

# What You Make Possible



# Designing and Deploying Cisco Contact Centre Express

BRKUCC-2059

# Agenda

- Customer Collaboration of the future
- Customer Collaboration Product Overview
- What's New - Version 9.0 features
- Design Best Practices
- Deployment Best Practices

# Traditional Customer Communication Channels



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# Customer Communication Channels

Anywhere, Anytime, Any Device

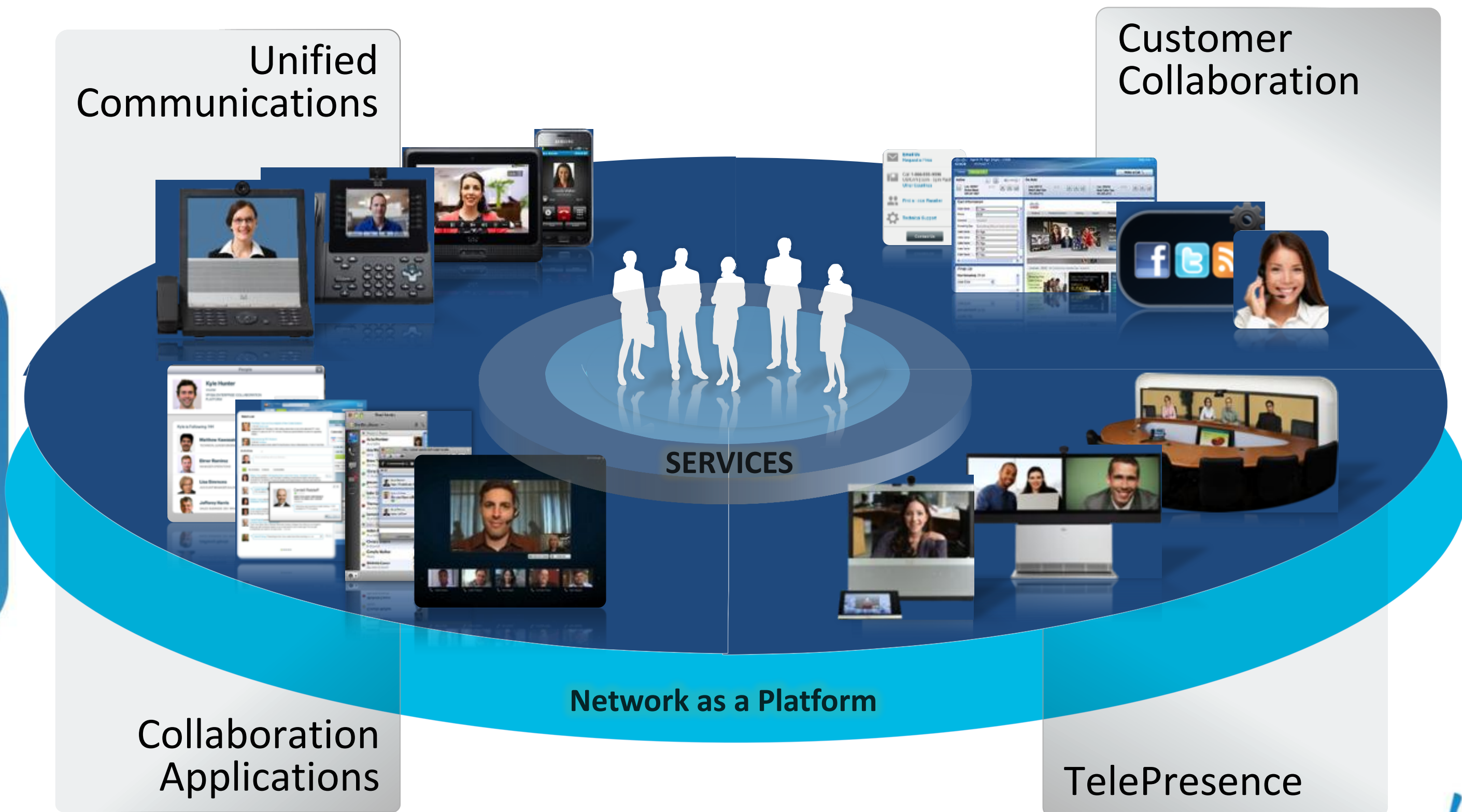


Google™ +



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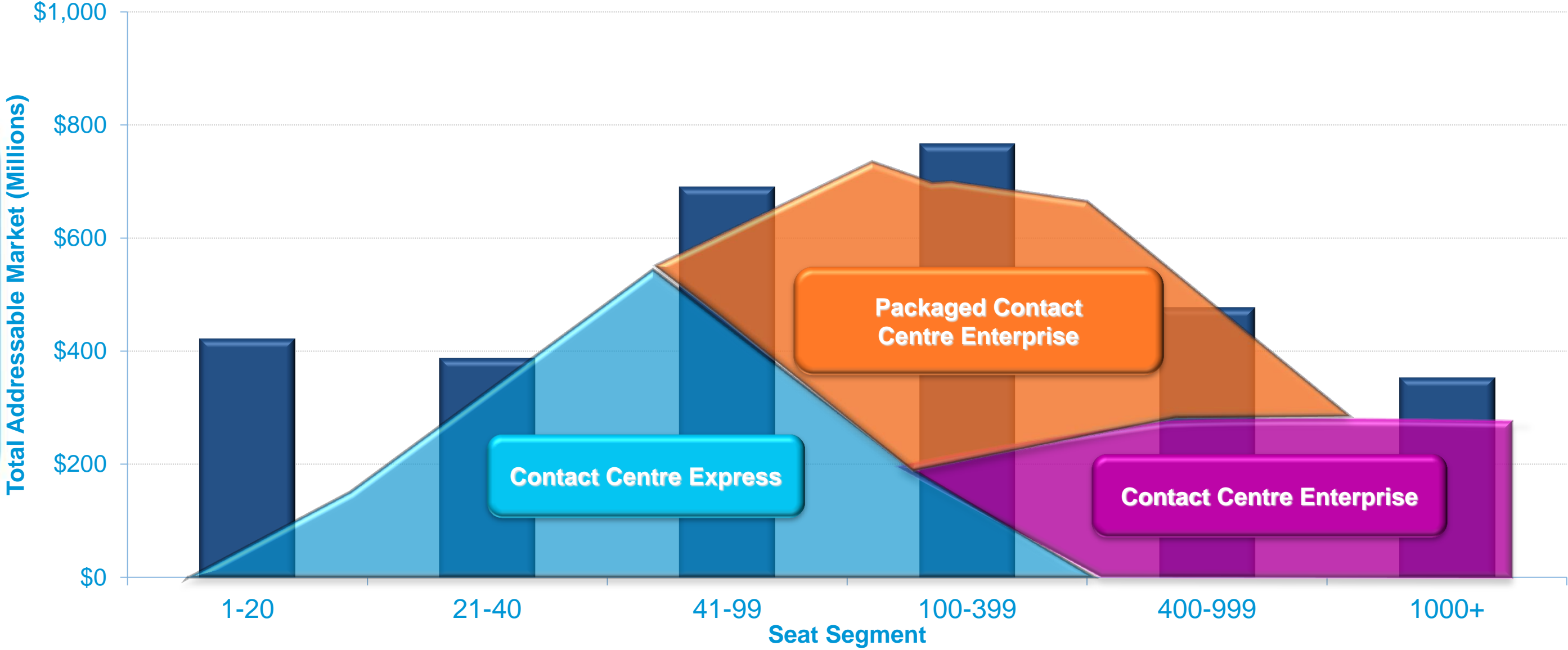
# Cisco Collaboration Portfolio



# Contact Centre Portfolio Overview

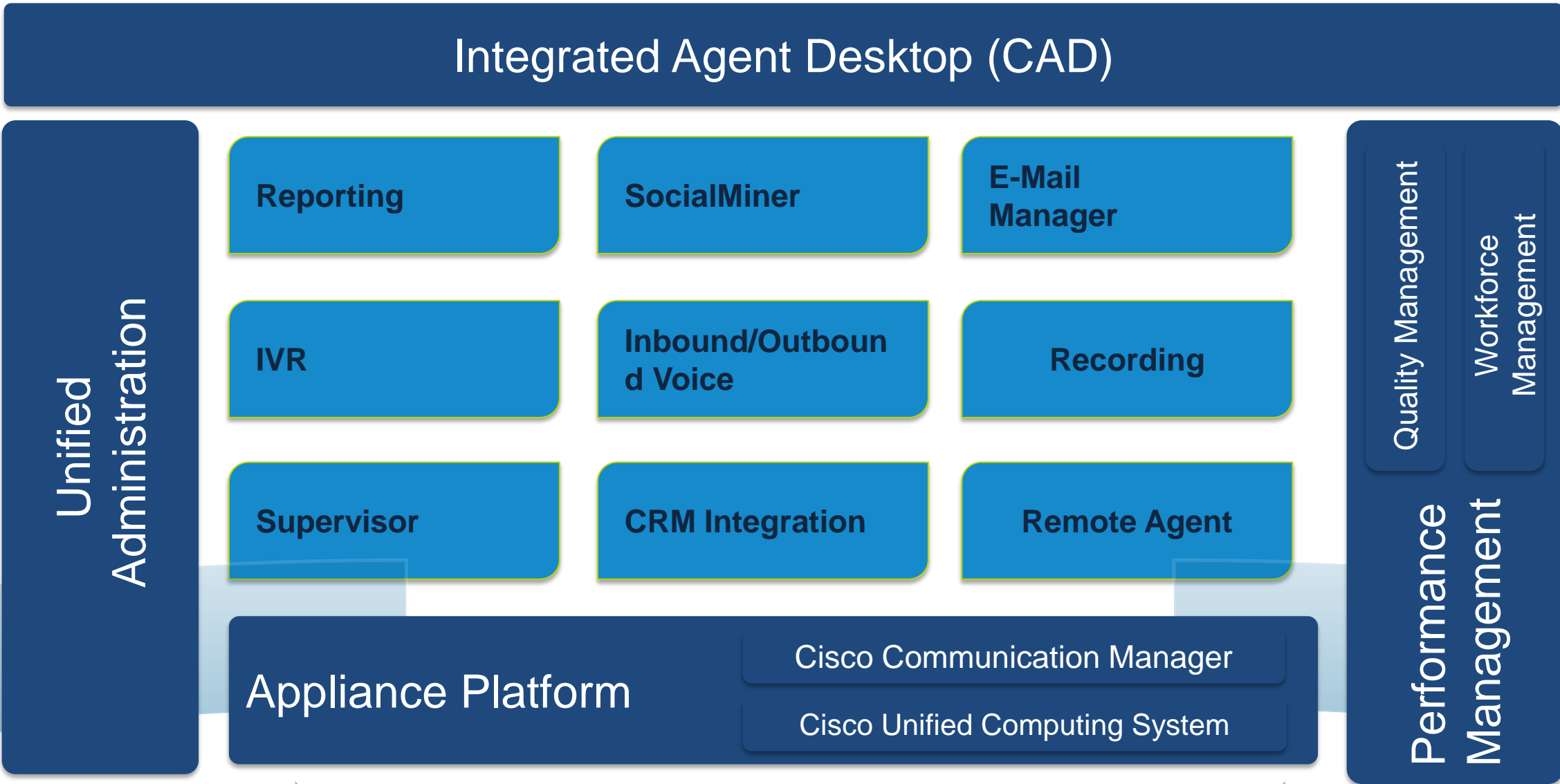


# Contact Centre: Portfolio Coverage





# Cisco Unified Contact Centre Express



Powerful Solution Capabilities  
Easy to Use  
Easy to Maintain



# UCCX Package Options

## Standard

- IP Phone Agent
- ACD
- Reporting
- Reason Codes

## Enhanced

- Cisco Agent Desktop
- IVR (Basic)
- Workflow
- Agent Chat
- Wrap Up Codes
- Real Time Reports

## Premium

- IVR (Advanced)
- Outbound
- Agent Email
- Integrated Browser
- Database Integration
- Java Integration
- SocialMiner

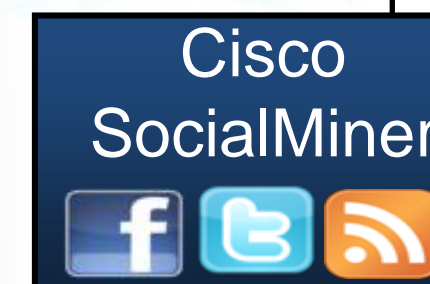
# Cisco SocialMiner with UCCX

Social Media Engagement



Customer

1. Capture
2. Analyse & Prioritise
3. Communication Workflow
4. Assign & Engage
5. Continuous Refined Search



Customer Care Agent



# Workforce Optimisation (WFO)



- Call / Screen Recording
- Quality Management
- Workforce Planning

# Call Recording and Quality Management



# What's New

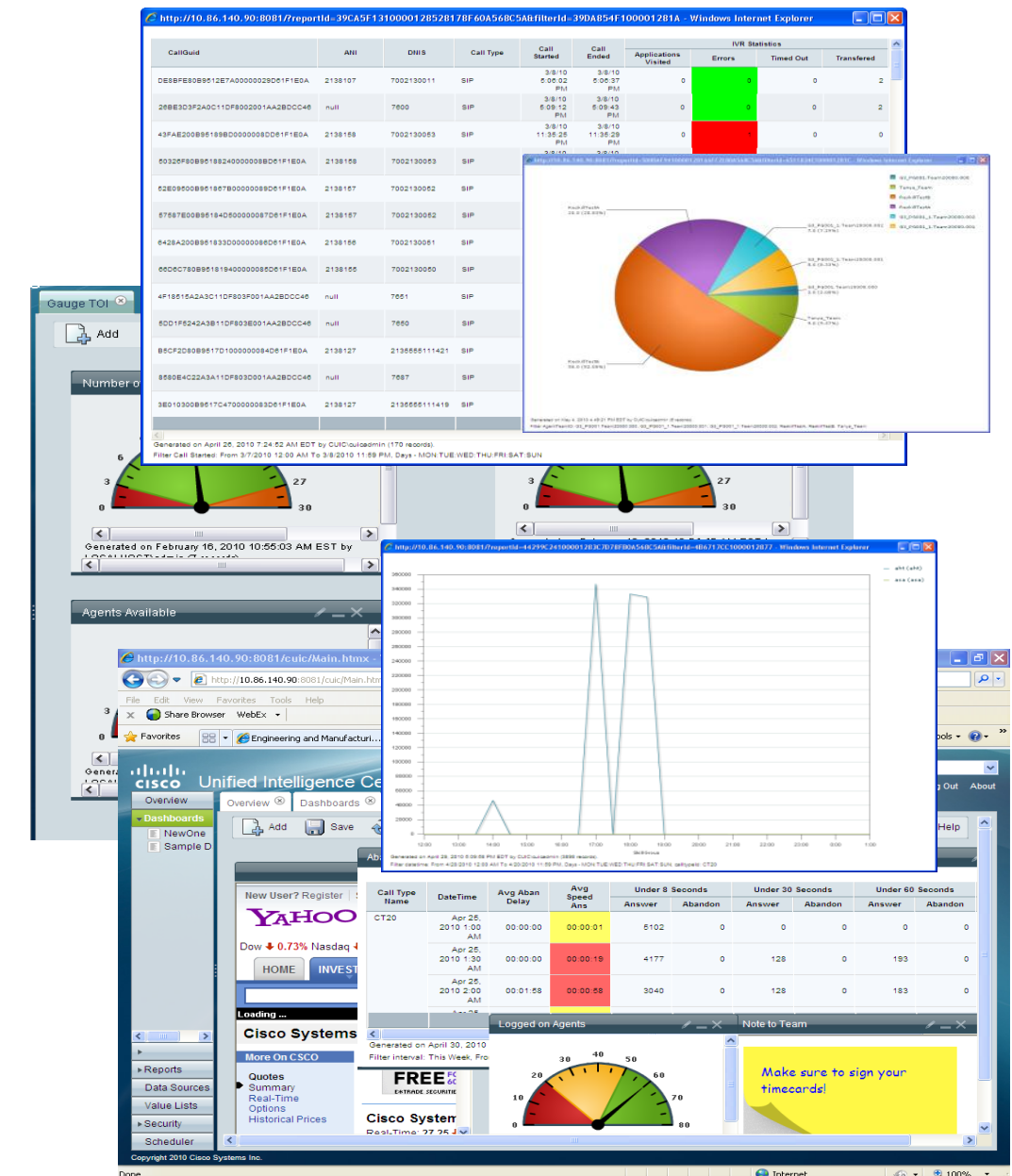
## Version 9.0 Features



# Cisco Unified Intelligence Centre (CUIC)

## Next Generation Web 2.0 Reporting

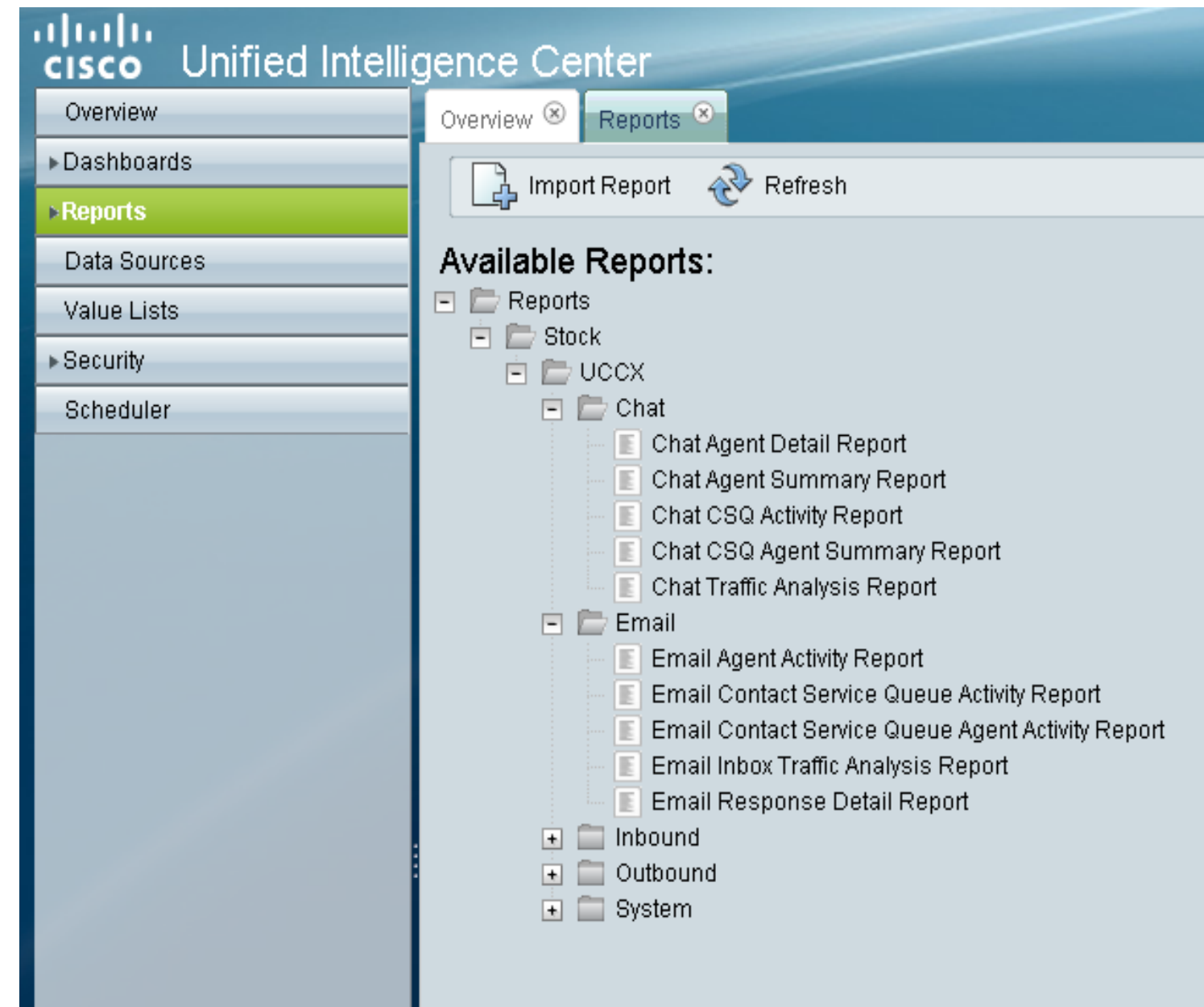
- CUIC Standard included on-box
- Web 2.0 – No client
- Historical Reports
- No additional cost
- Choice of HRC or CUIC



# Cisco Unified Intelligence Centre

## Next Generation Web 2.0 Reporting

- Stock Reports
- Schedule reports to email
- Customised views and thresholds
- Modification of stock reports
- Permalinks





# Cisco Unified Intelligence Centre

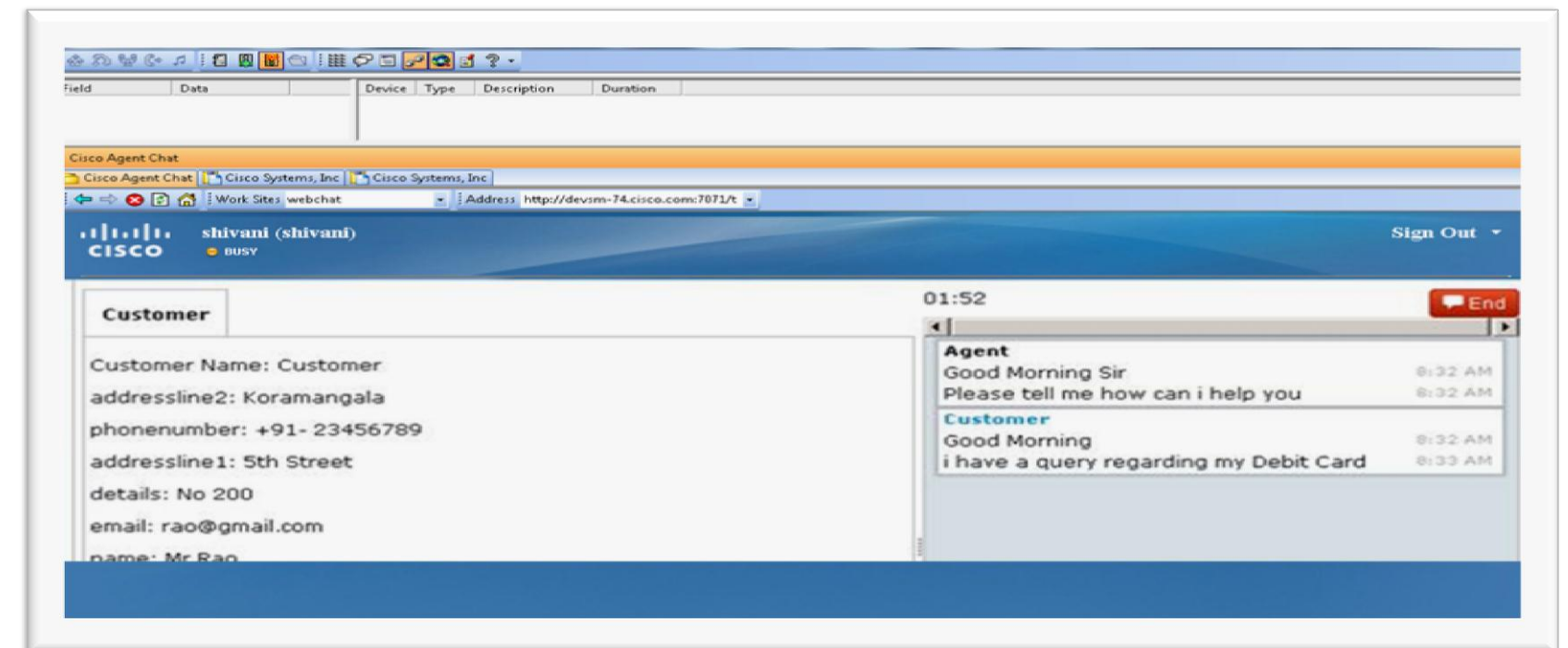
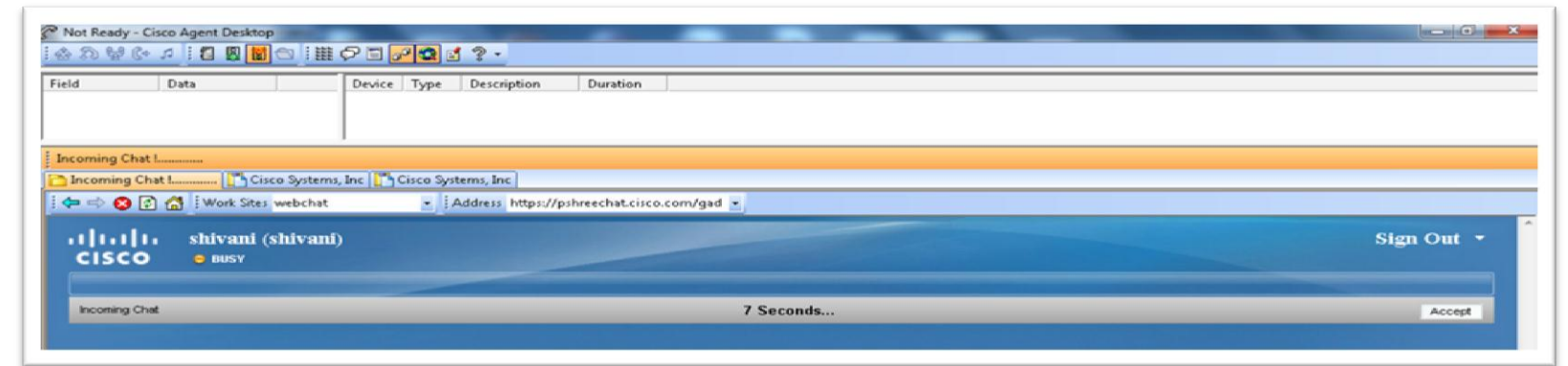
## Custom Reporting

- Intelligence Centre Standard version in Unified CCX
  - Allows visual customisation
  - Does not allow report definition customisation
- Intelligence Centre Premium version for Lab and NFR system
  - Create new reports from scratch
  - Create drill-downs
  - Export reports to be imported into a Standard system
  - Change refresh intervals
- White paper on custom reporting available on CCO

# Web Chat

Powered by Cisco SocialMiner

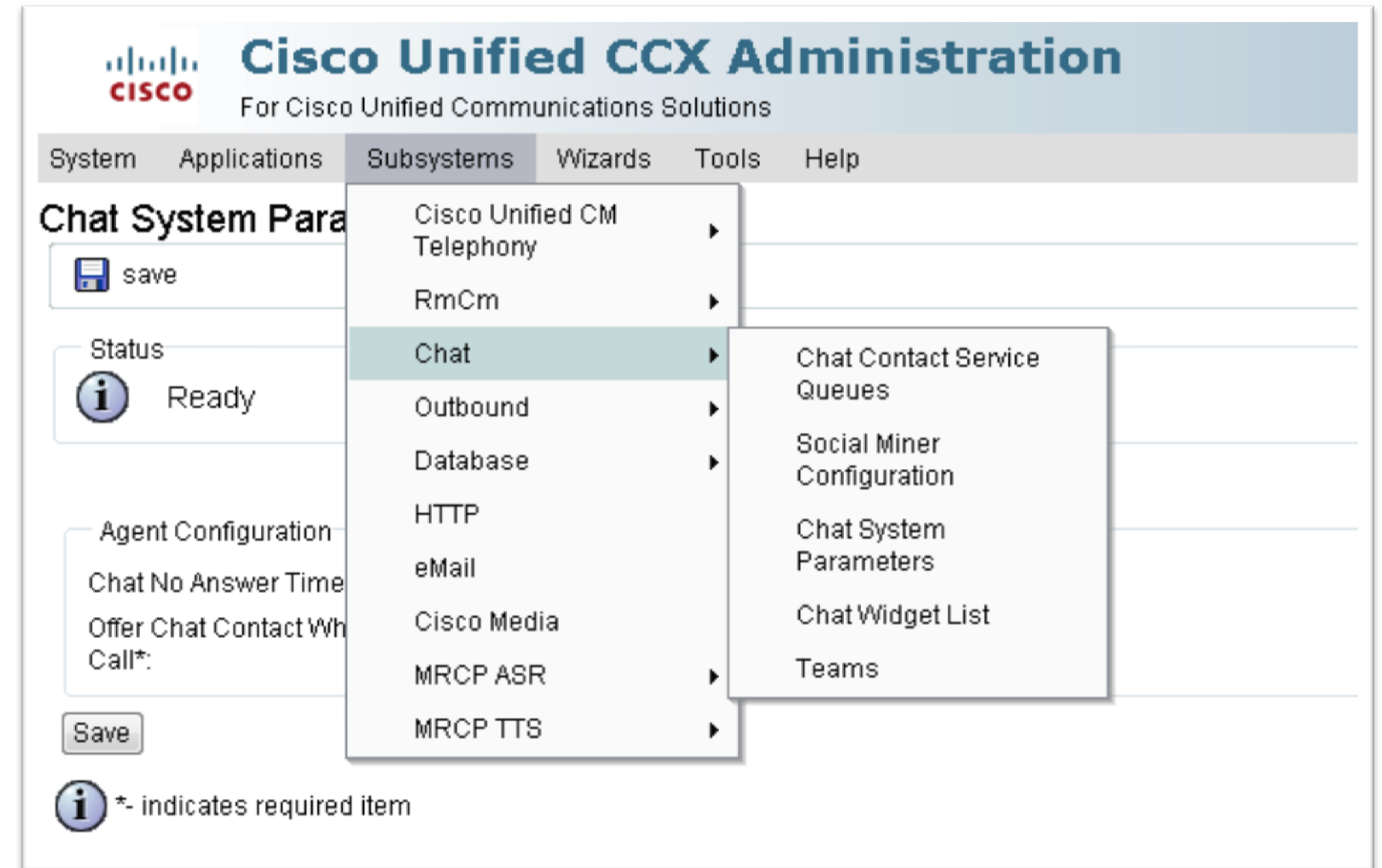
- Integrated into CAD
- Routing
  - Most Skilled Agent
  - Most Idle Agent
- Transcript retention
- Chat time out / no answer
- Consistent Reporting



# WebChat

## Configuration

- 5 step configuration
- Sample HTML code produced for customer facing website



# Web Chat

## Historical Reports in HRC and CUIC

- Web Chat historical reports
  - Chat Agent Detail
  - Chat Agent Summary
  - Chat CSQ Activity
  - Chat CSQ Agent Summary
  - Chat Traffic Analysis
- Available in HRC and CUIC

The screenshot displays the Cisco Unified Intelligence Center (CUIC) interface. The main window shows a navigation pane on the left with 'Reports' expanded to show 'Stock' and 'UCCX' folders. The 'Available Reports' section on the right lists several reports under the 'Chat' folder, including 'Chat Agent Detail Report', 'Chat Agent Summary Report', 'Chat CSQ Activity Report', 'Chat CSQ Agent Summary Report', and 'Chat Traffic Analysis Report'. A blue box highlights this list. Below the main window, a smaller window titled 'Cisco Unified CCX Historical Reports' is open, showing a 'Reporting Task' configuration screen. The 'Report Type' dropdown is set to 'Abandoned Call Detail Activity', and the 'Report End Date' is set to 6/9/2008. The interface includes buttons for 'View', 'Reset', and 'Help'.

# Workforce Optimisation

## Quality Management – Call Recording

- Chat and Email Evaluations
- Configurable and lockable dashboards
- Speech energy event markers

The screenshot displays the Cisco Unified Workforce Optimization interface. The main window shows a 'Recordings' table with columns for Contact ID, First Name, Last Name, Team Name, Time, Date, and Call Duration. A table of associated contacts is also visible below the recordings table.

Contact ID	First Name	Last Name	Team Name	Time	Date	Call Duration
10486	Shanelle	Macks	Las Vegas	03:00 PM	4/2/12	00:01:54
10485	Crofton	Hagerly	Las Vegas	03:00 PM	4/2/12	00:01:55
10484	Katelyn	Oneal	Las Vegas	03:00 PM	4/2/12	00:01:54
7986	Shanelle	Macks	Las Vegas	03:00 PM	4/1/12	...
7985	Crofton	Hagerly	Las Vegas	03:00 PM	4/1/12	...
7984	Katelyn	Oneal	Las Vegas	03:00 PM	4/1/12	...
7983	Katelyn	Oneal	Las Vegas	03:00 PM	4/3/12	00:01:54
7982	Katelyn	Oneal	Las Vegas	03:00 PM	4/2/12	00:01:54
7981	Katelyn	Oneal	Las Vegas	03:00 PM	4/1/12	00:01:55

An 'Evaluation' window is open, showing a 'Chat: email Eval' with a score of 45.60 out of 100.00 (45.60%). Below this, a 'General' evaluation section shows a score of 36.00 out of 100.00 (36.00%). The evaluation questions are:

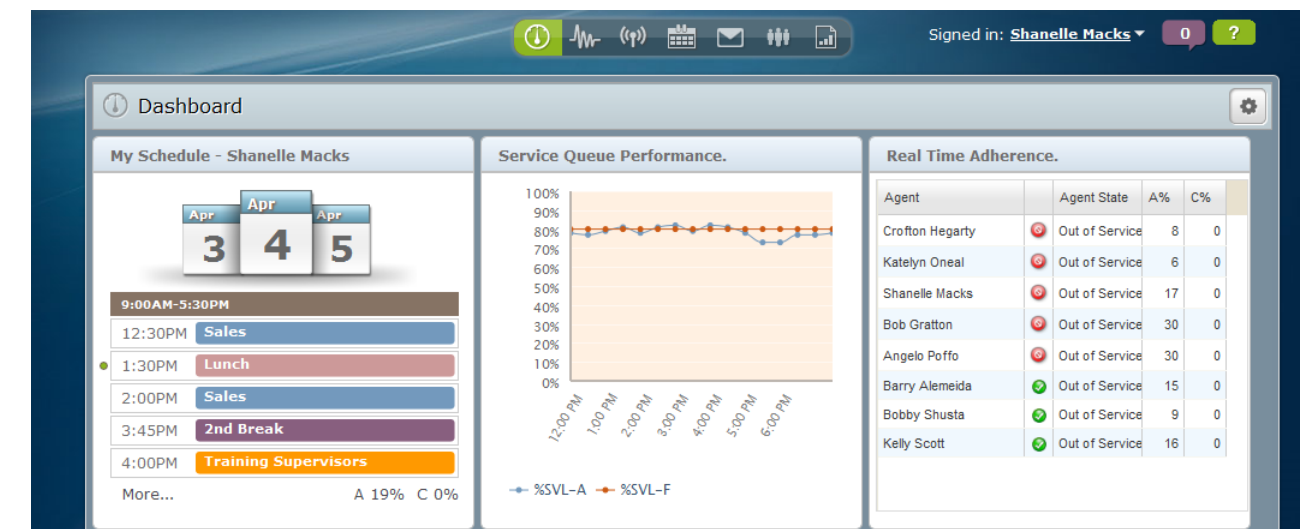
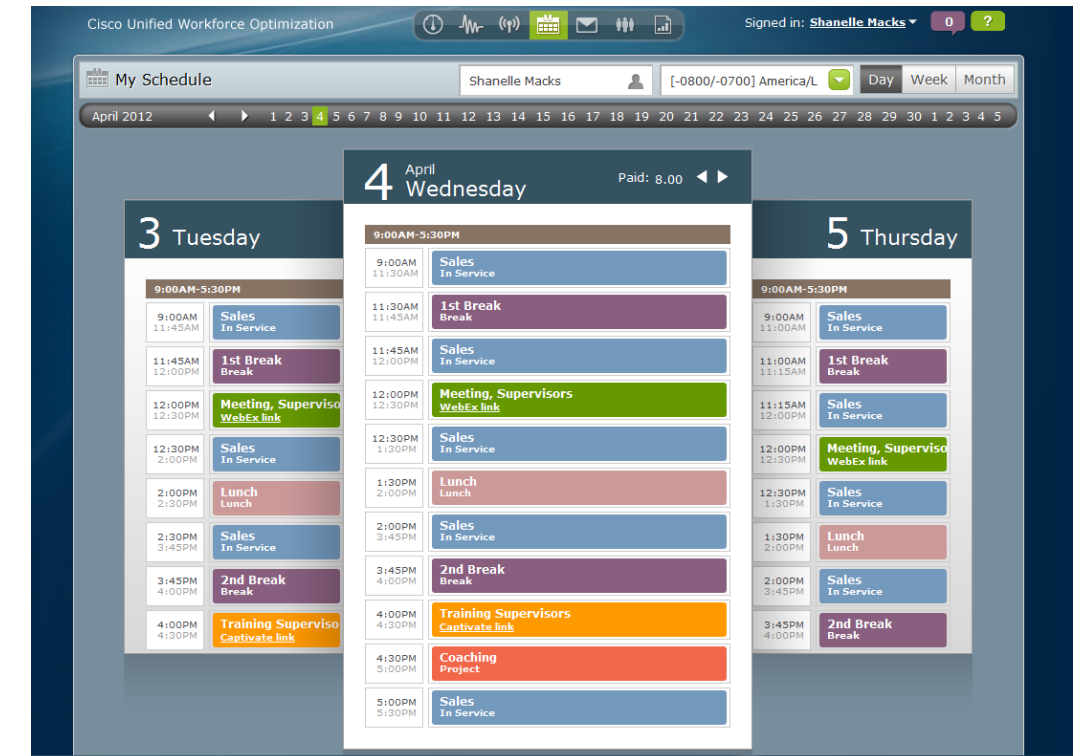
- 1.1 First response provided within 5 minutes? (20.00%) [Yes]
- 1.2 Do they provide appropriate guidance? (40.00%) [No]
- 1.3 At appropriate level for customer? (40.00%) [2]

A call recording player is visible at the bottom, showing a waveform with 'Silence' and 'Talk-Over' markers. The player includes playback controls and a progress bar.

# Workforce Optimisation

## Workforce Management

- New Supervisor Experience
- Unified Schedules
- Drag and Drop Schedule Editing
- Adherence and Conformance



# Workforce Management

Unified Schedule, Adherence, Coverage View



# Workforce Management

## Drag and Drop Schedule Editing

The screenshot displays a 'Workforce Management' interface for 'Agent Schedules'. The main view is a calendar grid for April 2012, showing schedules for various agents. A 'Break' dialog box is open, providing details for a break taken by agent Rougeau Pierre.

**Break Dialog Details:**

- Type: 2nd Break
- Agent Name: Rougeau Pierre
- Start Time: 12:40 pm
- End Time: 12:55 pm
- Paid: Yes
- Work Shift: Eastern Americas shift

The interface includes a top navigation bar with 'Week', 'Day', and 'Hour' views, and a 'Combined Support' filter. The agent list on the left includes names such as Joe Castillo, Camilo Montes, Nellie Agopian, Rougeau Pierre, Sam Swanson, Tom Papa, Andrew Conboy, Bobby Shusta, Joe Thorton, Leo Nidias, Nick Matthews, Billy Foy, John Schreffler, Juan Guerrero, Juan Xavier, Travis Novak, Caroline Francour, Clive Robins, Leon Laborde, Lily Courtney, Shanelle Macks, Todd Bickerson, Marcella Yates, Crofton Hegarty, David Fryert, Alito Malinao, and Jerome Cattley.

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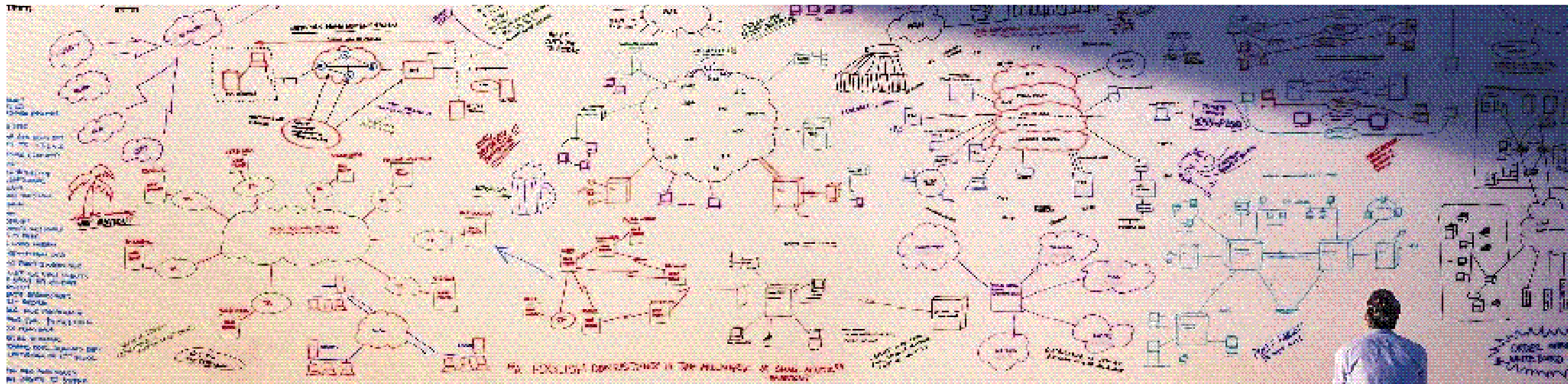
# Design

## Best Practices



# What Should I Be Asking?

- Why?
- Who?
- Outcomes?
- When?



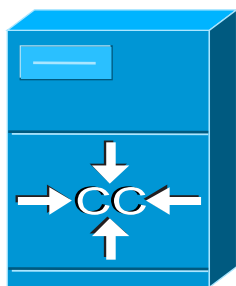
# Solution Components



- Voice Gateway (VG)
  - SIP, MGCP or H.323 voice gateway
  - Allows incoming/outgoing calls from public switched telephony network (PSTN)



- Communications Manager (CM)
  - Responsible for call control and agent users



- Contact Centre Express (CCX)
  - Workflows play prompts and collect digits from callers
  - Queues calls for delivery to available agents



- Cisco Agent Desktop (CAD)
  - IP Phones and PC's running CAD client

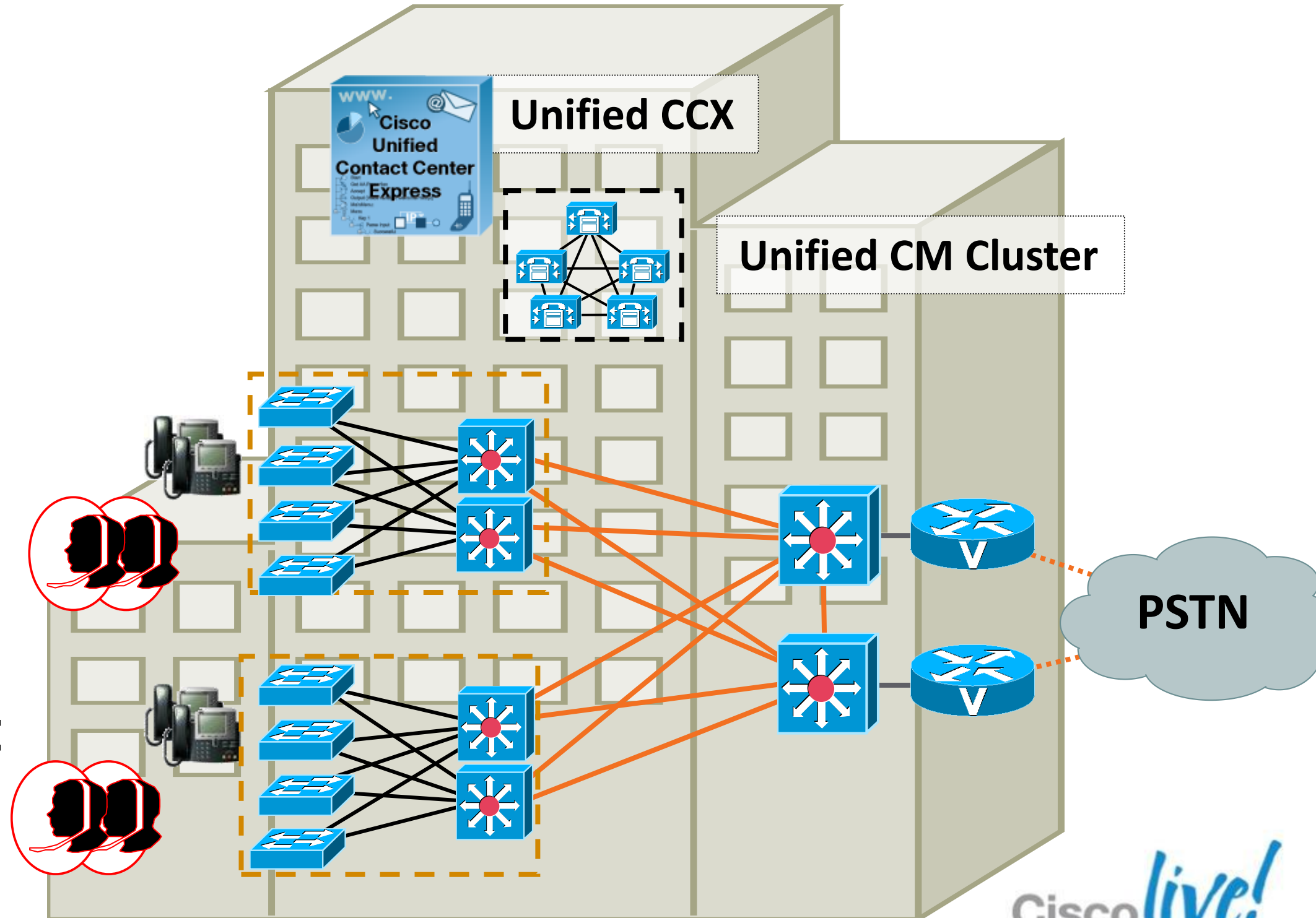
# Deployment Models



# Single Site Deployment

## Deployment Models

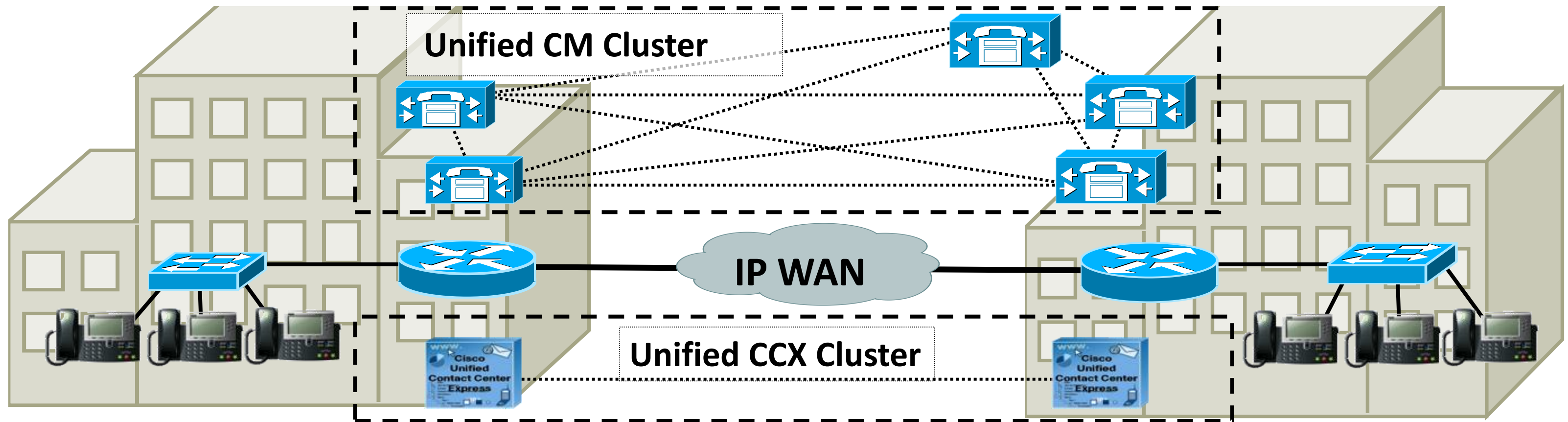
- All agents and supervisors are in the same location
- Single node Unified CCX with no redundancy
- Two nodes Unified CCX for HA with server redundancy
- Bandwidth consideration: None





# Unified CCX HA over WAN

## Deployment Models

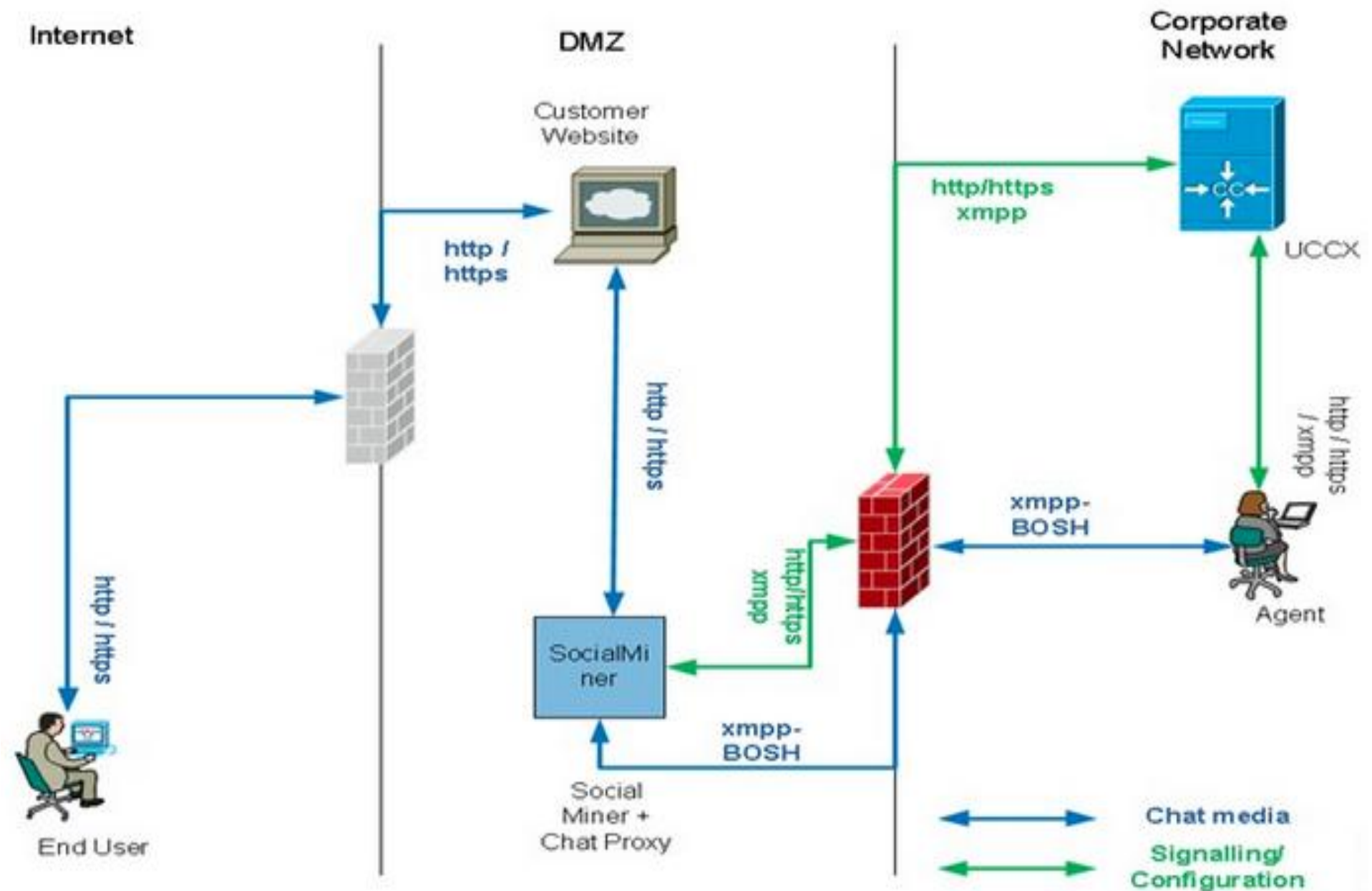


- Provide site redundancy for disaster recovery
- Latency: 80 ms RTT between Unified CCX nodes (same as CUCM CoW)
- HA over WAN bandwidth consideration

# WebChat – Customer Hosted Website

## Deployment Models

- Website hosted internally
- No proxy requirement
- SocialMiner

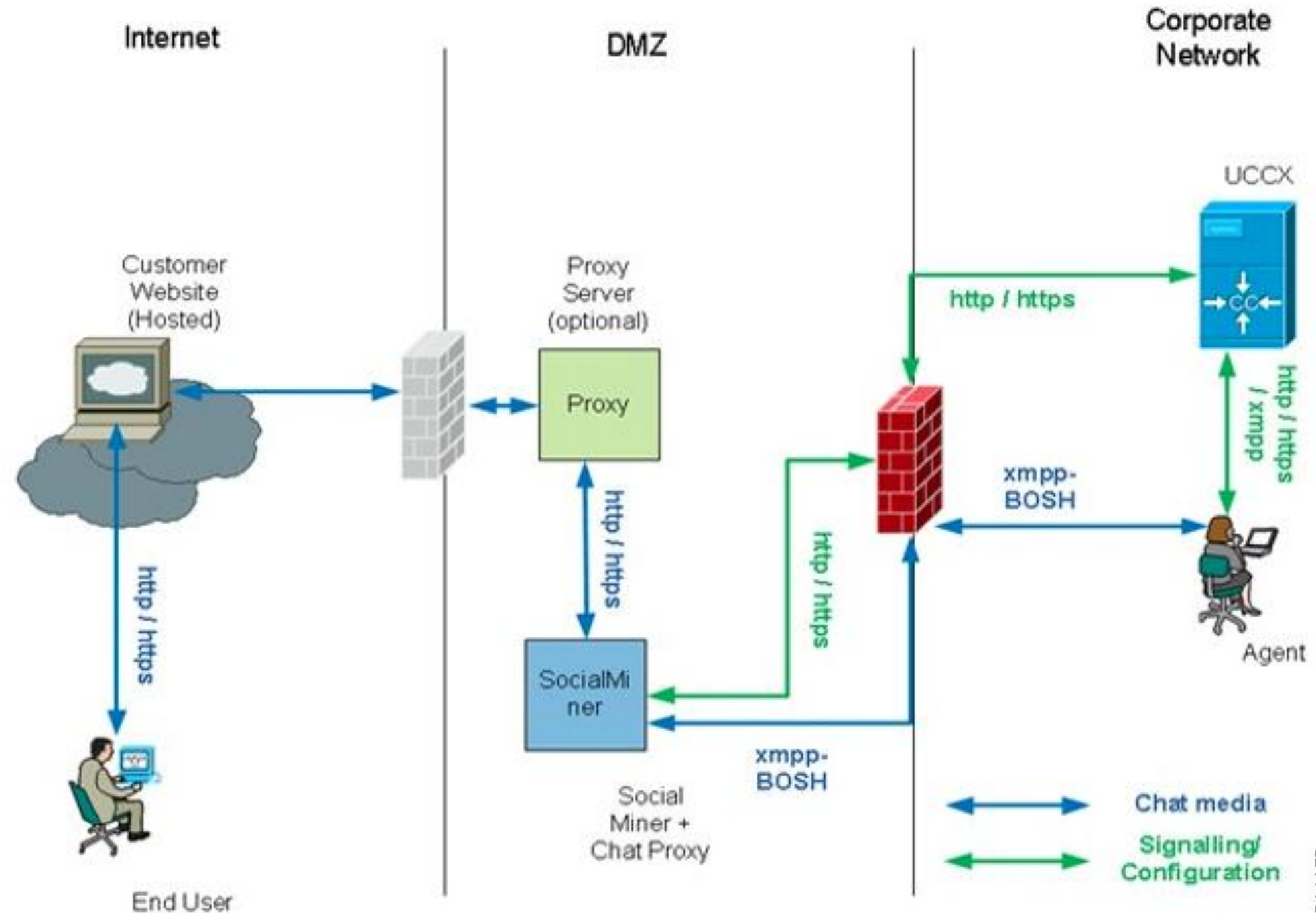




# WebChat – Hosted Website

## Deployment Models

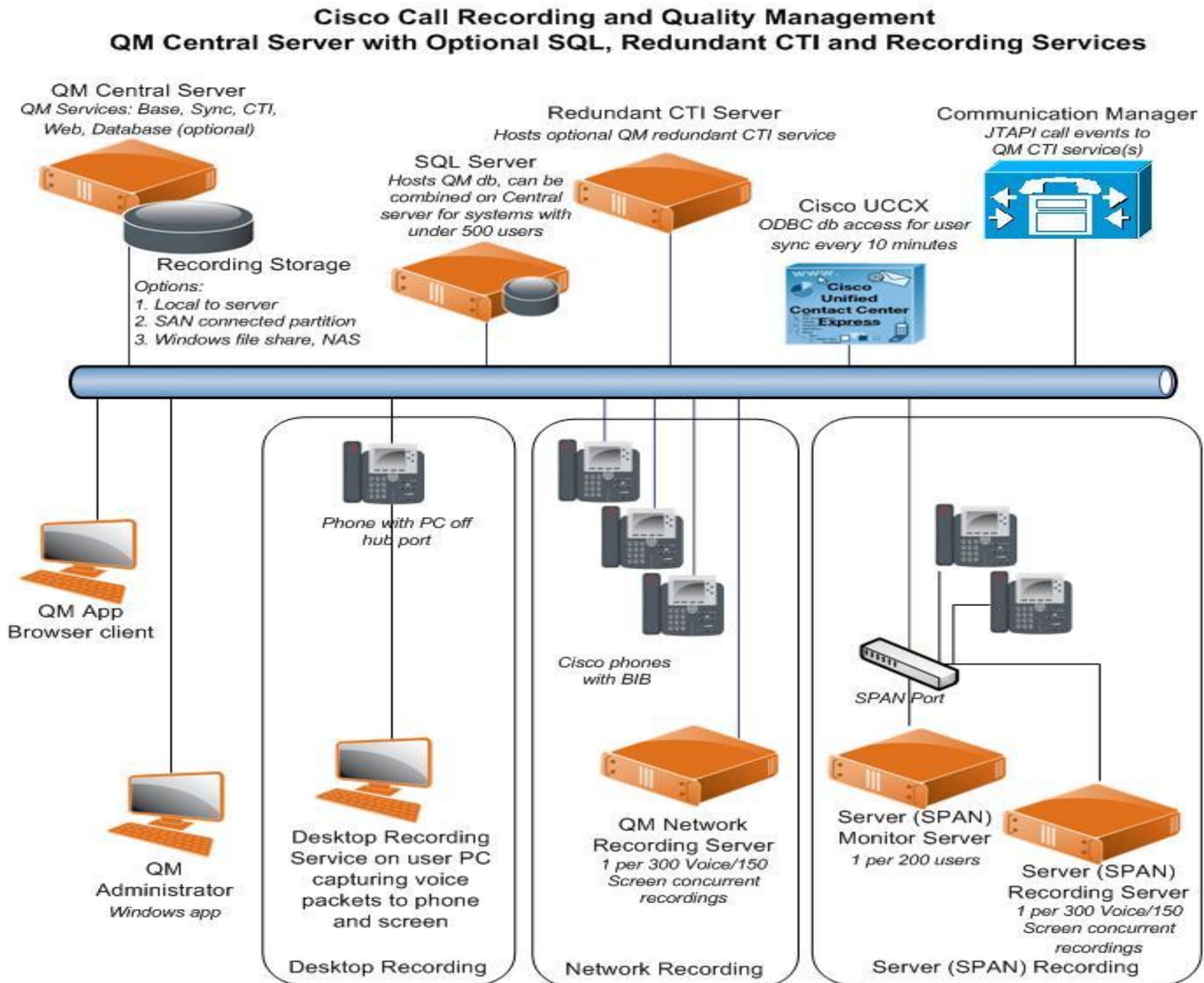
- Website externally hosted
- Proxy Server (optional)
- SocialMiner



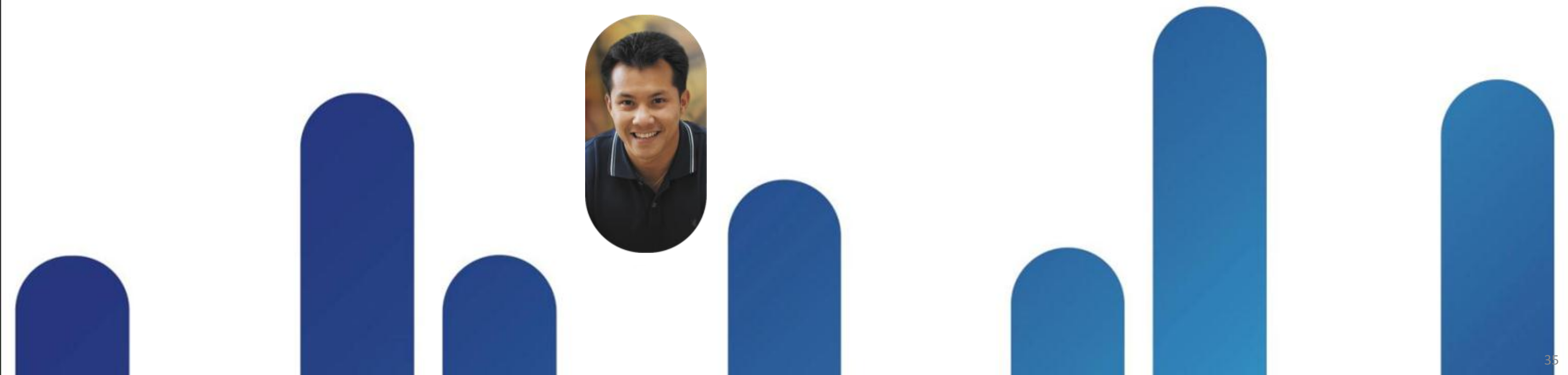
# Cisco Call Recording

## Deployment Models

- Desktop
- Network
- Server (SPAN)



# High Availability



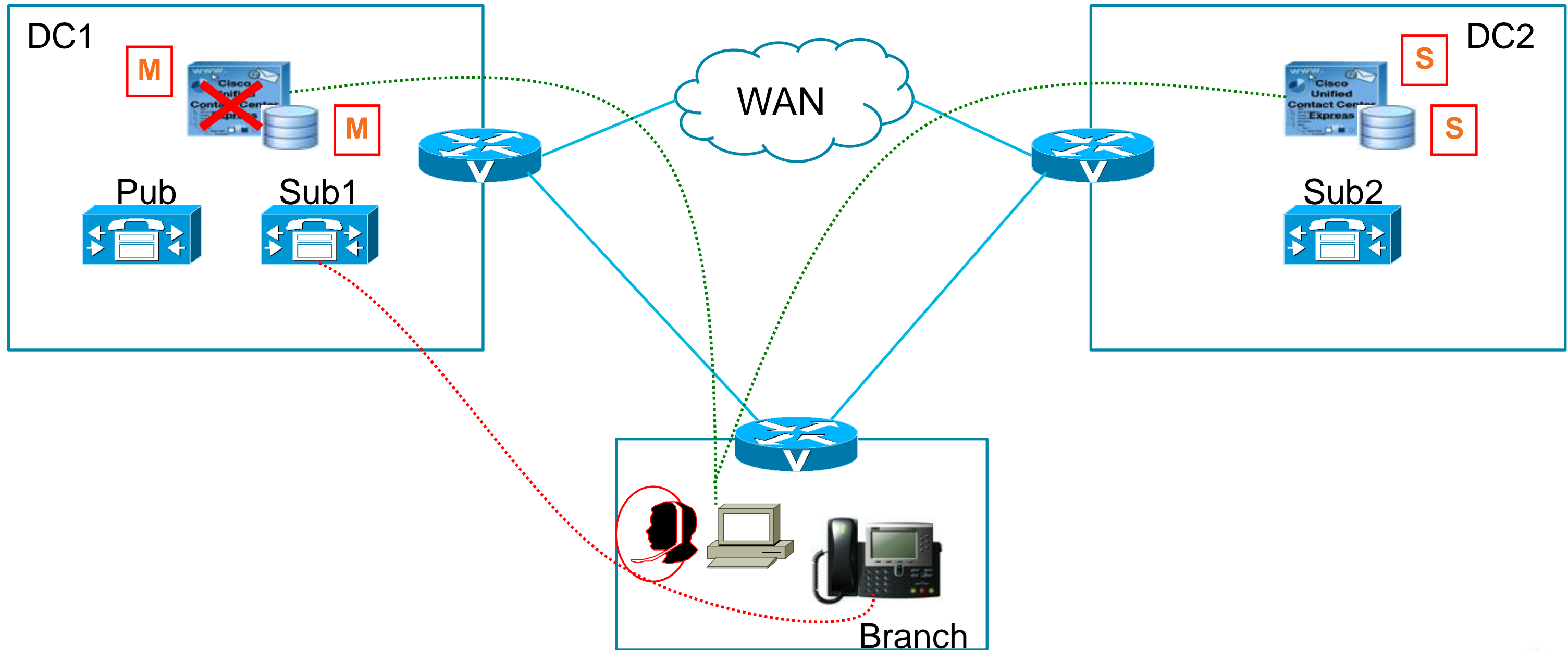
# High Availability over the WAN

Designed to Provide Disaster Recovery Protection

- Active and Secondary servers are geographically deployed in separate Data Centres
- 1 ms heartbeats and 10 missed heartbeats initiates failover
- 3 Key WAN based failover scenarios are detected and recovered from
  - Active server or services in primary data centre fail
  - The entire data centre containing the Master fails
  - The WAN link between the two data centres becomes unavailable (island mode)

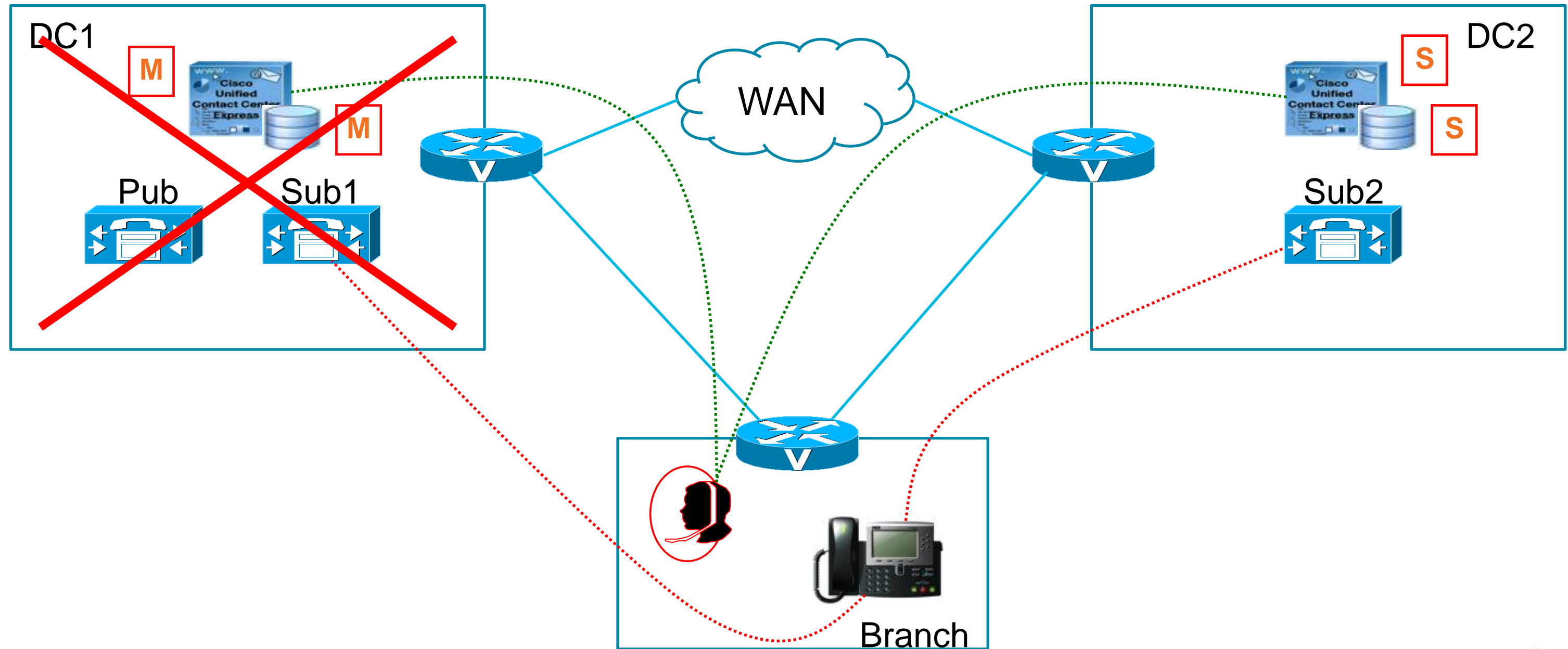
# Unified CCX Engine Failover

High Availability



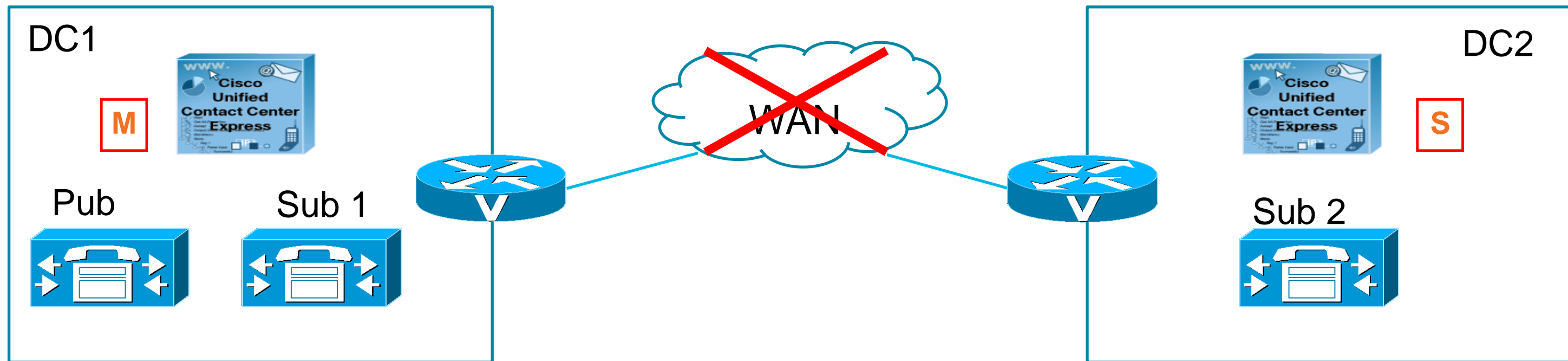
# Data Centre Failure

High Availability



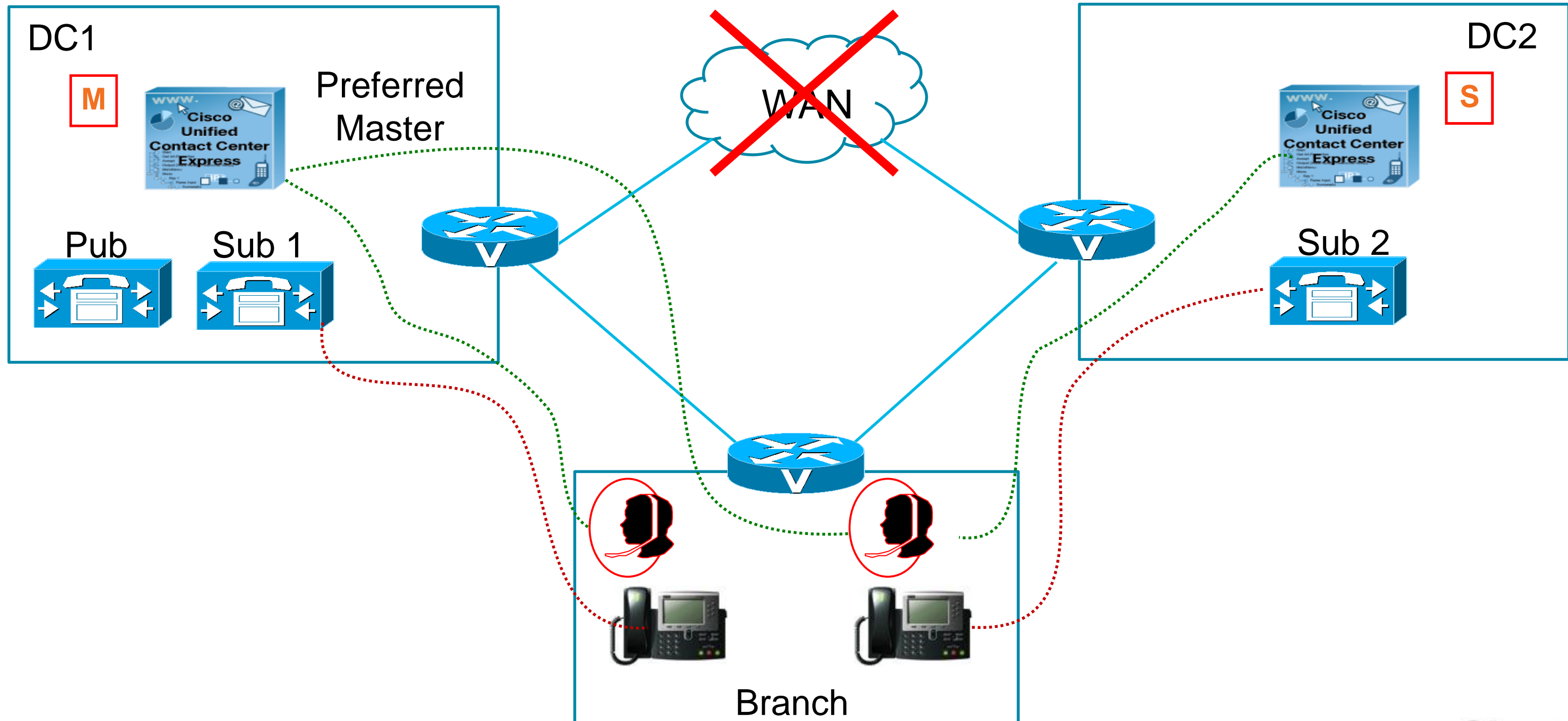
# WAN Link Failure – Island Mode

High Availability



# Island Mode Recovery

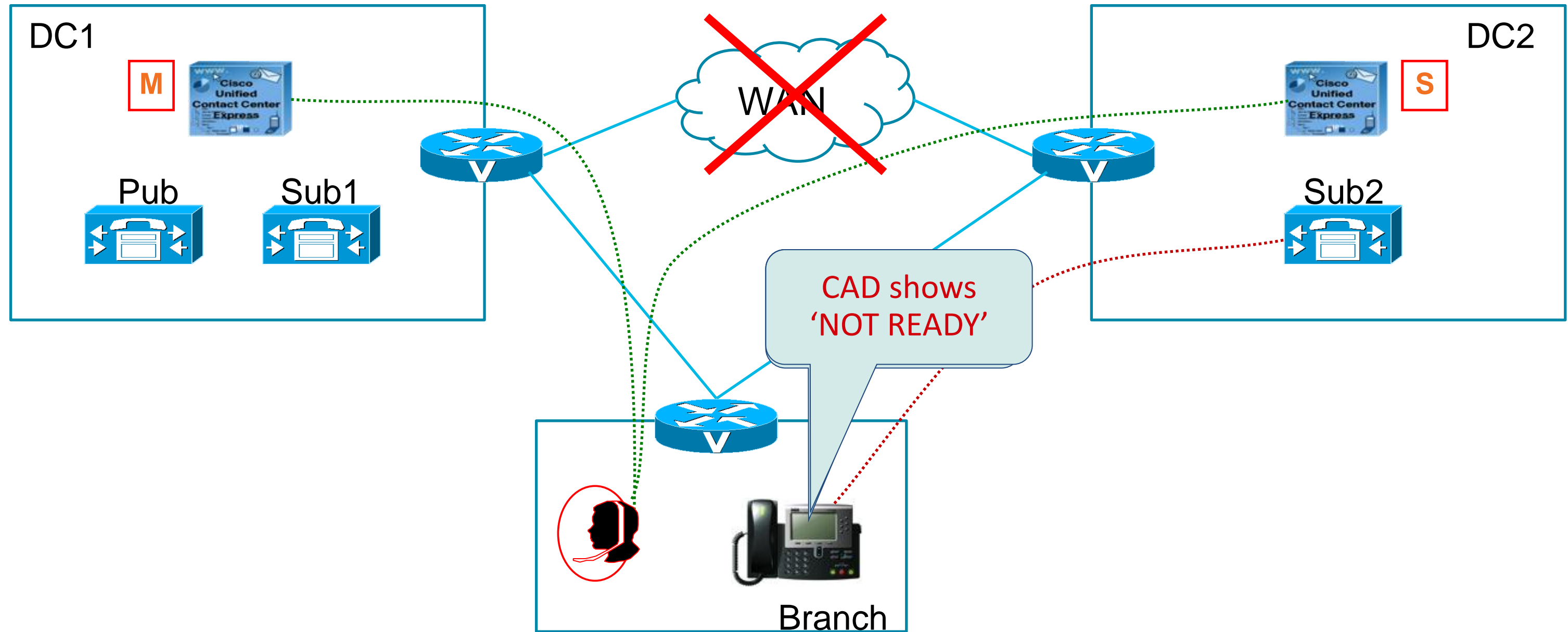
## Automatic Master Re-election





# Agent Failover in Island Mode

High Availability



# Solution Sizing



# UCCX Thresholds

- 400 Maximum logged in agents or inbound IVR Ports (UCS only, MCS = 300)
- UCS – XL Profile -> 5 CPU Core + 8 Gig memory
- 6000 Maximum BHCC
- 42 Maximum Supervisors
- 100 Preview Outbound Agents
- 150 Outbound IVR ports

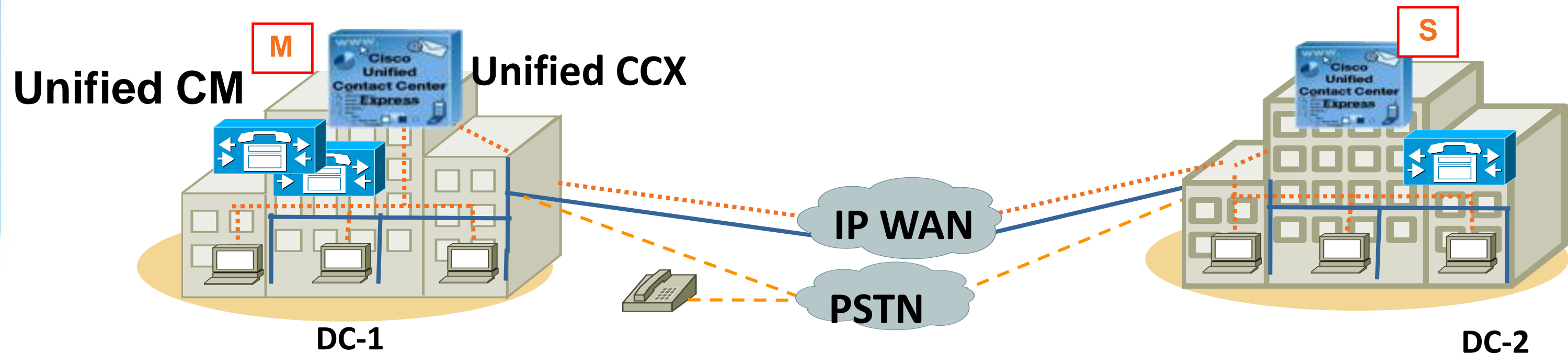
# Unified CCX Solution Sizing Tool

- Provides sizing for all solution components including CUCM and gateways
- Takes a variety of UCCX specific inputs
  - Agent License Package
  - Amount of Agents/Supervisors
  - WFO requirements
- Creates a solution sizing report complete with server sizing
  - Server Types and capacities
  - IVR ports / Gateway capacities

<http://tools.cisco.com/cucst/>

# Primary Bandwidth Considerations

- Signalling and Call Control
  - IP Phone / Gateway
  - Agent Desktop
- Voice Codec
- Desktop Monitoring
- HAoWAN



# HAoWAN Bandwidth

- Delay: Maximum round-trip time = 80ms
- Minimal bandwidth requirement -

Cisco Unified CCX Cluster			Cisco Unified CM Cluster	
Deployment Type	Between Unified UCCX server	Between Unified CCX and Remote Unified CM Servers	Database	ICSS
ACD	1.2 Mbps	800 kbps	1.544 Mbps (T1)	70 kbps per 100 BHCA
IP-IVR	1.2 Mbps	200 kbps	1.544 Mbps (T1)	25 kbps per 100 BHCA

# Additional Bandwidth Considerations

- Historical Report
- Wallboard
- Enterprise Database
- Email traffic for SMTP Server
- WFO

# Platform Selection

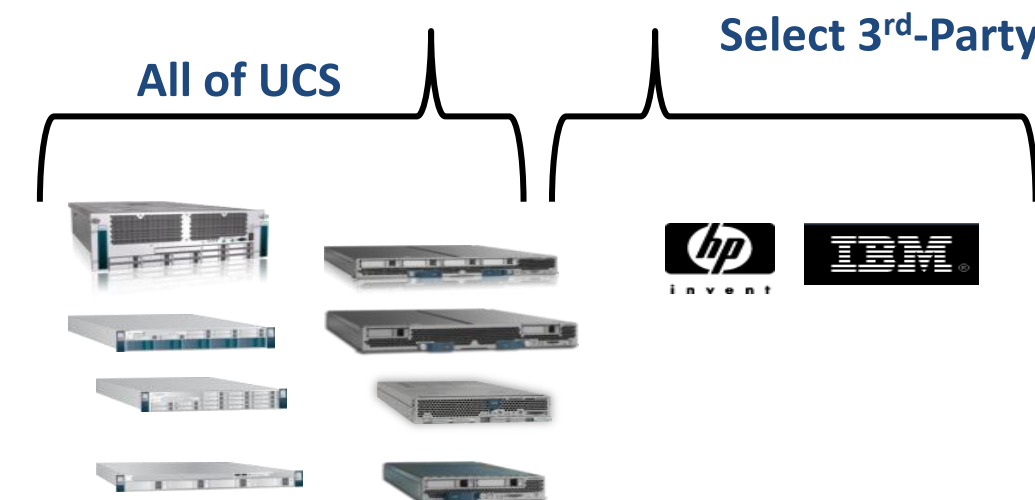
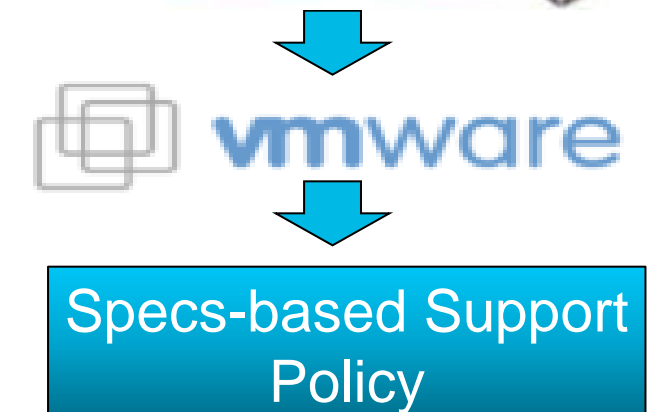




# Specs-based Virtualisation Support

- Provide choice in virtualised server models and hardware configuration
- Support more deployment models
- Tested Reference Configurations and supported select 3rd party servers are provided on:  
[http://docwiki.cisco.com/wiki/Specification-Based\\_Hardware\\_Support#Servers](http://docwiki.cisco.com/wiki/Specification-Based_Hardware_Support#Servers)
- Resource reservation enabled for UCCX Profiles
- Available in CCX 8.5(1) SU1 and above

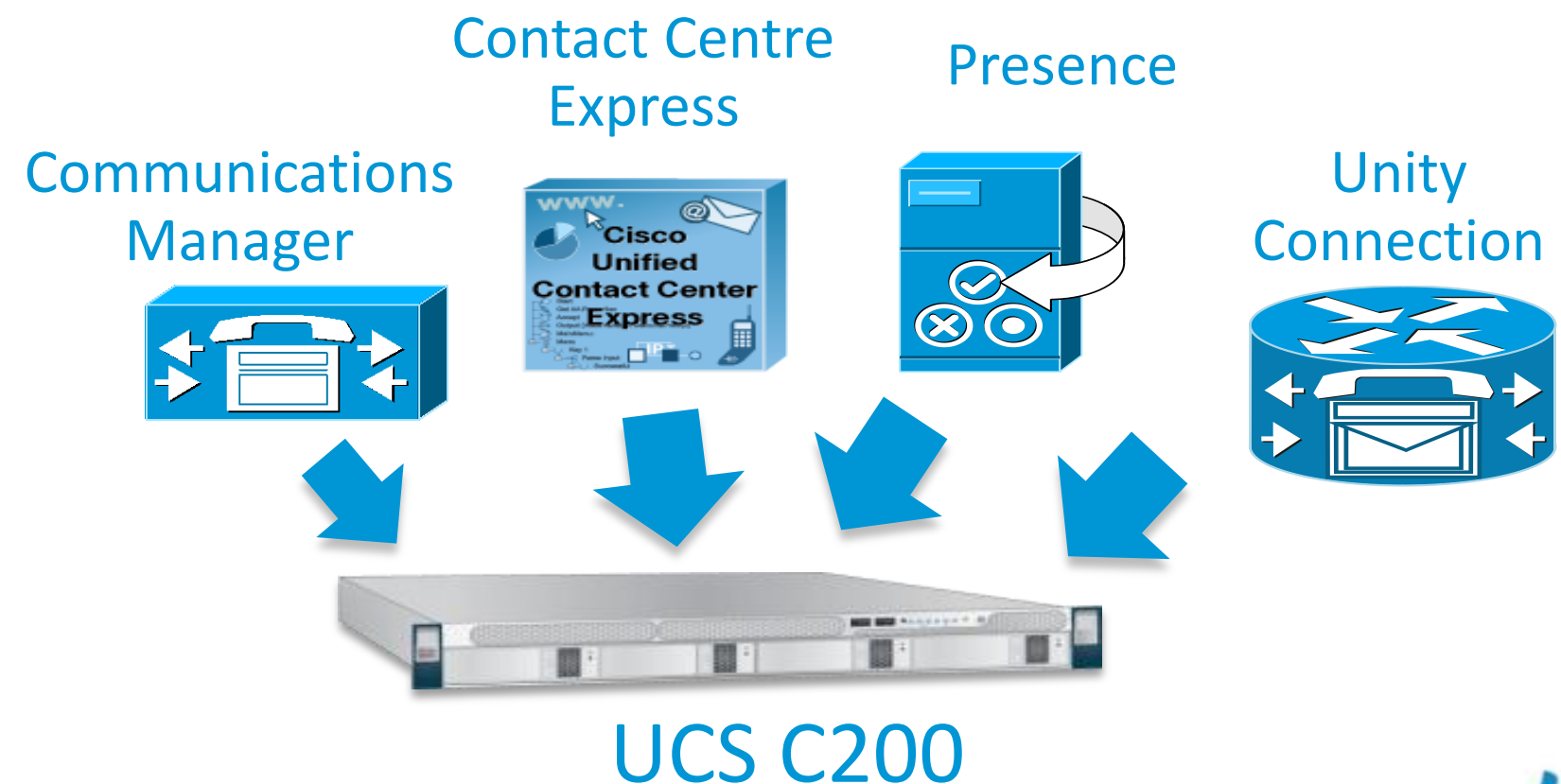
Capacity (agents)	VM vCPU Cores	VM RAM	VM vDisk	VM vNICs	CPU Reservation
100	2	4 GB	1 x 146 GB	1	Yes
300	2	4 GB	2 x 146 GB	1	Yes
400	4	8 GB	2 x 146 GB	1	Yes



# Business Edition 6000

With UCCX

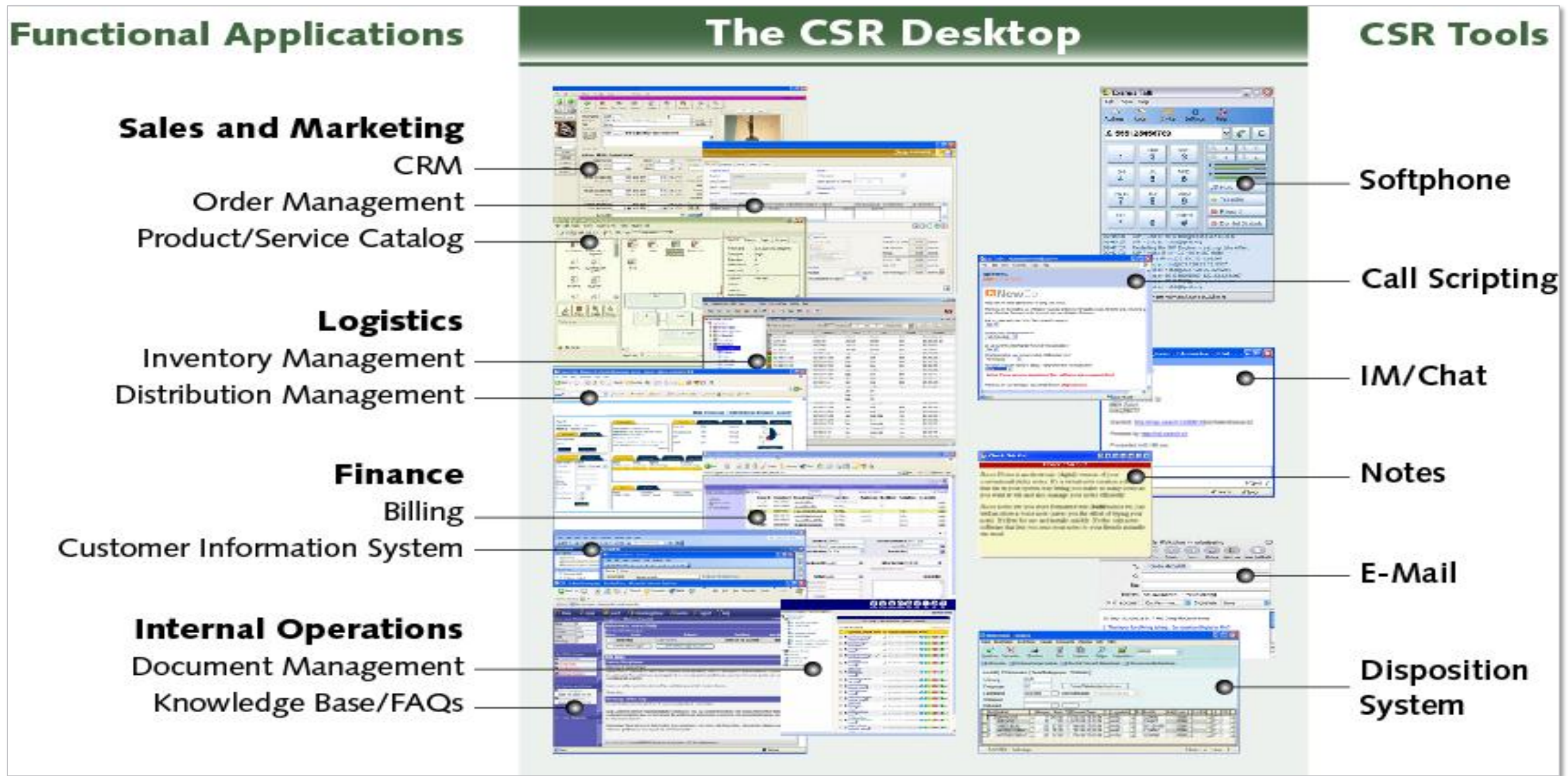
- Integrated single server solution for 100-1000 users
- Including
  - Voice
  - Unified Messaging
  - Mobility
  - Presence
  - Contact Centre
  - Video Capabilities



# UCCX Integration

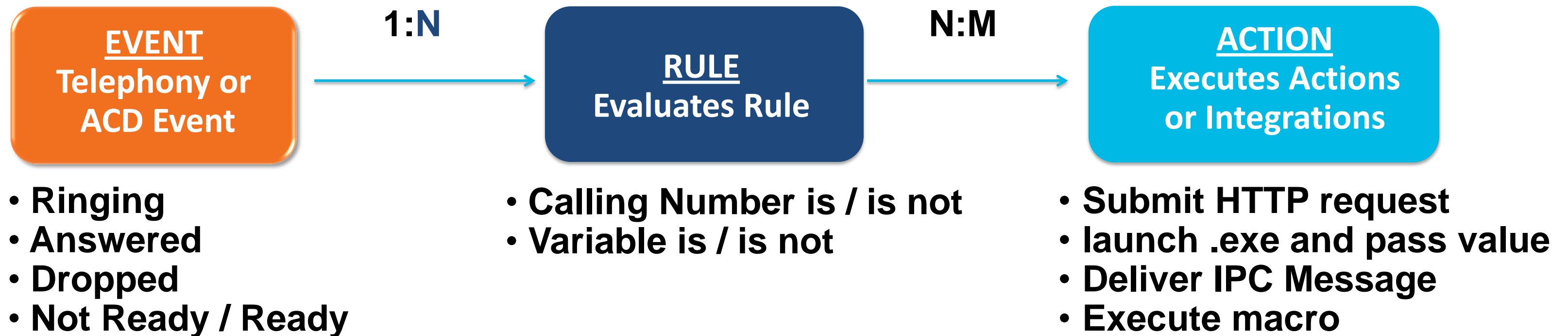


# Application Integration



# Cisco Agent Desktop's Work Flow Paradigm

Work Flows Follow an Event / Rule / Action Behaviour



# Cisco Agent Desktop – Screen Pop

The screenshot shows the Cisco Agent Desktop interface. At the top, a call log table displays the following data:

State	Calling#	Called#	Alerting#	Original Calling#	Original Called#	Duration
Offering	<Unavailable>	x6401	6401	<Unavailable>	6401	00:00:35

Below the call log, a table lists call details:

Field	Data	Device	Type	Description	Duration
Layout	OODefault	6401	Agent	Ewert David	00:00:36
BAStatus	DO			Total	00:00:36

The main window displays a Salesforce screen pop for the account "Bubba Gump Shrimp Co.". The account details are as follows:

Field	Value
Account Name	Bubba Gump Shrimp Co. <a href="#">View Hierarchy</a>
Account Site	Tuscaloosa, AL
Parent Account	
Account Number	8888888888
Type	Customer
Industry	Food & Beverage
Annual Revenue	\$140,000,000
Rating	Hot
Phone	(205) 348-6010
Fax	
Website	<a href="http://www.bubbagump.com/">http://www.bubbagump.com/</a>
Ticker Symbol	
Ownership	
Employees	8,765

At the bottom of the screen, a status bar shows: David Ewert | x6401 | 6401 | Reserved | 00:00:35 | In Service | 13:44

# Deployment

## Best Practices



# Before You Deploy UCCX

- UCCX 8.x and above are appliance based products running on Linux
- Installing UCCX 8.x will format the hard drive (upgrade)
- In HA mode, always install the primary node first, followed by the secondary node
- Ensure your server hardware is supported
- Supported browsers –
  - Internet Explorer 6.0 and later,
  - Firefox 2.0 and later



# Installation Configuration Information

- DNS Enable
- DNS Primary/Secondary
- Domain
- Gateway Address
- Hostname
- IP Address and Mask
- MTU Size
- NIC Duplex
- NIC Speed
- NTP Server
- SMTP Location
- Time Zone

# Licensing



# Licensing UCCX

- Node locked licenses
- Based on the “license” MAC, not physical MAC
- License MAC is derived by deployment information, IP Address, host name, NTP server etc
- License MAC can be obtained before or after install
  - After install – Run CLI command “show status”
  - Before install – Use the Answer File Generator

# Licensing Process



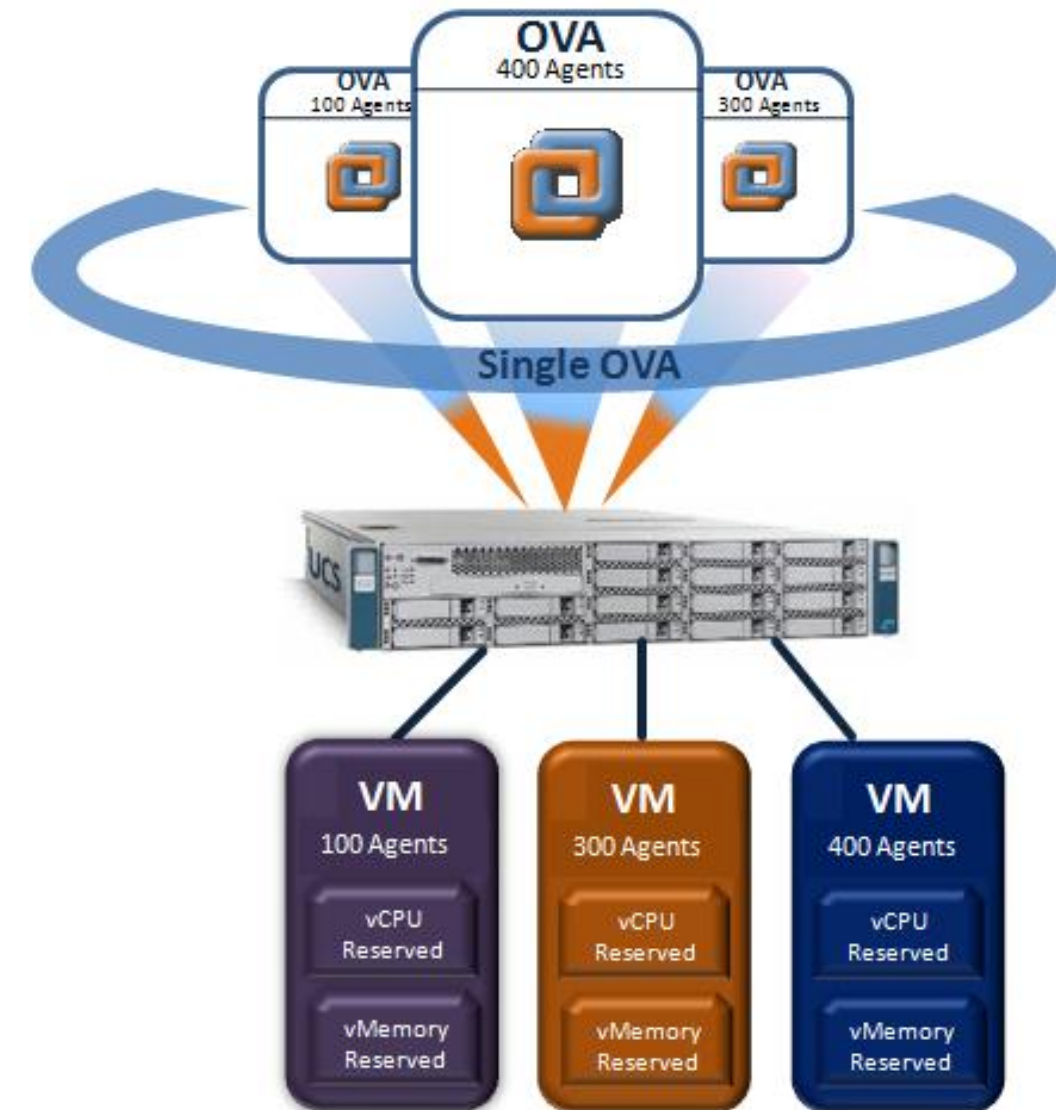
- Re-host a license – [licensing@cisco.com](mailto:licensing@cisco.com)
- Demo License available on installation DVD

# Deployment Tools



# UCS OVA Templates

- Predefined hardware allocations
- User profile sizes
- OVA's available –
  - UCCX 100 Agents
  - UCCX 300 Agents
  - UCCX 400 Agents
  - WFM
  - Recording and Quality Management
  - SocialMiner – Small and Large



# Script Repository

- Downloadable script repository
- Range of basic to advance scripts
- Documented feature list and code explanation
- Customise for specific requirements
- Scripts include
  - Call Back in Queue, Web Call Back, Database Dips and many more

[Download Repository - https://communities.cisco.com/docs/DOC-25504](https://communities.cisco.com/docs/DOC-25504)

# Demo License

- UCCX installation DVD comes with 4 demo licenses -
  - Standard, Enhanced, Premium and IPIVR
- Premium license includes WFO licenses
- All licenses valid for 30 days
- UCCX will continue to function after 30 days until a restart of the system is performed



# dCloud


## Cloud Demonstrations

- Virtual Demonstration Service
- Fully customisable
- Demo scripts available
- Full UCCX demo available, complete with WFO
- Soft clients provided, with the option to use hard phones
- Fully supported environment
- demos.cisco.com

Partner Central  
dCloud: The Cisco Demo Cloud

HOME  
PARTNER CENTRAL  
GET PARTNER SUPPORT  
PARTNER TOOLS  
dCloud: The Cisco Demo Cloud

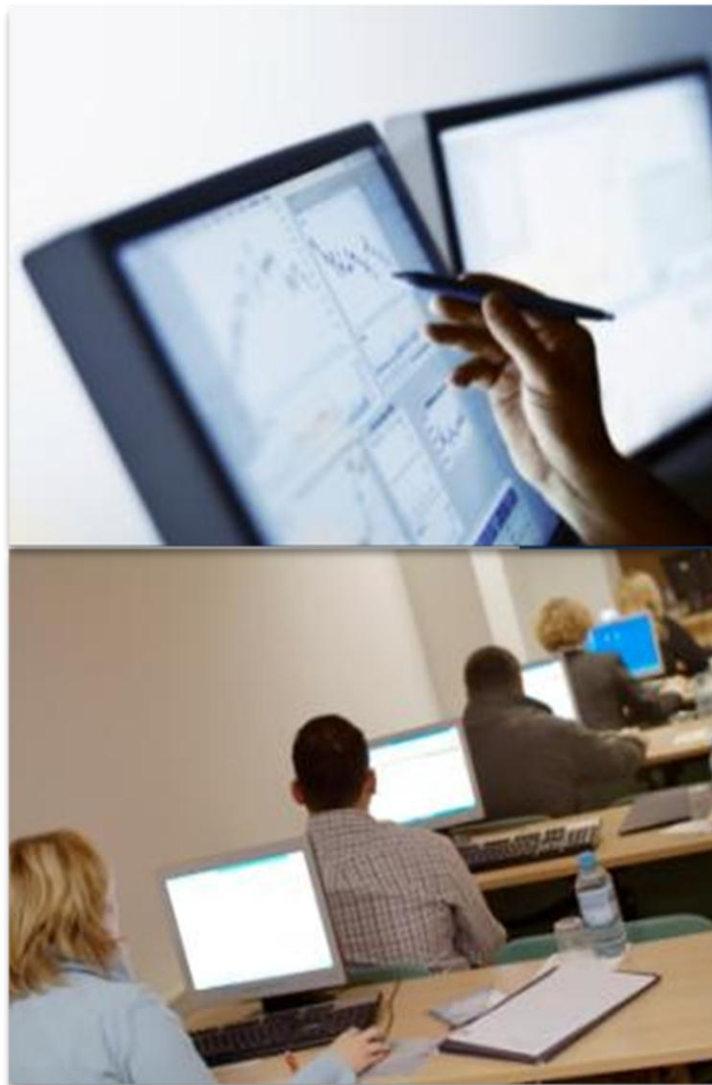
**dCloud Remote**  
Customize and conduct in-person or virtual demos anywhere at anytime.



Servers			
Menu	Name	Status	
▼	D0039 - Active Directory	Provisioning...	
▼	D0039 - Cisco Contact Center Express	Provisioning...	
▼	D0039 - Cisco Unified Communications Manager	Provisioning...	
▼	D0039 - Cisco Unified Presence Server	Provisioning...	
▼	D0039 - Cisco Unity Connection	Provisioning...	
▼	D0039 - Quality Management	Provisioning...	
▼	D0039 - Scansoft	Provisioning...	
▼	D0039 - Workforce Management	Provisioning...	
▼	D0039 - Workstation 1	Provisioning...	
▼	D0039 - Workstation 2	Provisioning...	
▼	Prod-Launchpad2-vm	Provisioning...	

# Workforce Optimisation

Plan Design and Implement services



**Plan, Design & Implement**

**+1 (763) 592-4600**

8:00 AM - 5:00 PM CST M-F

[pdihelpdesk@calabrio.com](mailto:pdihelpdesk@calabrio.com)

Design Validation

Project Plan Review

Test Environment Consulting

Architectural Requirements Consulting

Design and Configuration Consulting

Functional Support: "How do I...?"

Installations \*

Upgrades \*

Training, Train-the-Trainer,  
End-User Training \*

\* For Fee Services

# Summary

- New in version 9.0 – CUIC, WebChat, WFM
- Customers want to communicate in a variety of new ways, at any time
- Application integration is key to customer care success
- Design solutions to meet customer needs
- Solution sizing tool for accurate sizing and growth
- Use deployment tools to accelerate deployment

# Q & A



# Complete Your Online Session Evaluation

## Give us your feedback and receive a Cisco Live 2013 Polo Shirt!

Complete your Overall Event Survey and 5 Session Evaluations.

- Directly from your mobile device on the Cisco Live Mobile App
- By visiting the Cisco Live Mobile Site [www.ciscoliveaustralia.com/mobile](http://www.ciscoliveaustralia.com/mobile)
- Visit any Cisco Live Internet Station located throughout the venue

Polo Shirts can be collected in the World of Solutions on Friday 8 March 12:00pm-2:00pm



Cisco *live!* 365

Don't forget to activate your Cisco Live 365 account for access to all session material,

communities, and on-demand and live activities throughout the year. Log into your Cisco Live portal and click the "Enter Cisco Live 365" button.

[www.ciscoliveaustralia.com/portal/login.ww](http://www.ciscoliveaustralia.com/portal/login.ww)

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# Appendix

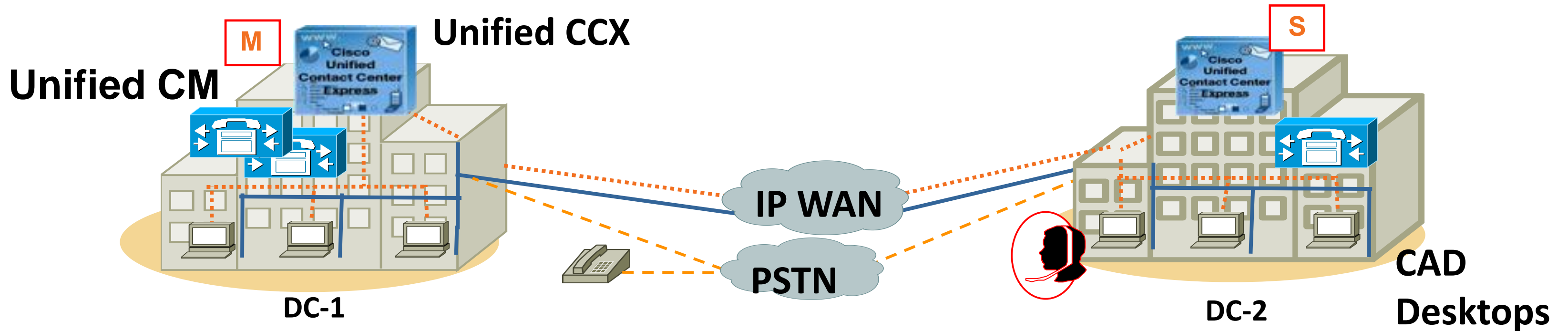
# Bandwidth Sizing





# Agent Bandwidth

Signalling/Call Control for IP Phone and GW



Voice Signalling Bandwidth (SCCP)			
# of IP Phones	10 Calls	20 Calls	30 Calls
1 to 10	3 Kbps*	5 Kbps*	7 Kbps*
20	6 Kbps*	10 Kbps	14 Kbps
30	8 Kbps	15 Kbps	21 Kbps
50	14 Kbps	24 Kbps	35 Kbps

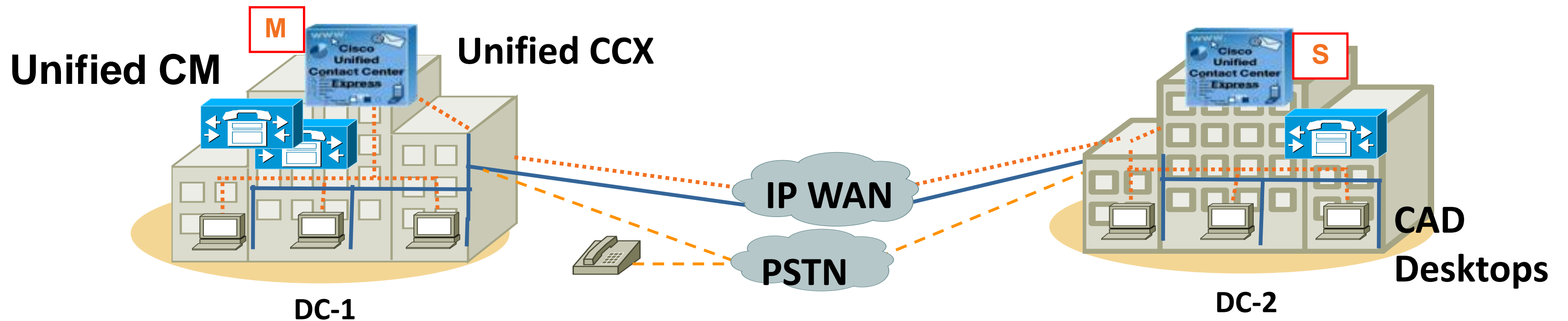
— IP Voice  
- - - TDM Voice  
⋯ Call Control and CTI Data

\*Minimum queue BW = 8 kbps



# Agent Bandwidth

## Signalling/Call Control for CAD Desktop



CAD Desktop Bandwidth			
# of IP Phones	10 Calls	20 Calls	30 Calls
1 to 10	1.6 Kbps	1.6 Kbps	1.6 Kbps
20	3.2 Kbps	3.2 Kbps	4.0 Kbps
30	4.0 Kbps	4.8 Kbps	5.6 Kbps
50	7.2 Kbps	8.0 Kbps	9.6 Kbps

— IP Voice  
- - - TDM Voice  
. . . Call Control and CTI Data

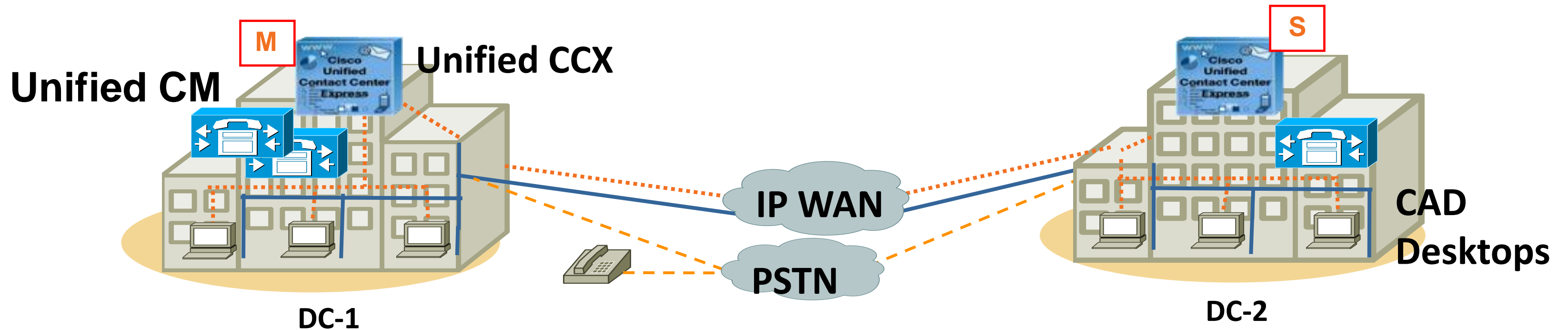
CAD bandwidth calculator:

[http://www.cisco.com/en/US/products/sw/custcosw/ps427/prod\\_technical\\_reference\\_list.html](http://www.cisco.com/en/US/products/sw/custcosw/ps427/prod_technical_reference_list.html)



# Agent Bandwidth

## Voice Codec



CODEC	Sampling Rate	Voice Payload in Bytes	Bandwidth w/o Layer 2	Bandwidth with Ethernet (14 Bytes of Header)	Bandwidth with Frame Relay (4 Bytes of Header)
G.711	20 Msec	160	80 Kbps	85.6 Kbps	81.6 Kbps
G.711	30 Msec	240	74 Kbps	78.4 Kbps	75.7 Kbps
G.729A	20 Msec	20	24 Kbps	29.6 Kbps	25.6 Kbps
G.729A	30 Msec	30	18 Kbps	22.4 Kbps	19.7 Kbps

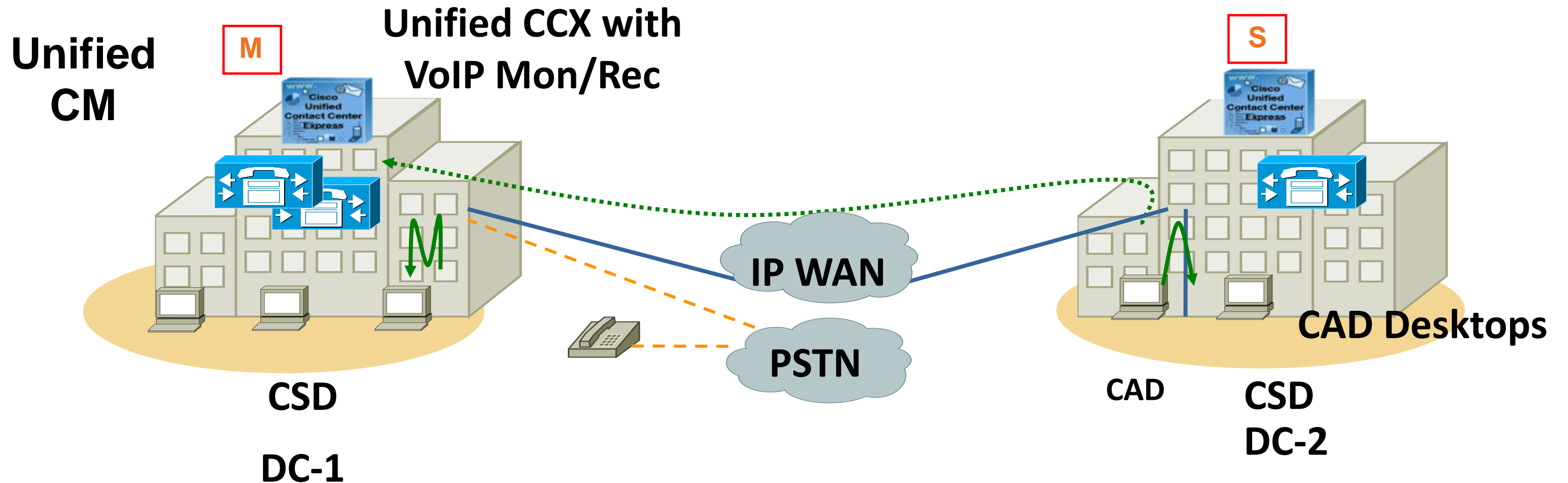
—— IP Voice  
- - - - TDM Voice  
..... Call Control and CTI Data

Voice Codec Bandwidth Calculator: <http://tools.cisco.com/Support/VBC/do/CodecCalc2.do>



# Agent Bandwidth

## Desktop Monitoring

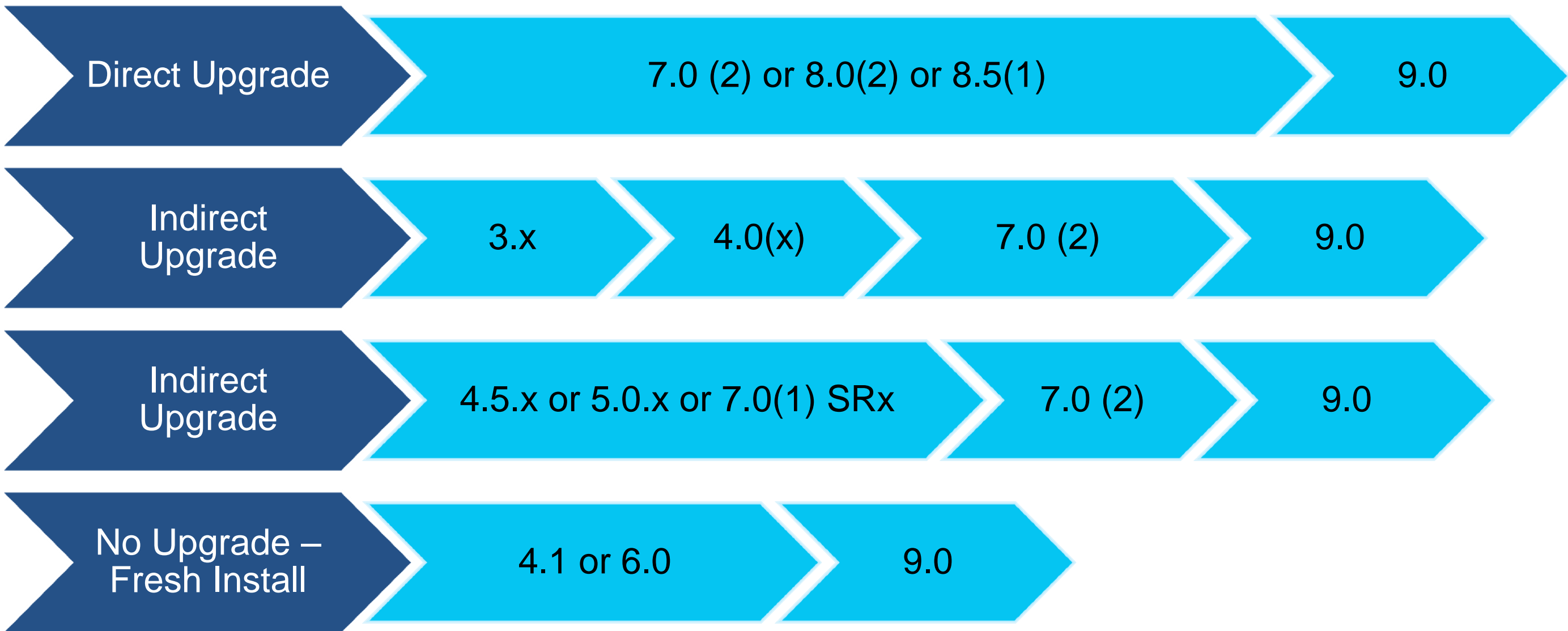


# Upgrade Paths to Version 9.0



# Unified CCX 9.0 Platform Changes

## Upgrade to Unified CCX 9.0



# Version Compatibility

- Cisco Unified Communications Manager 9.0(1), 8.5 (1) SUx, 8.6xSUx
- Cisco Unified Communications Manager Business Edition 6000 - 9.0(1), 8.5 (1) SUx, 8.6xSUx
- CUP 8.5 (4), 8.6 (1), 9.0(1)
- SocialMiner (9.0)

See Unified CCX Compatibility Matrix for complete list:

[http://www.cisco.com/en/US/docs/voice\\_ip\\_comm/cust\\_contact/contact\\_center/crs/express\\_compatibility/matrix/crscomtx.pdf](http://www.cisco.com/en/US/docs/voice_ip_comm/cust_contact/contact_center/crs/express_compatibility/matrix/crscomtx.pdf)

# Links





# Key URLs

- Release notes for Unified CCX 9.0 –
  - [http://www.cisco.com/en/US/products/sw/custcosw/ps1846/prod\\_release\\_notes\\_list.html](http://www.cisco.com/en/US/products/sw/custcosw/ps1846/prod_release_notes_list.html)
- EZ Express - A Partner Guide to Cisco UCCX Practice Growth
  - <https://communities.cisco.com/docs/DOC-28258>
- Partner TOI for Unified CCX 9.0
  - <https://communities.cisco.com/docs/DOC-30159>
- All Aboard Express V (provides good foundation knowledge)
  - <https://communities.cisco.com/docs/DOC-29397>
- Partner Community Central (contains useful VODs, presentation and discussion forum)
  - <https://www.myciscocommunity.com/community/partner/collaboration/contactcenter>
- User Guides
  - <http://www.cisco.com/go/uccx>

