

What You Make Possible











Implementing Enterprise TelePresence and Video Communication Solution BRKEVT-2615











Winchester Mystery House

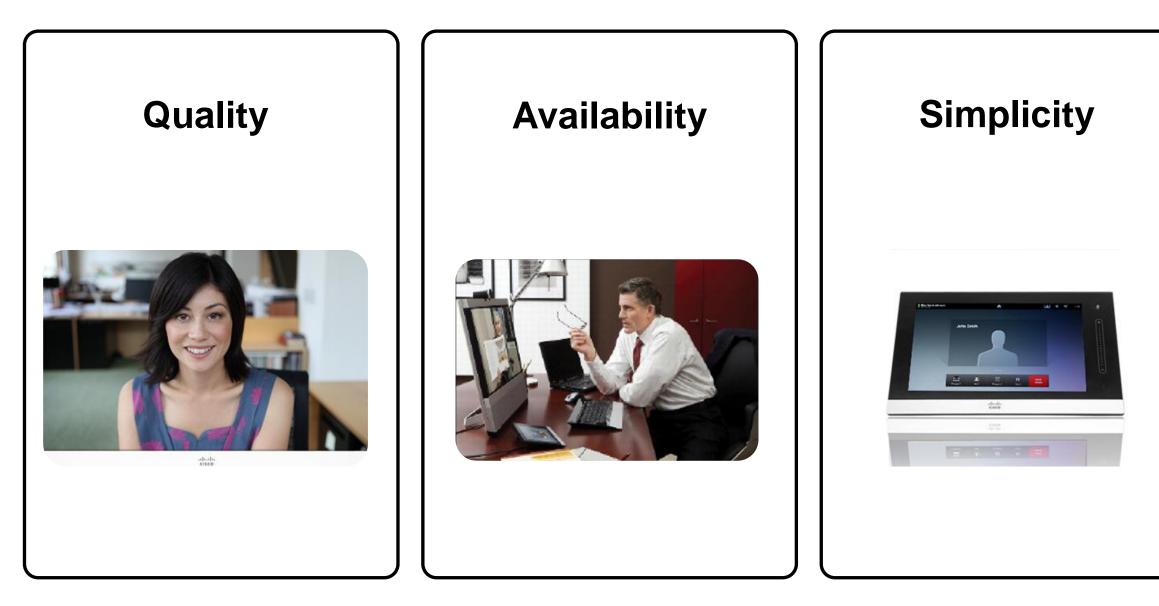


The Vision

"Every visual communications device, able to talk to any visual communications device, in any location, over any network, in any configuration."



Fundamental to a Pervasive Video World

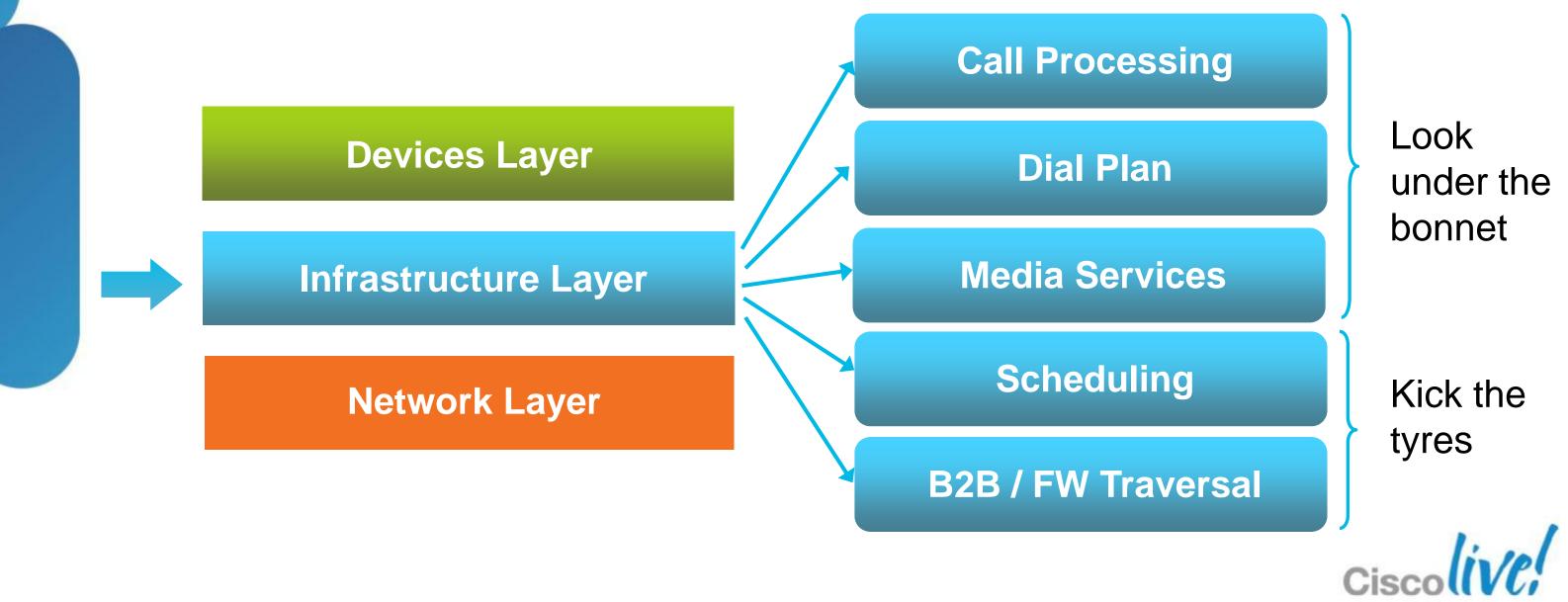


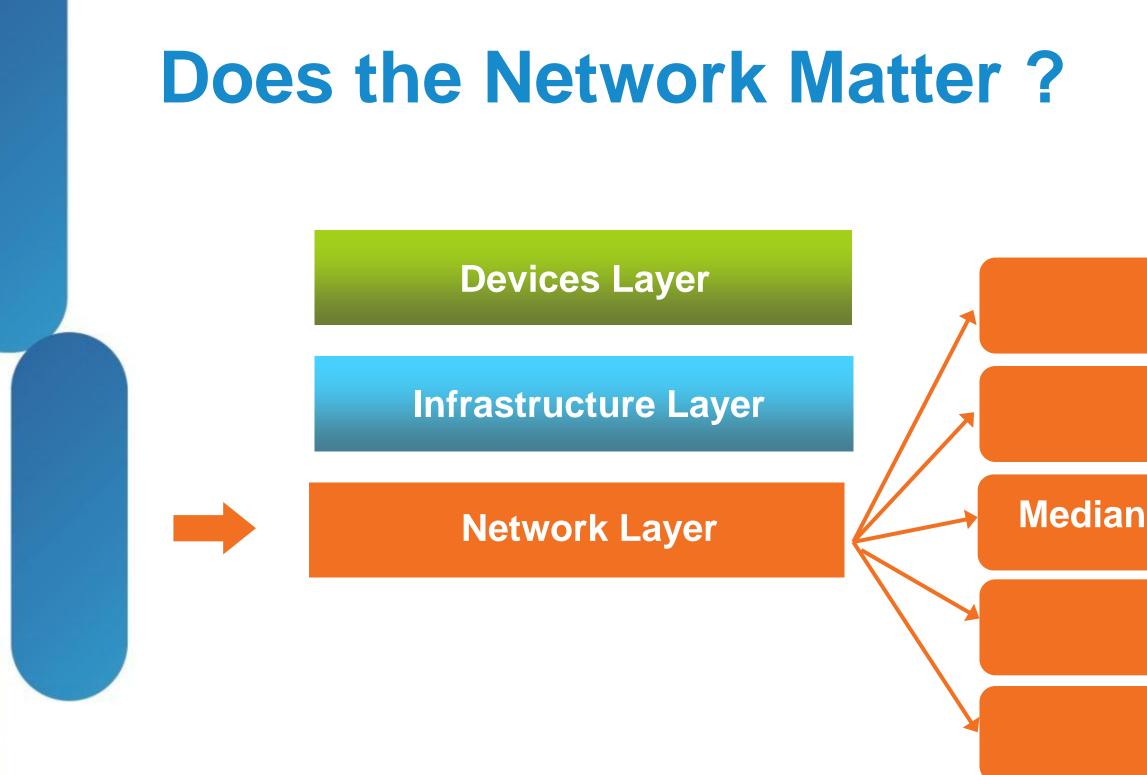






Key to achieve the vision of "Any to Any communication" is getting the infrastructure layer right:





http://www.cisco.com/en/US/docs/solutions/Enterprise/WAN_and_MAN/QoS_SRND_40/QoSCampus_40.html#wp1098008

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VLAN's

Medianet / Media Trace

Power

Security



From Video "Silo" to Pervasive Video

Video "Silo"

Point to Point

Fixed Room and Location

Pervasive Video

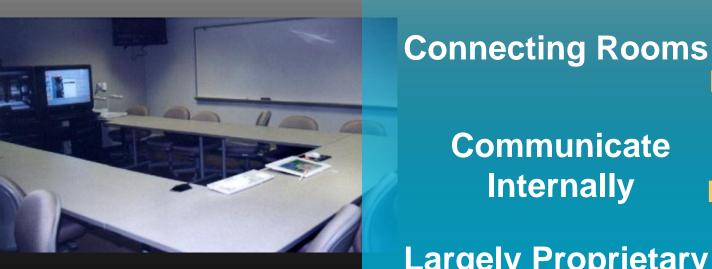
Many to Many

Any Device Anywhere

Connecting People

Collaborate Globally Across Organisations

Open Standards and Interoperability



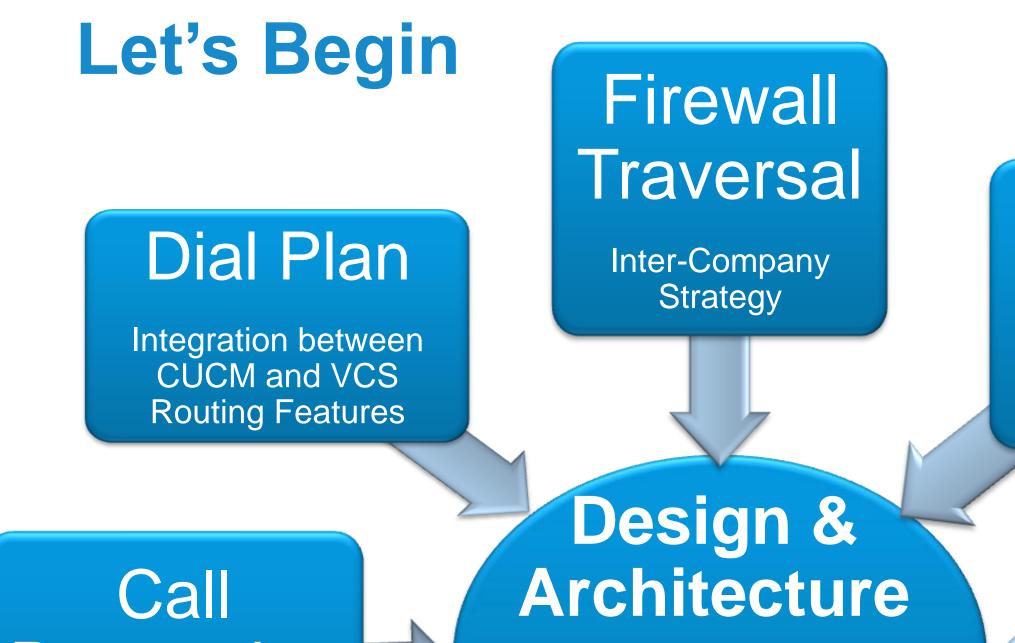
Largely Proprietary Mechanisms

Communicate

Internally







Overall Design Strategy for Implementing Integrated Enterprise TelePresence &

Video

Processing

Best Practice for Multisite Environment

Scheduling

Point to Point and Multipoint Scheduling across VCS and CUCM platforms

Conferencing

Multipoint Facility to Unify Different Endpoint Types on the TelePresence Immersion Curve

Fundamentals, Design & Architecture

Call Processing

Dial Plan

Conferencing

Scheduling

Business to Business





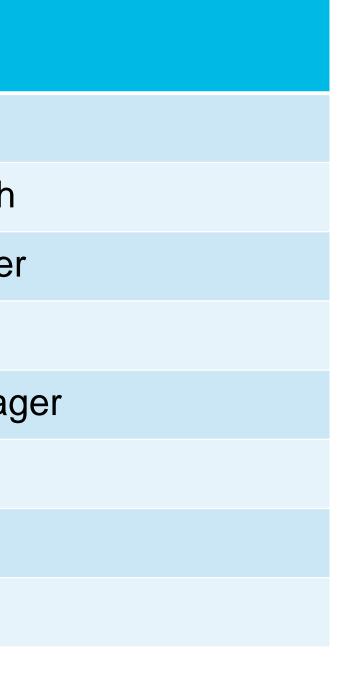
Fundamentals Acronyms

Acronym

Client Services Framework
Cisco TelePresence Multipoint Switch
Cisco TelePresence Recording Serve
Cisco TelePresence System
Cisco Unified Communications Manag
TelePresence
Video Conferencing
Video Communication Server

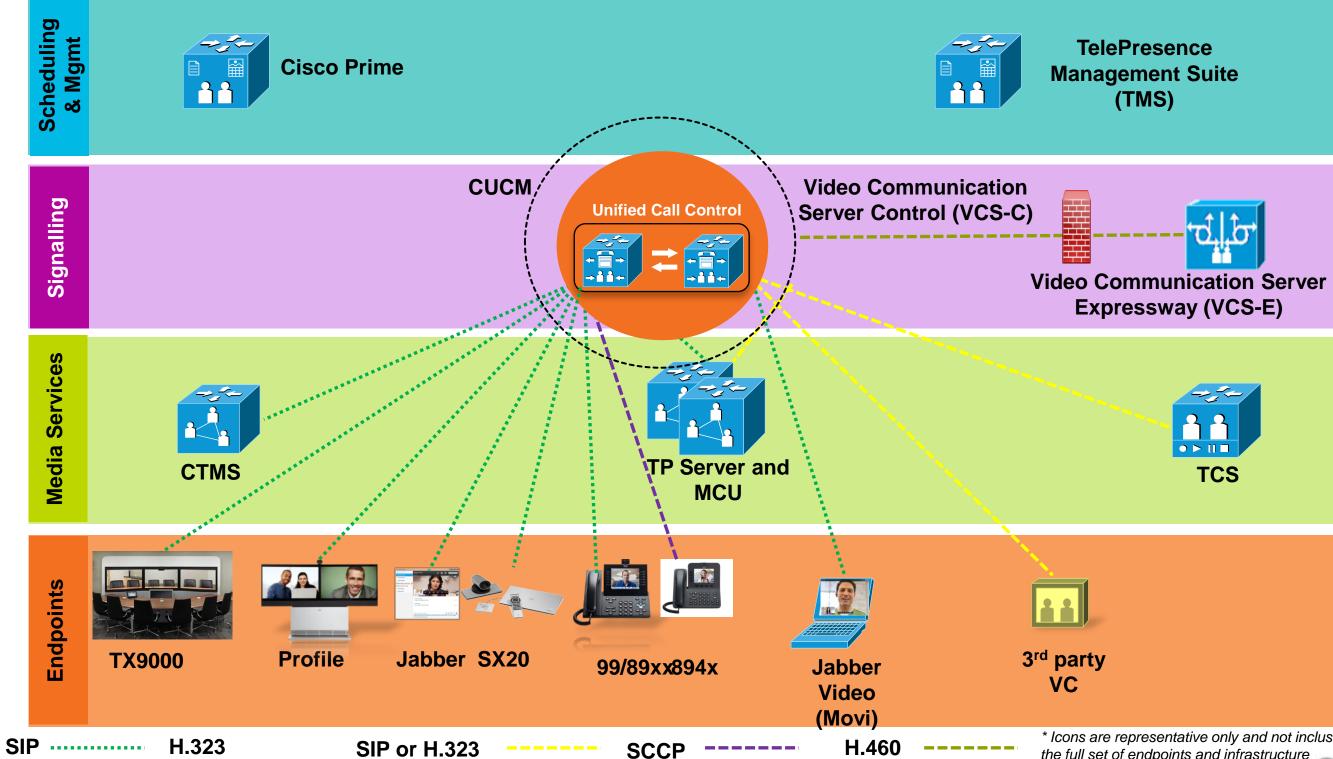


For Your Reference





Architecture Overview



* Icons are representative only and not inclusive of the full set of endpoints and infrastructure CIS



Fundamentals – Key Infrastructure Pieces

Unified Call Control



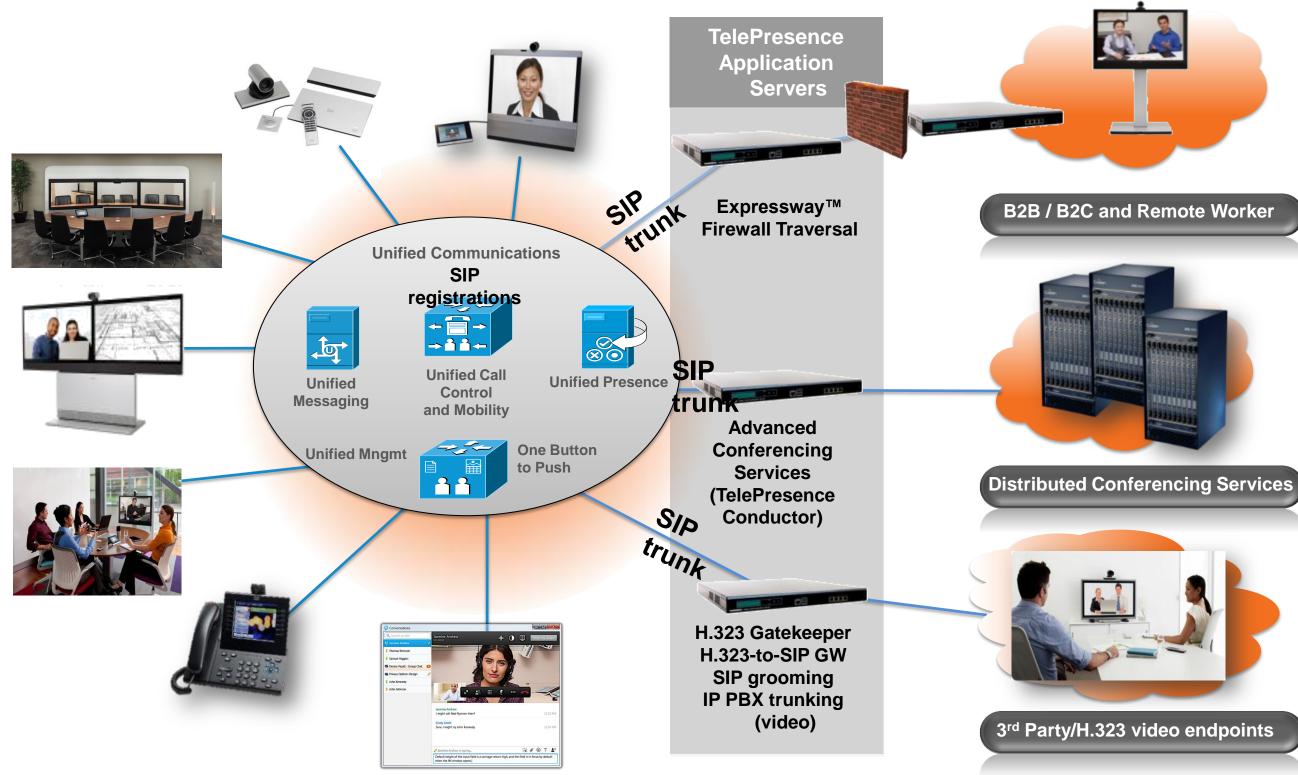
- Registration and call control for CTS, IP phones, UC clients (Jabber) mobility clients, SX, EX, MX, C Series Endpoints
- 60,000 lines per cluster, no real limitation on concurrent calls
- Supports a variety of voice and video protocols, SCCP, SIP, H.323 & MGCP
- Proven robustness, reliability and scalability

- Advanced video and TelePresence capabilities
- Standards based registration, call control and firewall traversal for SIP & H.323 Devices and Infrastructure devices
- Capacity per appliance:
 - ≥2,500 registrations
 - > Up to 500 non traversal calls
 - > Up to 100 traversal calls
- Up to 6 VCS Control in a cluster
- (4 active, 2 standby)





Evolution of Signalling & Call Control Architecture



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Where to Register? CUCM or VCS?

Register to VCS when these features are required

H.323 registration

SIP/H.323 Interworking



Secure Firewall Traversal using H.460.18/19

Cisco Jabber Video

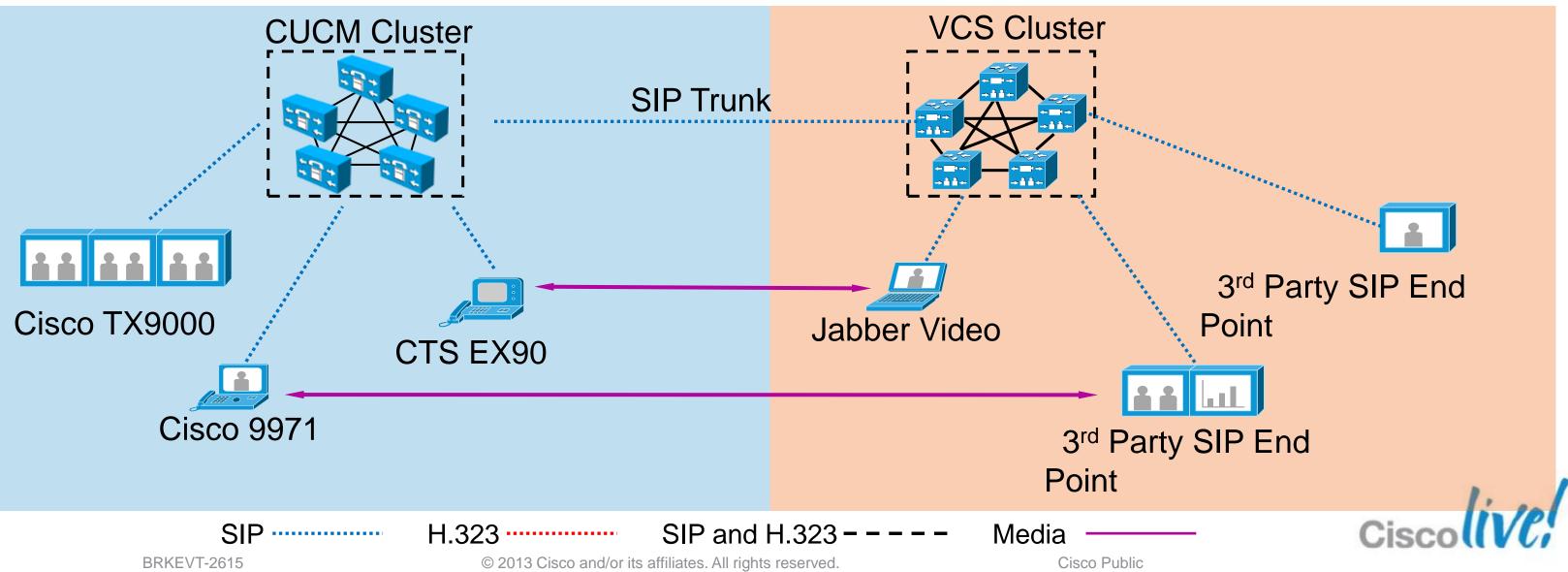






Design & Architecture Considerations Media Flow – SIP to SIP

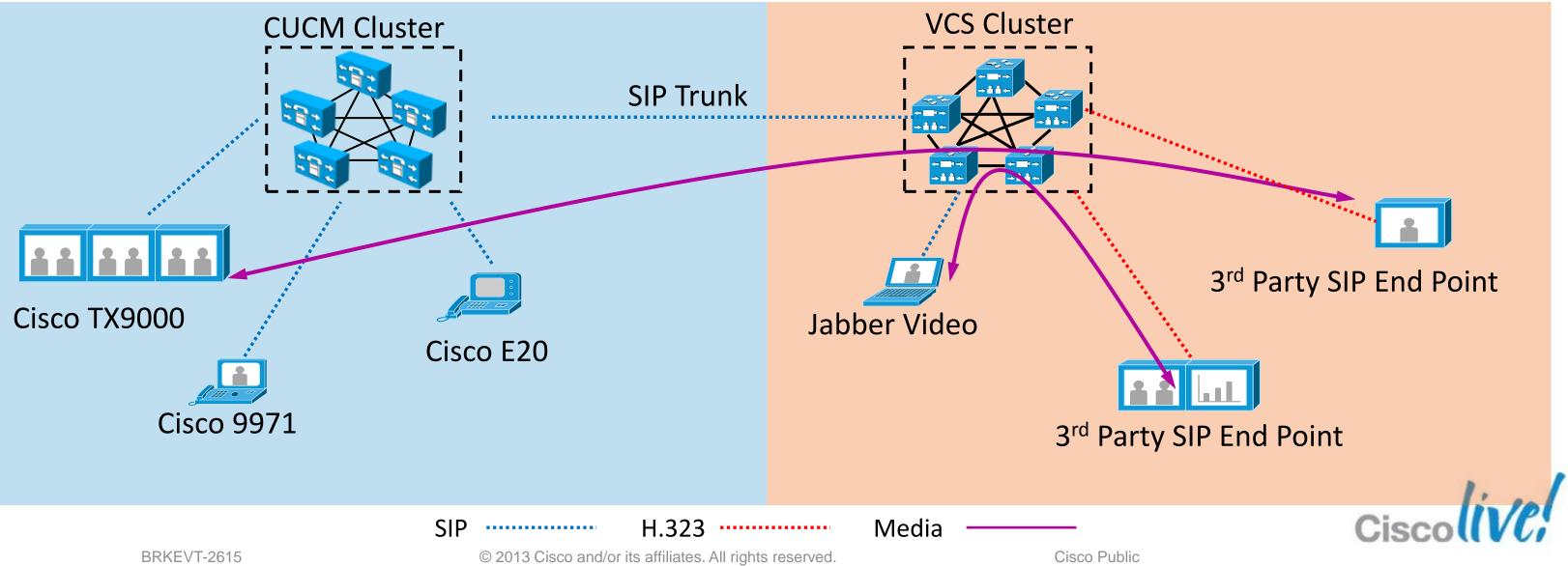
- No signalling protocol interworking required
- Media flows directly between terminating endpoints
- Referred to as a Non-traversal call





Design & Architecture Considerations Media Flow – SIP to H.323 Interworking

- Requires VCS for signal and media interworking
- Media flows through VCS geographic placement is critical
- Each VCS supports up to <u>100</u> interworked calls referred to as a Traversal call





Fundamentals, Design & Architecture

Call Processing

Dial Plan

Conferencing

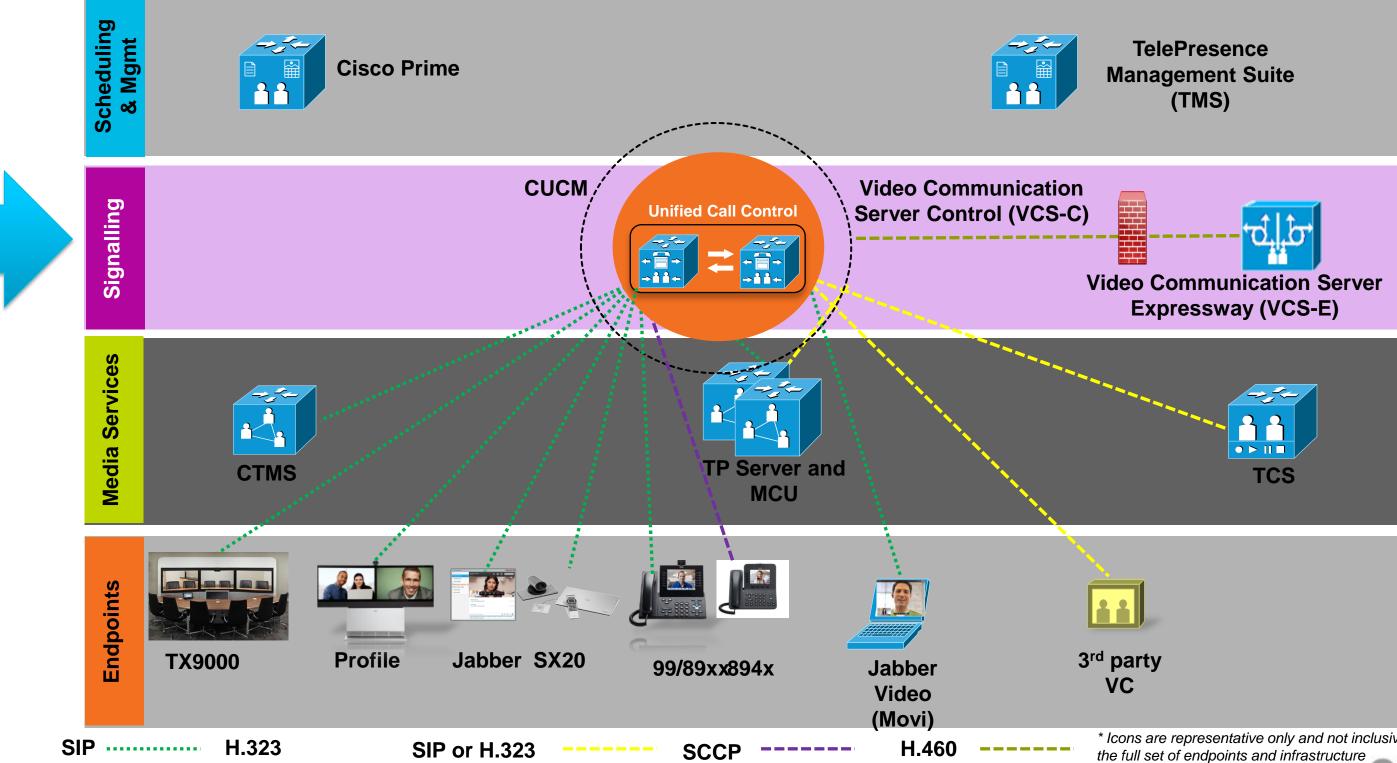
Scheduling

Business to Business





Signalling and Call Control Layer





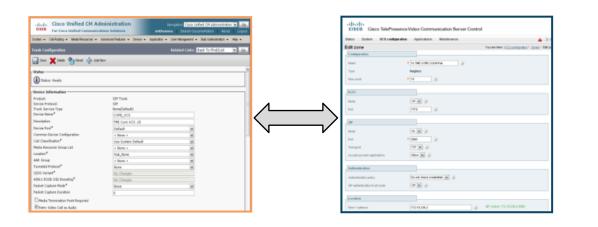
* Icons are representative only and not inclusive of



CIS

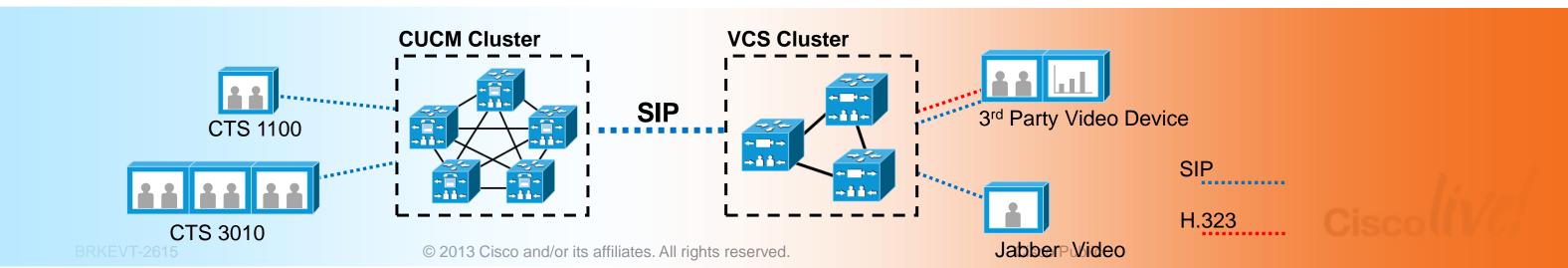
Call Control

Connecting CUCM and VCS Clusters



- SIP trunk connects CUCM call control with VCS call control
- to VCS call control cluster
- **Encryption supported**
- **BFCP** Support

CUCM SIP Trunk connects to VCS Neighbour Zone



H.323, SCCP, MGCP translated to SIP before being sent

Call Processing How to connect CUCM and VCS clusters

CUCM to VCS:

- Intercluster SIP trunks using DNS SRV
- **Intercluster SIP trunks using IP addr**

VCS to CUCM:

Cluster trunking using DNS Cluster trunking using Neighbour zone

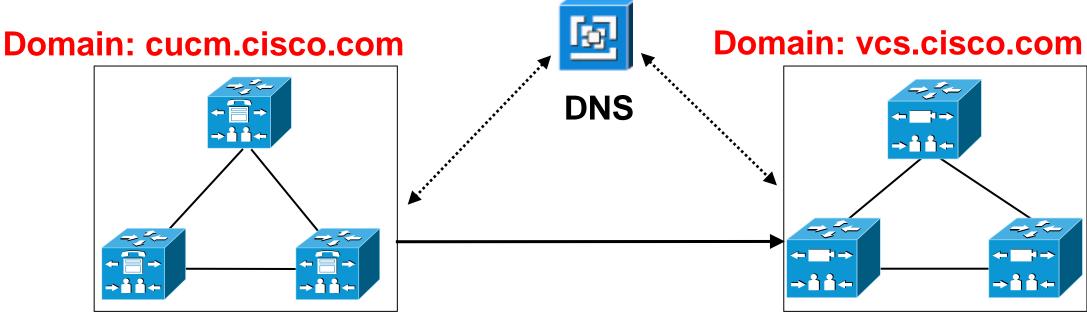




CUCM to VCS

Option 1: Cluster trunking using DNS SRV

- The VCS cluster needs to be addressable via a DNS SRV record
- Each peer should be set with an equal priority and weight in SRV
- Configure the SIP Trunk on the CUCM with following information:
 - Destination address: <Domain of VCS cluster> (defined as SRV)
 - Destination address is an SRV: Select this check box



CUCM Cluster

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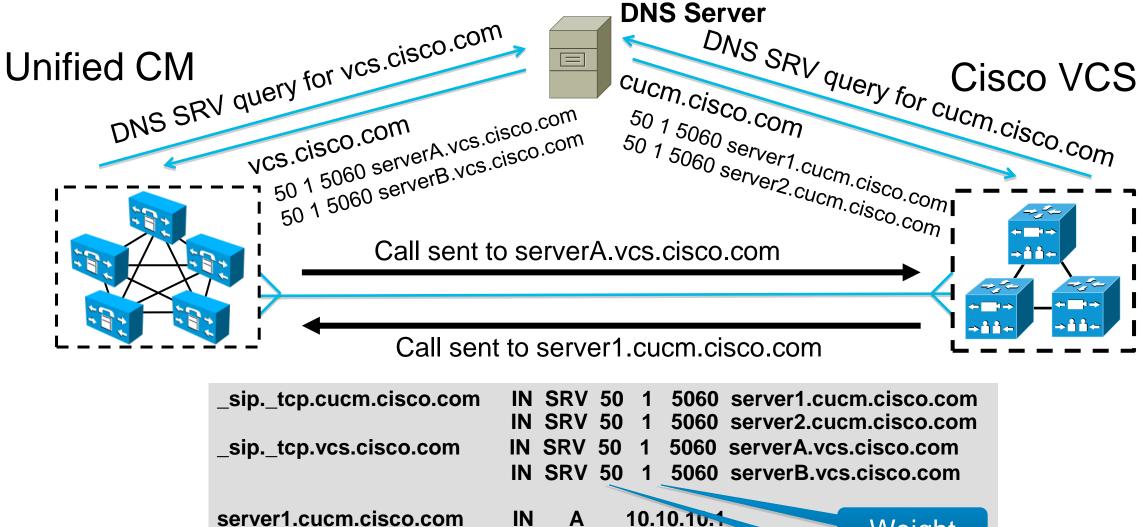
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ia a DNS SRV record ity and weight in SRV following information: er> (defined as SRV) check box





SIP Trunk with DNS SRV



server1.cucm.cisco.com	IN	Α	10.10.10.1	
server2.cucm.cisco.com	IN	Α	10.10.10.2	V
serverA.vcs.cisco.com	IN	Α	10.10.20.1	
serverB.vcs.cisco.com	IN	Α	10.10.20.2	Pric

- SIPS or SIP service
- TCP or UDP protocol
- DNS SRV records provide load balancing and redundancy

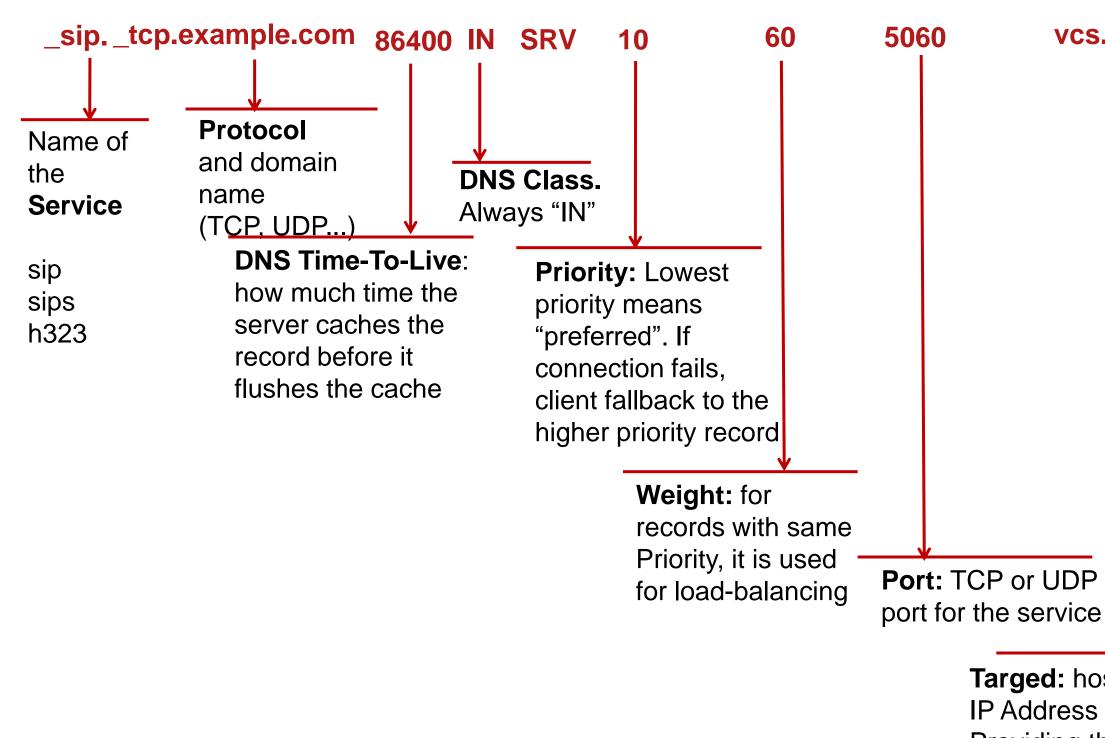
- DNS server needs to be <u>highly available</u>
- Options ping for reachability





DNS SRV

Format SRV records for SIP and H.323 (RFC 2782)





vcs.cisco.com

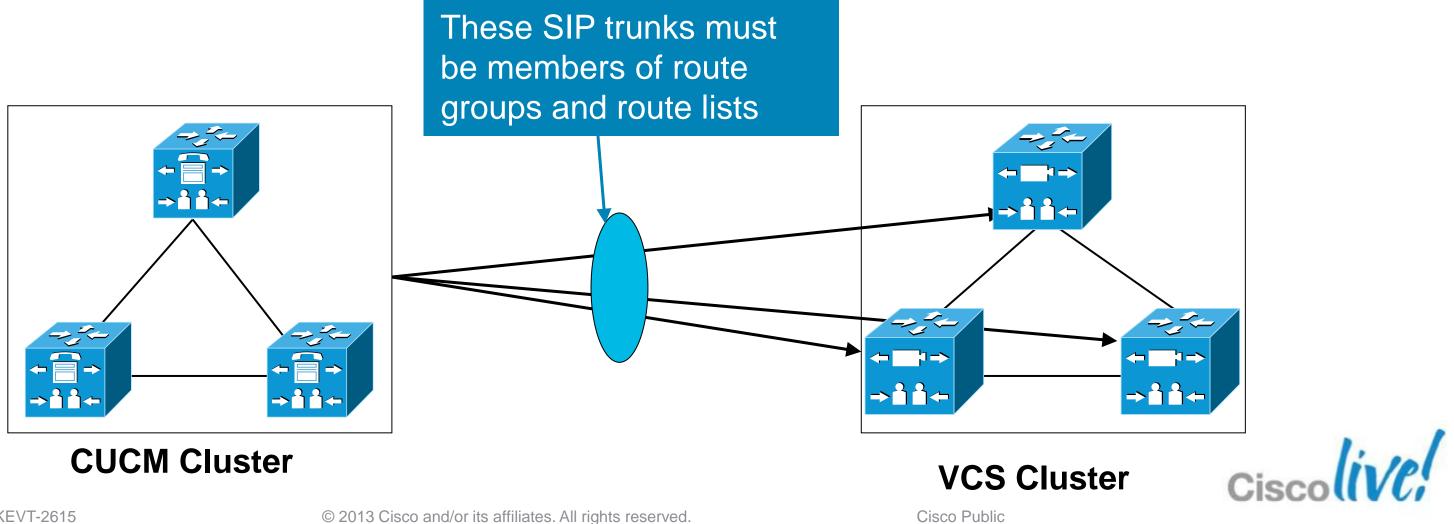
Targed: hostname or IP Address for the host Providing the service Cisco Public



CUCM to VCS

Option 2: Cluster trunking using IP addresses

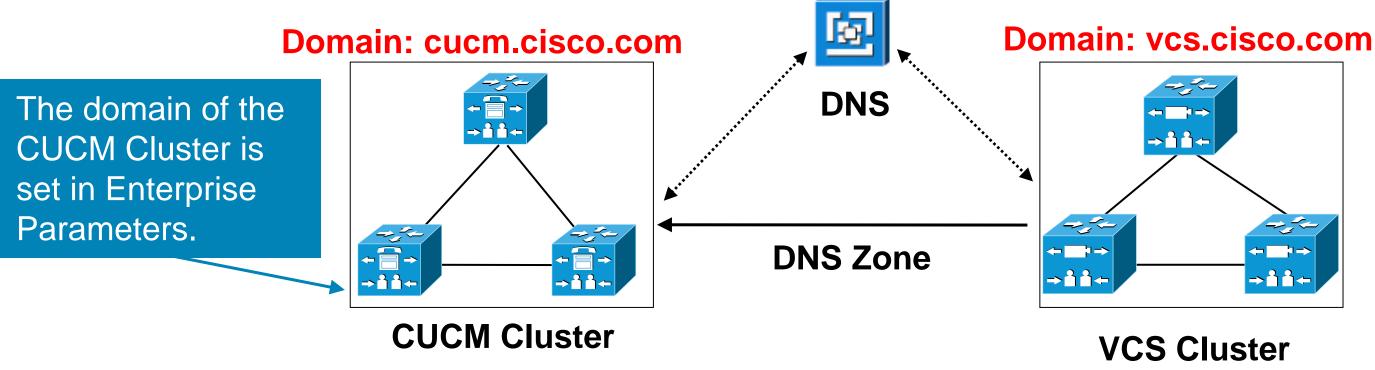
- Can also set up multiple SIP trunks to each peer in the VCS cluster.
- Configure the SIP Trunks on the CUCM with following information:
 - Destination address: <IP address of VCS> or <DNS address of VCS>



VCS to CUCM

Option 1: Cluster trunking using DNS Zone

- Create a SIP DNS Zone from the VCS to the CUCM cluster.
- For routing of calls DNS and SRV lookups are utilised.
- The VCS and the CUCM can not be part of the same subdomain
 - Need to have different SRV records

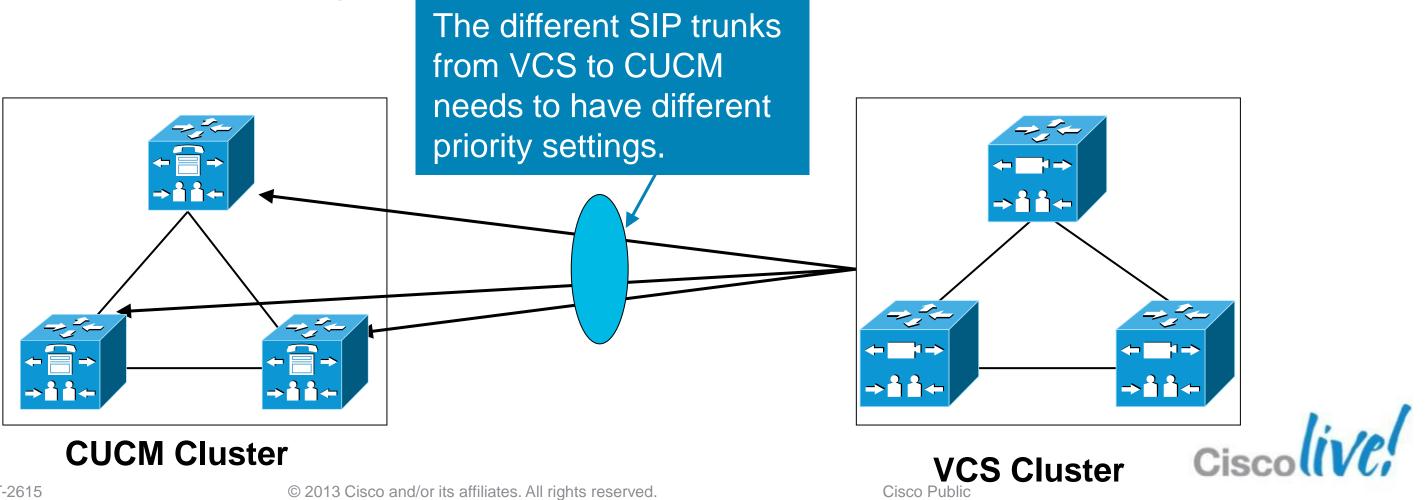




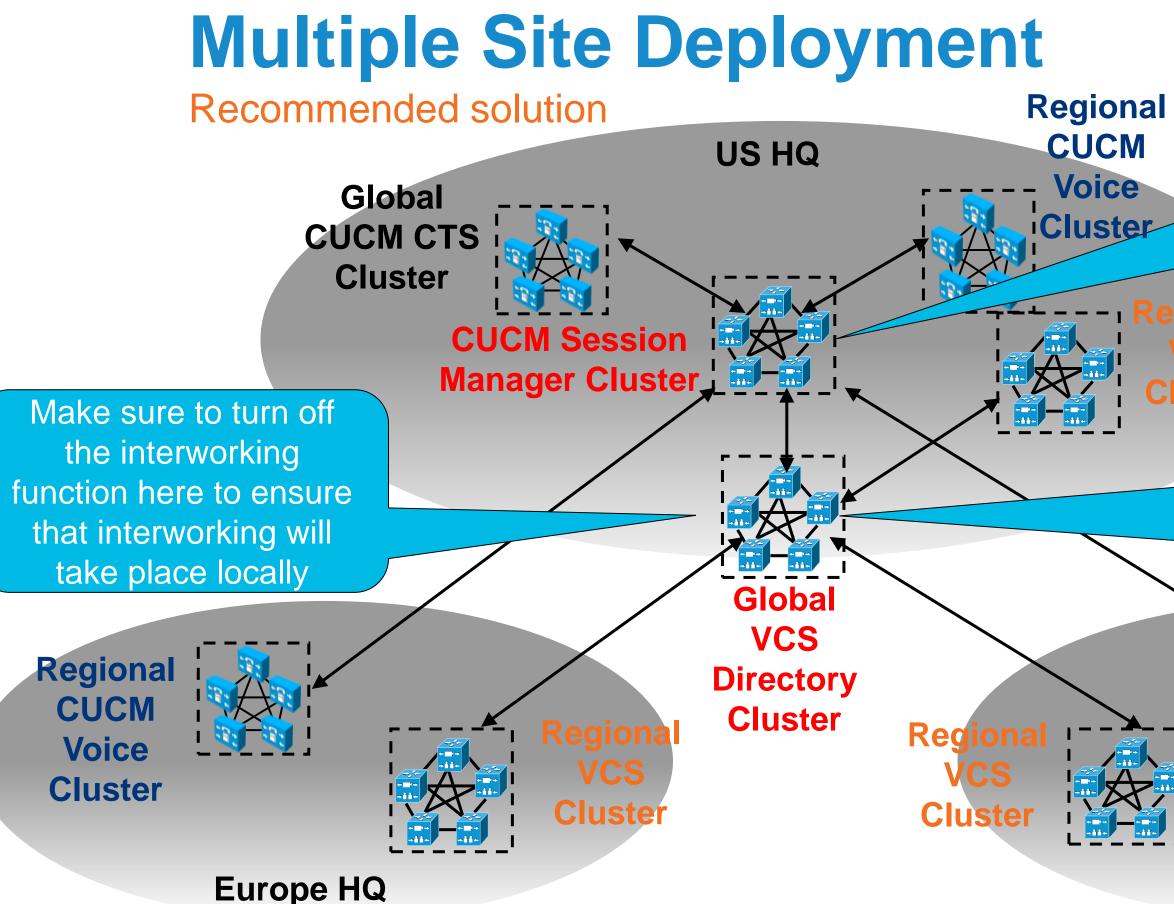
VCS to CUCM

Option 2: Cluster trunking user Neighbouring Zone

- Create a SIP trunk from the VCS to each CUCM in the CUCM cluster.
- Use search rules to query only one neighbour in a priority order
 - To avoid forking to all CUCMs



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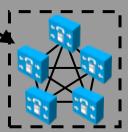
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CUCM Session Manager for inter **CUCM Cluster** communication. It operates as a B2BUA

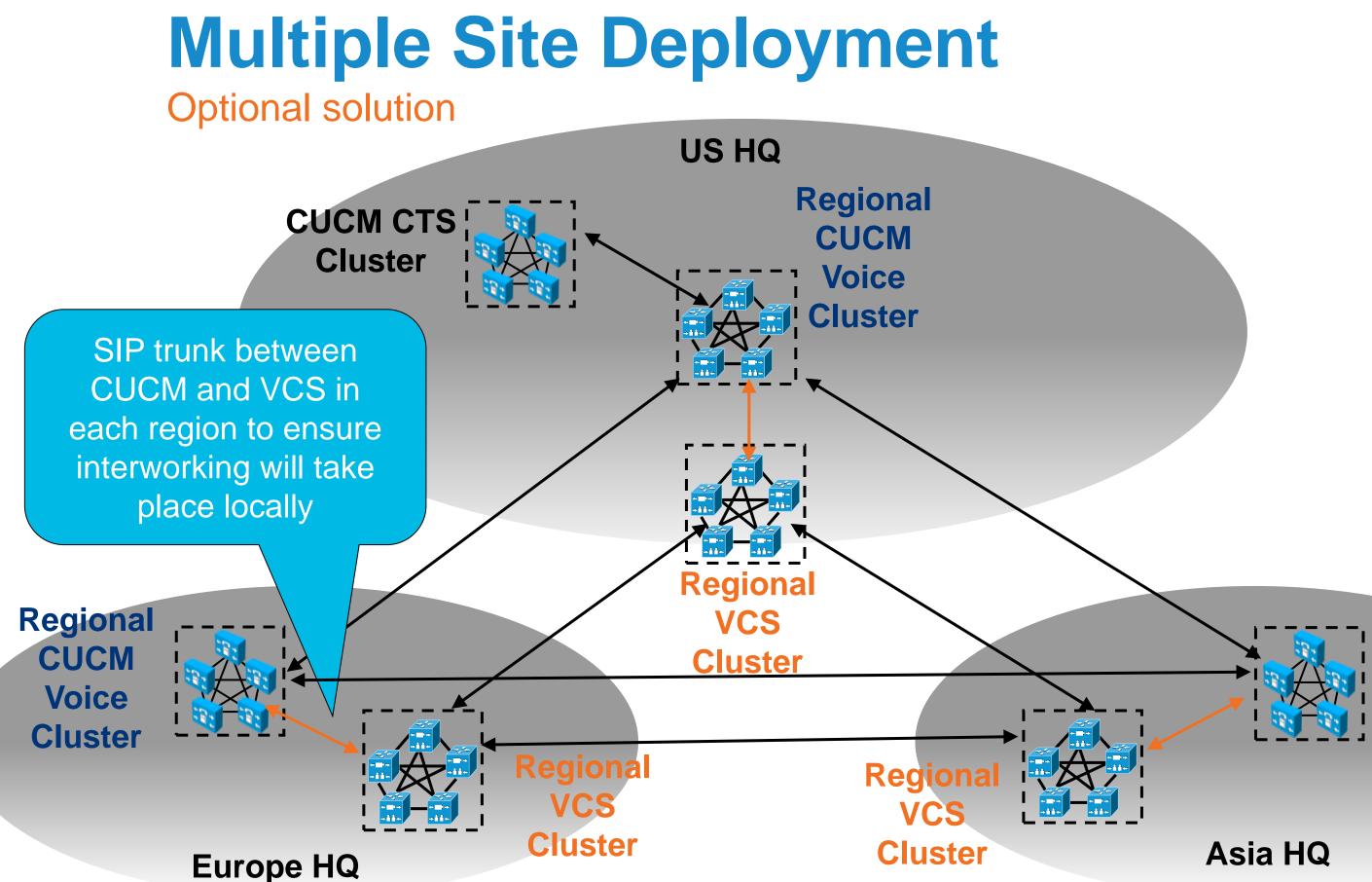
Cluster

Need to have a VCS **Directory cluster for** inter VCS communication to have support for advanced video features



Regional **CUCM** Voice Cluster

Asia HQ



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Regional **CUCM** Voice Cluster

Fundamentals, Design & Architecture

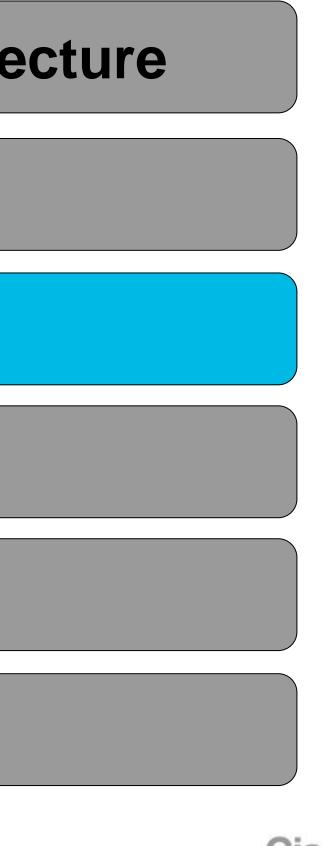
Call Processing

Dial Plan

Conferencing

Scheduling

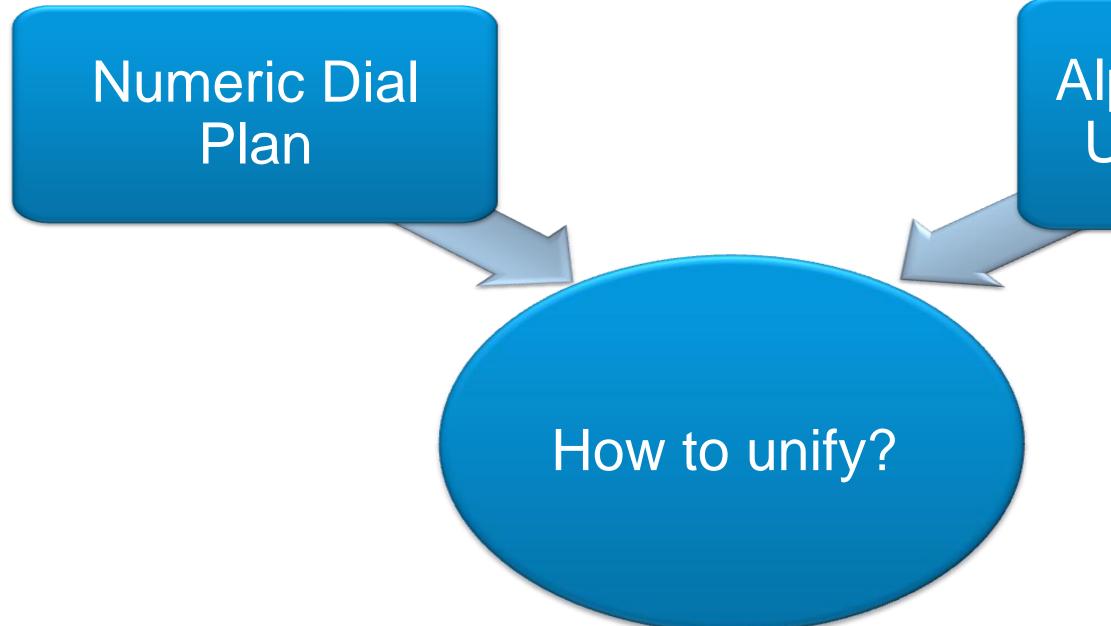
Business to Business







Two major dial plan types



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Alpha-numeric / **URI Dial Plan**



Call Control

- Dial Plan E.164 and URI's
 - Both are relevant
 - E.164 addresses allow easy integration with PSTN and audio-only endpoints
 - URI addresses allow easier B2B communications by using domain names and are generally more intuitive for end users to operate
 - Past: Users typically had an audio device and a video device
 - Trending/Future: Users will have a single device that does both
 - As video becomes pervasive, devices will need to support both address schemes.



Call Control Dial Plan – E.164 and URI's

Address Scheme	Example	Cisco Unified CM Registration
E.164	61892145400	Supported as Directory Number (DN)
E.164 Based URI	61892145400@cisco.com	Supported – 9.X / SIP URI
Alphanumerical URI	john.doe@cisco.com	Supported – 9.X / SIP URI

VCS Registration

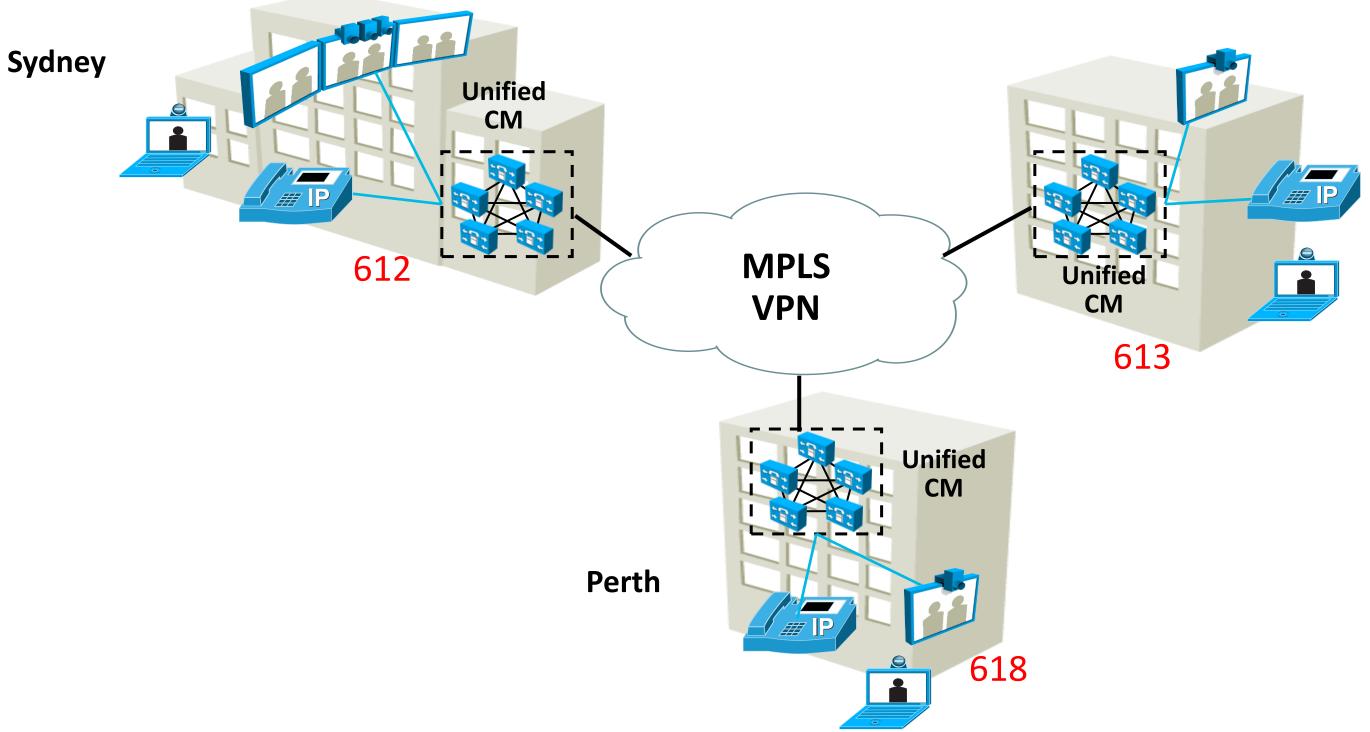
H.323 E.164 Registration

Supported H.323id / SIP URI

Supported H.323id / SIP URI



Typical E.164 Site Code Assignment



Melbourne



Overall Numeric Dialling Strategy

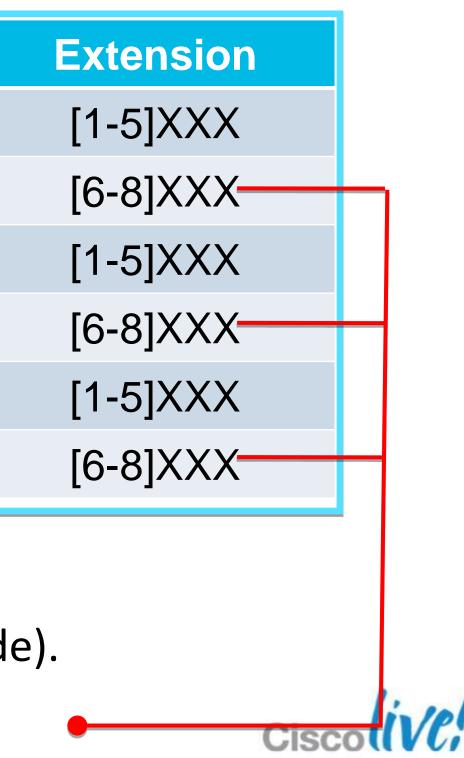
Scalable over Large Amount of Sites and Extensions

	Site	Site Code	Cluster
	Sydnay	640	CUCM
	Sydney	612	VCS
8 Melbour Perth		610	CUCM
	embodiew	me 613	VCS
	Dorth	619	CUCM
	Penn	618	VCS

Inter-site calls use an escape code (8)

- Abbreviated dialing within a site (four digits site code).
- Overlapping extensions allowed at different sites. BRKEVT-2615 © 2013 Cisco and/or its affiliates. All rights reserved

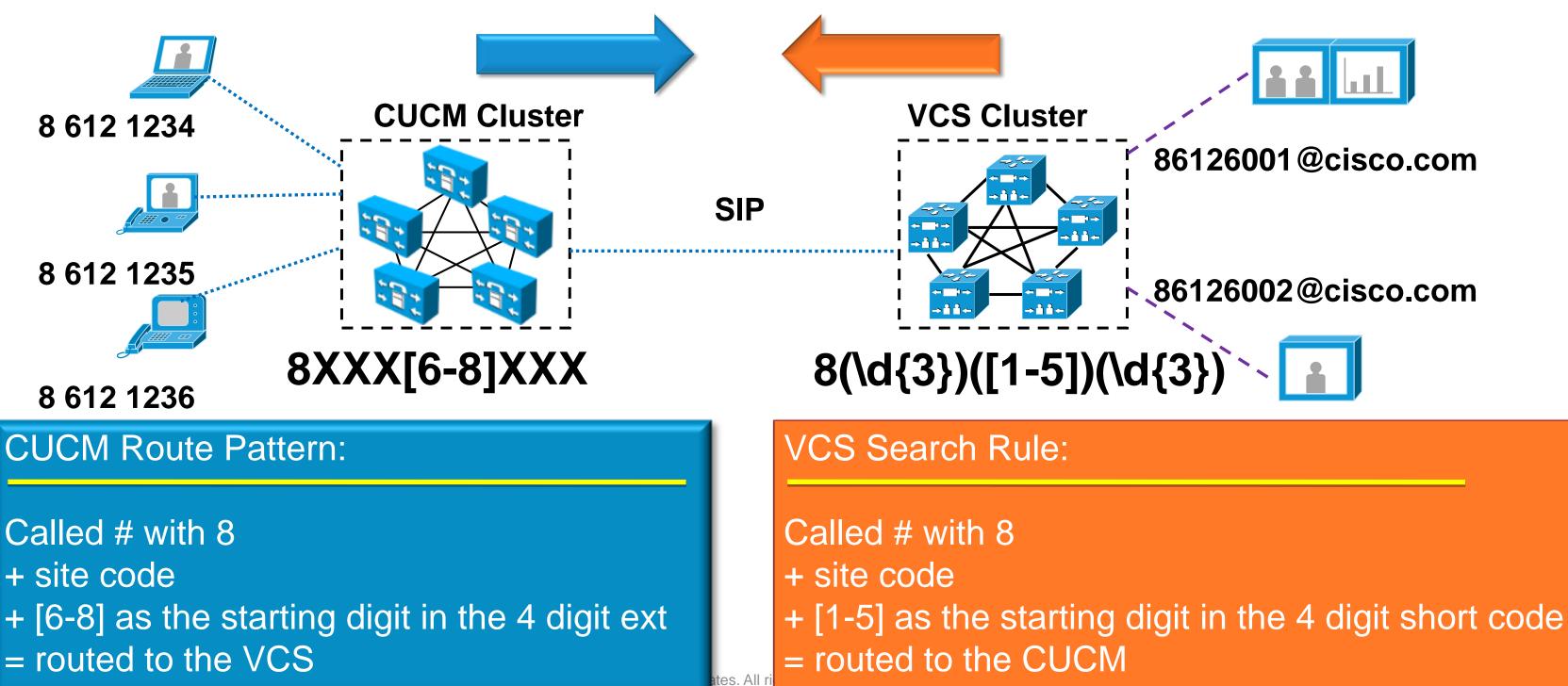




Cisco Public

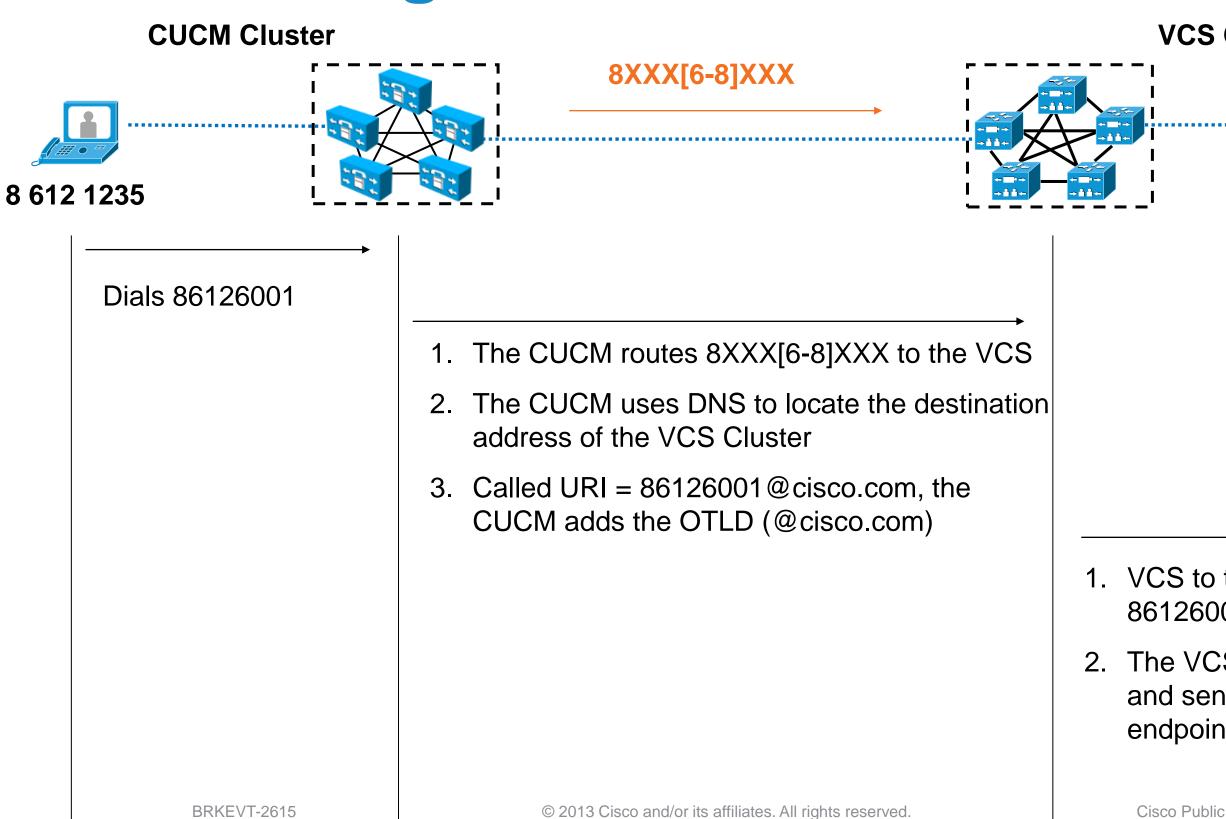
Escape Codes between CUCM and VCS

Sydney CUCM Devices





Calling from CUCM to VCS



VCS Cluster

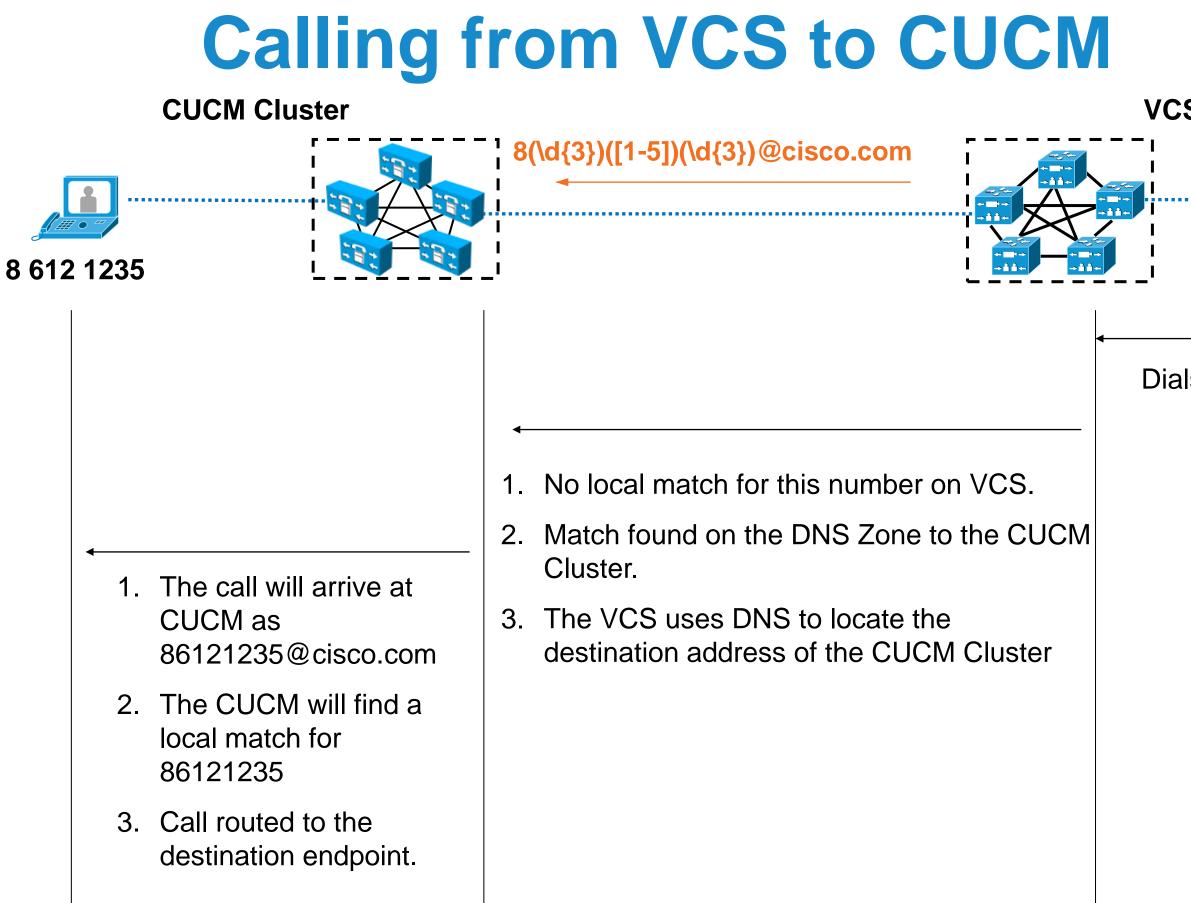


86126001@cisco.com

1. VCS to transform called URI to 86126001@cisco.com

2. The VCS will find a local match and send the call to the VC endpoint.





VCS Cluster



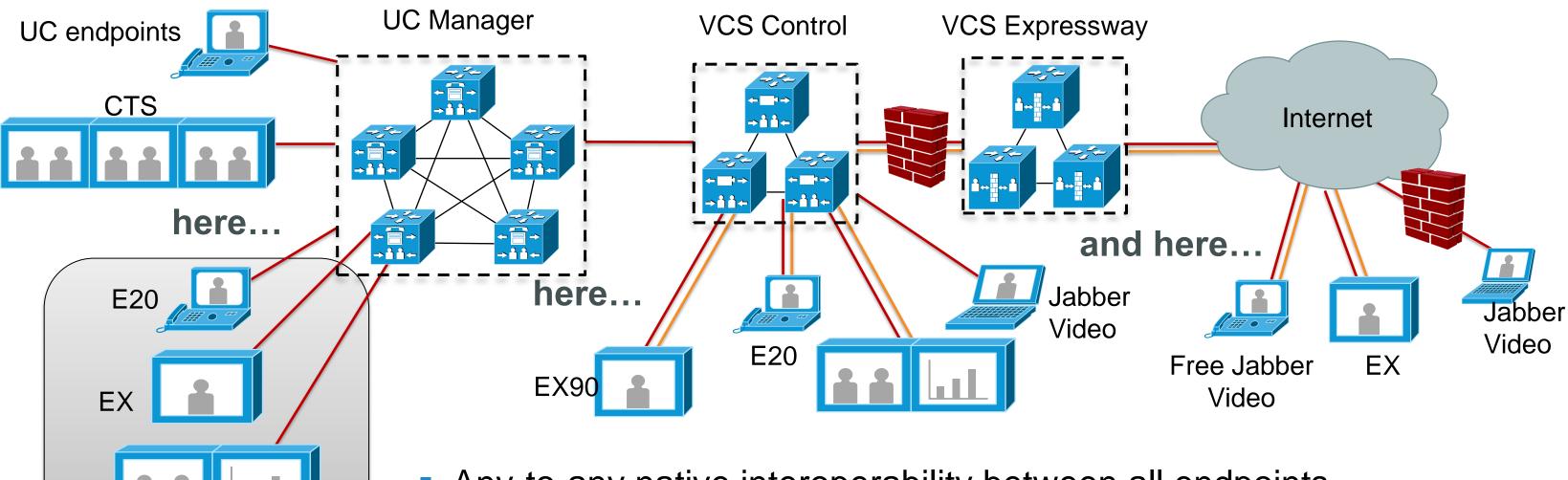
86126001@cisco.com

Dials 86121235@cisco.com

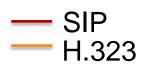


Creating a Unified Call Platform

Endpoints Can Now Be Deployed...



- Any-to-any native interoperability between all endpoints
- E20, EX, SX and C-Series endpoints can now be deployed on CUCM
- CUCM-VCS SIP Trunking enhancements for maximum interoperability

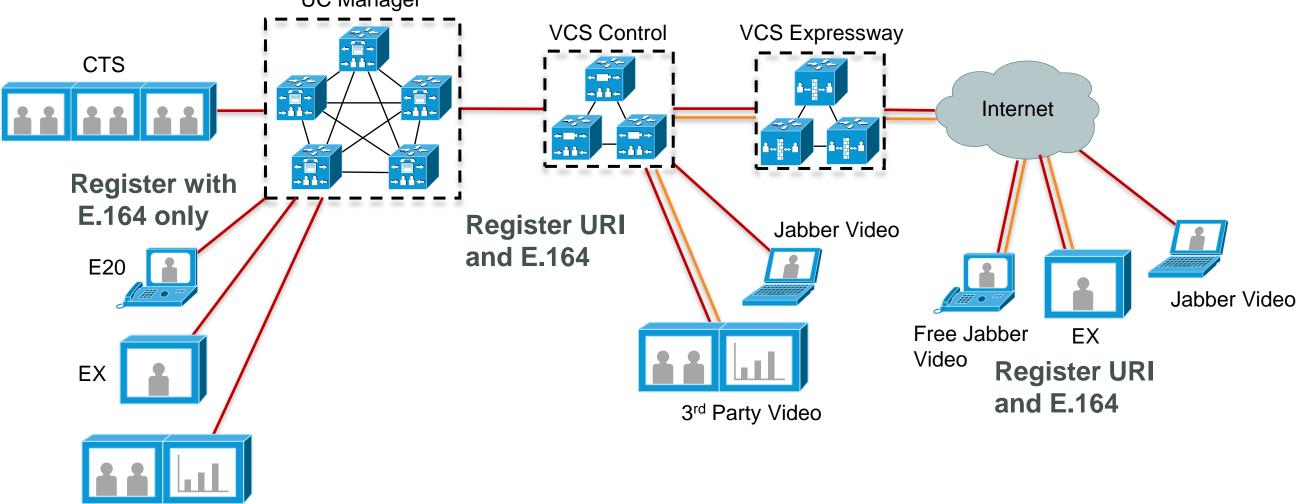


C-Series / MX200

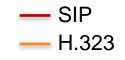




Alpha URI dialing between CUCM and VCS UC Manager



C-Series



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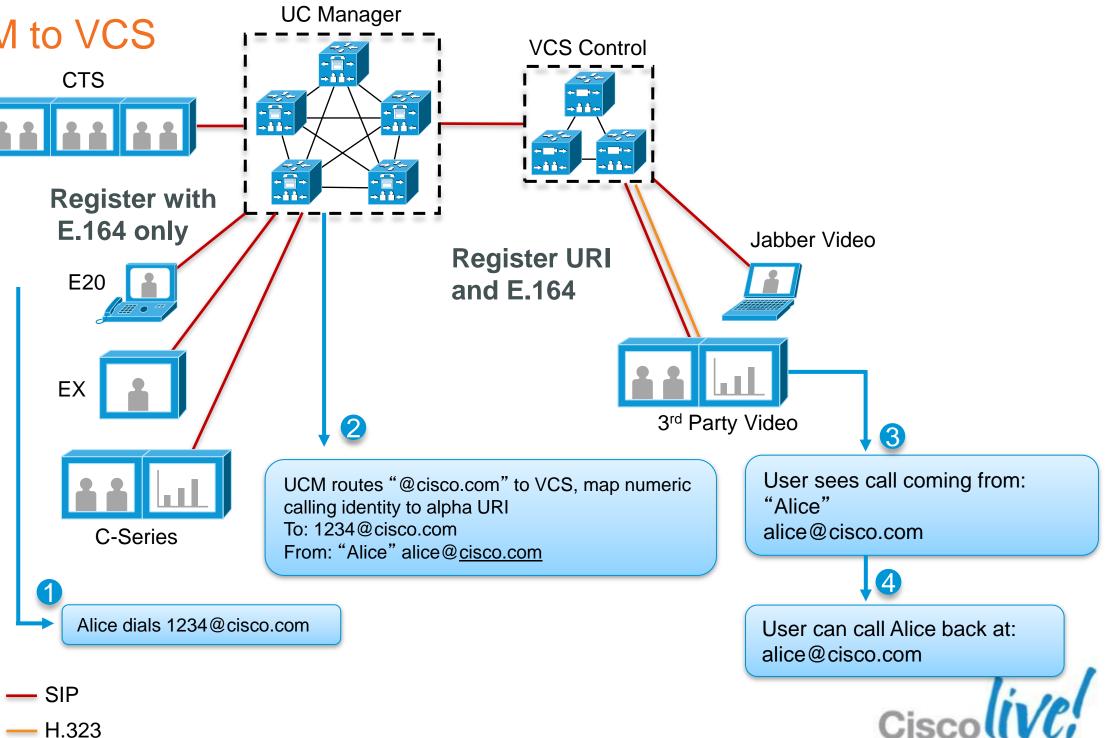




Alpha URI Dialing between CUCM and VCS

Numeric Dialing from CUCM to VCS

- Endpoint on CUCM can call alpha URI or numeric
- Enterprise Directory gives numeric destination
- CUCM will blend calling identity (make sure to enable alpha URI calling identity on trunk to VCS)
- numeric dialing to VCS via appropriate dial plan



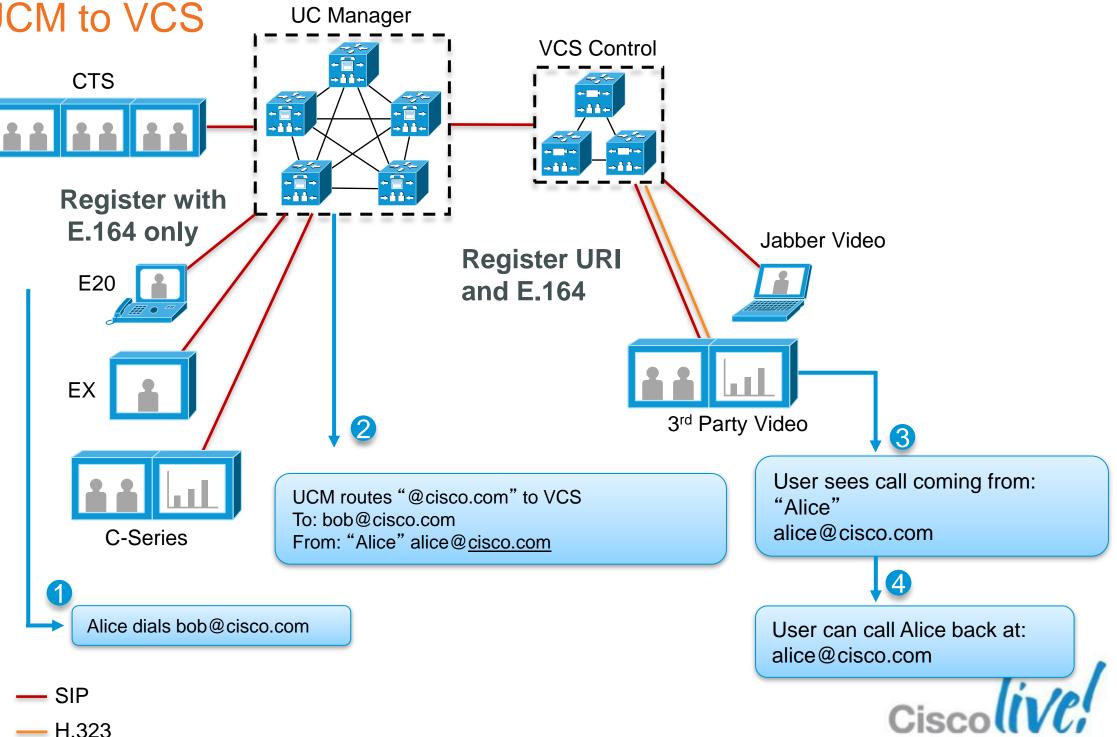


Alpha URI Dialing between CUCM and VCS

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Alpha URI Dialing from CUCM to VCS

- alpha URI routing to VCS using "Default" routing via SIP route pattern "cisco.com"
- Routes all non-local cisco.com alpha URIs to VCS
- make sure to implement loop avoidance (don't route calls coming in from trunk to trunk)



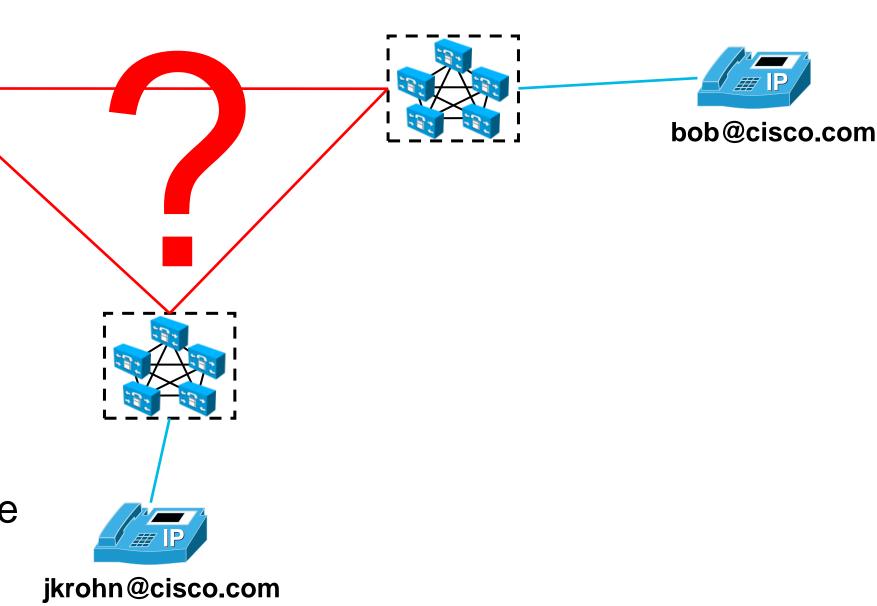


Multicluster URI routing





- Reachability established through SIP route patterns for host parts
- **Requires hierarchical URI scheme**
- What if URI scheme is flat?





Intercluster Lookup Service (ILS)

Fundamental idea

Need mechanism that

allows propagation of individual alpha URIs between call controls

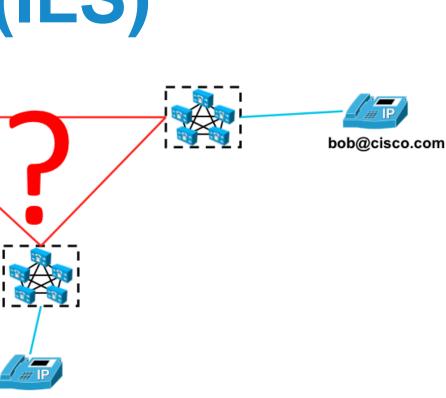
binds alpha URI with attribute that allows routing to URI's home cluster

ILS

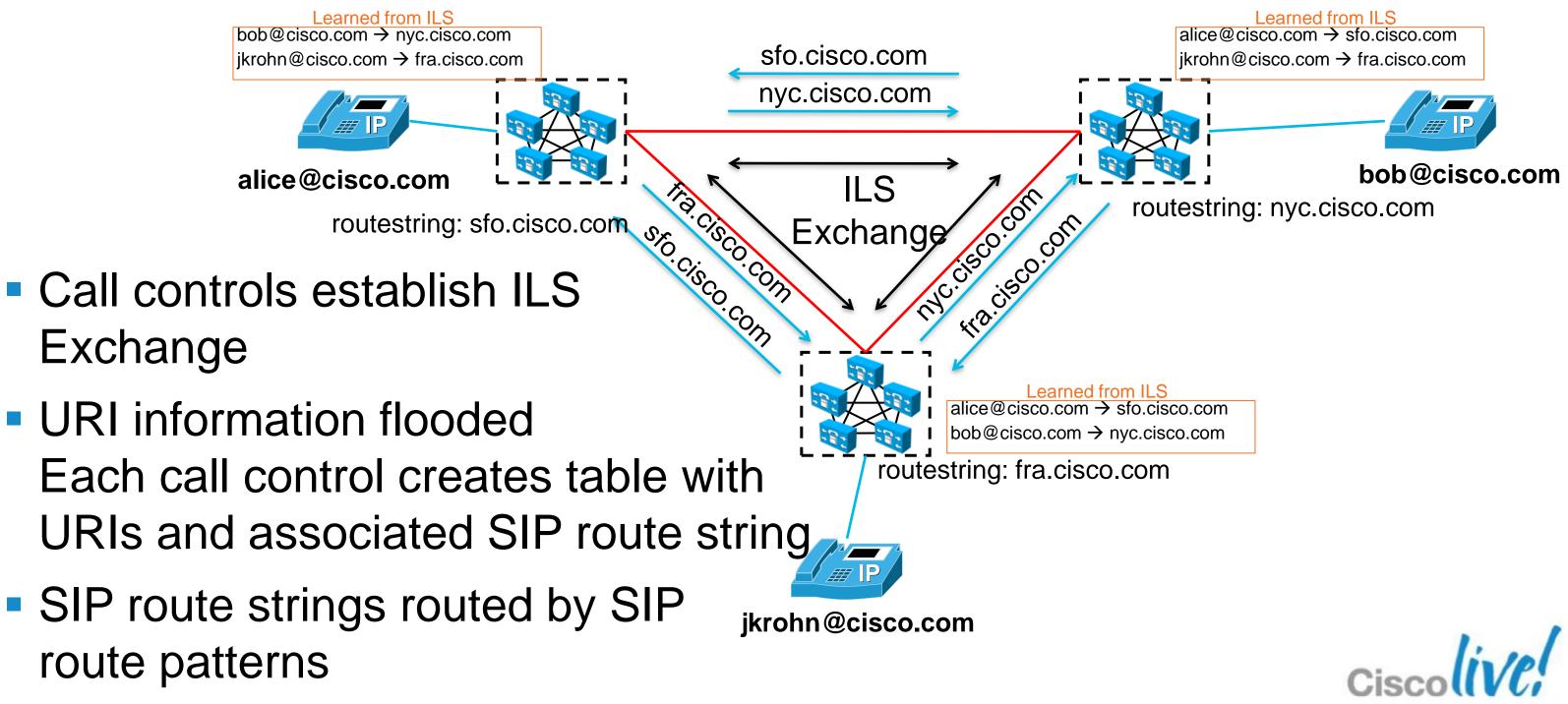
each call control replicates it's alpha URIs to it's neighbours each call control also announces "SIP route string" together with the alpha URIs

"SIP route string" can be routed based on SIP route patterns \rightarrow intercluster routing of alpha URIs not based on URIs' host part, but on SIP route string,



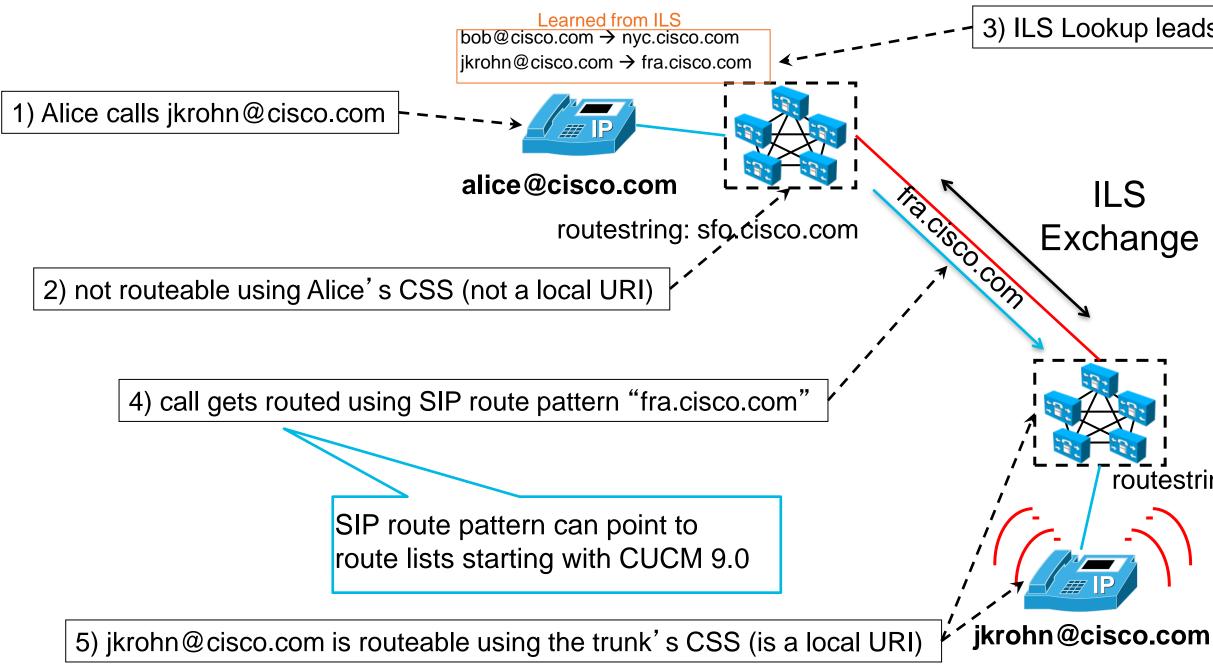


ILS Learning



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Routing Alpha URI Using ILS Information



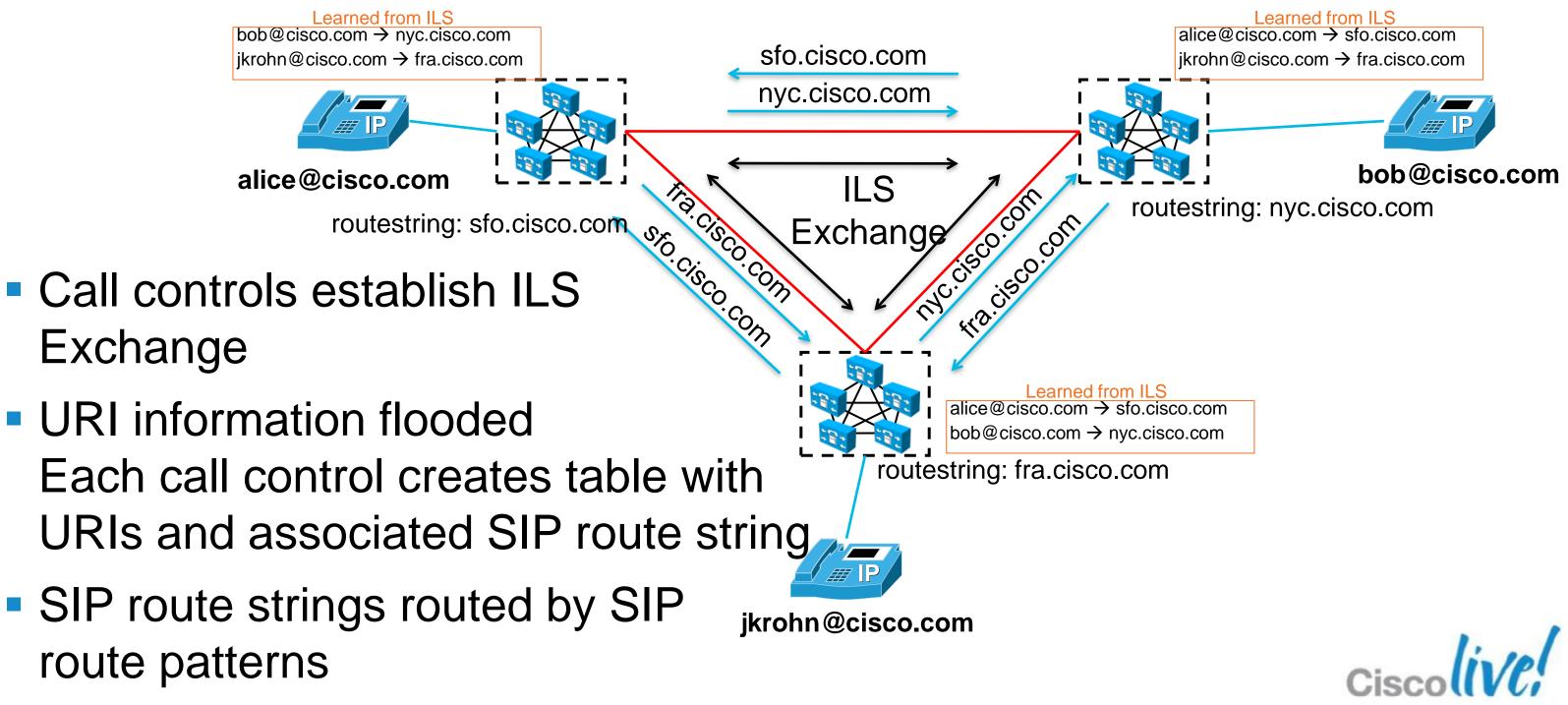
3) ILS Lookup leads to routestring "fra.cisco.com"



routestring: fra.cisco.com

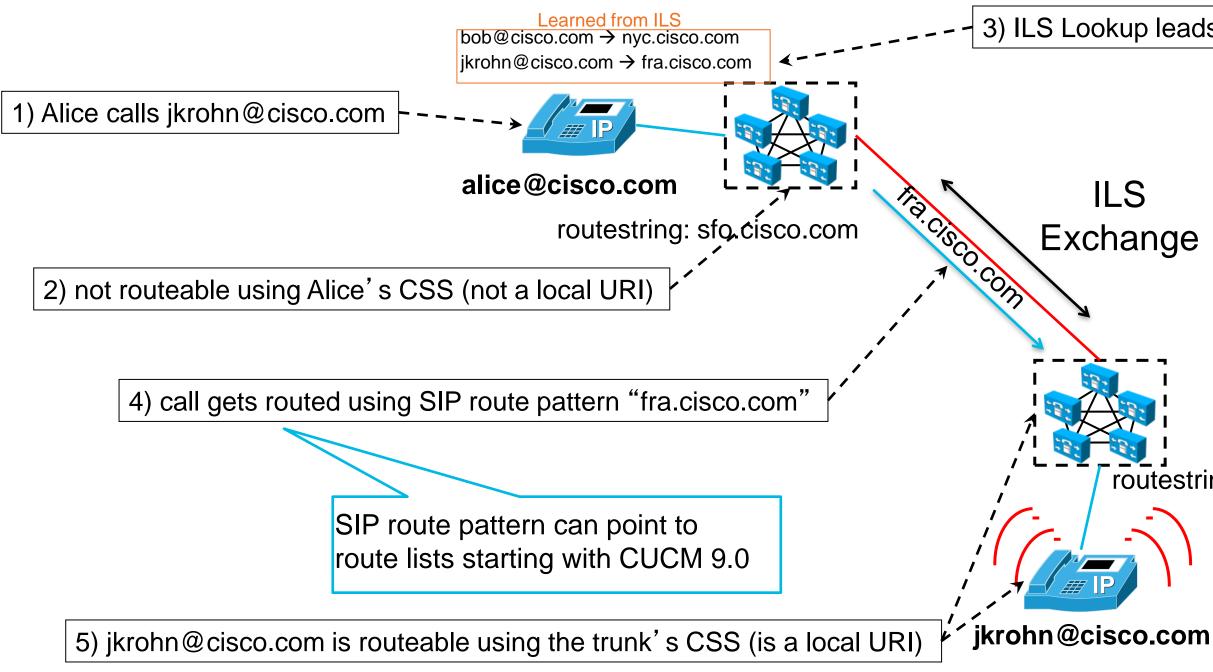


ILS Learning



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Routing Alpha URI Using ILS Information



3) ILS Lookup leads to routestring "fra.cisco.com"



routestring: fra.cisco.com



Fundamentals, Design & Architecture

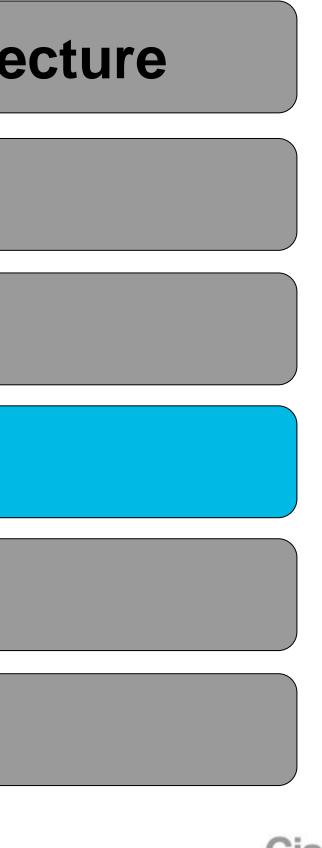
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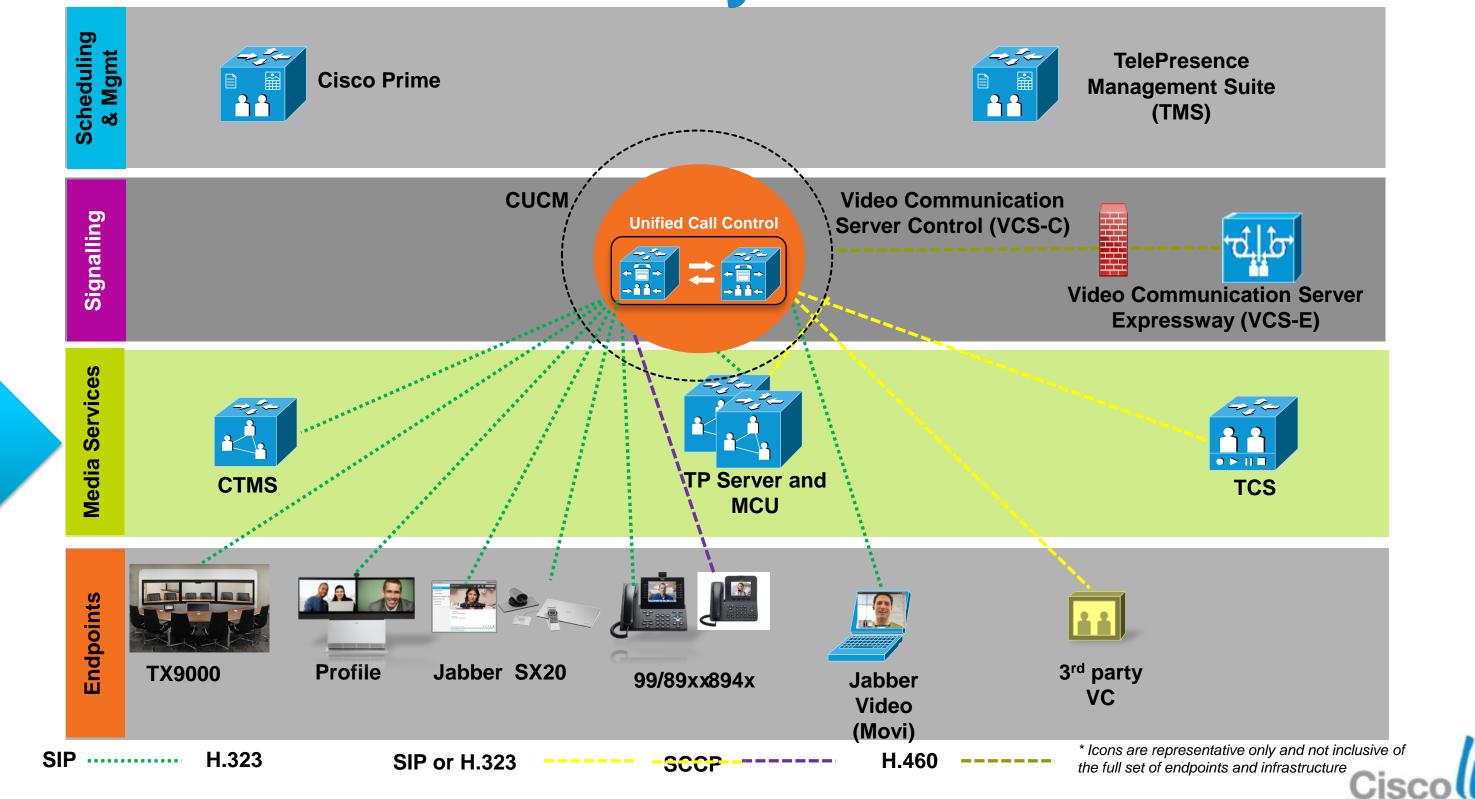
Scheduling

Business to Business





Media Services Layer



Fundamentals

SIP and TIP – Whats the difference?

- SIP

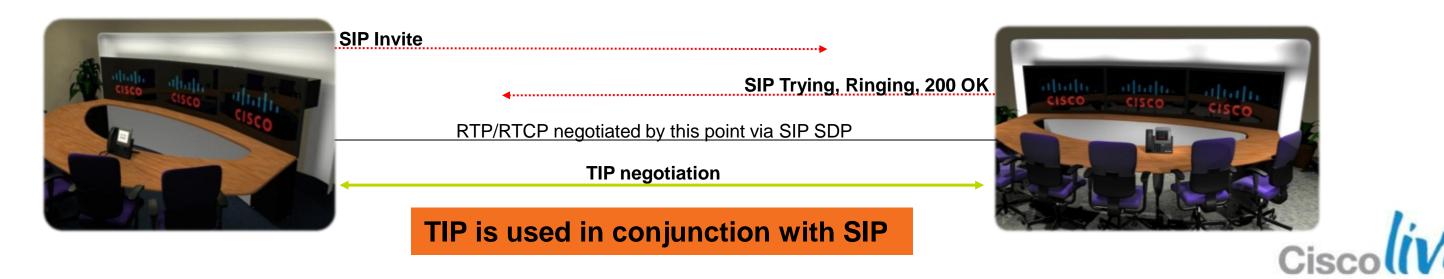
- Responsible for negotiating the RTP and **RTCP IP addresses and ports**
- RTP/RTCP channels are used not just for media, but also for the TIP signalling messages

TIP

- Developed to overcome challenges with Multiscreen Multichannel TP systems Evolved from CTX-MUX protocol IMTC have standardised TIP Relies on an initial call negotiation using SIP

- TIP will take over after SIP call setup
- Re-negotiates

 number of video and audio streams •multiplexing of multiple media streams

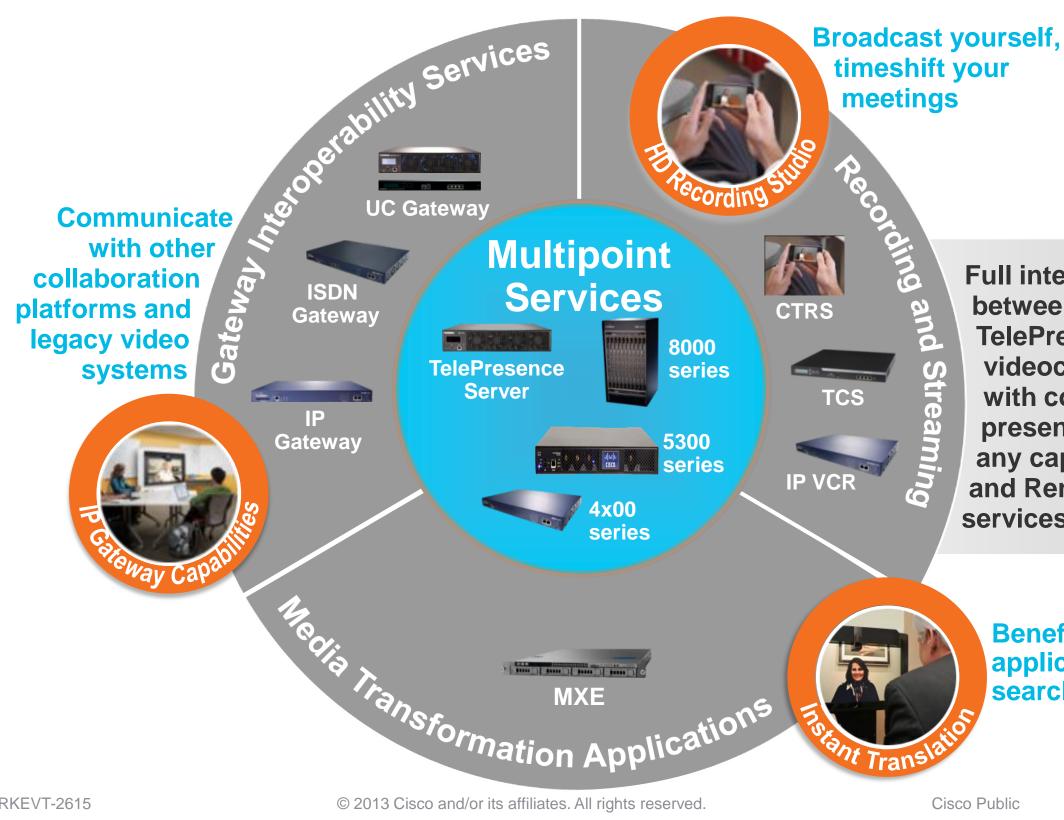


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Services Offered at Media Services Layer





Full interop between Cisco **TelePresence and** videoconferencing with continuous presence, any to any capabilities and Rendezvous services

> **Benefit from innovative media** applications: transcoding, video search, analytics, post production, etc.

Conferencing **Most Critical Media Services**

- Multipoint Meeting = Conference
- Used to connect if there are more than 2 participants

Most often just video terminals (endpoints)

•Sometimes also used in other use cases (e.g. recording)

- Different Visual Experiences (ActivePresence, Advanced CP, Voice Switched)
- Different Conference types (Adhoc, Scheduled & Rendezvous)
- Transcoding (MCU's) vs. Switching (CTMS)







Conferencing – Different Visual Experiences Terminology – Voice Activated Switching

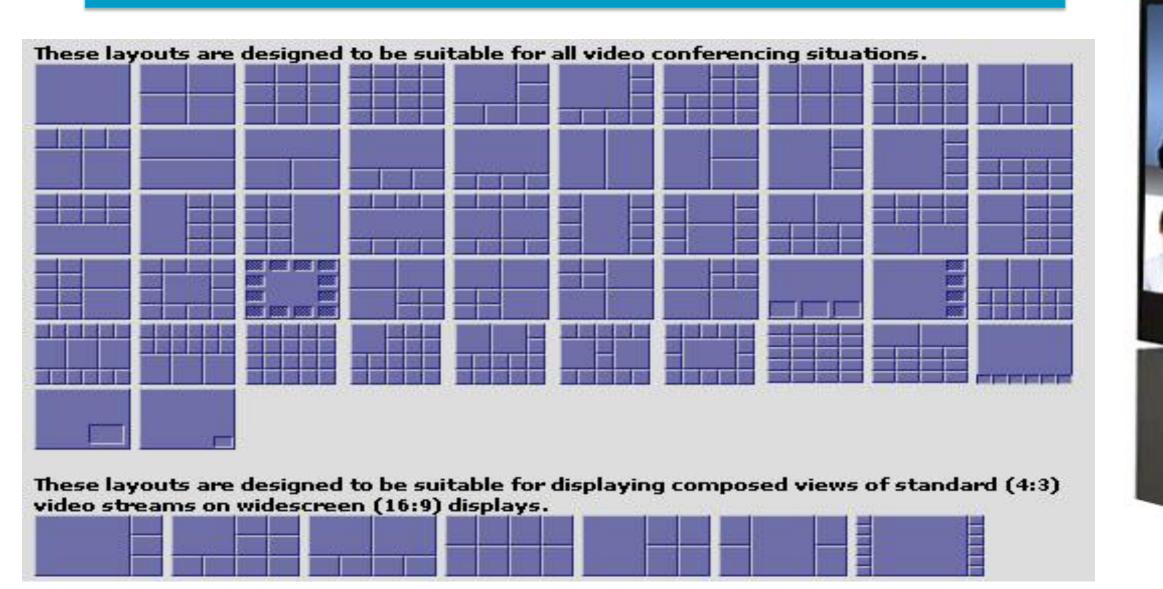
- In the past seen on CTS Immersive systems.
- Maintains FULL screen active speaker.
- Screen segments are switched to the active speaker

 Multi-screen systems will see active speaker and some of the previous speakers on the other screens



Conferencing – Different Visual Experiences Terminology – Advanced Continuous Presence

Continous Presence Layouts





Conferencing – Different Visual Experiences

Terminology - ActivePresence

Issue

How do you maintain an immersive experience in a multipoint meeting with many endpoints?



As more endpoints join it becomes harder to maintain an immersive experience

Answer

maintain focus



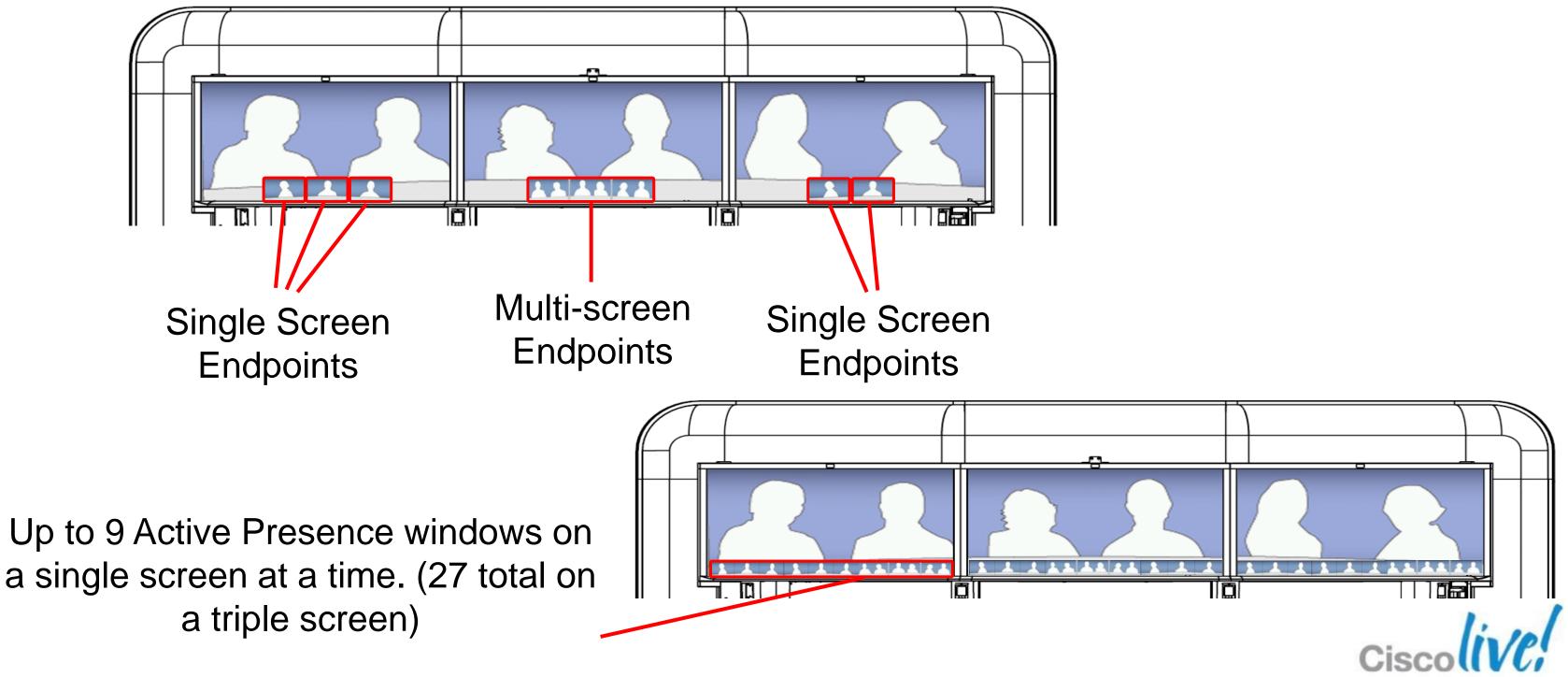
ActivePresence:

A specific layout/behaviour in multipoint meetings that allows full screen, life size depictions for the current speaker while still showing the other participants in the meeting

ActivePresence: Preserve ability to see multiple endpoints, but show active speaker full-screen to



Conferencing – Different Visual Experiences **Cisco ActivePresence**[™]



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Conferencing **Terminology – Conference Types**

Ad hoc Conference

– Impromptu meetings, they are not scheduled beforehand , nor require an administrator to initiate them. Suitable for smaller, on-the-fly, meetings. A point-to-point call escalated to a multipoint call is considered ad hoc.

Rendezvous Conference

- Also called meet-me/permanent/static conferences, requires endpoints to dial in to a pre-determined number. Often used for recurring group meetings which involve different endpoints each time.

Scheduled Conference

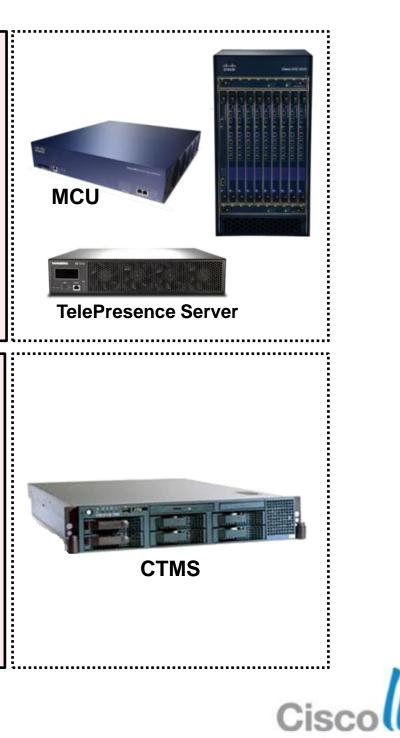
 Provides a guarantee that endpoints and multipoint resources will be available at a certain time. Endpoints join manually or are automatically connected by the multipoint resource.



Conferencing

Transcoding vs. Switching

 <u>Transcoding</u> Active Presence Universal Port Encoding Individual transcoding per user Customise layouts 	 Slightly higher latency Size of meetings is limited by DSP hardware Higher cost per port Specialised video hardware
 Switching Very low latency (<10ms) Ability to scale higher Lower Cost per port 	 Limited to basic full-screen video switching (No Active Presence) All endpoints <u>must</u> support and agree on single resolution/frame rate Interoperability requires additional hardware (transcoding)

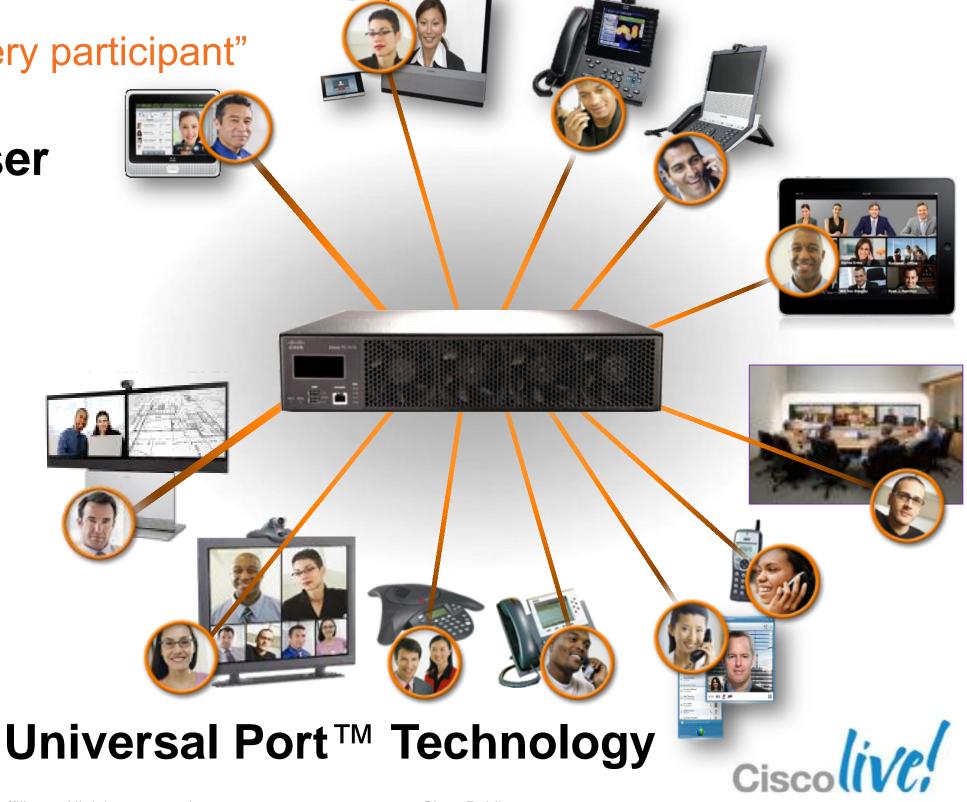


Cisco Universal Encoding

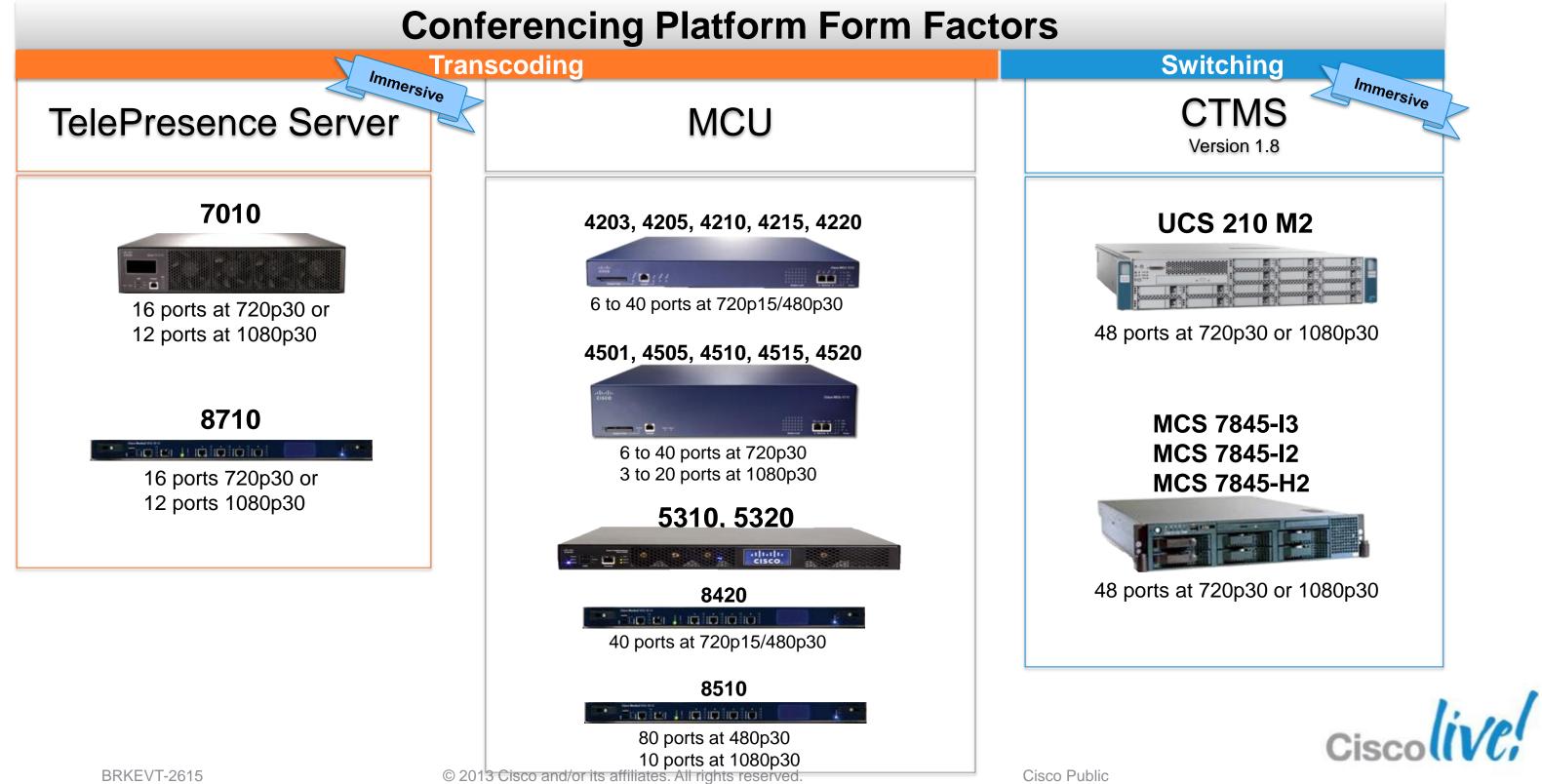
"The best experience possible for every participant"

Independent Port for Each User

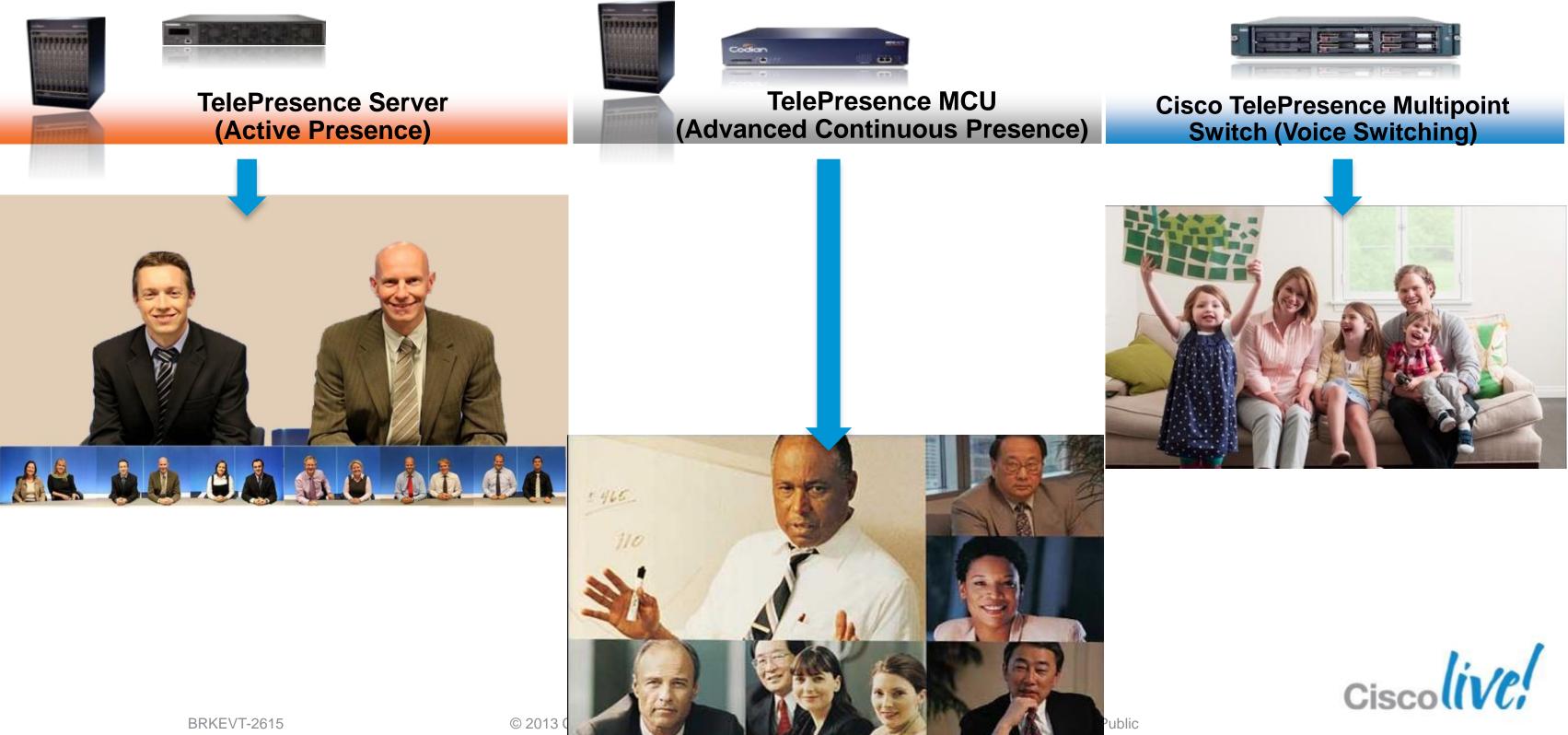
- Active Presence / Advanced CP
- Optimal layout of multiple images
- Enabling "any to any" conferencing
- Mixed video and audio participants can join conferences
- **Highest Multivendor Support**



Conferencing



Conferencing Layout Comparison







Conferencing Capability Comparison

	TelePresence Server	TelePresence MCU
User exp.	Active Presence	Continuous Presence
TIP/multiscreen	Yes	No
WebEx Int.	Yes – WebEx OneTouch Two	Yes – WebEx OneTouch Two
Transcoding	Per Port	Per Port
Max port count in single conf.	64 (4 TP blades)@720p 48 (4 TP blades)@1080p	60 (3 HD blades)@720p or 1080p
Reg. to VCS	Ad hoc & scheduled	Ad hoc & scheduled
Reg. to CUCM	Ad hoc & scheduled	Ad hoc only
Use Case	 Multi and single screen immersive Active presence 	 Single screen multipoint Continuous presence (brady bunch)



Cisco TelePresence Multipoint Switch (CTMS)

Voice Switching

Yes

Yes – WebEx OneTouch

No – Voice switching

48 per CTMS@1080p

No

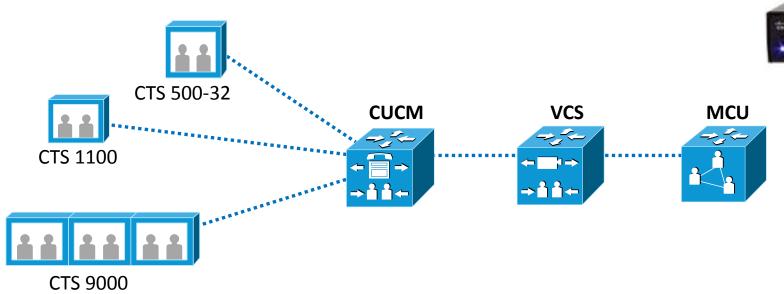
Ad hoc & scheduled

CTS-centric

 Multi and single screen immersive

Conferencing CTS with MCU





- CTS endpoints are supported on MCU
- In any deployment with CTS 3/9xx0 triple screen systems, TelePresence Server is still the **recommended** multipoint solution, using ActivePresence



CTS 500-37 called into 4501 MCU



Scaling Conferencing Why Cisco TelePresence Conductor?

Conferencing using multiple MCU's may have challenges of...

- Poor scalability Ο
- Limited resiliency Ο
- Ad hoc resource management and utilisation Ο
- Complexity of cascading conference Ο
- Administratively burdensome Ο

Solution : TelePresence Conductor

- Manages the resources assigned to conferences on MCUs \checkmark
- Dialled conference aliases are agnostic of the MCU the conference is hosted on \checkmark
- Resilient solution providing service continuity if a power failure affects a \checkmark VCS/MCU/TelePresence Conductor
- Customises the conferences generated based on the aliases dialled. \checkmark BRKEVT-2615 © 2013 Cisco and/or its affiliates. All rights reserved Cisco Public

TelePresence Conductor

Improved User Experience Simple to Use,

Maximise Reliability Always Available, Zero Downtime

Extended Scale Enhanced Conference Size, Intelligent Resource Usage

Any to Any Collaboration

Interoperable, Standards-Based

Highest Return on Investment Minimal Operational Costs, No Forklift Upgrades

Web Conferencing

IP Phones

Conferencing

Desktop

Telepresence

Mobile

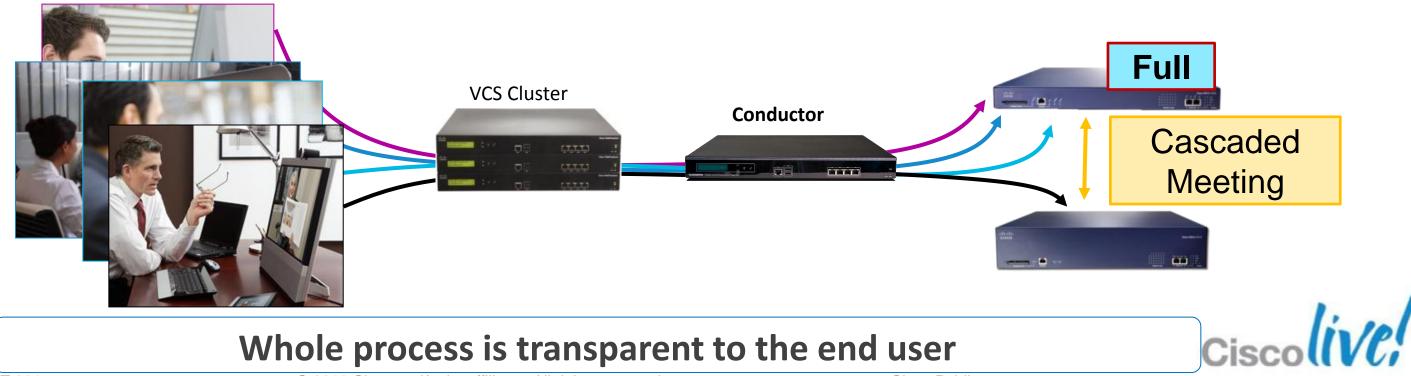
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Conferencing

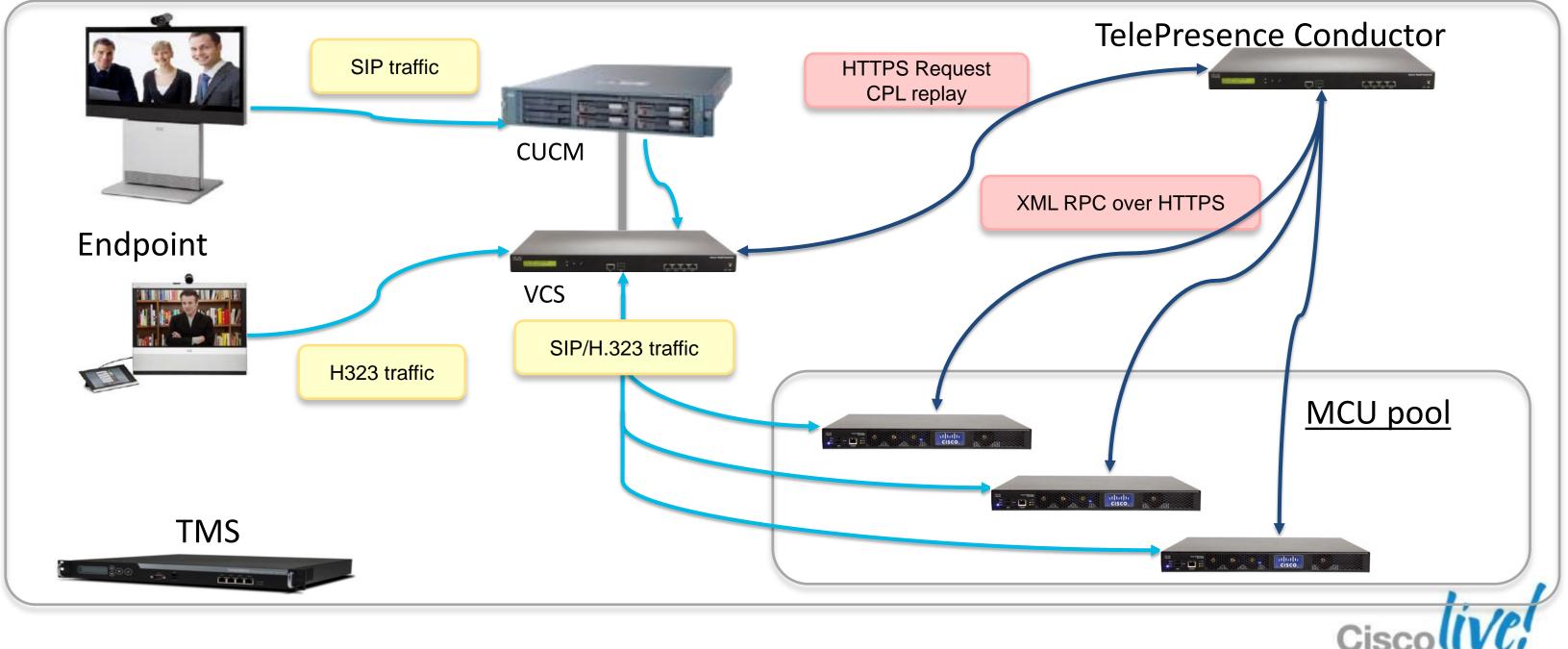
- Cisco TelePresence Conductor
- Solution with TelePresence Conductor
 - ✓ Manages MCU (42xx, 45xx, 53XX, 8420 & 8510) conference resources
 - \checkmark Dialled conference aliases are agnostic of the MCU that the conference is hosted on
 - Resilient solution providing service continuity if a power failure affects a VCS/MCU/TelePresence Conductor
 - \checkmark Customises the conferences generated based on the aliases dialled



is hosted on VCS/MCU/TelePresence

How Cisco TelePresence Conductor works

Overall Concept



Conductor Requirements

TelePresence Conductor Solution Requirements

✓ Required software versions

Parameter	Supported Software
TelePresence VCS	X6.0 or newer version
TelePresence MCU	4.2(1.43) or newer version
TelePresence Management Suite	TMS13.1.2
Unified Communication Manager	CUCM8.5 or newer version
H.323 Endpoint / SIP UA	N/A (TelePresence Conductor solution use standard Endpoint and MCU via VCS)

- ✓ TelePresence MCU's must be under the full control of TelePresence Conductor (or TelePresence Conductor Cluster). Any other Conferences created on the MCU will be deleted.
- **Disable** "Allow Bookings" in TMS for MCUs controlled by TelePresence Conductor \checkmark
- Initial TMS integration is within CCC only and for ad-hoc conferences. \checkmark

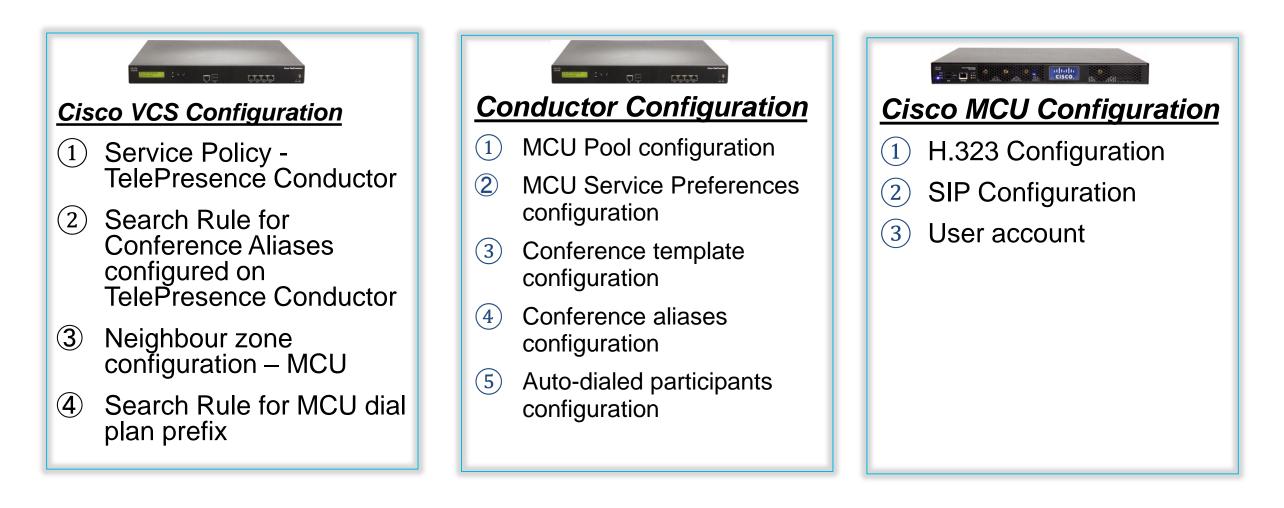


e version

rd H.323/SIP call flow between



Overall Setup requirements



Note: Reference the deployment guide for step by step instructions to configure of all components:

http://www.cisco.com/en/US/docs/telepresence/infrastructure/conductor/config_guide/Cisco_TelePresence_Conductor_Deployment_Guide_XC1-2.pdf



Solution Overview TelePresence WebEx OneTouch 2.0

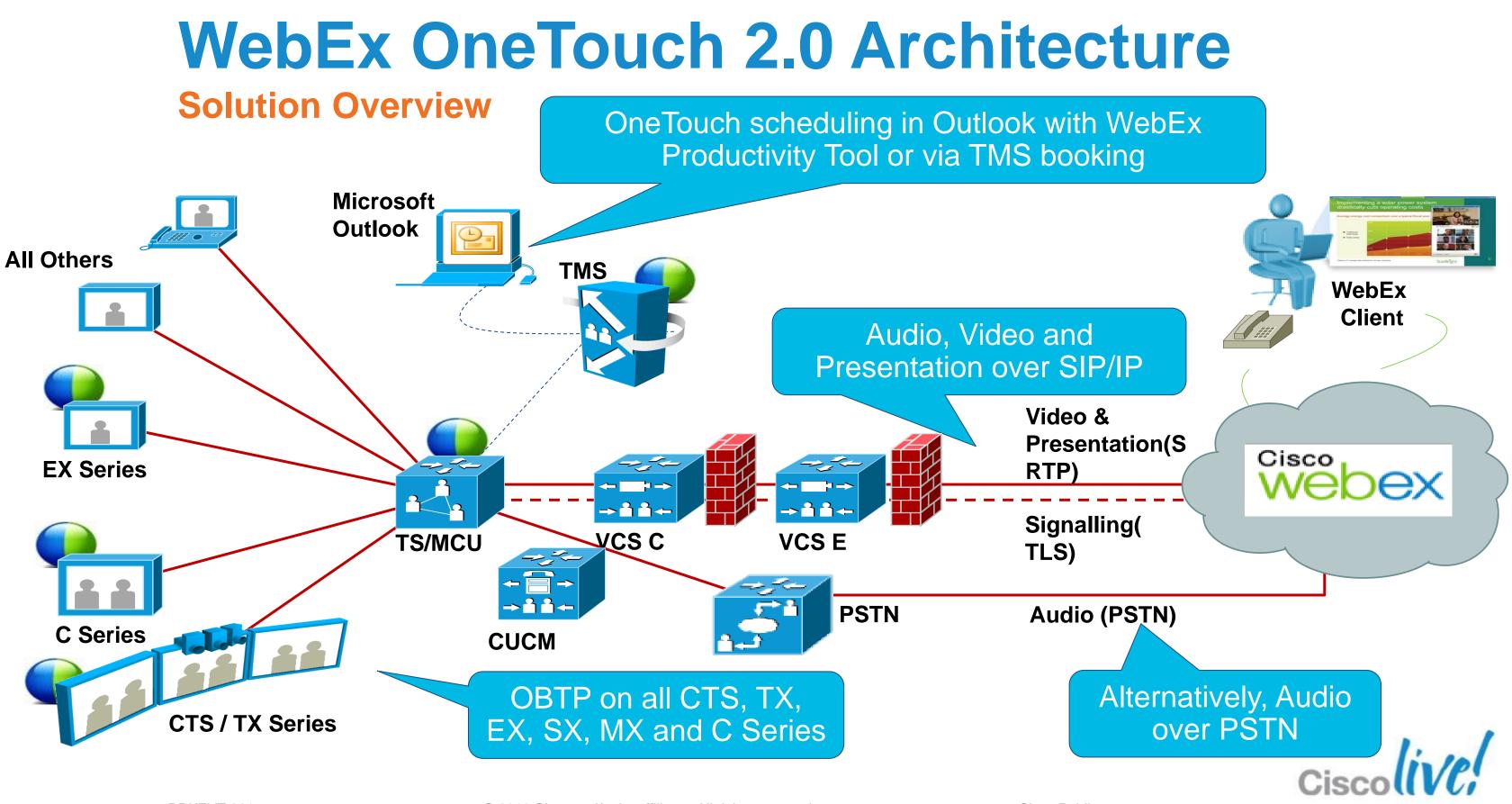
Main Features

- Automatic (OneTouch) connection between TelePresence and WebEx with two way audio, video and presentation between all participants
- Easy Scheduling with Microsoft Outlook and Cisco TMS
- Standards based any endpoint can join
- One Button to Push on select Cisco **TelePresence endpoints**
- VCS Expressway to WebEx Cloud
- Audio via SIP/IP using WebEx audio, or via PSTN with third party (TSP) audio providers
- WebEx Meeting Centre and mobile clients









Solution Components

- Conference Bridge with TelePresence MCU or TelePresence Server
- Scheduled calls using TMS and TMS Scheduling Extension (TMS-SE) with Microsoft Exchange EWS Integration or TMS Scheduling Extension API
- VCS Expressway
- WebEx Meeting Centre
- Optional Outlook Productivity Tool
- Any TelePresence endpoint supported by TelePresence MCU or TS, registered to CUCM or VCS
- WebEx Meeting Centre Client for PC or Mac. Support for mobile iPad client is also planned.



Fundamentals, Design & Architecture

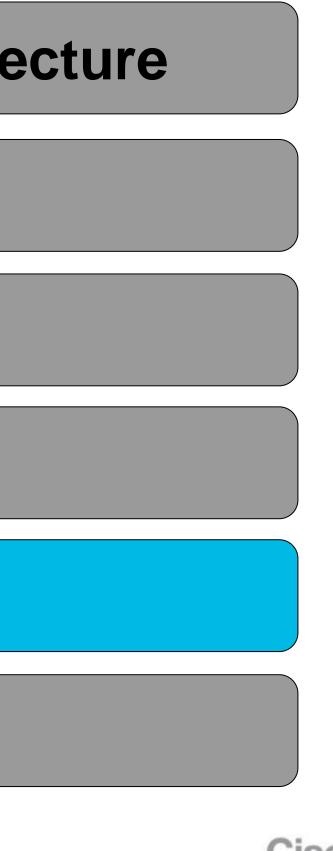
Call Processing

Dial Plan

Conferencing

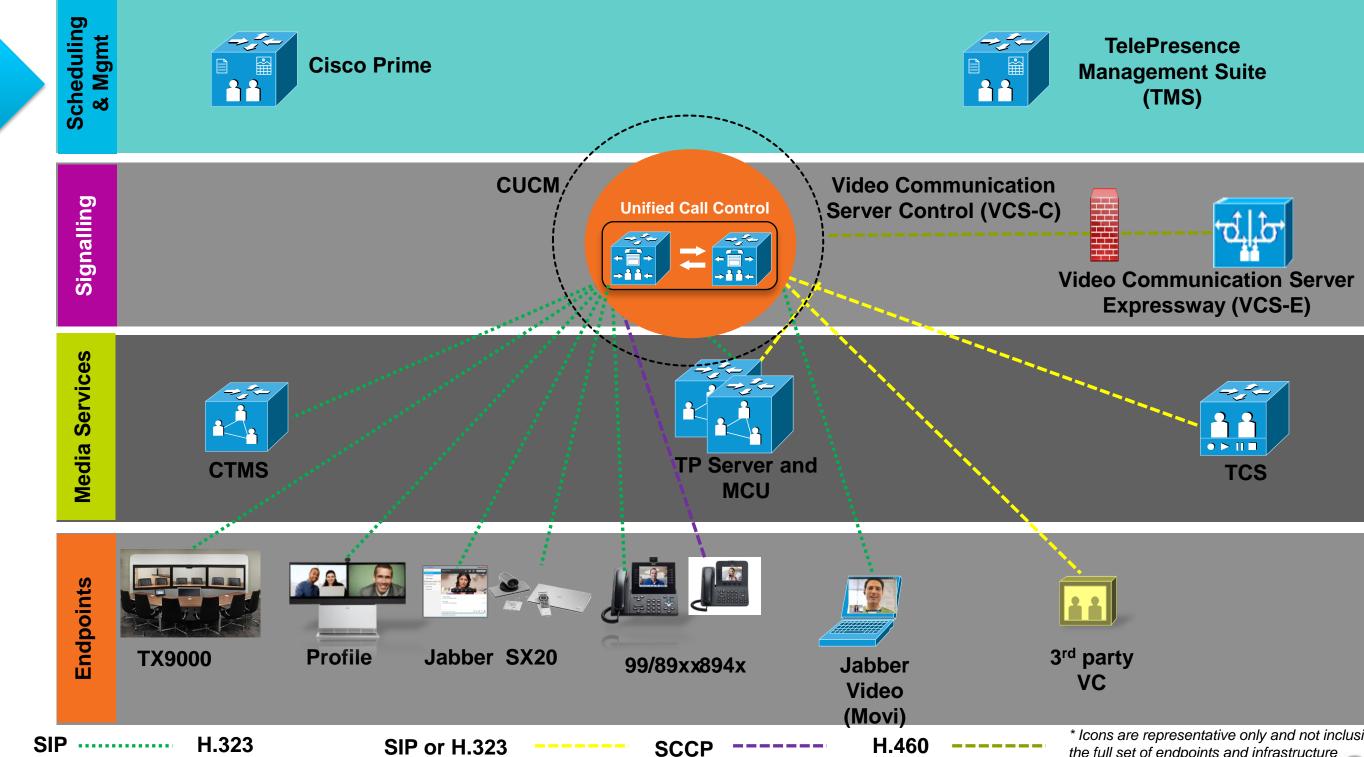
Scheduling

Business to Business





Scheduling and Management Layer





* Icons are representative only and not inclusive of the full set of endpoints and infrastructure



CIS

Cisco TelePresence Management Suite



Cisco

Centralised TelePresence Management Suite With Extensions



Exchange

- TelePresence Management Suite
- TelePresence Management Suite
- TelePresence Management Suite Extension Booking API (TMSBA)

TelePresence Management Suite Core Platform (TMS)

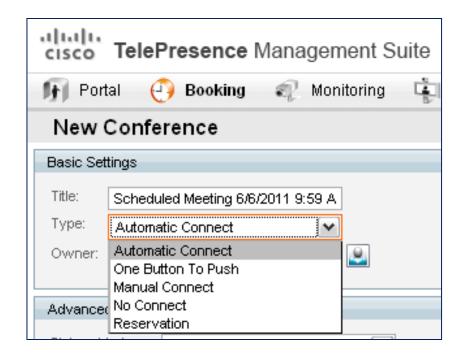
 TelePresence Management Suite **Provisioning Extension (TMSPE)**

Extension for Microsoft Exchange (TMSXE)

Extension for Lotus Notes (TMSXN)

- TMS call launch options
- TMS has several call launch types: Auto, OBTP, Manual, Reservation & None
- Automatic Connect New to CTS Systems
- CTS endpoints configured for meetings with Automatic Connect
 - CTS endpoint displays the meeting on the UI
 - User can not launch the call
 - CTS is dialed by the multipoint device at the meeting start.





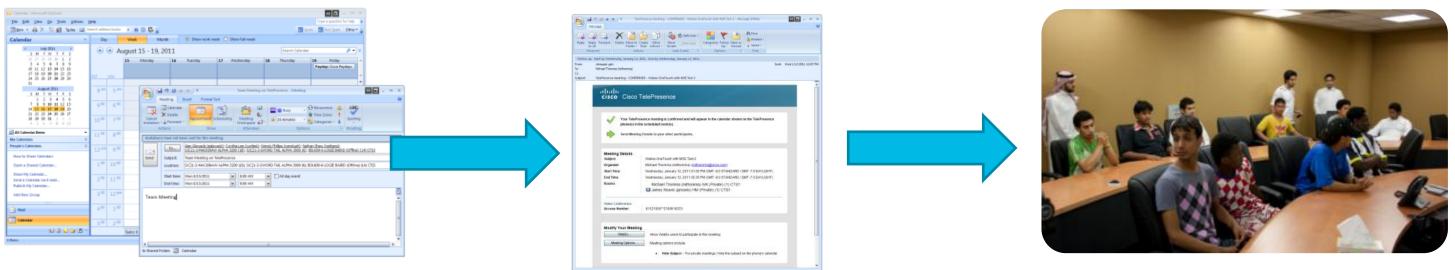








TMS call launch options - OBTP (One Button to Push)



User schedules TelePresence rooms in Outlook

User receives confirmation email

One button press to launch call







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Participants enter their **TelePresence Rooms**



- One Button to Push
- OBTP is available on the Cisco Touch 12, Touch 8, 797x IP phones and on-screen display (OSD) with remote control
- With TMS 13.2 and CTS 1.8, multipoint meetings can be scheduled on the **TelePresence Server or MCU**
- CTS and EX/MX/C series on TC5/6 can use OBTP









- TMS release 13.1 or later support for scheduling CTS endpoints
- CUCM 8.5 or later is **required**. TMS will log into CUCM and return all registered CTS systems in CUCM
- CTS 1.7.0 or later is **required** for TMS management

cisco TelePresence Management S	uite
🗊 Portal 🕘 Booking 🛛 🕄 Monitoring	Svstems
New Conference	Mike Cube 3000 (SEP001DA238F999) System Type: Cisco TelePresence 3000 System status: Idle Network
Basic Settings	Address: 10.35.201.237 Connectivity: Reachable on LAN
Title: Scheduled Meeting 4/15/2011 8:36 /	Summary Settings Call Status Connection Permissions Logs
Type: One Button To Push Owner: Automatic Connect One Button To Push Manual Connect Advancer No Connect	Picture Mode: Unknown Encryption: Unknown
Reservation Picture Mode: Continuous Presence	💽 System is currently not in a call.
IP Bandwidth: 512 kbps	SIP 🖌 4096 kbps
ISDN Bandwidth: 6b / 384 kbps	Refresh Page Dial
Secure: If Possible	

System Type: Cisco Unified Communications Man: Address: 172.19.236.70 Connectivity: Reach		Network	
Summary Settings Managed Systems Connecti	ion Permissions Logs		
Managed Systems)
System Name	Туре	Network Address	
Mike Cube 3000 (SEP001DA238F999) (System not in TMS)	Cisco TelePresence 3000	10.35.201.237	

- can provide :

 - Schedule P2P calls



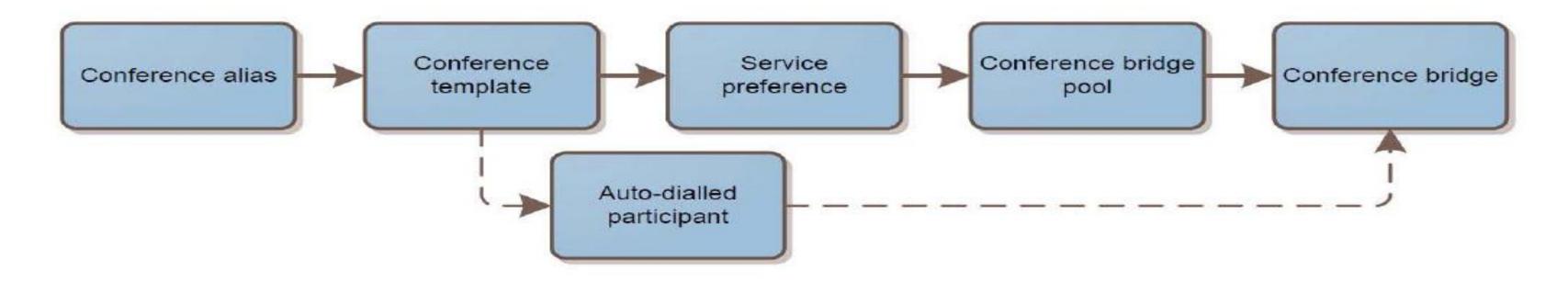
When a CTS system is added to TMS, TMS

OBTP with TelePresence Server Read system information Monitor response status and call status Dialing from the endpoint



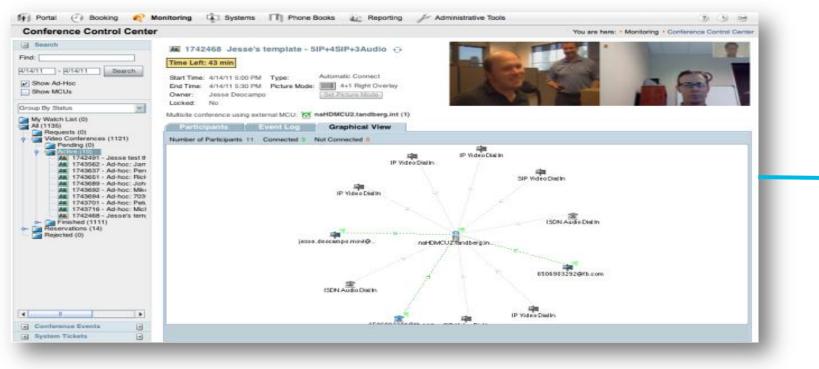
Conductor Scheduling

Normal Conductor workflow:





Taking Management to the next level





- Booking and scheduling of sessions
- Conference and participant connection control
- Phonebook management and directory import
- Infrastructure fault collection and event forwarding
- Powerful, customised reporting and analytics



Cisco Prime Collaboration Manager

- End to end visibility of all sessions
- Monitoring and troubleshooting of sessions and infrastructure devices
- Advanced event configuration and fault correlation
- Comprehensive inventory

Simplified out-of-the-box reports with cross launch to Cisco TMS for customised reporting

Fundamentals, Design & Architecture

Call Processing

Dial Plan

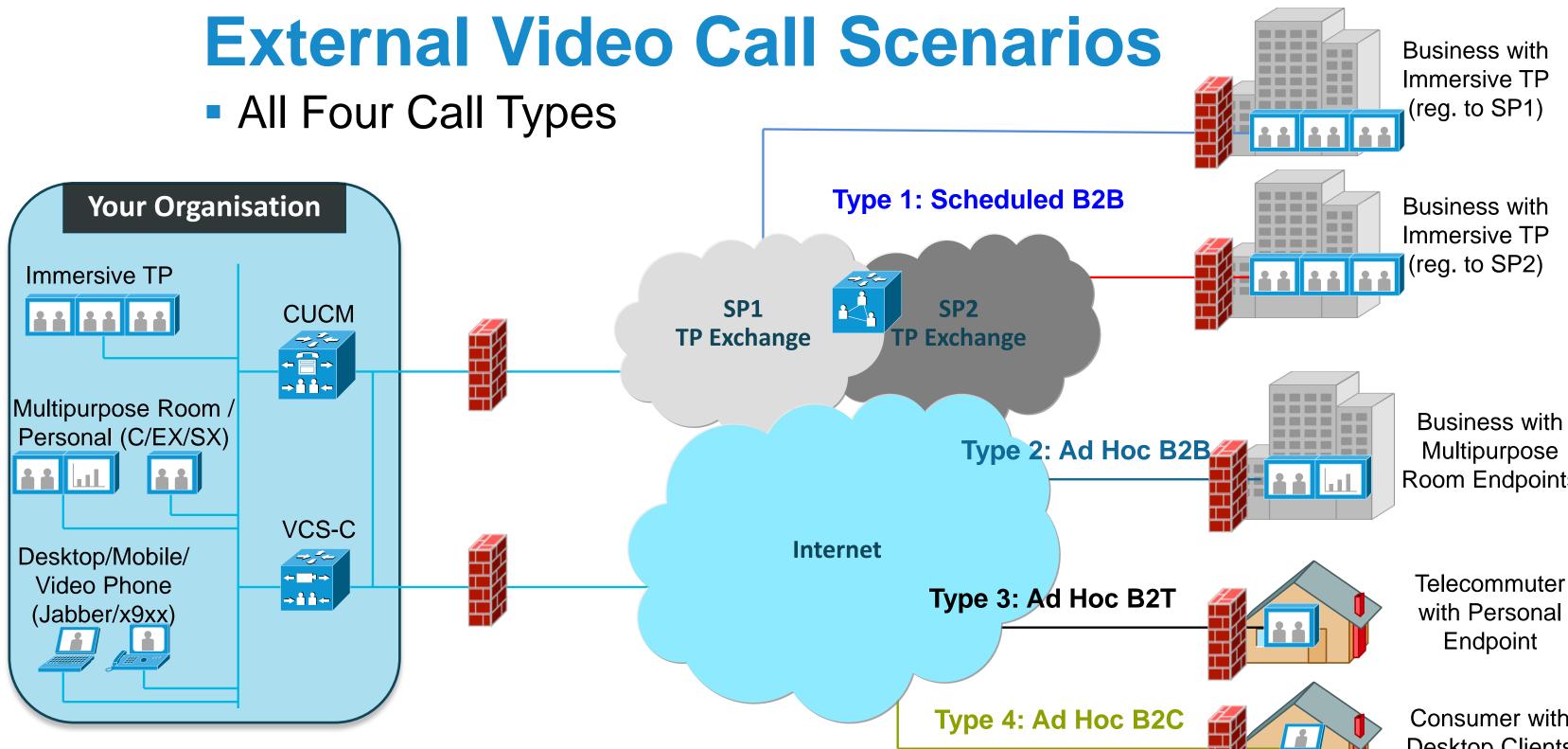
Conferencing

Scheduling

Business to Business







Room Endpoints

Consumer with Desktop Clients

Summary of External Video Call Scenarios

	(1) Scheduled B2B	(2) Ad hoc B2B	(3) Ad hoc B2T	(4) Ad hoc B2C
Transport	Service Provider MPLS	Internet (can be IP VPN)	Internet	Internet
Common Video Endpoints	Mostly Immersive TelePresence	Room-based or personal systems	Personal, desktop client, or video phone	Personal, desktop client, or video phones
Dial Plan	Numeric	URI / IP address	URI / IP address / Numeric	URI / Numeric
Quality of Experience	Guaranteed	Variable (over Internet)	Variable	Variable
Multipoint Calls	Provided by SP multipoint resource	Enterprise	Enterprise	Enterprise
Coverage	SP TP Exchange Customers	Nearly everyone	Nearly everyone	Nearly everyone



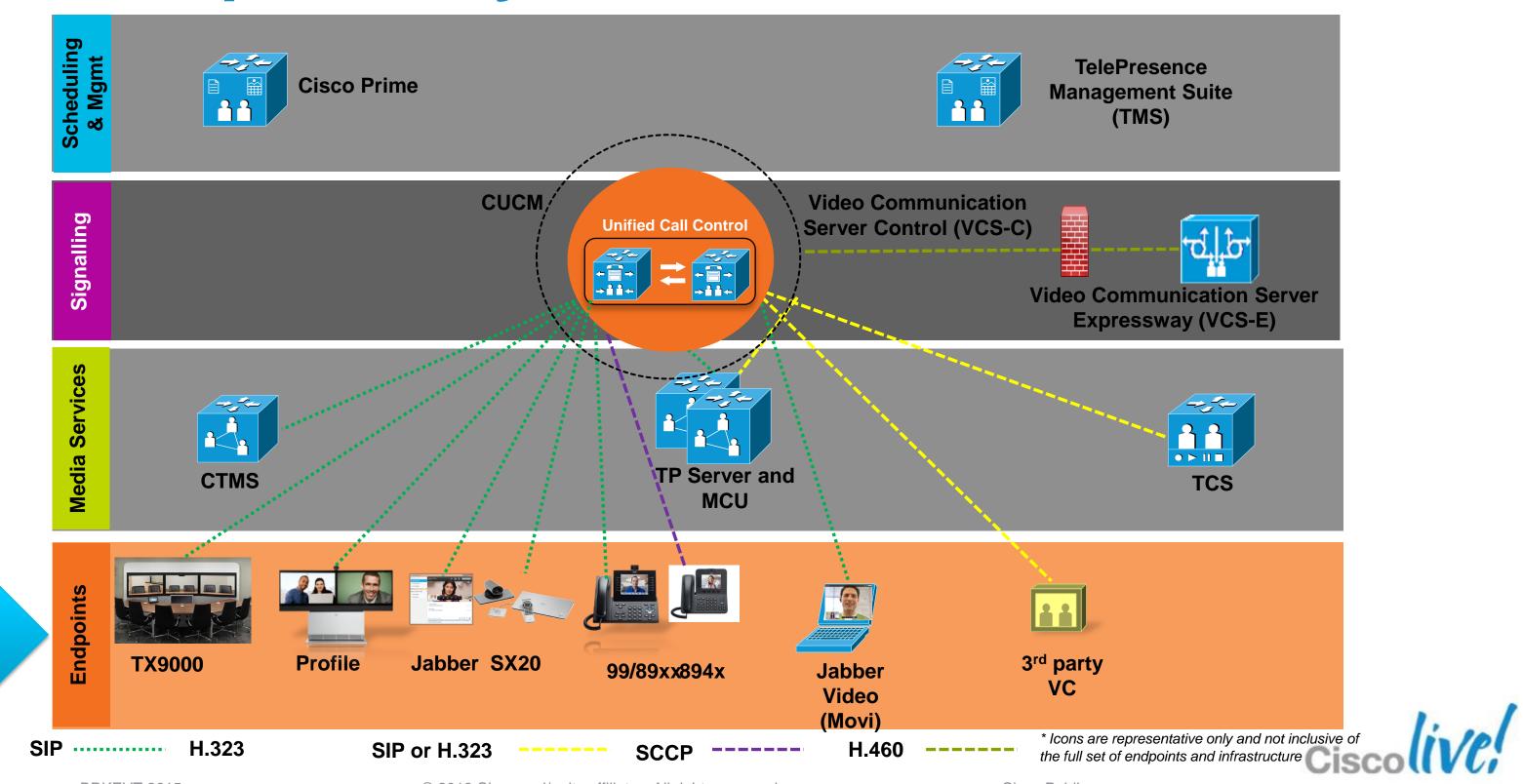
Dial Plans Considerations

How to Reach Other Endpoints Beyond Your Network

	Numeric / E.164	IP Address	DNS-based URI
Format	55551234	200.60.30.105	dean.ex90@company.com
Does this work on the Internet?	Requires ENUM to map E.164 number to IP, or other method	Yes	Yes
Drawbacks	Few ENUM (& other methods) implementation	IP changes? Private IP? Swiss cheese firewall?	Alpha-numeric dialing hard on numeric keypad
Requires	ENUM, or everyone using common call control platform	Endpoints that can dial IP	Endpoints that can dial URI
Cisco Video Endpoint Support	All	C-series, EX-series, MXP- series, E20, Jabber Video	C-series, EX-series, SX20, Jabber Video

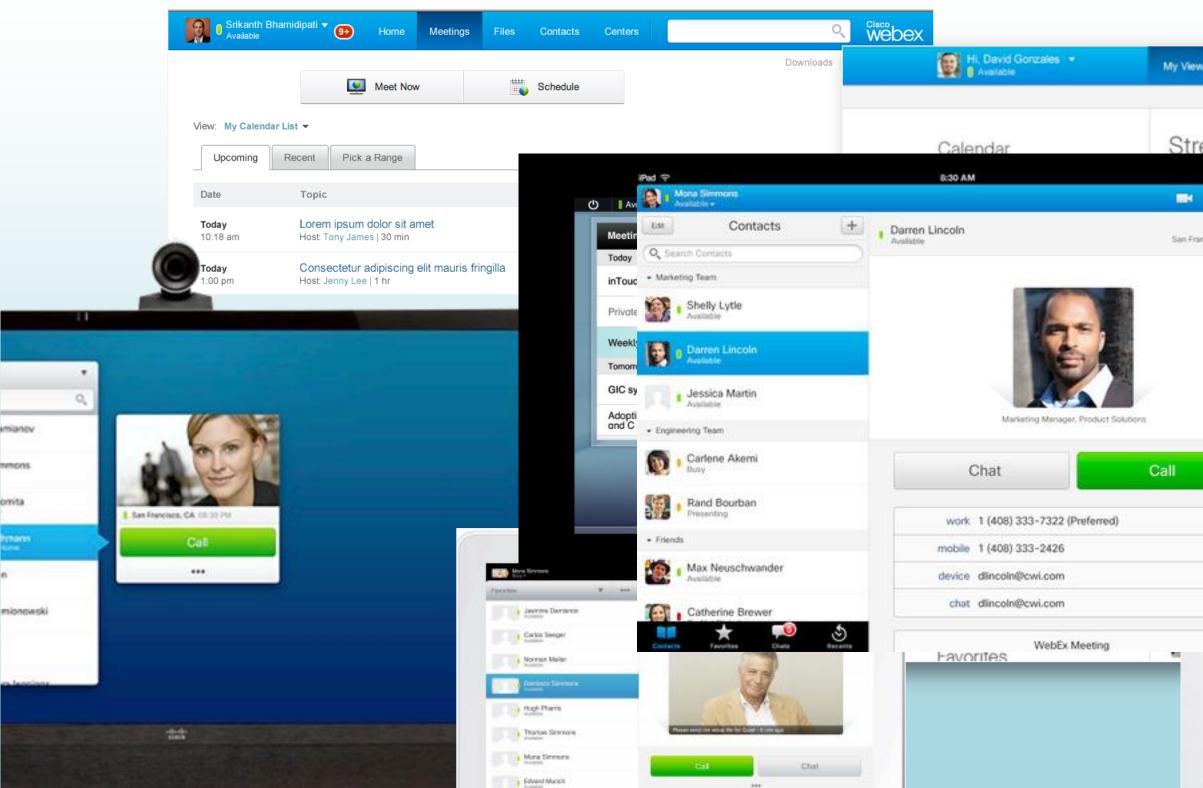


Endpoint Layer



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Consistent Interface Across Portfolio



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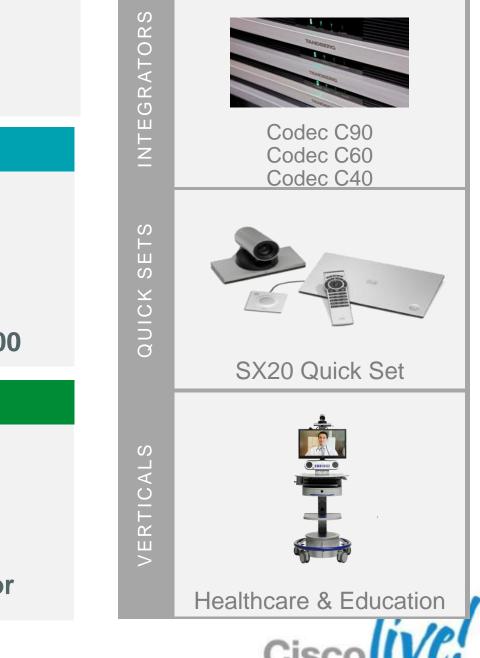
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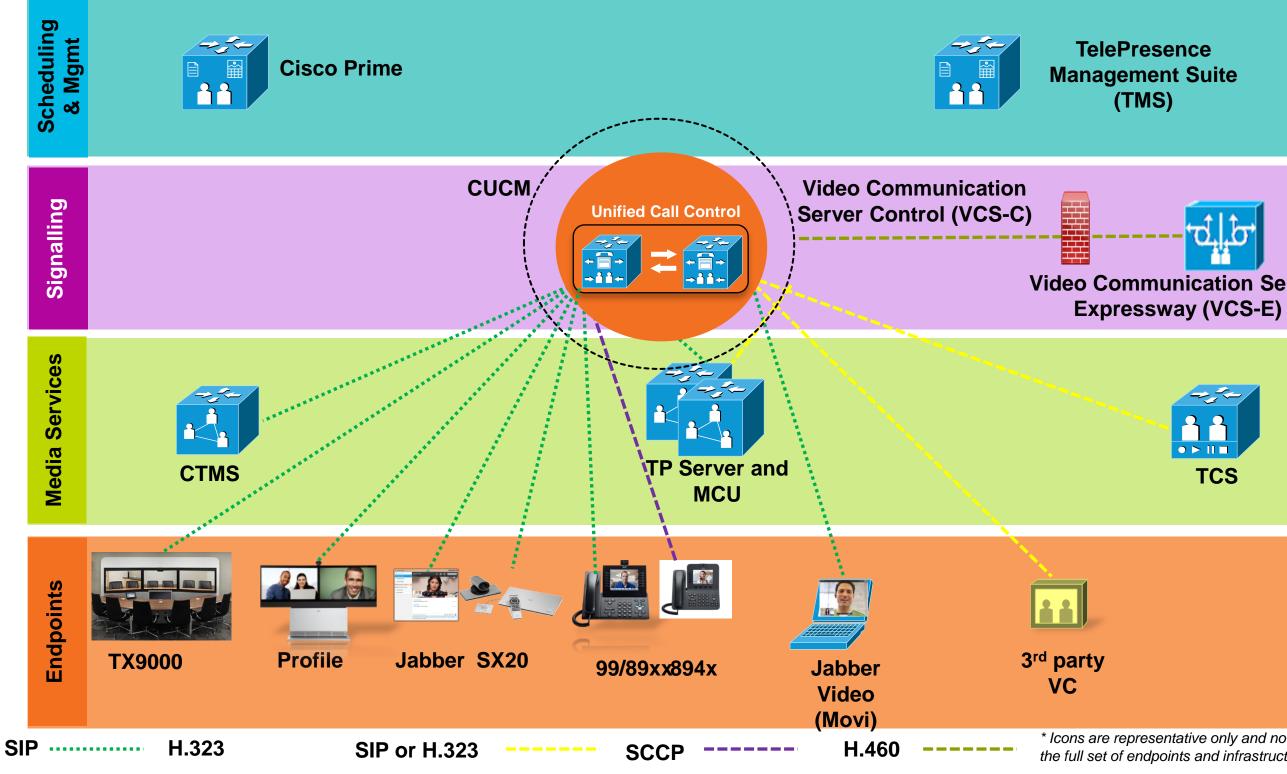
Cisco TelePresence Endpoints At A Glance

			· · · · ·	
	TX 9000 Series	TX 1300 Series		
Immersive				
_	9000 9200 Active Collaboration Room	1300-65	1300-47	
Multipurpose	PROFIL	MX Line		
		or Dual	MX300 and MX200	
Personal	CTS 500	EX Series	Mobility	
	500-32	EX90 EX60	Jabber Video for TelePresence	

Solution Platforms For custom and industry applications



Wrapping It All Together



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Video Communication Server

* Icons are representative only and not inclusive of the full set of endpoints and infrastructure





Q & A









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