

## What You Make Possible







Network Considerations for Collaboration and Real Time Media BRKUCC-2058





## Housekeeping



- We value your feedback- don't forget to complete your online session evaluations after each session & the Overall Conference Evaluation which will be available online from Thursday
- Visit the World of Solutions and Meet the Engineer
- Visit the Cisco Store to purchase your recommended readings
- Please switch off your mobile phones
- After the event don't forget to visit Cisco Live Virtual: <u>www.ciscolivevirtual.com</u>



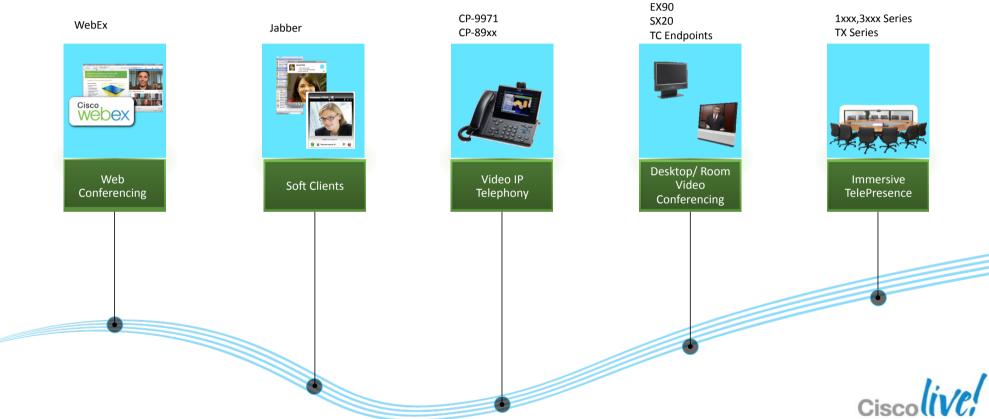
## **Agenda**



- What is Medianet?
- Application Traffic Patterns and Demands
- Media Monitoring
- Media Awareness
- Summary



## What is Video Collaboration?





# Collaborative Rich Media Traffic Patterns

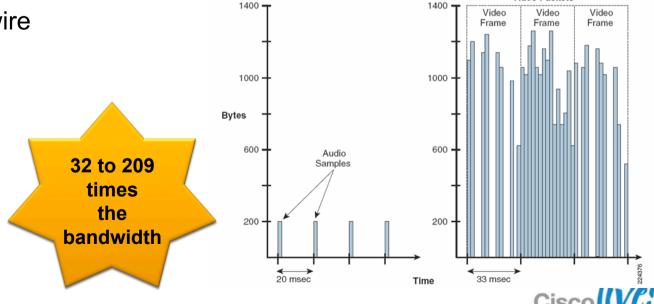


### **But Video Is Not Voice**

 Traffic profile is very different

Variable Bit Rate

More data on the wire



Voice Packets

Video Packets

## Video Application Bandwidth

Video requirements continue to grow

#### WebEx

- VoIP: 30-40 kbps, Desktop Share: 40 kbps, Video: 220 Kbps1
- HQ Video (360p 1.5Mbps, 180p 0.5 Mbps) Min 300k

#### Video IP Telephony

- E20 128 kbps 1152 kbps
- CP-99xx 256 kbps 1024 kbps

#### **Soft Clients**

- CUVA 460 kbps
- MOVI 384 kbps 2 Mbps

## Desktop Video Conferencing

• 384 kbps – 6 Mbps

TelePresence

• 1.5 Mbps – 24+ Mbps



# Network Requirements of Video Collaboration Apps

	One Way Latency	Jitter	Loss
Desktop Share (WebEx)	< 1000 ms	< 100 ms	< 0.05%
Video Conferencing	< 150 ms	< 30 ms	< 0.10%
TelePresence	< 150 ms	< 10 ms	< 0.05%
IP Telephony	< 150 ms	< 30 ms	< 0.10%
VC Soft Clients	< 150 ms	< 30 ms	< 0.10%

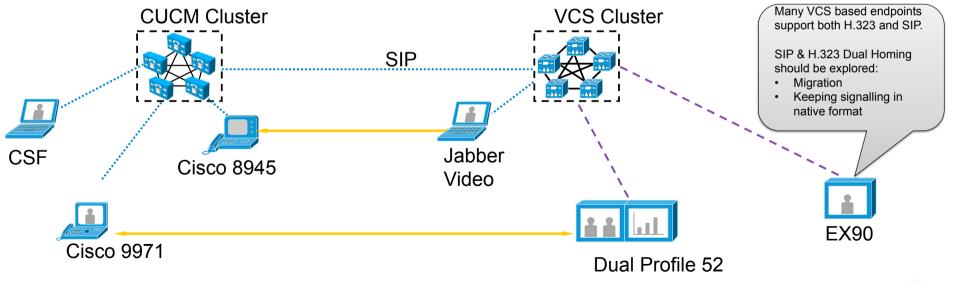
Media Synchronisation	
audio + discrete info (slide show):	< 1000 ms
audio + pointed objects w/ narration:	< 200 ms
Lip Sync: audio advance over video:	< 30 ms
Lip Sync: audio delay following video:	< 100 ms



## **Point to Point Video Conferencing**

Intra-Company, SIP to SIP

- Call Signalling may traverse multiple servers
  - No Signalling Protocol Interworking Required
- Media Flows Directly between Terminating Endpoints

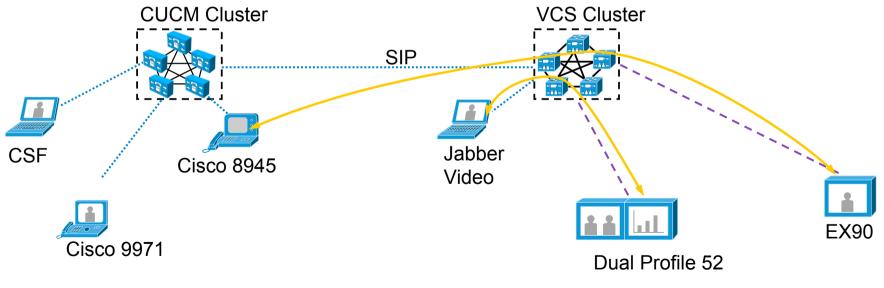




## **Point to Point Video Conferencing**

Intra-Company, SIP/H.323 interworking

- Call Signalling may traverse multiple servers
- Media Flows through the VCS (which performs media translation)
  - Because of media anchoring, geographical location of the VCS is Important



H 323

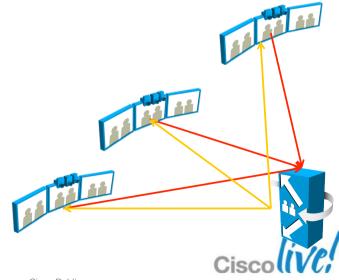
SIP and H.323



## **Multipoint Video Conferencing**

- Multiple solutions to enable multipoint conferencing.
- Participants send their audio/video stream to centralised device (MCU/CTMS)
- Device selects, possibly re-encodes, and retransmits audio/video to participants
- Cascading a possibility for some MCUs (better BW optimisation but some loss of functionality)

Device	Usage
Cisco TelePresence Multipoint Switch (CTMS)	Immersive Cisco TelePresence multi-party
TelePresence Server	Active-Presence & Transcoded TelePresence
TelePresence MCU	Multipoint Transcoded Video Conferencing
Multi-site on certain endpoints	Adhoc multipoint conferencing



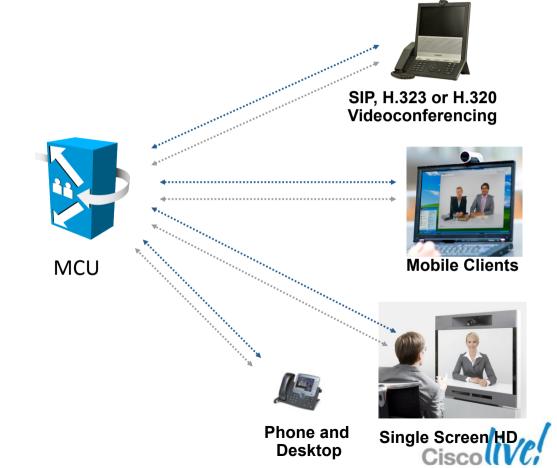
## **Traditional Video Conferencing MCU**

- Endpoints send audio and video towards central MCU
- MCU
  - Receives, blends/selects media and transmits

Mixes audio

Transcodes video to match receiving endpoint capabilities

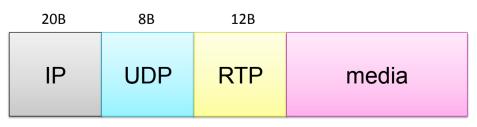
- Performs interop between devices
- May operate in screen switching or composite modes
- MCUs are placed at:
  - High WAN bandwidth connected sites
  - Balancing end to end latency

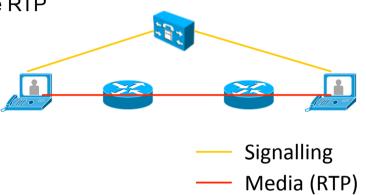


### **Traffic Details**

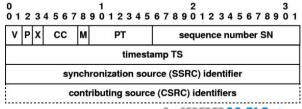
#### IP Telephony and Video Conferencing

- IP Telephony and video conferencing almost always use RTP
  - -RTP (RFC3550) over UDP
- RTP header provides
  - Sequencing
     Timestamp
     Payload types
     Multiplexing of different media
- RTCP (RTP UDP port + 1) provides
  - ReportingControl channel





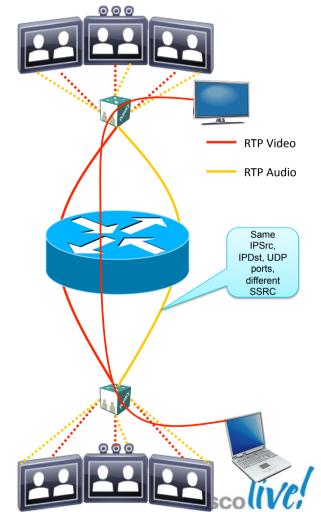
#### RTP header





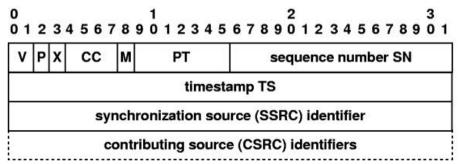
## RTP and Media types

- Each media stream (audio, video, desktop share, etc.) is a unique SSRC
- Implementation specific: multiple SSRCs of same media type might be multiplexed together (same IPsrc, IPdst, UDP protocols)
- CTS:
  - 1 Audio UDP flow (multiple audio channels)
  - –1 Video UDP Flow (multiple channels)



## RTP Payload Types

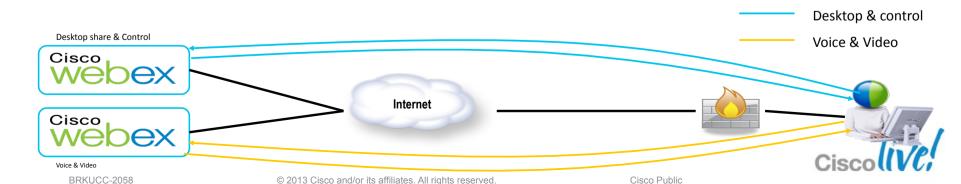
- RTP Payload Type (PT) field designates type of media
- Divided into static (mostly legacy audio) and dynamic.
  - http://www.iana.org/assignments/rtp-parameters
- Dynamic range (96-127) PT communicated via signalling (SIP, H.323)
  - Identifying video can become a challenge.
     RTP header



### **Traffic Details**

#### WebEx Meeting Centre

- WebEx comprised of 2 main channels:
  - 2 TCP sessions shared by Control and Desktop share (can be HTTP/ SSL or TCP)
  - Audio/Video (TCP/HTTPS or UDP)
- Generally, audio is handled via PSTN vs. integrated with client
- UDP Video is an option but uncommon (firewall traversal issues) but bandwidth wise, most efficient



## Video Requests Come From All Over

#### **Executives**

**Telepresence** 

**Executive Broadcasts** 

Special Departments: Facilities or Marketing

Safety and Security Video Surveillance
Digital Signage
Digital Advertising



Mid-Management

**Video Conferencing** 

**Training On Demand** 

#### **Employees**

Skype-like Video
YouTube-like sharing
PC-based Video Conferencing



## What Does Video Mean to You?



- New SLAs from application groups regarding rich media applications.
- –SPs: Medianet is tooling the enterprise to validate these SLAs!
- Video is bandwidth hungry
   Need tools, features to understand and manage this bandwidth.(and maybe more bandwidth)
- Video is sensitive to network conditions.
   Greater pressure to detect and resolve problems quickly.



## **Cisco's Medianet Architecture**

An end-to-end IP architecture that enables pervasive rich media experiences

Smarter Network Medianet technology embedded into routers and switches

Smarter Endpoints

Adaptation Integration Automation

Shared Network Services

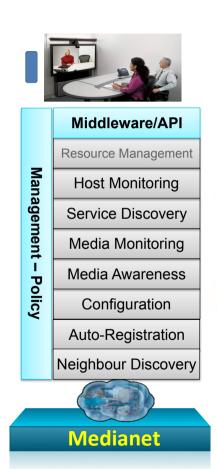
Medianet technology embedded into endpoints

Medianet technology embedded into endpoints

## Media Services Interface (MSI)

Media Services Interface (resides at the video endpoint):

- API
- Middleware
- Host Stacks / Protocols



#### Media Services Interface Deliverables



MSI Reference implementation API SDK Simulation - Test environment Support - Documentation



Platform Portability Layer: Win, Mac, embedded Linux, mobile OS



## **MSI** on Endpoints



- Digital Media Player
- Location
- Auto-Configuration

2010

## 2011

- IP Surveillance Camera
- WebEx Meeting Client
- + Monitoring
- + Media Awareness



- + Monitoring
- + Management
- Jabber
- + More devices!

2012









## Media Monitoring





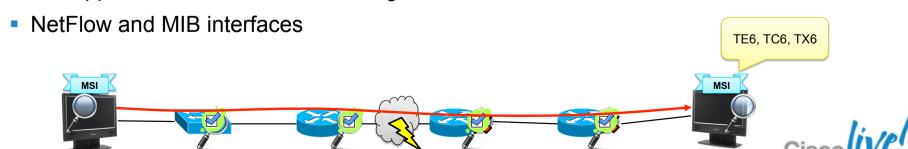


## **IOS Performance Monitor**



## Endpoint/Router/Switch native RTP and TCP analysis

- Network nodes are able to discover & validate RTP, TCP and IP-CBR traffic on hop by hop basis
- À la carte metric (loss, latency, jitter etc.) selections, applied on operator selected sets of traffic
- Allows for fault isolation and network span validation
- Cross-network synchronised time windows for measurement
  - -same 30 second (default) intervals measured
- Per-application threshold and altering.



## **Perf-mon: Wide Applicability**



#### Tested with:

- Cisco EX90, MXP1700, Cisco TelePresence (1xxx, 3xxx), CUVA, CP-9971, CP-7985,
   CP-7960 (audio only), MS Lync, Avaya, Polycom
- Cisco Video Surveillance Cameras, WebEx (HTTPS), IPTV (VLC)
- Just plain web transactions (wget)

















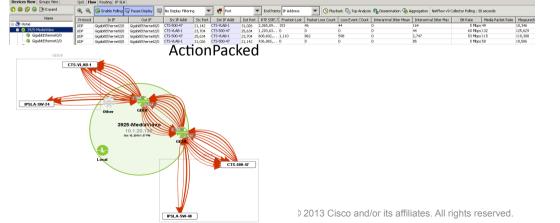




# **Network Management for Performance Monitor**

<b>Application</b>	Type
Cisco Prime Assurance (includes configuration)	Network
Cisco Prime Collaboration Manager	Application
ActionPacked LiveAction (configuration also planned)	Network
Plixer Scrutiniser	Network
SevOne SevOneNMS	Network
CA/NetQoS UCM	Application
ManageEngine NetFlow Analyser	Network
Soneco ICmyNet	Network

14+ NMS application vendors engaged!



plixer

More info: CDN Partners Page: http://developer.cisco.com/web/mnets/partners

## **Metrics**

Perf-mon Initial Release (VM1 15.1(3)T)

Variety of network centric metrics added.

for reference

Madria ID eta Malasa	Ductoral
Metric/Data Value	Protocol
transport rtp ssrc	RTP
application media packets counter (long)	All
application media bytes counter (long)	All
application media bytes rate	All
application media packet rate	All
transport packets lost counter	RTP
transport packets expected counter	RTP
transport packets lost rate	RTP
counter bytes rate	All
transport event packet-loss counter	TCP, RTP
transport round-trip-time	ТСР
transport rtp jitter maximum	RTP
transport rtp jitter minimum	RTP
transport rtp jitter mean	RTP
application media packets rate variation	IP-CBR
application media event	-
counter packets dropped	All

## **Metrics in Performance Monitor 2.0**

Released Nov 2011 15.2(2)T

VM2 Initial Release: IOS 15.2(2)T

- Additional audio/video metrics
- More emphasis on TCP metrics

Metric/Data Value	Protocol
RTP payload type	RTP
IPv6 support	(all new and existing metrics)
Flexible NetFlow (FNF) field imports	all
TCP Max Segment Size	TCP
TCP min/max/avg Window Size	ТСР
Out of order bytes	RTP
Out of order packets	RTP

for reference



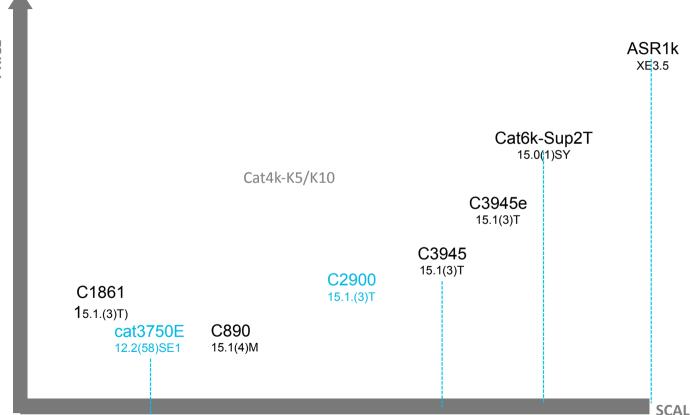
## **Endpoint and Network Points of Measurement**

Metric	Metric	Routers/Switches	MSI
Layer 2	VLAN	$\overline{\checkmark}$	×
	MAC address	$\overline{\checkmark}$	×
IP	IP Address(s)	$\overline{\checkmark}$	$\overline{\checkmark}$
	DSCP	$\overline{\checkmark}$	$\overline{\checkmark}$
	RTP - Loss	$\overline{\checkmark}$	$\overline{\checkmark}$
Transport	TCP – Loss	(only loss event)	$\overline{\checkmark}$
	TCP Round Trip Time	$\overline{\checkmark}$	$\overline{\checkmark}$
	RTP Jitter	$\overline{\checkmark}$	$\overline{\checkmark}$
	Frame Discards	×	$\overline{\checkmark}$
Media	Frame Repairs	×	$\overline{\checkmark}$
	Frame IDR Count	×	$\overline{\checkmark}$

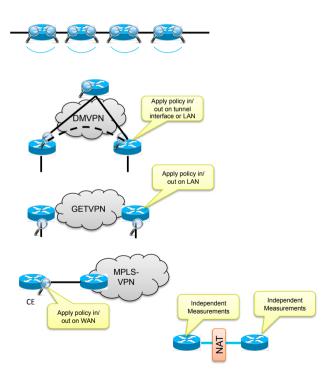
## **Platform Wide Scalability**



Performance Monitor



## **Performance Monitor: Deployment**



#### Enable pervasively (if possible)

- More monitoring points, the better the data

#### Applications:

- VoIP, WebEx, TelePresence, Desktop Video Conferencing (Cisco EX/MXP, Polycom, etc), Skype, Microsoft MOC/Lync
- Any TCP traffic: Oracle, SAP, HTTP(s)

#### Scenarios:

- Remote sites without local IT staff
- Telecommuter / cisco virtual office
- WAN edge
- DMVPN tunnel interface
- GETVPN LAN interface
- Mutation (NAT, SBC, etc.) will require correlation



## **Dynamic Monitoring with Mediatrace**



### Let mediatrace do the walking for you!

- Mediatrace discovers and queries L2 and L3 nodes along a flow's path
- Gathers system resource, interface and flow specific (perf-mon) stats
  - For performance monitor: dynamically configures monitoring policy (if needed) 5tuple + intervals etc. match static policy).
- Consolidates information into a single screen
- Allows for easy comparisons of device behaviour
  - Which interface dropping packets?
  - Where is DSCP getting reset?
- Can be requested by remote device
- Automatically (based on thresholds) via EEM script





## **Mediatrace Perf-Mon Poll**

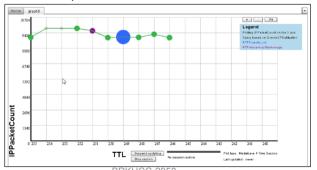
- Mediatrace perf-mon poll
  - Flow specific statistics
- Performance-monitor policy automatically configured (if needed) along path, then flow data collected
- Fixed field-sets for RTP and TCP flow analysis
- Mediatrace 2.0 removes requirement of Layer-4 ports in mediatrace request.

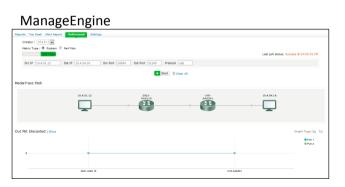
```
VXR-AA0310#mediatrace poll path-specifier source
10.1.160.3 destination 10.1.3.3 perf-monitor
Started the data fetch operation.
Waiting for data from hops.
This may take several seconds to complete...
Data received for hop 0
Data received for hop 1
Data received for hop 2
Data fetch complete.
Results:
Mediatrace Hop Number: 0 (host=VXR-AA0310, ttl=255)
Mediatrace Hop Number: 1 (host=3845-AA0216, ttl=250)
Metrics Collection Status: Success
Reachability Address: 10.1.162.2
Ingress Interface: Fa0/0/0
Egress Interface: Fa0/0/1
Metrics Collected:
Flow Sampling Start Timestamp: 01:30:42
Loss of measurement confidence: FALSE
Media Stop Event Occurred: FALSE
IP Packet Drop Count (pkts): 0
IP Byte Count (Bytes): 207398
IP Packet Count (pkts): 898
IP Byte Rate (Bps): 6913
Packet Drop Reason: 0
IP DSCP: 34
TP TTT. 57
IP Protocol: 17
Media Byte Rate Average (Bps): 6314
Media Byte Count (Bytes): 189438
Media Packet Count (pkts): 898
RTP Interarrival Jitter Average (usec): 6677
RTP Packets Lost (pkts): 0
RTP Packets Expected (pkts): 893
RTP Packet Lost Event Count: 0
RTP Loss Percent (%): 0.00
```

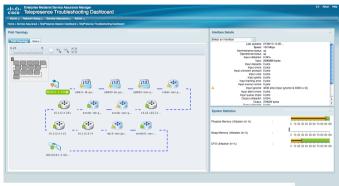
# Network Management Support for Mediatrace

- Cisco Prime Cisco Collaboration Manager Cisco Prime Assurance ActionPacked LiveAction ManageEngine NetFlow Analyser
- Mediascope project <u>http://medianet.soureforge.net</u>

#### mediascope







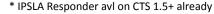


Cisco Prime Collaboration Manager

More info: CDN Partners Page: http://developer.cisco.com/web/mnets/partners

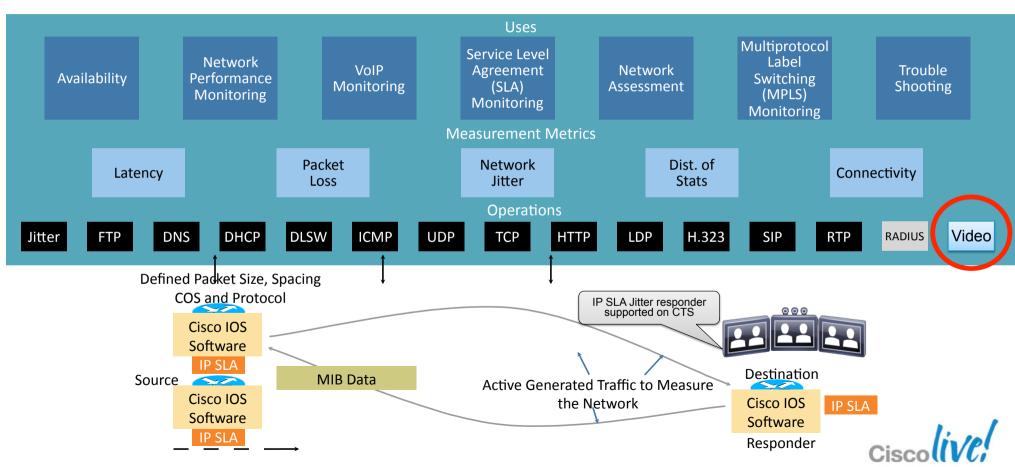
## **Comparing Monitoring Technologies**

	IPSLA	NetFlow metering	Performance Monitor/ SPVIDMON	Mediatrace
Synthetic Traffic	$\checkmark$	×	×	reporting only
User Traffic Accounting	×	V		×
User traffic Performance	×	×		reporting only
Measurement point (MP)	Responder	Single Node/interface	Single Node/interface	Multiple Nodes along path
Measurement scope	Between Generator and responder	Source and MP	Source and MP	Source and each MP
Endpoint	Late 2012*	Late 2012	2011	2011
Network	V	V	2010	2010





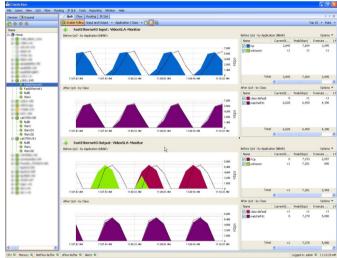
## IP SLA: Synthetic Traffic Measurements



# IPSLA Video Operation Embedded Traffic Simulator

March 2011

- IPSLA known in industry for jitter, ICMP, etc. probes
- Most probes measure experience without affecting user traffic (hopefully)
- Need traffic to stress test network
- IPSLA VO provides
  - Realistic representation of arbitrary video (RTP) traffic
    - Packet sizes, burstiness, traffic rate, etc.
  - pre-packaged profiles:
    - IPTV, Video Surv, CTS
    - Extensible via data file
  - Custom profile generation from packet capture



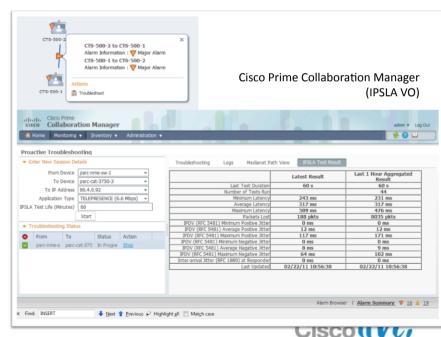
**ActionPacked** 



# IPSLA Video Operation Network Management

<b>Application</b>	Type
Cisco Prime Collaboration Manager	Application
Cisco Prime LMS 4.1	Network/Device
Cisco Prime Performance Manager 1.0.3	Network
ActionPacked LiveAction	Network
SevOne SevOneNMS	Network
14+ NMS application vendors engaged!	

More info:
Cisco Prime LMS: cisco.com/go/lms
Cisco Prime CM: cisco.com/go/cpcm
Cisco Prime Performance Manager: http://
www.cisco.com/en/US/products/ps11715
CDN Partners Page:
http://developer.cisco.com/web/mnets/partners



# **Demo of Endpoint Monitoring Management**

Cisco Prime Collaboration Manager (CPCM)



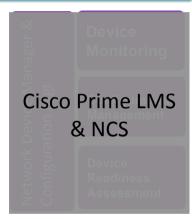


# **Enterprise Medianet Network & System Management**

#### **Medianet Network & System Management Suite**







Mediatrace IPSLA VO MSI SDR IOS Perf Monitor



MSI (VDI, etc.) MIB IPSLA VO Mediatrace































### **Cisco Prime Collaboration**

#### Unified Simplified Management of Voice and Video Networks

#### Provisioning

- Accelerates Unified Communications site rollouts and dramatically reduces time to perform user moves, adds, changes and deletions (MACD)
- Removes complexity, enabling delegation to help desk personnel, which can lower operating expenses

#### Assurance

- Helps ensure reliable service delivery through pro-active fault detection and rapid isolation using purpose-built diagnostic tools
- Expedites operator resolution of service quality issues before impacting end users

#### Advanced Reporting\*

- Helps enable administrators to analyse trends for capacity planning, resource optimisation, and quality of service
- Quickly determines the success of advanced collaboration technology adoption to advance future investment decisions



\* Advanced reporting will be available in Cisco Prime™ Collaboration in March 2013



#### Cisco Prime Collaboration: Complete Lifecycle Management

#### Discover

 Discover all collaboration network elements and logical groupings (clusters)

#### Provision

- Provision all aspects of the voice service
- Manage delegation of moves, adds, and changes

#### Manage

- Gain visibility of all network changes
- Maintain a detailed inventory database

### Cisco Prime™ Collaboration

#### Monitor

- Intelligent alarm generation based on the best understanding of all Cisco® Collaboration instrumentation
- Alarm correlation to customise fault displays to match customer best practices and save time
- KPI from sessions and calls in progress are automatically generated

#### **Test**

- Scheduled and ad-hoc testing with alarms
- Medianet and IPSLA used to report on network jitter, delay, and packet loss in real time

#### **Troubleshoot**

- Medianet trace identifies problems during video sessions
- Scheduled test results displayed in the diagnostic portal speed troubleshooting



- Single product for all collaboration lifecycle needs
- Simplification and automation of many day-to-day tasks



# **Diagnostic Testing**

#### **Phone Tests**

- Call hold
- Call forward
- Call park
- Call conference
- Call transfer
- Call test

#### Synthetic Tests

Phone registration

End-to-end call

TFTP download

Dial tone

Emergency call

Message waiting indicator

#### **Phone Status Test**

**IPSLA** ping

Verifies reachability

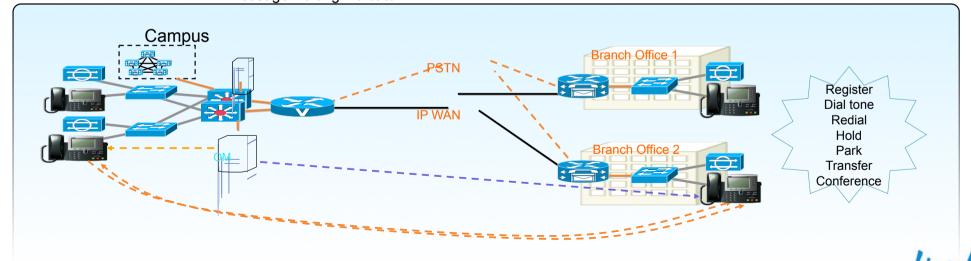
#### Node-to-node testing

Ping and ping-path echo

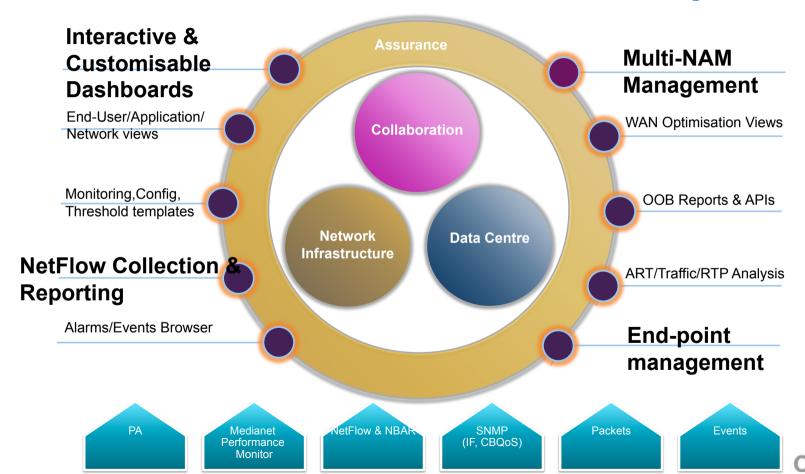
UDP echo

UDP jitter for voice over IP

Gatekeeper registration delay



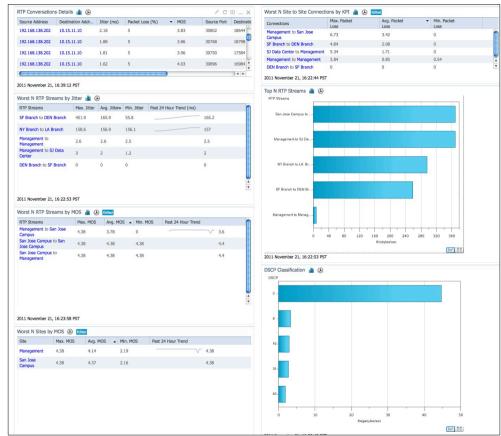
### Cisco Prime Assurance for Enterprise



# Prime Assurance: Voice/Video

### **Dashboard**

- DSCP Classification
- RTP Conversations Details
- Top N RTP Streams
- Voice Call Statistics
- Worst N RTP Streams by Jitter
- Worst N RTP Streams by Packet Loss
- Worst N RTP Streams by MOS
- Worst N Sites by MOS
- Worst N Site to Site Connection KPI







# **Application Awareness**







## **Defining Application Awareness**

'Application Awareness' is...

A collection of techniques to detect different types of endpoints, media and application types (TelePresence, video surveillance, desktop collaboration and streaming media) in order to deliver the best experience.





## Why Media Awareness?

### **Example Policies**

#### **Example Use Cases**



QoS

- Prioritise Voice & Video
- Protect Business Critical Applications



Monitoring

- Troubleshooting
- SLA



Routing

- Avoid Bandwidth upgrade by leverage the backup path
- Protect Business Critical Applications



Security

- Access Control
- Firewall traversal



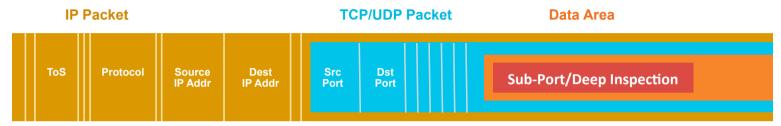
### **Application Awareness Methods**

How?	Mechanisms	Technologies
Network figures it out	Implicit – Deep Packet Inspection (control signalling protocols for the establishment of sessions, packet headers and payload)	Network Based Application Recognition (NBAR/NBAR2) Media Services Proxy (MSP)
Endpoint/Application directly tells the network what type of applications	Explicit – Endpoint/Application signals to the network	Flow Metadata
Network administrator configures the network	Static configuration	ACLs



### **NBAR: Full-Packet Inspection**

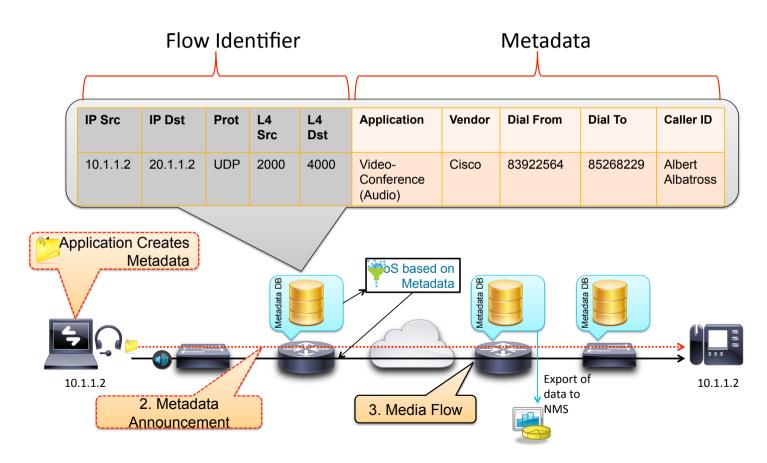
#### Stateful and Dynamic Inspection



- Used for intelligent policy (QoS, filtering, etc.) or reporting
- Identifies over 400 applications and protocols TCP and UDP port numbers
  - Statically assigned
  - Dynamically assigned during connection establishment
  - RTP and RTP payload type identification
  - Cisco TelePresence media and signalling supported in IOS 15.1(3)T
  - WebEx desktop-share/audio/video supported in 15.2(2)T
- Non-TCP and non-UDP IP protocols
- Data packet inspection for matching values



### **Introducing Medianet Flow Metadata**





### **Metadata Attributes**

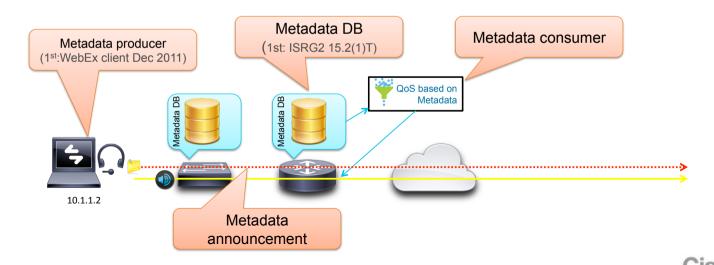


A Sample

Attributes	CTS-3000, Telepresence	Tandberg MOVI
app-ID	Telepresence-media	rtp
sub-app-ID	N/A	N/A
application model, vendor, version	CTS-3000, 1.5, Cisco	MOVI, 1.1, Cisco
end point model, version, model	N/A	Apple, MAC, xxx
GSID/MPID	xxx	ууу
media-type	Video	audio
clock frequency	90 Khz	8 Khz
codec type	H.264	G.711
flow bandwidth	15 Mbps	3 Mbps
device-class	telepresence	software-phone
Category/sub-category	voice-and-video	voice-and-video
application-group	voice-video-chat-collaboration	voice-video-chat-collaboration
Device name	SJC24-SeaBreeze Conference Room	Bob's Cool EX90
ID From/To	SeaBreeze	Bob Cool
CNAME	conf234@cisco.com	Bob.cool@cisco.com
Dial Number From/To	89944483	Bob.cool@cisco.com

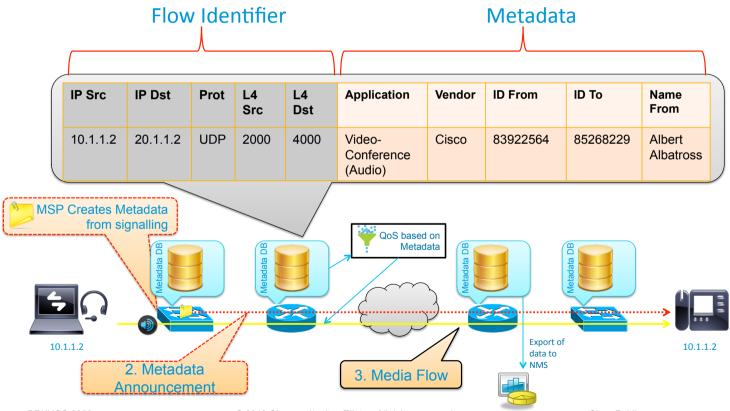
### Flow Metadata Components

- Metadata protocol: announces flow parameters and attributes to network nodes along a path
- Metadata flow DB: maintains flow attribute information, and coordinates metadata producers/consumers.
  - Producer: creates metadata information
  - Consumer: utilises metadata information
- Nodes that do not support metadata will pass it silently



#### **Medianet Metadata**

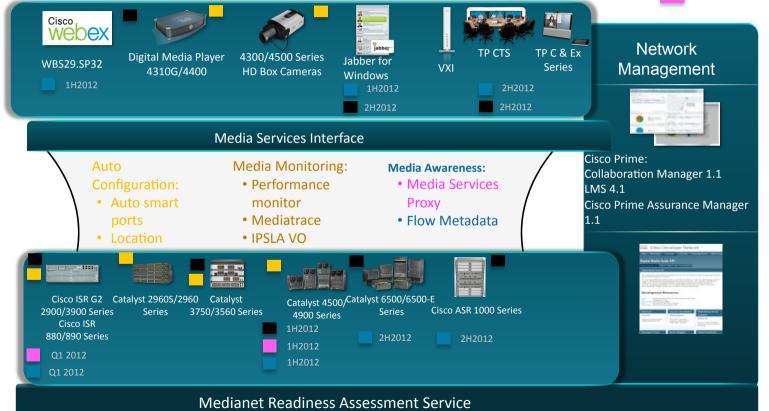
### Metadata Created by Media Services Proxy (MSP)





## **Medianet Feature Availability**





## **Medianet Video Monitoring**

Perf-mon & Mediatrace Platform Proliferation Roadmap





1st Release

Cis

# **Medianet Video Monitoring**

**IPLA Video Operation** 





# **Medianet Summary**

- Medianet is a solution that includes components within the end systems, network and management
- Medianet features assist in service validation, troubleshooting, and accelerate video application deployment
- Planning, Pre-Deployment
  - IPSLA VO, Performance-Monitor
- Troubleshooting
  - Performance Monitor, Mediatrace, CPCM, IPSLA VO
- Scalable Control and Policy
  - Media Service Proxy, Auto Smart Ports, Metadata





### Medianet @ Cisco Live Melbourne

#### World Of Solutions

- 'Video Optimised Network' booth (Australian for Medianet)
  - Cisco Prime Collaboration Manager
  - Cisco Prime Assurance
  - Metadata and Media Service Proxy
  - Mediatrace
  - Performance Monitor
- LABRST-2050 Performance Monitor and Mediatrace Lab WISP labs in WoS
- ManageEngine: NetFlow Analyser 9600
- CA Technologies: Unified Communicators Monitor (UCM)



### **Connect with Your Peers and Cisco**

- Discuss business, IT, architecture, adoption and product topics with peers
  - -Unified communications, collaboration applications, customer care, telepresence
- Interact with Cisco Product Managers, Technical Marketing Engineers and Services Consultants
- Learn about new product announcements
- Join the Collaboration User Group
  - –Influence product direction
  - -Access to Beta trials
    - –Exclusive programs, advisory groups and briefings
  - -Membership is free!

#### **Cisco Collaboration Community and User Group**



Visit the Collaboration Community and join the Collaboration User Group at:

www.cisco.com/go/joinconversation



### **Additional Medianet Resources**

 Medianet on Cisco.com http://www.cisco.com/go/medianet

Autoconfiguration <a href="http://www.cisco.com/go/autoconfiguration">http://www.cisco.com/go/autoconfiguration</a>

Media Monitoring <a href="http://www.cisco.com/go/mediamonitoring">http://www.cisco.com/go/mediamonitoring</a>

MSI http://www.cisco.com/en/US/solutions/ns340/ns857/ns156/ns1094/media services interface.html

- Medianet Knowledge Base http://www.cisco.com/web/solutions/medianet/knowledgebase/index.html
- Medianet Support Forum https://supportforums.cisco.com/community/etc/medianet
- Medianet Blogs http://blogs.cisco.com/tag/medianet/
- Cisco Developer Network for Medianet http://developer.cisco.com/web/mnets
- Cisco Remote Management Services (RMS) www.cisco.com/qo/rms
- Cisco Prime Collaboration Manager
   http://www.cisco.com/go/cpcm
- Cisco TelePresence Management Suite





Q & A



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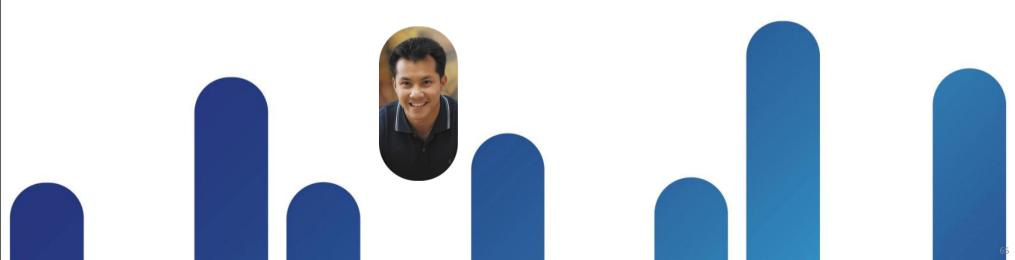








# Reference Slides



# Media Awareness Technologies Summary

How?	Technologies	Mechanisms	Application Context	Considerations
Network figures it out	Network Based Application Recognition NBAR/ NBAR2	Implicit via Deep Packet Inspection (Inspect the payload)	AppID, Traffic Categories (e.g. Email, file-sharing, etc.)	➤DPI result is not reusable across nodes ➤DPI may not be available on node ➤Data may not be visible for DPI due to encryption
Network figures it out	Media Services Proxy	Implicit via light weight DPI by snooping signalling protocols (e.g. SIP, H.323, SDP, etc.) Note: MSP & NBAR2 will converge	Limited to what is available from the signalling protocols (see example later)	➤ Signals need to be visible ➤ MSP shares flow attributes amongst network nodes
Endpoint/ Application announces to the network	Flow Metadata	Explicit via Endpoint/ Application signalling	Any arbitrary attributes (e.g. Dept #, location, ad-hoc versus scheduled, importance of the meeting, etc.)	➤ Metadata can address the encryption challenges ➤ Metadata can carry flow attributes from node to node ➤ Metadata can be used to share flow attributes amongst network nodes

### **TelePresence Remote Managed Services Summary**

	Services	Assisted Management	Enhanced Management	Comprehensive Management *
Monitoring &	24x7 Monitoring and Ticketing	<b>√</b>	<b>√</b>	
Management	Incident, Change & Problem (Reactive)	<b>√</b>	<b>√</b>	
	Proactive Problem	optional	✓	
Software Upgrades	Execution of Endpoint and Infrastructure Upgrades	optional	✓	
	24x 7 Help Desk			
Customer Service	Customer Relationship Manager	optional	✓	
	Advanced CRM	optional	optional	✓
	TelePresence Room Service	optional	✓	
Ancillary Services	VIP Event Monitoring	optional	optional	✓
	Dedicated Technical Engineer	optional	optional	
	Service Training – How to use service	✓	✓	
Training and Reporting	Enhanced Reporting	optional	<b>√</b>	
	Standard Reporting	✓	✓	
Conference Scheduling	Scheduling requests via phone/e-mail	optional	optional	✓



<sup>\*</sup>Customer must purchase either Assisted Management or Enhanced Management service level SKUs for each TelePresence endpoint. This is a pre-requisite to ordentional Comprehensive Management Service level which is added at the customer develor its affiliates. All rights reserved.

Cisco Public

# **TelePresence RMS Support Model**

#### Tier 1 Service Desk

- •Service Desk support around-the-clock
- Assists with general room information
- •How do I...?
- Multipoint call initiation
- Notification on impacting incidents
- Verification of scheduling



- Around-the-clock incident management support
- Monitor proactive alarms
- •Prioritise incidents per severity and urgency of impact
- •Resolve the incident or engage TAC or BU
- •Provide technical leadership, collaboration on incident with vendors on behalf of customer



### Tier 2 Incident Management

# Tier 3 Problem Management

- •Analyse incident trends to identify patterns or systemic conditions (Proactive problem management Enhanced )
- Create incidents and refer to tier 2
- Provide root cause analysis
- Perform lab re-creates



# Cisco Remote Management Services (RMS)

#### **Increases**

 Ability to quickly adopt and deploy advanced technologies

#### **Enables**

- Customers to avoid cumulative costs of hiring & training mgmt team
- IT to maintain focus on enabling core bus strategies

#### **Delivers**

 High availability and performance for full benefits of AT/ET

#### Guarantees

Customer retains control of their network, gains network visibility

- Remote Monitoring
- •24x7 NOC / Service Desk
- Incident Management
- Problem Management
- Change Management
- Configuration Management
- Release Management
- Security Administration





## Why Monitor Video Services?

- Video service delivery validation & troubleshooting
- End users associate poor video quality poor network service

Validation via monitoring will lead to earlier identification of issues and greater confidence in network

Video is sensitive: early detection of network issues that may affect all traffic



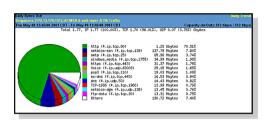




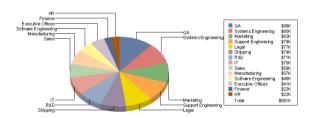


### Cisco IOS NetFlow—What Is It?

- Developed and patented at Cisco Systems in 1996
- NetFlow is the de facto standard for acquiring IP operational data
- Standardised in IETF via IPFIX
- Provides network and security monitoring, network planning, traffic analysis, and IP accounting
- Packet capture is like a wire tap
- NetFlow is like a phone bill



#### Consumption by Department from 1/1/2004 to 3/31/2004





### Flexible NetFlow (FNF)

Multiple Monitors with Unique Key Fields

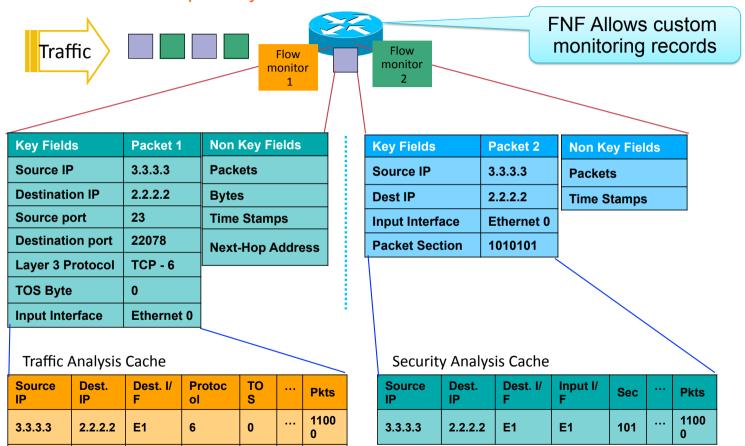
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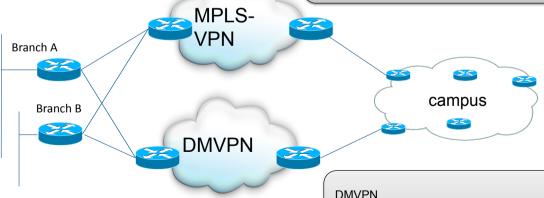
# Where to Apply NetFlow Monitoring

#### NetFlow allows

Application discoveryTraffic pattern analysisApplication profilingCapacity Planning

#### MPI S-VPN

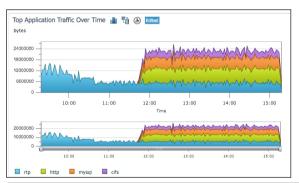
- access interface(s) toward SP
  - + NetFlow Egress on LAN with GETVPN deployment



- access interface(s) toward ISP (bandwidth planning)
- DMVPN Tunnel interface (traffic matrix)

# Flexible NetFlow & NBAR Integration

```
router(config) # flow record app_record
router(config-flow-record) # match ipv4 source address
router(config-flow-record) # match ipv4 destination address
router(config-flow-record) # match application name
```



Host1	Host2 Site	Host2	Application		
10.1.12.19	-	10.15.12.12	apple-ichat		
10.1.12.18	-	10.15.12.12	telnet		
10.0.250.12	-	10.1.12.13	ftp		
10.15.12.19		10.1.12.18	telnet		
10.1.12.15	-	10.0.250.11	sap		

Reporting Example (Cisco Prime Assurance)

	nbar = St	tatic Applications
show flow mon <	<pre><app_mon> cache</app_mon></pre>	
IPV4 SRC ADDR	IPV4 DST ADDR	APP NAME
10.0.1.1 10.0.1.1 10.0.1.1 10.0.1.1	10.0.1.2 10.0.1.2 10.0.1.2 10.0.1.2	nbar rtcp nbar ssh nbar telnet NBAR lunar_light
	NBAR = Custom App	olications

NBAR application name inclusion in Flexible NetFlow record creates association of application name with flow reporting.



### **CBQoS MIB**

IOS QoS collects vital information regarding health of QoS

classes

Pre and Post bytes, drops, etc

 Same class names from different routers can be compared

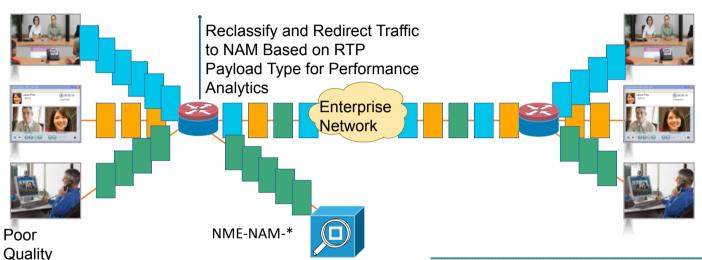
• 'snmp mib persist CBQos'

olicy Name : COS3					
2.25 2.25 2.25 2.25 2.25 2.25 2.25 2.25		Post Policy  2.08  2.17			
0.150	Dropped			Post Policy	ne
93 0.125 45 0.105 93 0.005 94 0.05 95 0.050 9 0.050	01:10 01:20 01:30 Time	01:40 01:50		Show Pie Chart :   Post Pol	ry M
■ VOIP ■ class-default ■ Miss	ionCritical TransactionalData				
COS3					
Class	Pre Policy	Dropped	% Dropped	Post Policy *	% Post Policy
WostonCritical	6.58 KB	153.00 Bytes	2.32%	6.42 KB	49.68%
MissionCritical  TransactionalData	5.16 KB	0.00	0.00%	5.16 KB	39.93%
	1.34 KB		0.00%	1.34 KB	
dass-default	0.00 13.09 KB	0.00 153,00 Bytes	0.00%	0.00 12.93 KB	0.00%
Total					

Total	13.09 KB	153.00 Bytes		12.93 KB	
class-default	0.00	0.00	0.00%	0.00	0.00%
<u>TransactionalData</u>	1.34 KB	0.00	0.00%	1.34 KB	10.39%
MissionCritical	5.16 KB	0.00	0.00%	5.16 KB	39.93%
<u>VOIP</u>	6.58 KB	153.00 Bytes	2.32%	6.42 KB	49.68%
Class	Pre Policy	Dropped	% Dropped	Post Policy ▲	% Post Policy
CO53 ————————————————————————————————————					

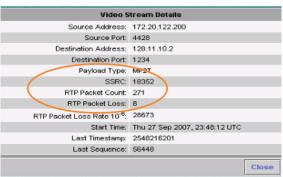
# **Advanced Video Performance Analytics**

With Network Analysis Module (NAM)



Video Troubleshoot application performance problems

- Analyse application behaviour and trends for capacity planning
- Perform pre- and post-deployment monitoring of app optimisation and acceleration services
- Identify application consolidation opportunities
- Define and assure services levels





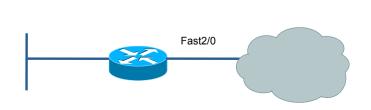
# IP Traffic Export, Capture & Analyse

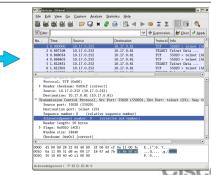


- Capture packets locally to buffer on router
- Store to flash, USB, FTP, TFTP for analysis in protocol analyser
   –IOS XE Cat 4k Sup 7E & Sup 7L-E (XE 3.3.0 SG) include built in Wireshark decode capabiltiy
- Capture does not add traffic to network

```
LY-2851-8(config) #ip traffic-export profile test mode capture
LY-2851-8(config) #int fast 2/0
LY-2851-8(config-if) #ip traffic-export apply test

LY-2851-8#traffic-export interface fast2/0 start
LY-2851-8#traffic-export interface fast2/0 stop
LY-2851-8#traffic-export interface fast2/0 copy ftp://10.17.0.252/images/test.cap
```





### **Quick Mediatrace**

- Available via:
  - Cisco IOS Exec CLI
  - Periodic configuration via IOS configuration
  - Launch from endpoints
- Modes:
  - Hop Poll: performs only path discovery
  - System Poll: in addition to performing node and interface discovery, statistics from the interfaces are collected
  - Perf-Mon Poll: collects flow specific statistics. If additional information, such as the IP protocol and Layer 4 ports, is specified, the query will be as detailed as possible

#### Learn More

- Quick Start Guide http://www.cisco.com/en/US/solutions/collateral/ns340/ns856/ns156/ns1094/whitepaper\_c11-653899.pdf
- Deployment Guide <a href="http://www.cisco.com/web/solutions/medianet/docs/guide\_c07-684466\_v2.pdf">http://www.cisco.com/web/solutions/medianet/docs/guide\_c07-684466\_v2.pdf</a>
- Configuration Guide http://www.cisco.com/en/US/docs/ios/media\_monitoring/configuration/guide/mm\_mediatrace.html

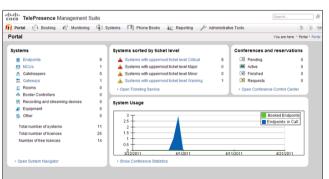
## Cisco TelePresence Management Suite

Simple, Comprehensive TelePresence Solution Management

TMS simplifies TelePresence solution management and maximises ROI:

- Plan, Create and Schedule Conferences from a Centralised Control Centre – simple, effective conference management
- Determine where to invest, using detailed management reporting information.
   Customise reports, charts and dashboards to support informed decision making
- Manage and integrate Directory information. Ensure that all contact information is easily accessible, accurate and consistent.



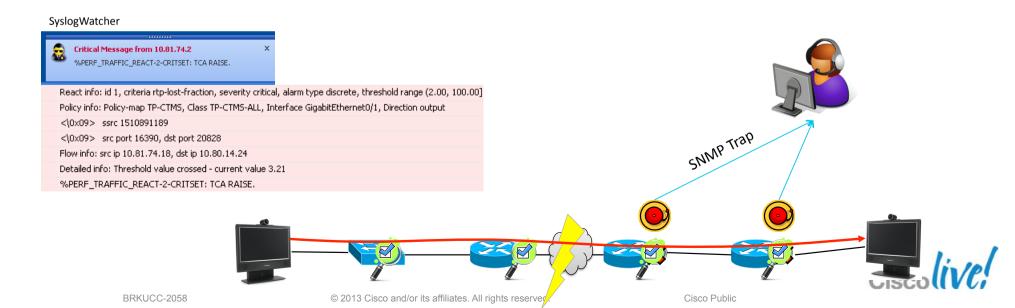




### **Thresholds & Alerts**

#### **Performance Monitor**

- Metrics can be tested against thresholds to trigger actions
  - Multi-level Alarm Raise/Clear, SNMP Traps, Syslog, embedded scripts, automatic mediatrace, path adaptation (PfR)



### **Reports - NetFlow & MIB**



- NetFlow based metrics export from network
  - Can be based on flows, or aggregations of flows, etc.
  - Variety of uses: capacity planning, troubleshooting, baselining, etc.
- Historical interval (going back default 5 min) reports available on box via WSMA, MIB, mediatrace, and CLI
- MIB common with SPVIDMON (c7600, ASR9k)

