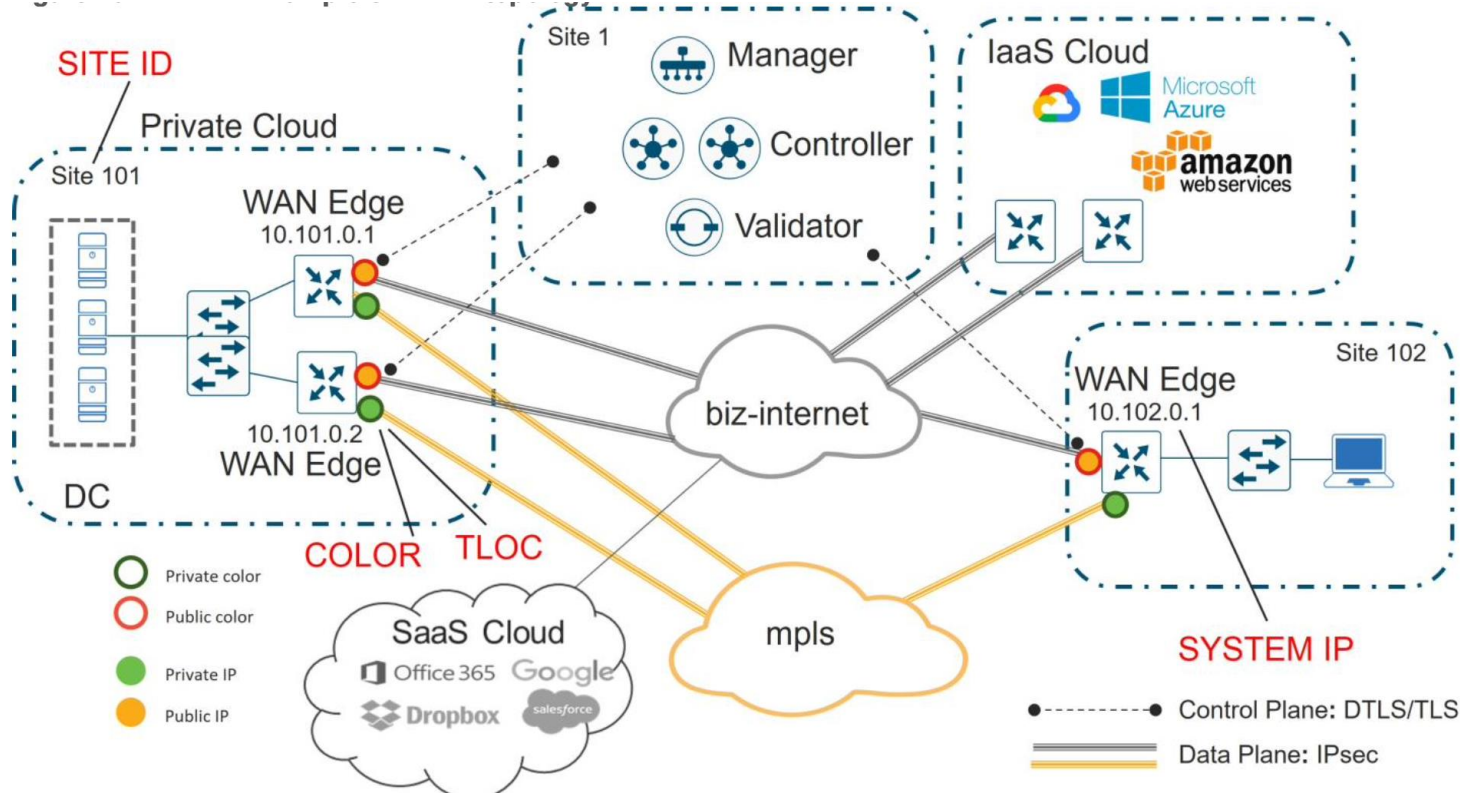


End-to-End Segmentation with Multi-Topology



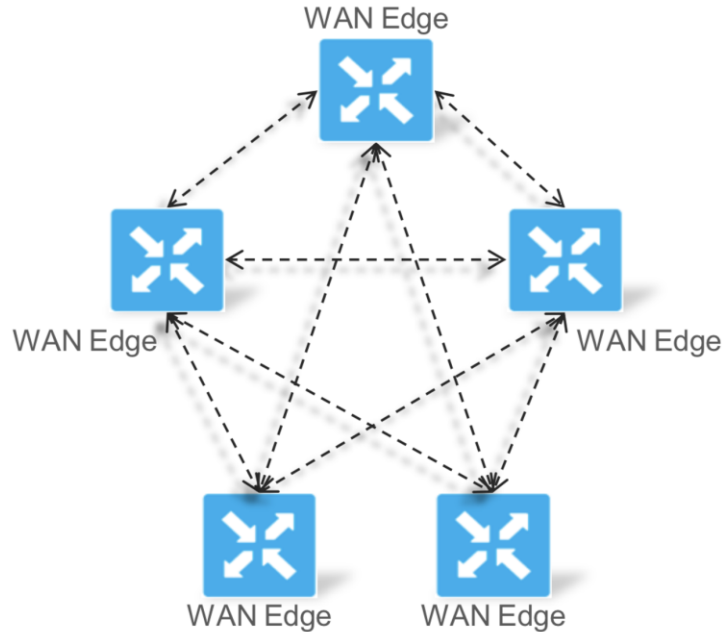
- Segment connectivity across fabric w/o reliance on underlay transport
- WAN Edge routers maintain per-VPN routing table for complete control plane separation

Sample SD-WAN topology



Data plane status and quality

Data Plane Liveliness and Quality



WAN Edge: IR, ASR, ISR, CSR, CAT

- Bidirectional Forwarding Detection (BFD)
- Path liveliness and quality measurement
 - Up/Down, loss/latency/jitter, IPSec tunnel MTU
- Runs between all WAN Edge routers in the topology
 - Inside SD-WAN tunnels
 - Across all transports
 - Operates in echo mode
 - Automatically invoked at SD-WAN tunnel establishment
 - Cannot be disabled
- Uses hello (up/down) interval, poll (app-aware) interval and multiplier for detection
 - Fully customizable per-WAN Edge, per-transport

App-QoE: Packet Loss Mitigation

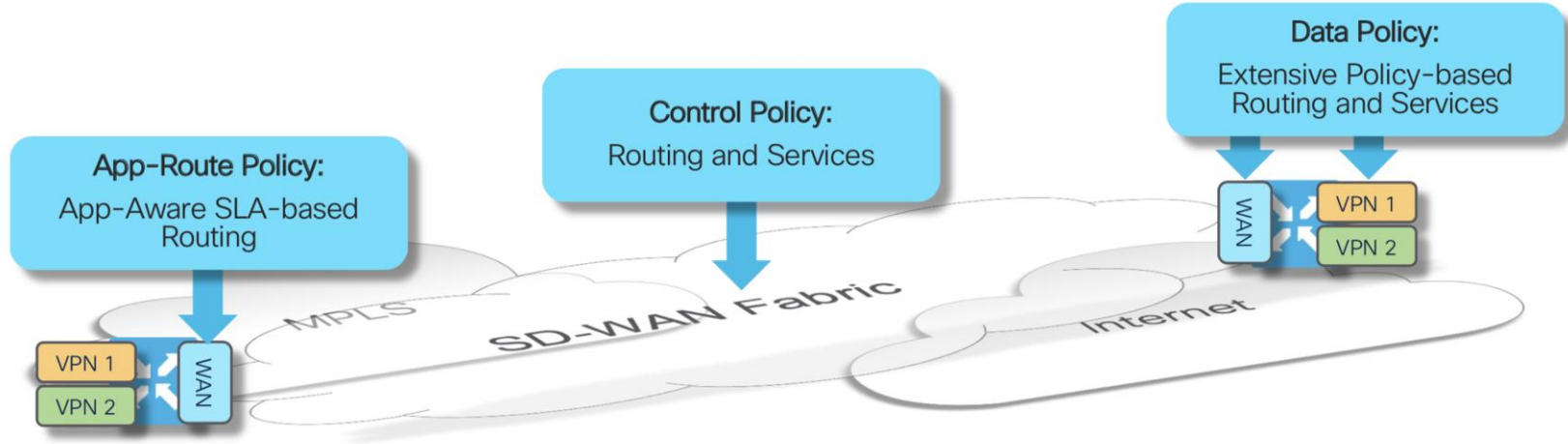
- **Problem:** transactional data over WAN links, which has few percent packet loss (up to 10-20%).
 - **Main Goal:** 0 packet loss on the application level.
- **Solution 1:** **Forward Error Correction** (FEC) send additional parity packet for every 4 data packets, which will be used by the receiving router to reconstruct one lost packet.
- **Solution 2:** **Packet Duplication** will duplicate packets for critical apps over both WAN links.
 - **FEC-adaptive:** start FEC by **2%** packet loss.
 - **FEC-always:** always-on FEC

SD-WAN policy framework



Cisco SD-WAN Policy Architecture

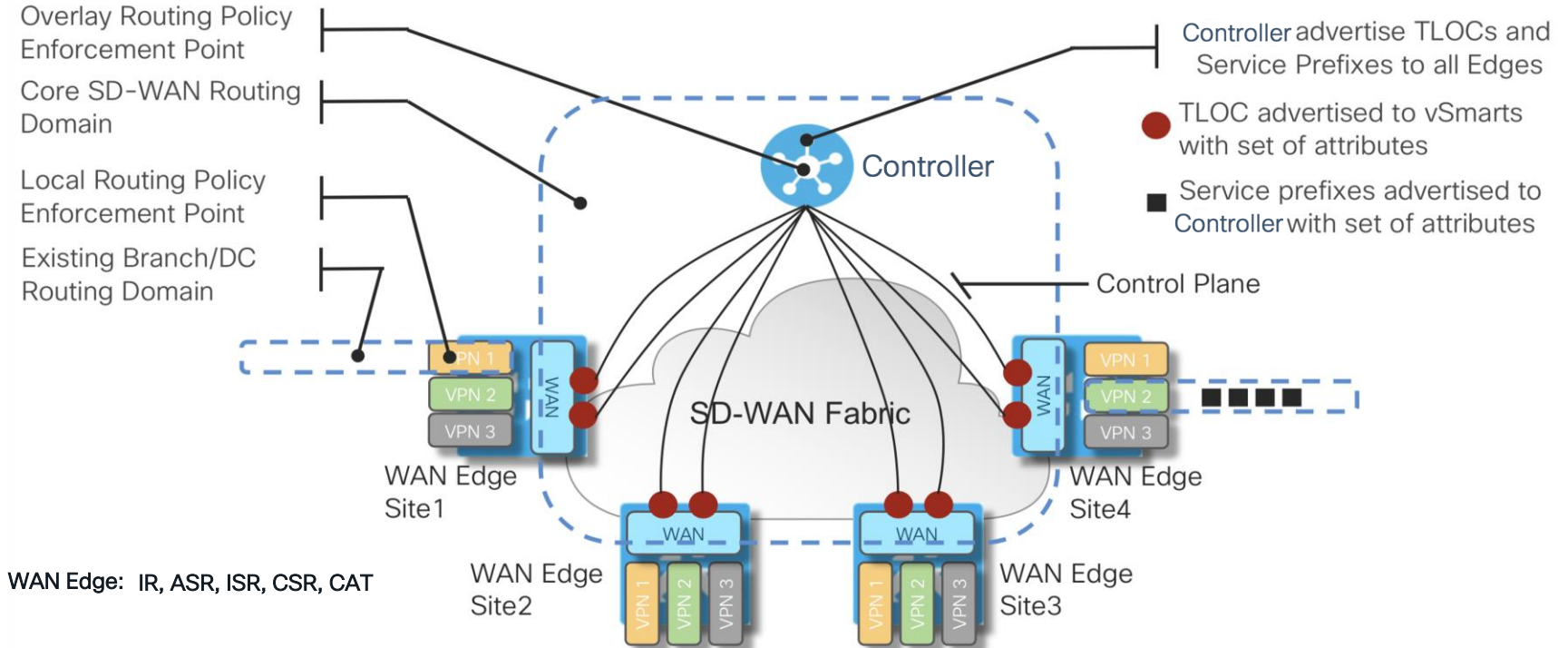
Suite of Policies to address different functional domains



- Control Policies are applied at Controller: Tailors routing information advertised to WAN endpoints
- App-Route Policies are applied to WAN Edge: SLA-driven path selection for applications
- Data Policies are applied at WAN Edge: Extensive Policy driven routing

Multi-domain Routing Fabric

WAN Edge: IR, ASR, ISR, CSR, CAT

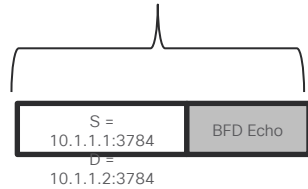


Cisco SD-WAN Advanced Features and Capabilities

SLA Monitoring

Bi-directional Forwarding Detection (BFD)

- Utilizes UDP port 3784
- Measures Loss, Latency and Jitter
- Each BFD packet is ~100 bytes



Hello-Interval

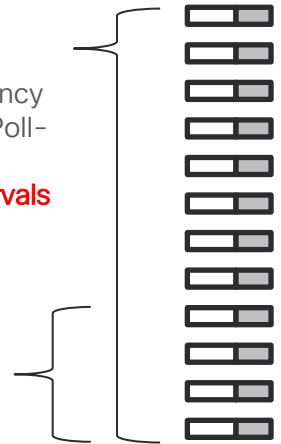
- Default, **1 BFD probe per second**

Multiplier

- Average Loss, Latency and Jitter over 'X' Poll-Intervals
- Default, **6 poll-intervals**

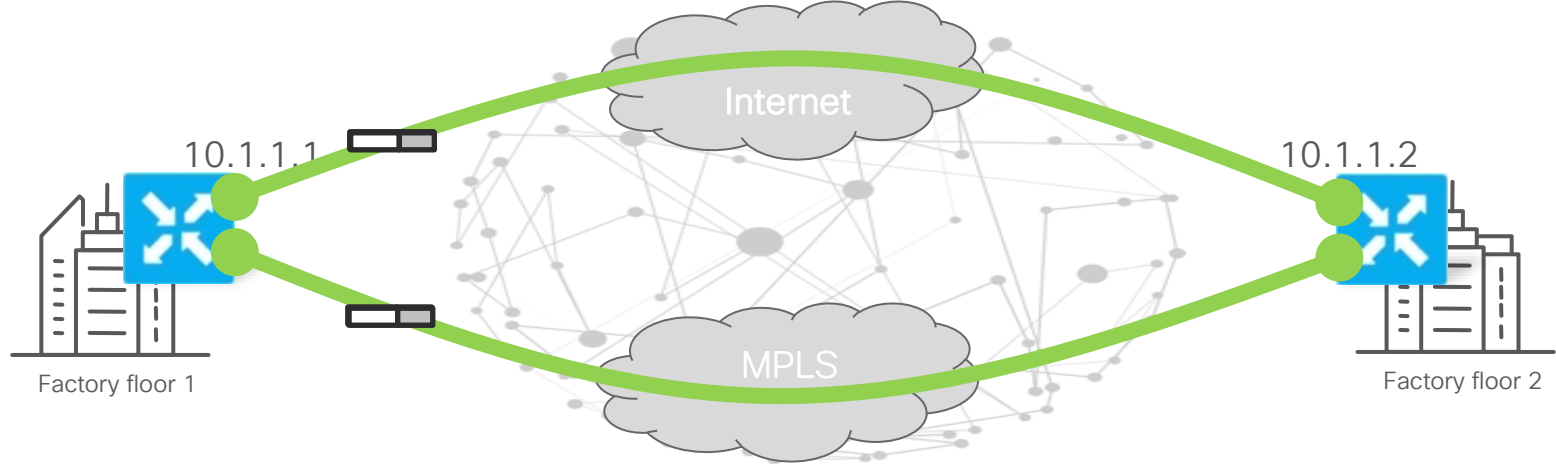
Poll-Interval

- Average Loss, Latency and Jitter over 'X' period
- Default, **600 seconds**



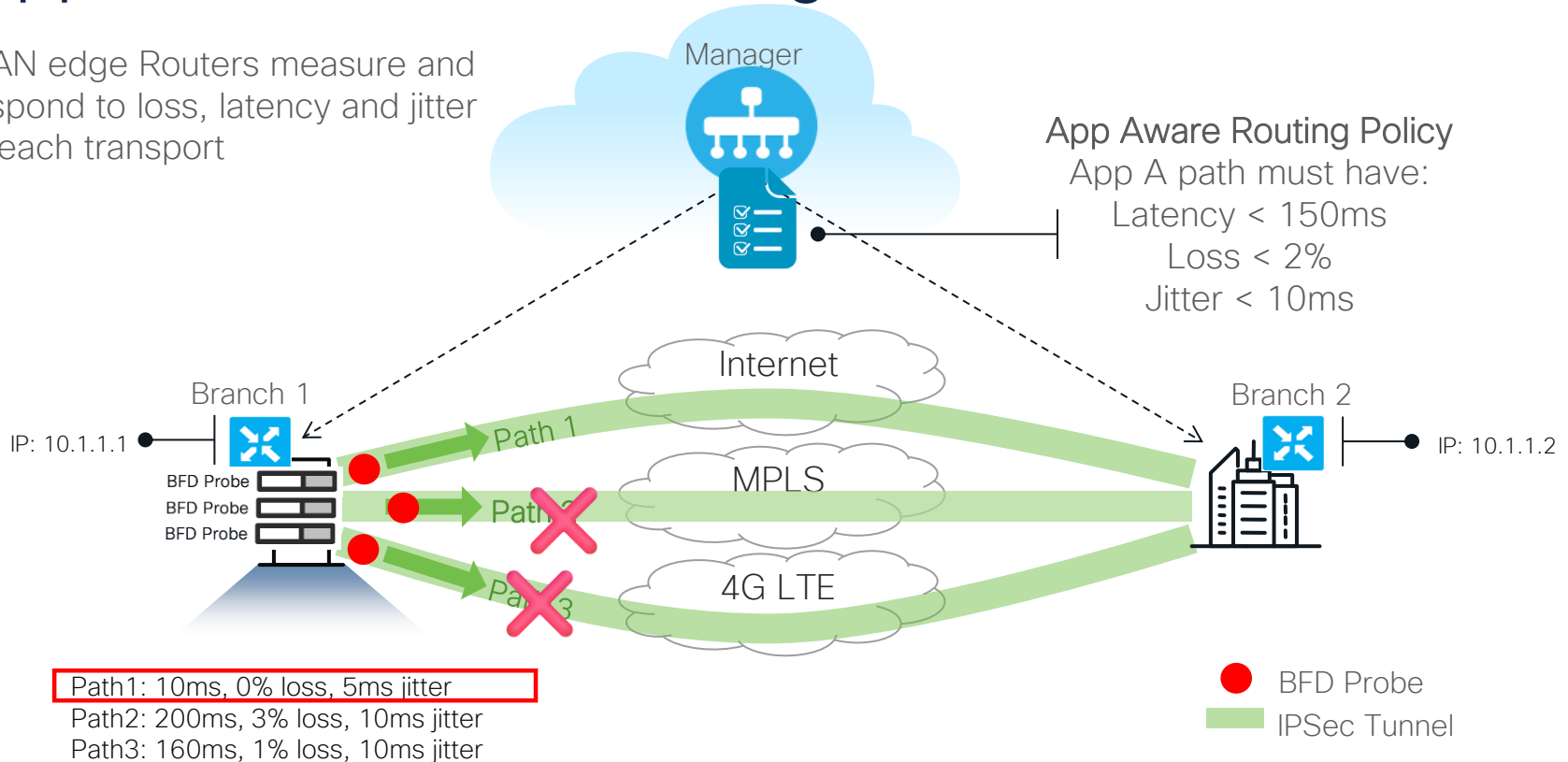
Rolling Average

Loss: 1%
Latency: 10ms
Jitter: 5ms



Application-Aware Routing

WAN edge Routers measure and respond to loss, latency and jitter of each transport



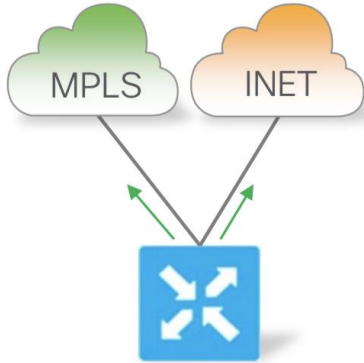
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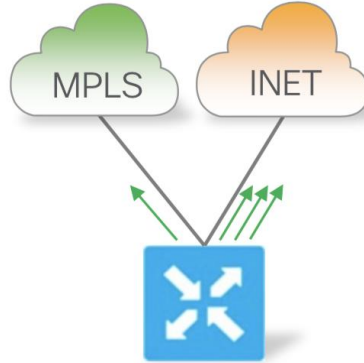
Traffic Engineering

Per-Session Load Sharing
Active/Active



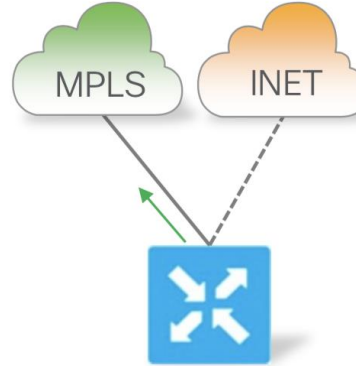
Default

Per-Session Weighted
Active/Active



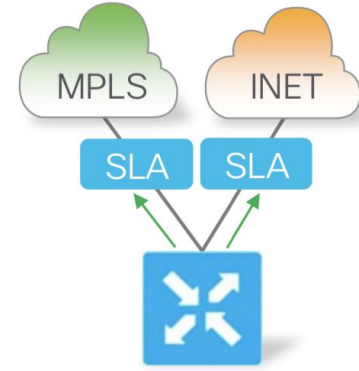
Device
Configurable

Application Pinning
Active/Standby



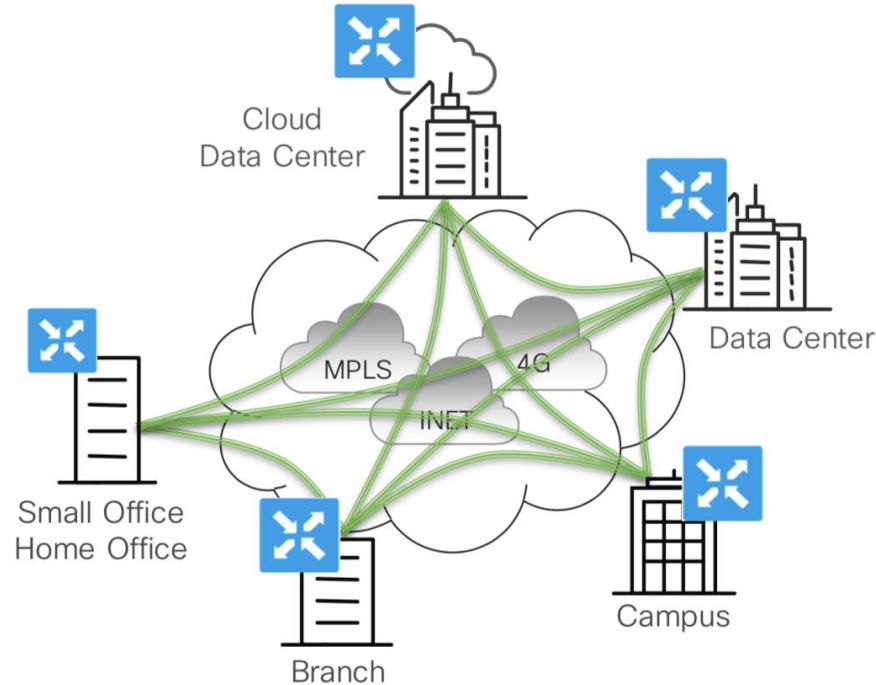
Policy
Enforced

Application Aware Routing
SLA Compliant

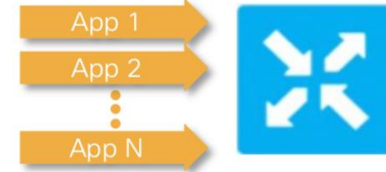


Policy
Enforced

Application Visibility and Recognition

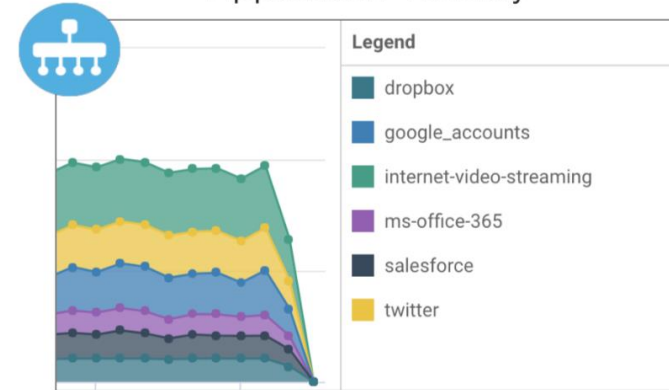


NBAR2: XE-SDWAN, DPI: vEdge



Application Recognition

Application Visibility



Security features

- URL Filtering: Limit / restrict access specific URLs
- Zone-based firewall: Control access between zones
- Application Firewall
- IDS/IPS

Cloud OnRamp



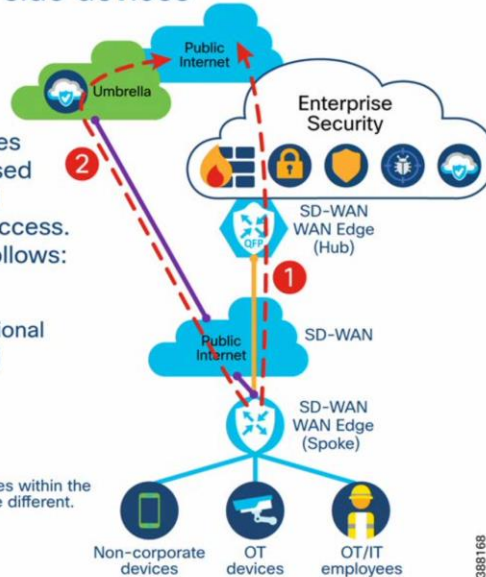
Direct Internet access vs Central Internet access

Internet access for LAN-side devices

Different methods are available, some more suited to certain cases than others; choice is largely based on combination of use-case and corporate approach to Internet access. Recommendation is priority as follows:

1. Centralized
(ideally with Umbrella, or a traditional on-prem Internet security stack)
2. Local via Umbrella SIG*
3. Local (DIA) via ZBFW
(and UTD in the future)*

* 2 & 3 could be seen across different branch sites within the same deployment, e.g., where requirements are different.

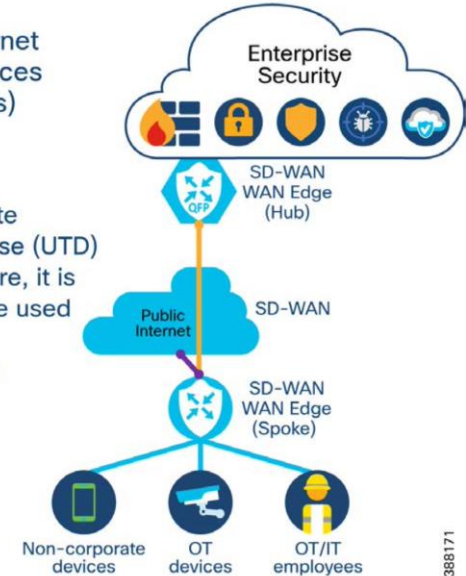


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Internet access for LAN-side devices - DIA

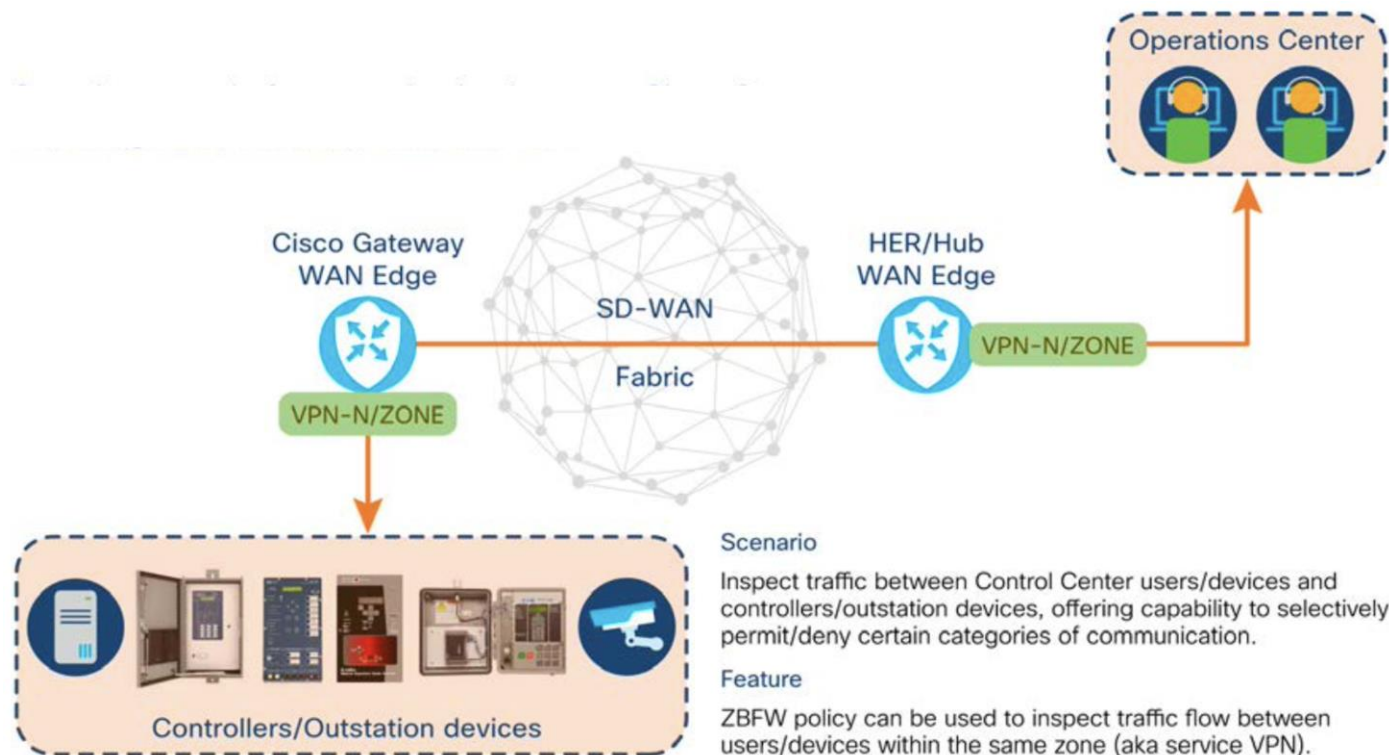
Supports the IR providing Internet access for non-corporate devices (e.g., passenger/guest devices) via DIA.

- Direct Internet Access (DIA)
- Configured via Feature template
- Currently Unified Threat Defense (UTD) is **not** available for IRs, therefore, it is recommended that DIA only be used for isolated browsing traffic, e.g., non-corporate devices in a separate Service VPN.



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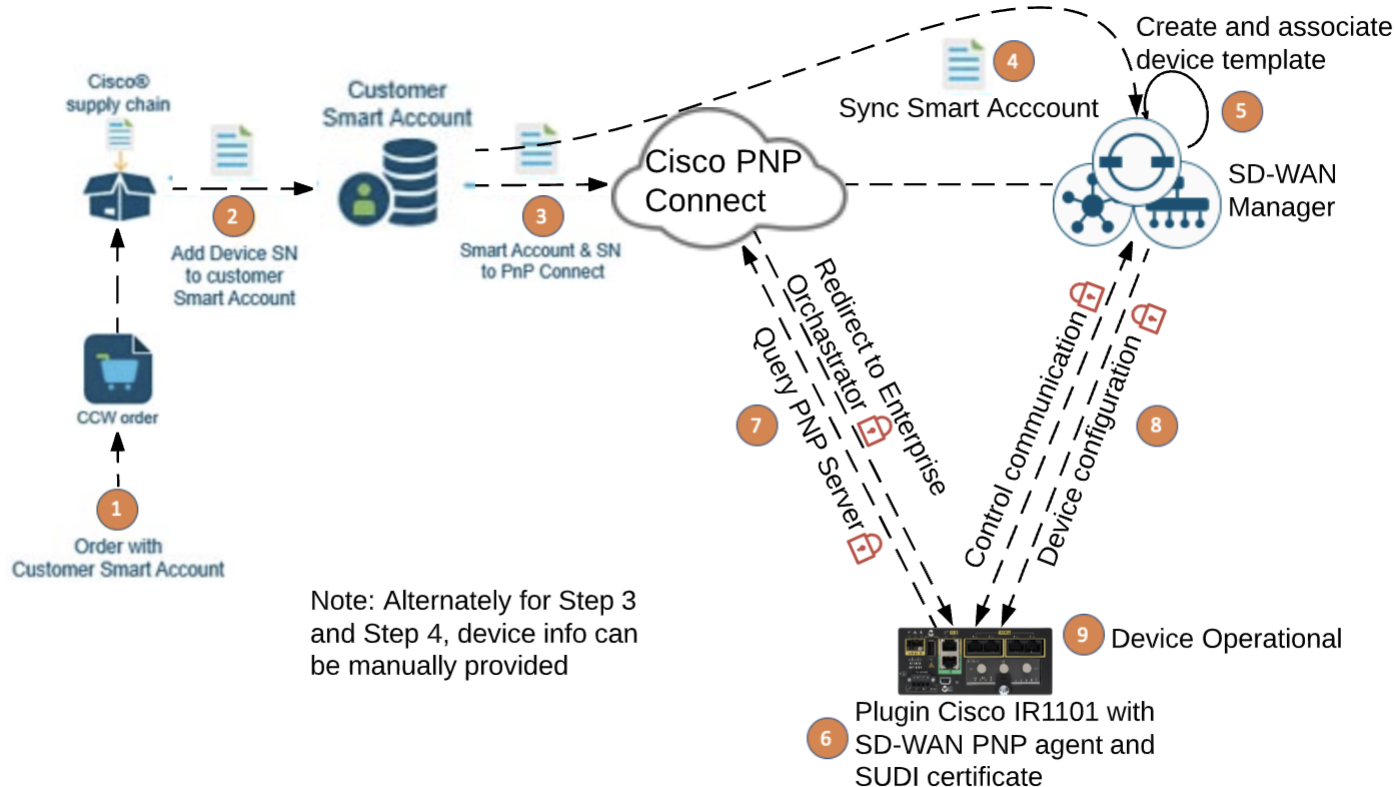
Intra-Zone (Intra-VPN) Firewall Security Policy



SD-WAN IoT Edge device Onboarding

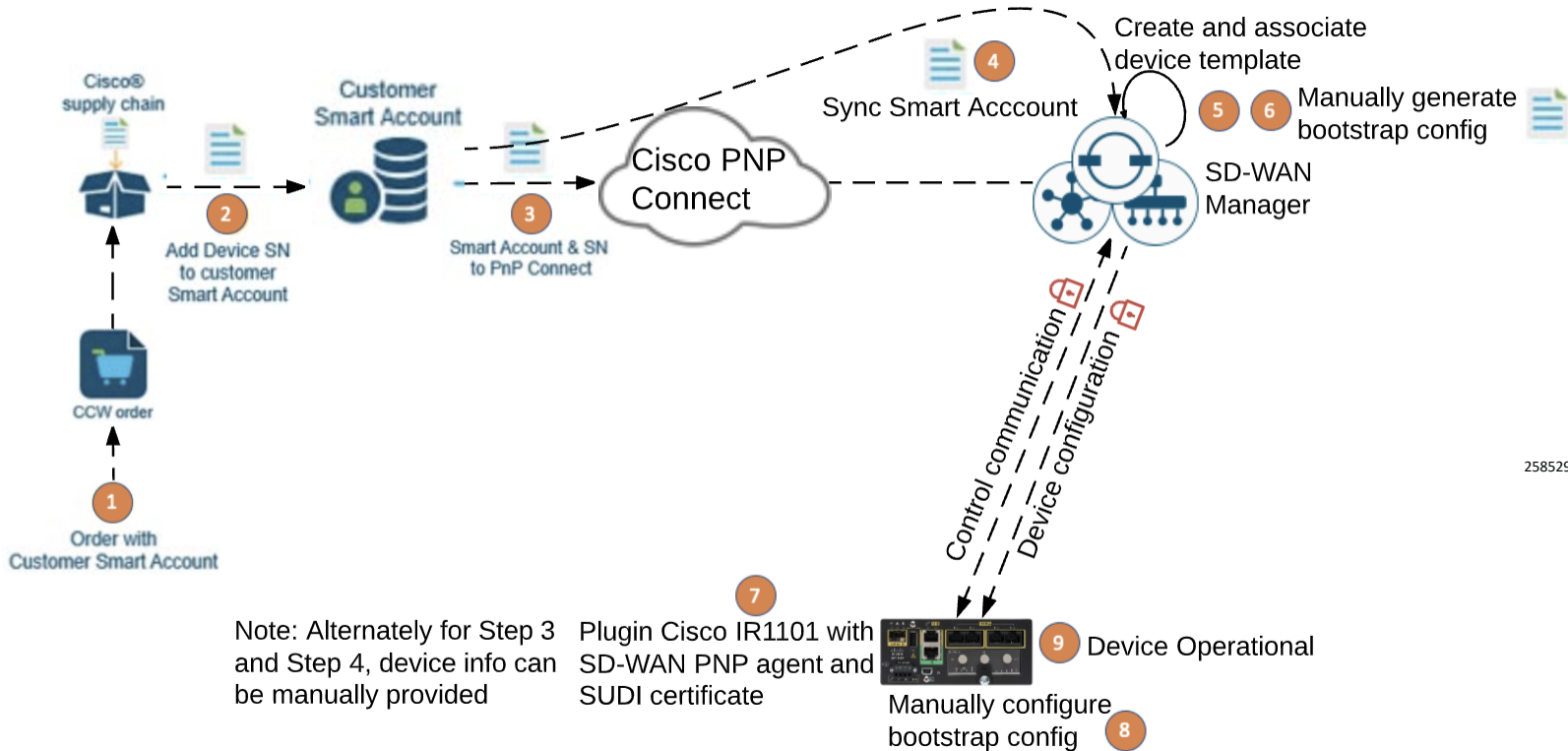


Onboarding workflow with PNP



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Onboarding workflow with Bootstrap

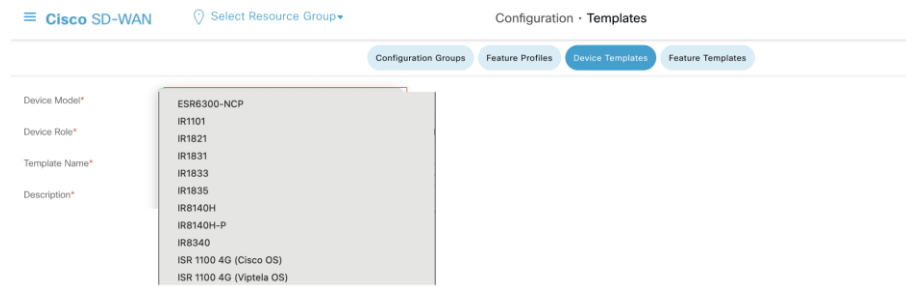


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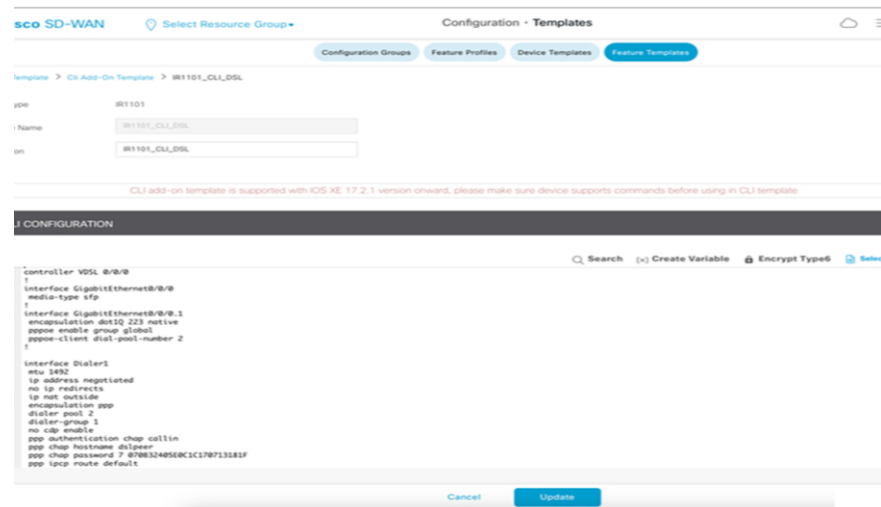
SD-WAN IIoT Templates (Feature and CLI)

IoT device template creation

- ✓ Load running config from another device
- ✓ Load config from a local file
- ✓ Create variables
- ✓ Build and maintain your network more efficiently with Workflows



Feature template



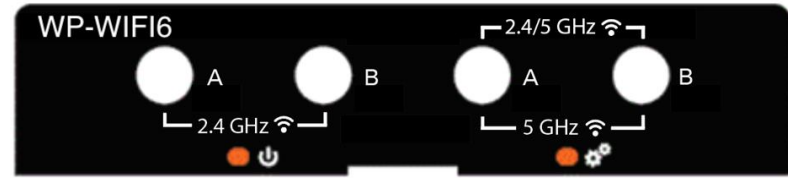
CLI Template

IIoT Transport & Service connectivity

Transport and Service connectivity

Network Interfaces	IR1101	IR1800	IR8300
ETHERNET	✓	✓	✓
DSL	✓	✓	
LTE/5G CELLULAR (SINGLE OR DUAL)	✓	✓	✓
CURWB (EXTERNAL RADIO VIA ETHERNET)	✓	✓	✓
T1/E1			✓
Wi-Fi6			
Serial I/O Raw socket encapsulation			

Wi-Fi 6 management

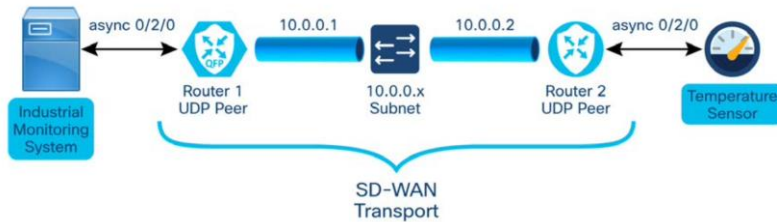
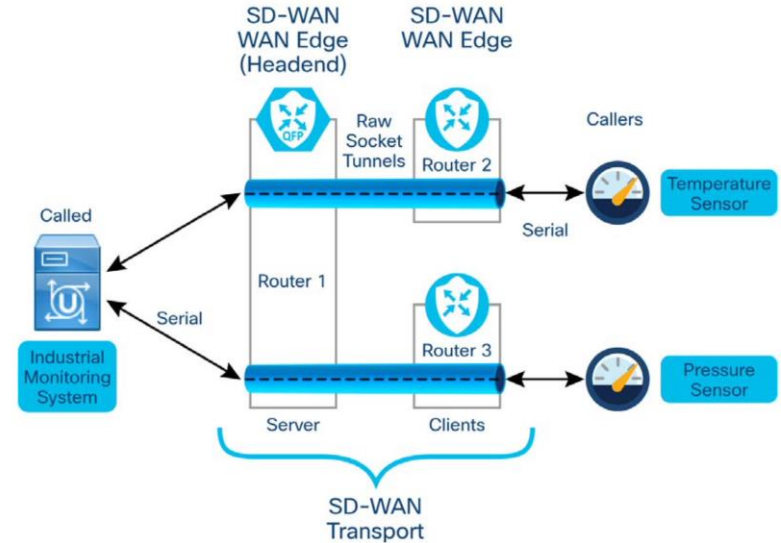


- Currently in the IoT routing portfolio compatible with Cisco vManage, only the IR1800 series includes Wi-Fi capabilities.
- The IR1800 series supports a Wi-Fi-6 module with 2x2 MIMO and 2 spatial streams based on the Cisco 9105AXI access point.
- Alternatively, in Embedded Wireless Controller (EWC) mode the access point registers to an integrated controller running locally on the same module that operates as a wireless hotspot. EWC hotspot mode is supported when the router is managed by the vManage SD-WAN controller.
- CLI Add-on template configuration is not support for the access point, which has its own CLI separate from the router.

SCADA Serial Raw Socket Encapsulation

Raw UDP Socket Encapsulation

UDP Encapsulation



Raw TCP Socket Encapsulation

SD-WAN Serial SCADA Support

IR8340



Up to 16 RS-232 Ports

IR1101



1 RS-232 Port

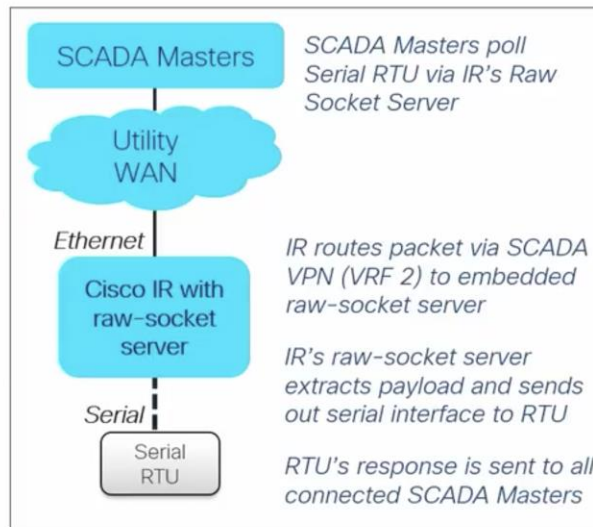


1 RS-232 Port
4 RS-232/485 Ports



1 RS-232 Port
8 RS-232/485 Ports

Serial SCADA readily supported by Cisco SD-WAN



IR8340 SD-WAN Raw-Socket Config

```
69 interface Serial0/2/0
70 physical-layer async
71 vrf forwarding 2
72 no ip address
73 ip nbar protocol-discovery
74 encapsulation raw-tcp
75 !
76 line 0/2/0
77 raw-socket tcp server 20000 10.0.11.50
78 raw-socket packet-timer 500
79 raw-socket packet-length 1400
80 stopbits 1
81 speed 38400
```

Location tracking and geofencing



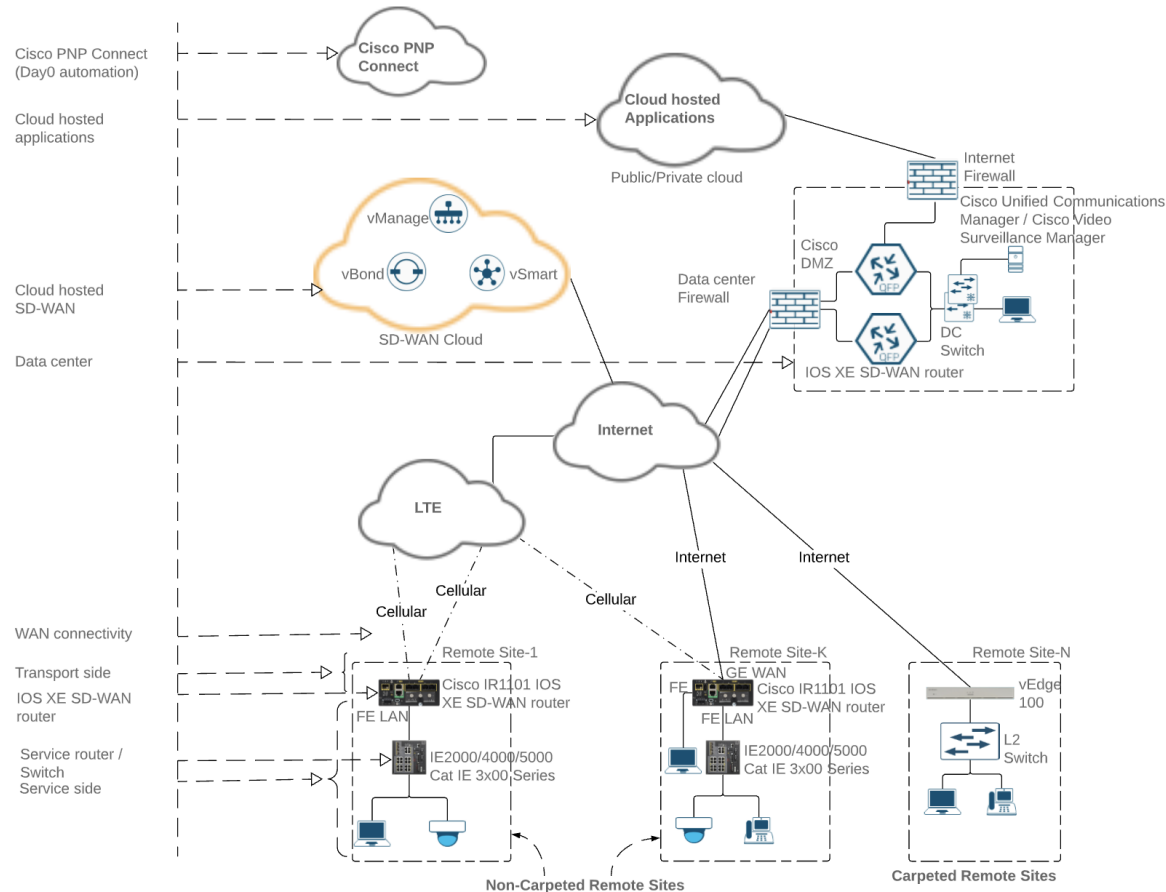
Location tracking and geofencing

The screenshot displays the Cisco SD-WAN Geography interface. At the top, there's a navigation bar with 'Cisco SD-WAN', a 'Select Resource Group' dropdown, and a 'Geography' link. Below this is a 'Monitor Overview > Geography' breadcrumb. A status message on the right indicates 'No Geographic Coordinates : 15 devices'. The interface includes filters for VPN GROUP (set to 'No VPN Group Available') and VPN SEGMENT (set to 'All segments'). A horizontal filter bar shows various categories like 'All Groups', 'WAN Edge', 'vEdge-vBond', etc. The main area is a map of a region including Chapel Hill and Morrisville, NC. A search bar is at the top left of the map. A pop-up window for device 'IR1831-K9-FCW2530P28B' (IP: 10.100.100.5, Site ID: 205) is open, showing it is 'Reachable' but 'Device location is outside Geofencing Range'. The pop-up offers actions: 'Factory Reset', 'Stop Data Traffic', and 'Invalidate Device'. At the bottom of the pop-up are links to 'Device Dashboard', 'Device Details', 'SSH Terminal', 'Site Topology', and 'Links'. The map is credited to 'Leaflet | © OpenStreetMap contributors'.

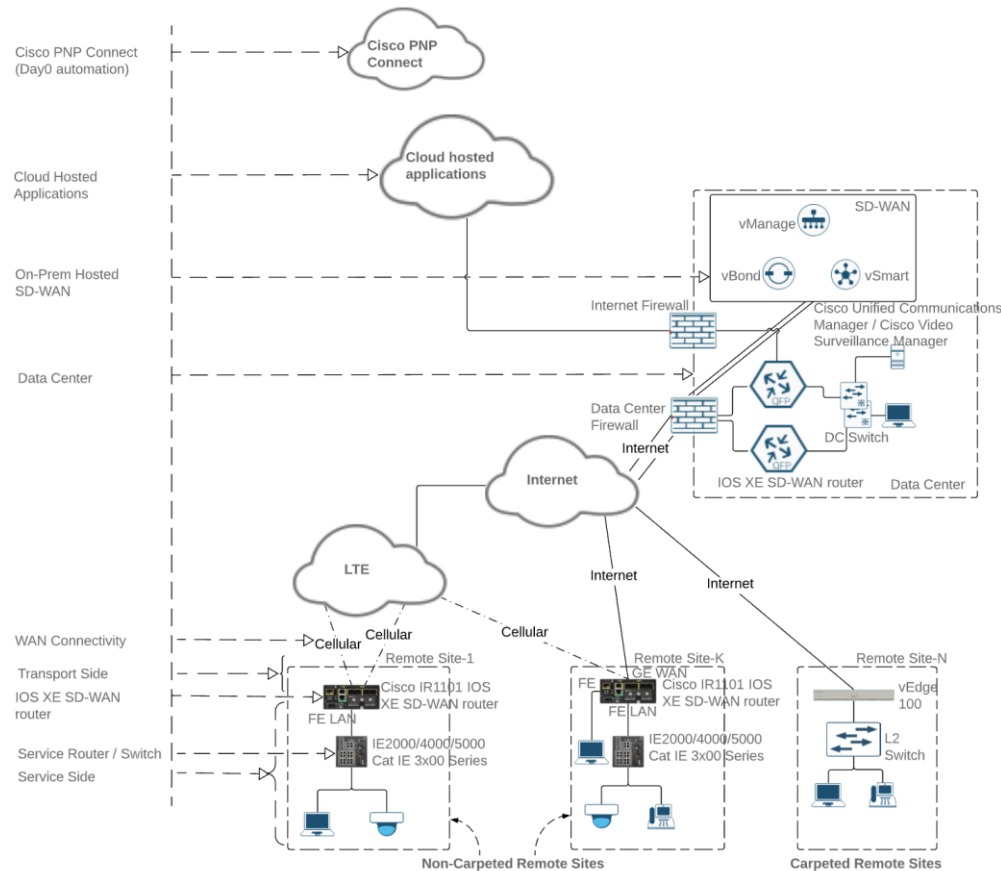
SD-WAN IoT Solution Architecture



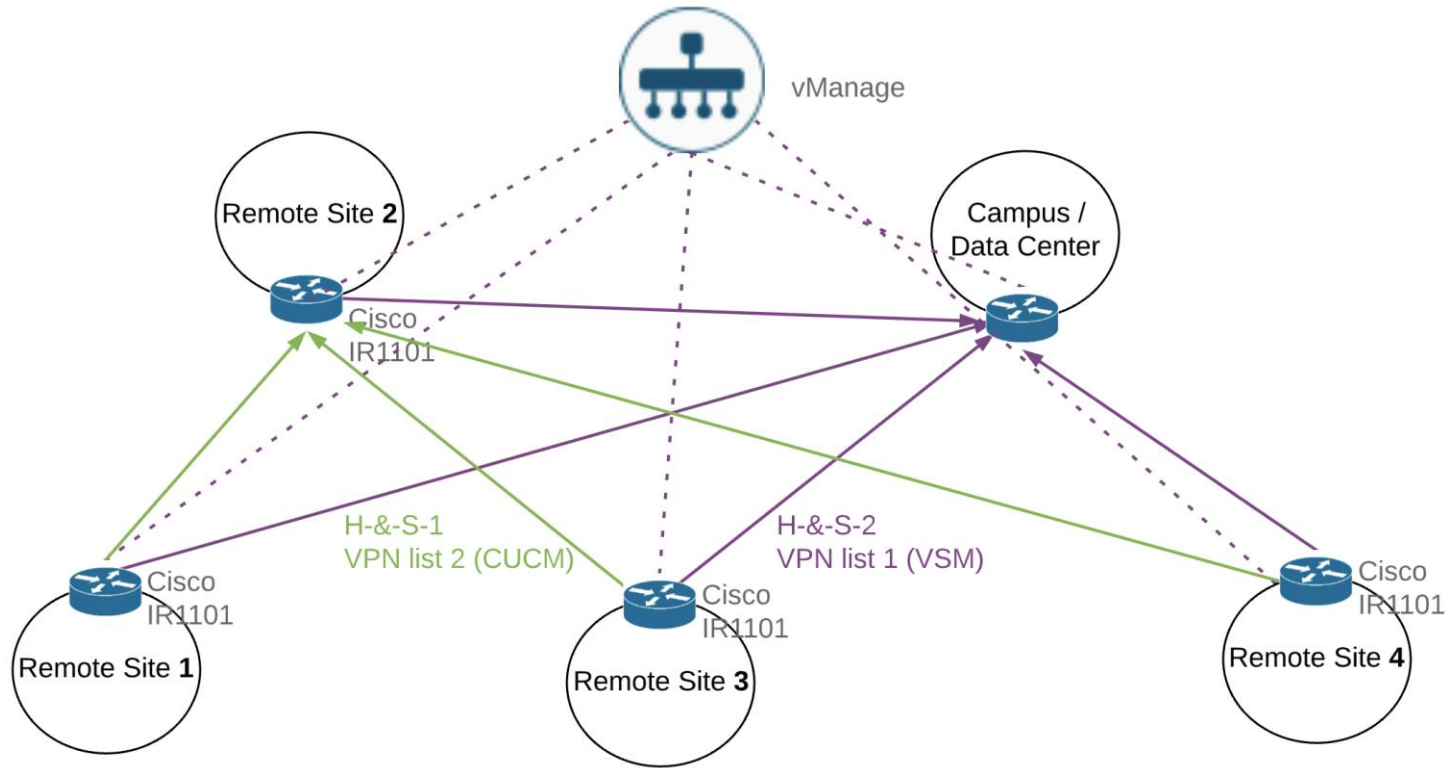
Cloud hosted SD-WAN Solution architecture



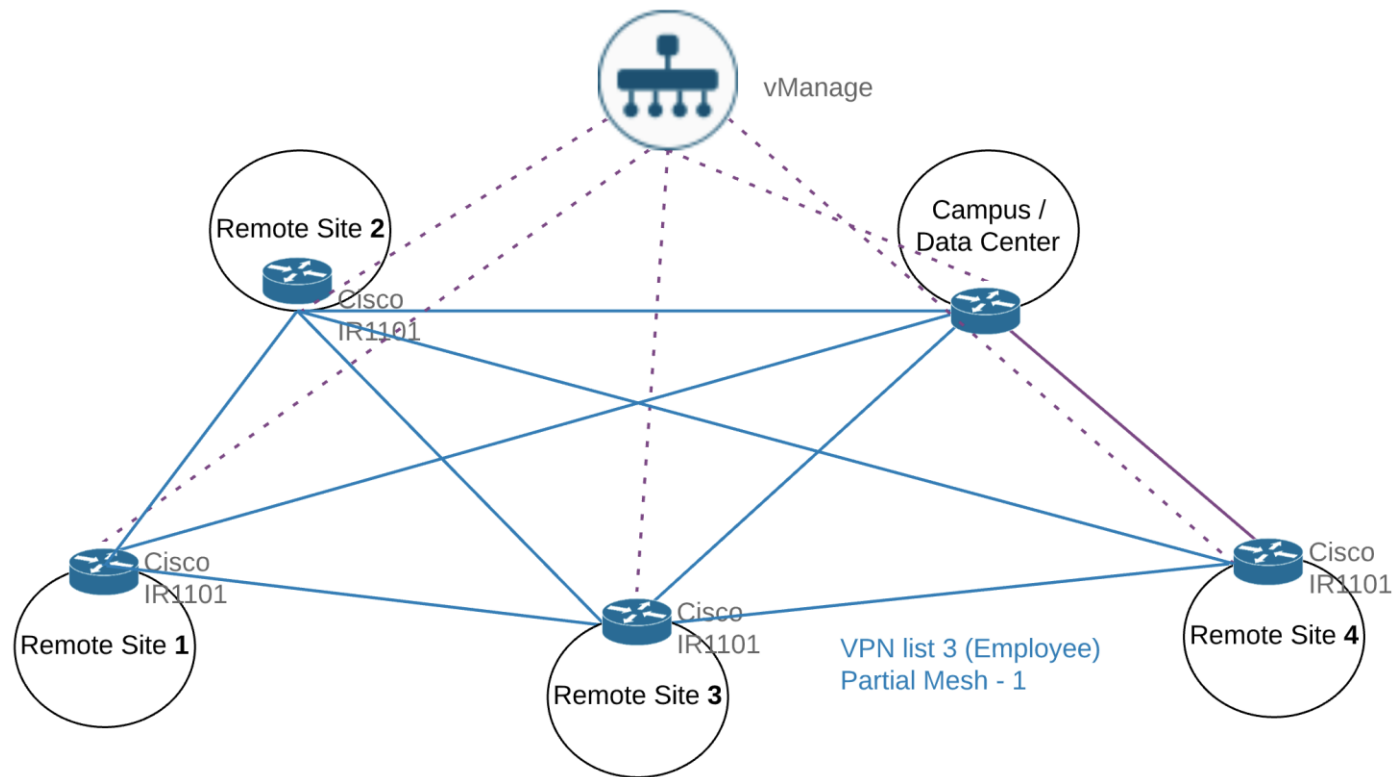
On-Prem hosted SD-WAN Solution architecture



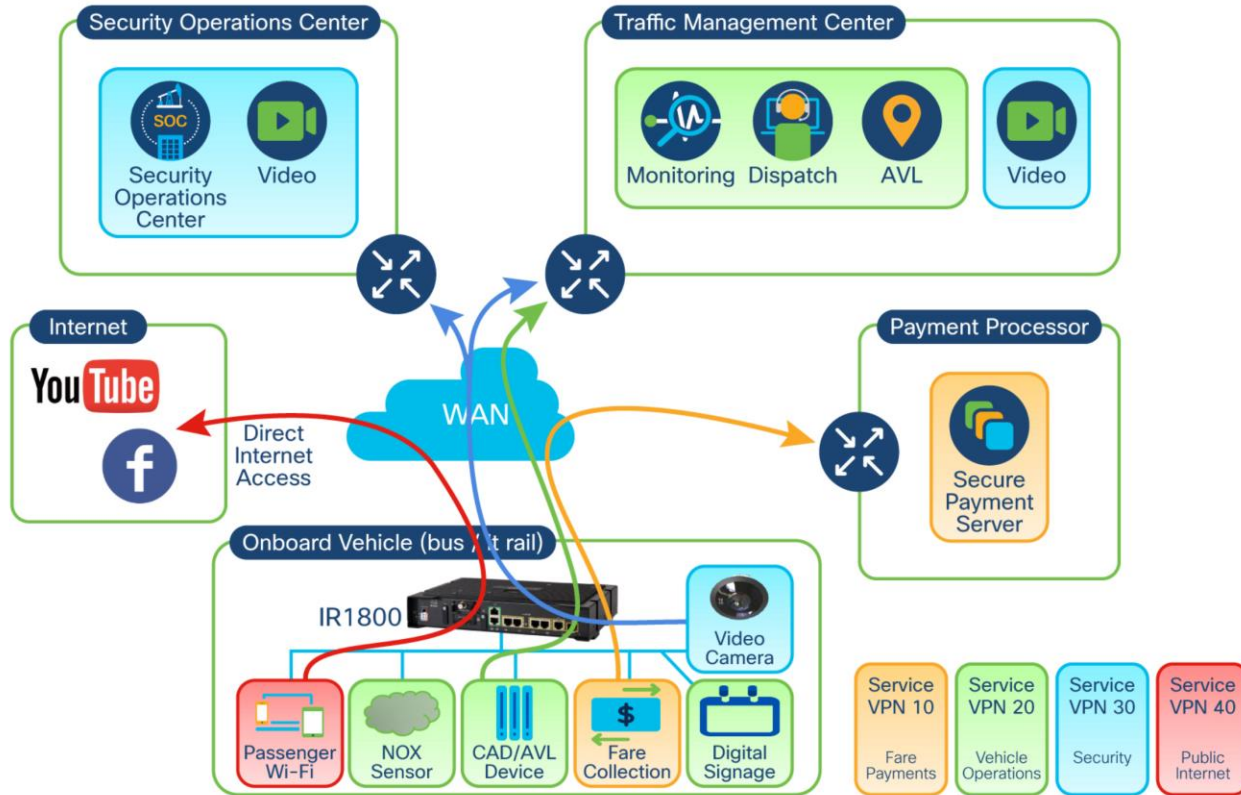
Hub-and-Spoke topology for service VPNs



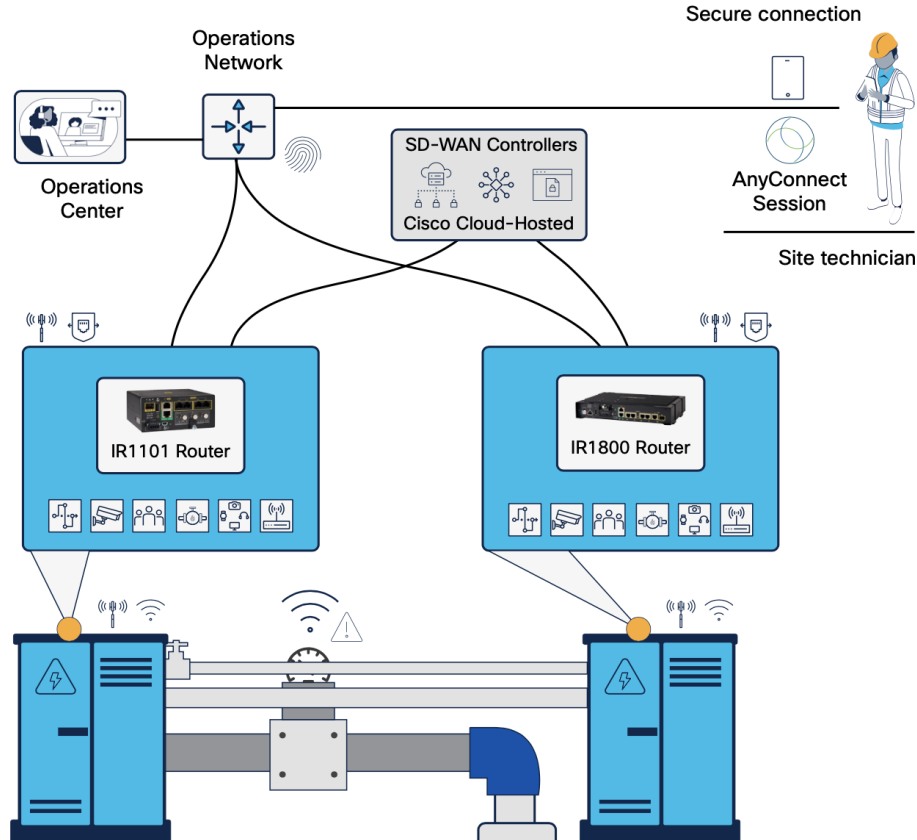
Mesh topology for service VPNs



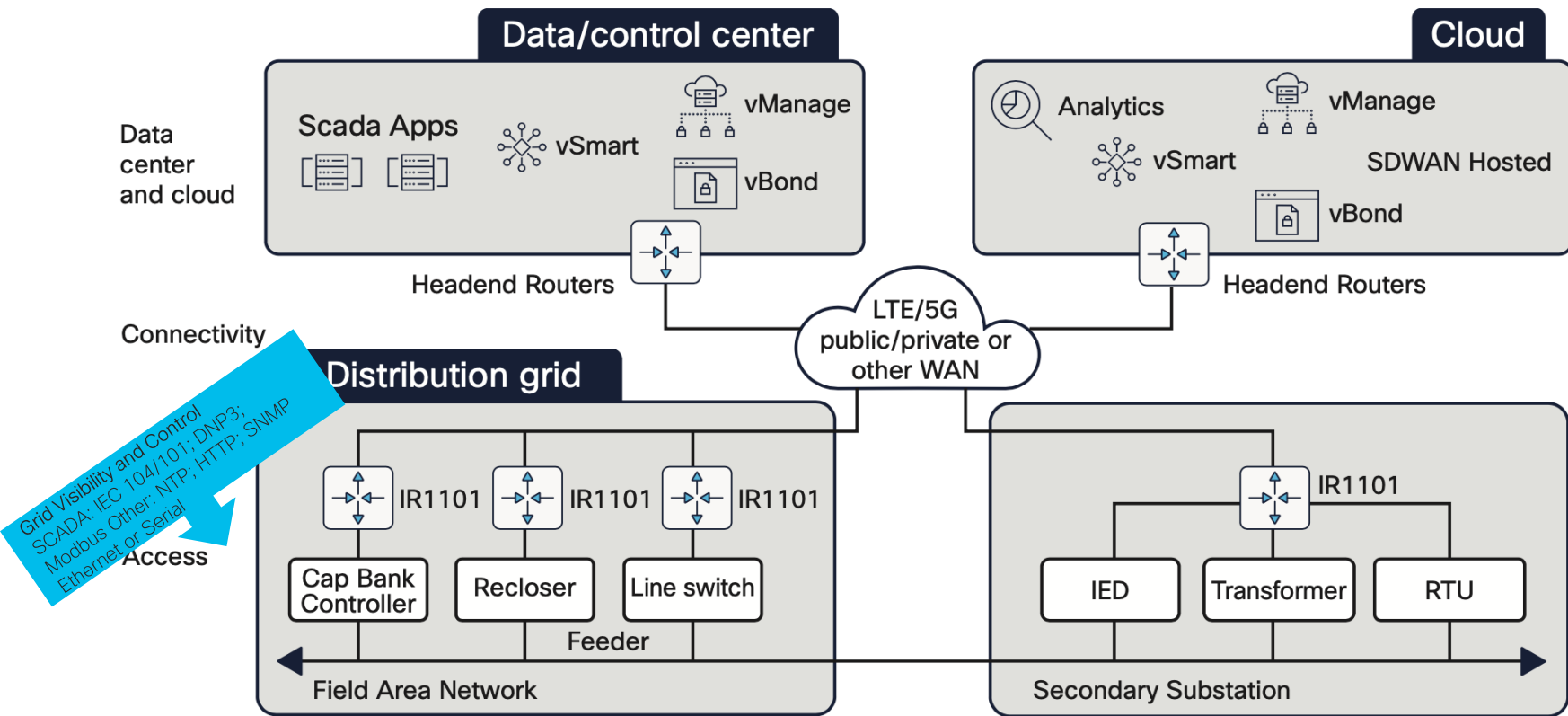
Macro-segmentation Through Service VPNs



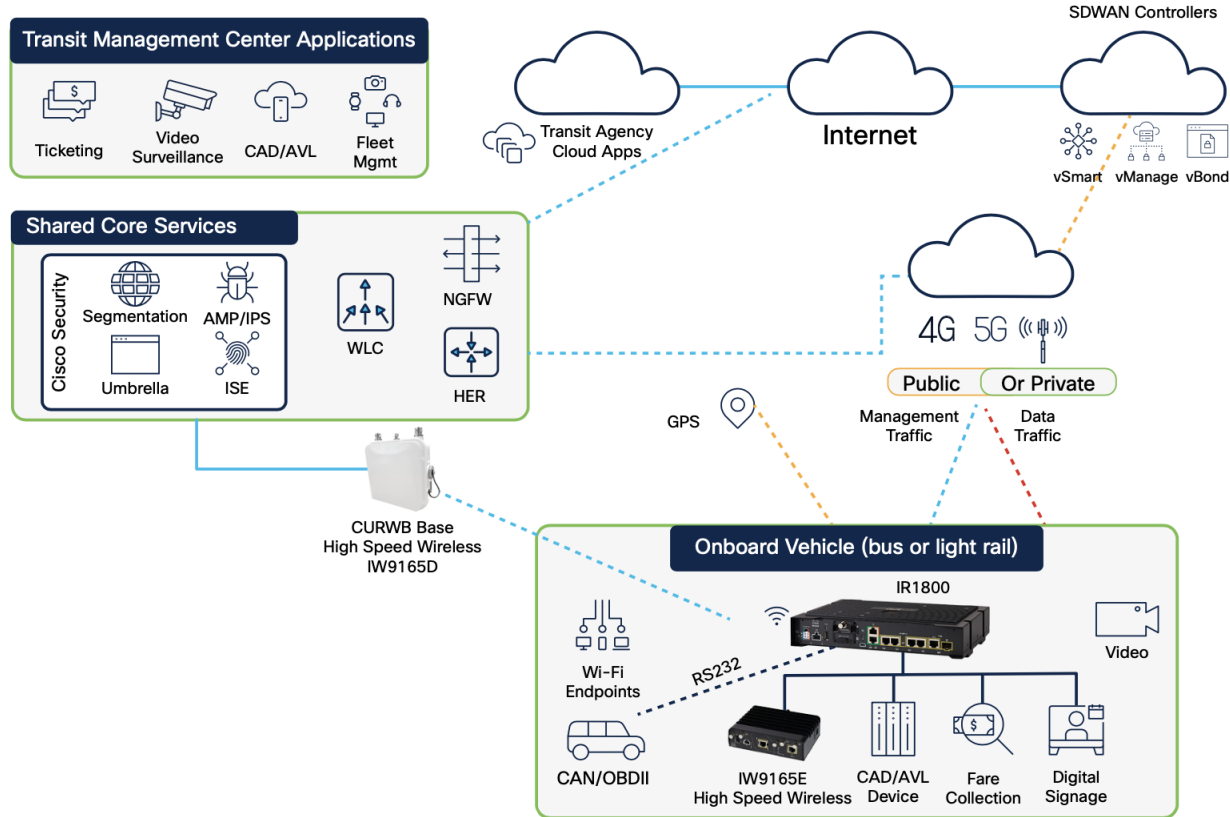
Asset management architecture block diagram



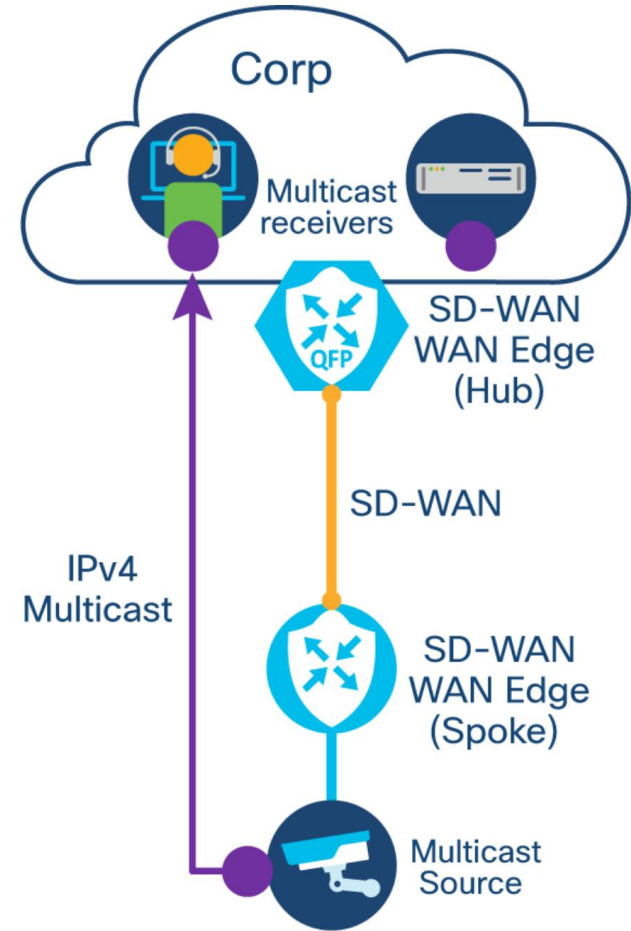
Distribution automation architecture block diagram



Fleet and Transit system architecture block diagram

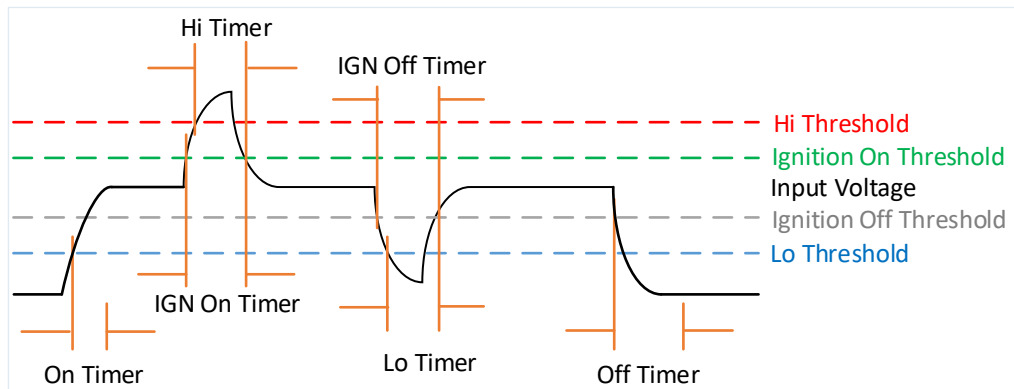


Multicast Video from Spoke to Hub



IR1800 Ignition Sense Overview

Ignition based on voltage (Analog Input)



```
IR1800_FCW2445P8H8#show ignition status
```

Ignition management: Enabled

Input voltage: 13.3 V

Ignition status: Power on

Ignition Sense: Enabled

Shutdown timer: 0.0 s to off [will begin power down at ~100 sec]

Thresholds:

Undervoltage: 13.000 V

Overvoltage: 37.0 V

Undervoltage timer: 20.0 s

Overvoltage timer: 1.0 s

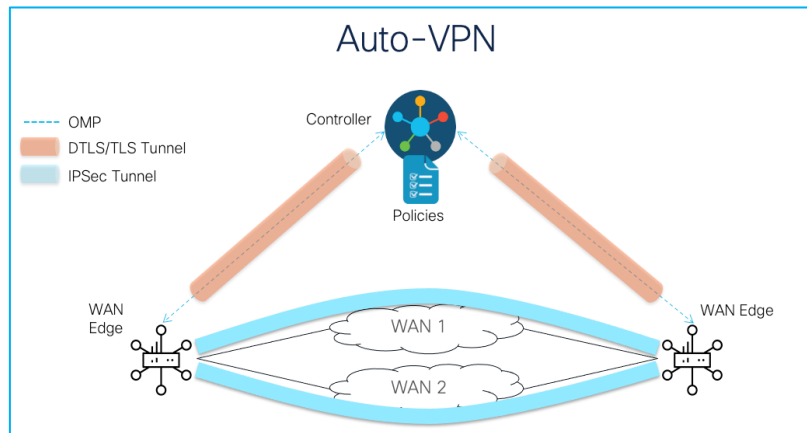
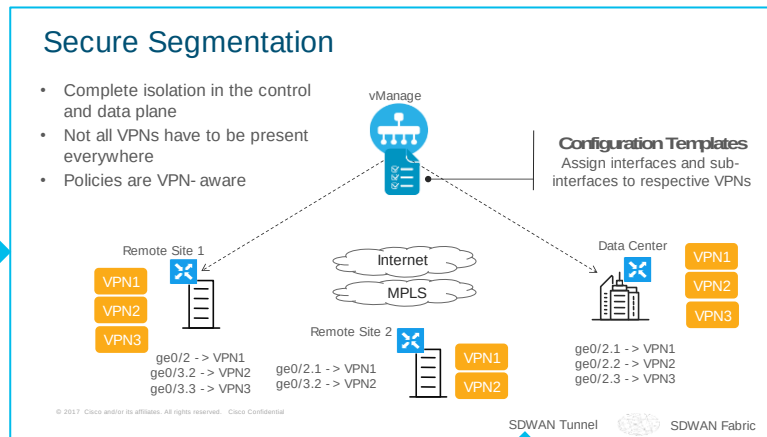
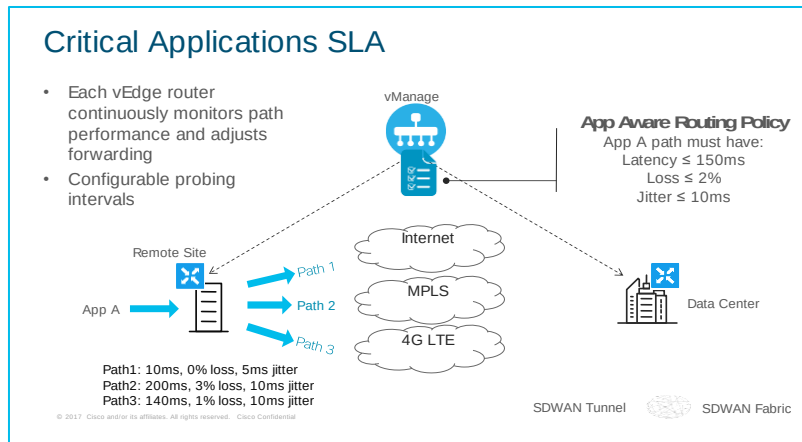
Ignition-Off timer: 300.0 s

Input Voltage (DC)	
Min	9.6V
Max	36V
Nominal	12V or 24V

Ignition Sense Voltage		
	12V Battery	24V Battery
On	13V + 2%	26V + 2%
Off	13V - 2%	26V - 2%

Battery Voltage		
	12V Battery	24V Battery
UnderVoltage	11.5V	23V
Overvoltage	36V	36V

Cisco SD-WAN manager does best for OT!



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