

What You Make Possible



Adding Value to your Career with Cisco Certifications

BRKCRT-1610

A More Demanding Environment for Business and Education

Rising Expectations

Employees seek the same personalised, on-demand services at home and at work

Innovation Everywhere

Innovation can come from Anywhere, Anyone, and at Anytime

Market Velocity and Volatility

New global competitors, new business models, accelerated business capability

Financial Pressures

Market expectations to grow while reducing cost



Learning@Cisco: Top 5 Priorities



Create the next generation of loyal customers and partners that will transform the world through the intelligence of the network.

Linking Learning to Performance: The Five Moments of Need

Dr. Conrad Gottfredson

Acquisition of Knowledge

1. When learning for the first time
2. When wanting to learn more

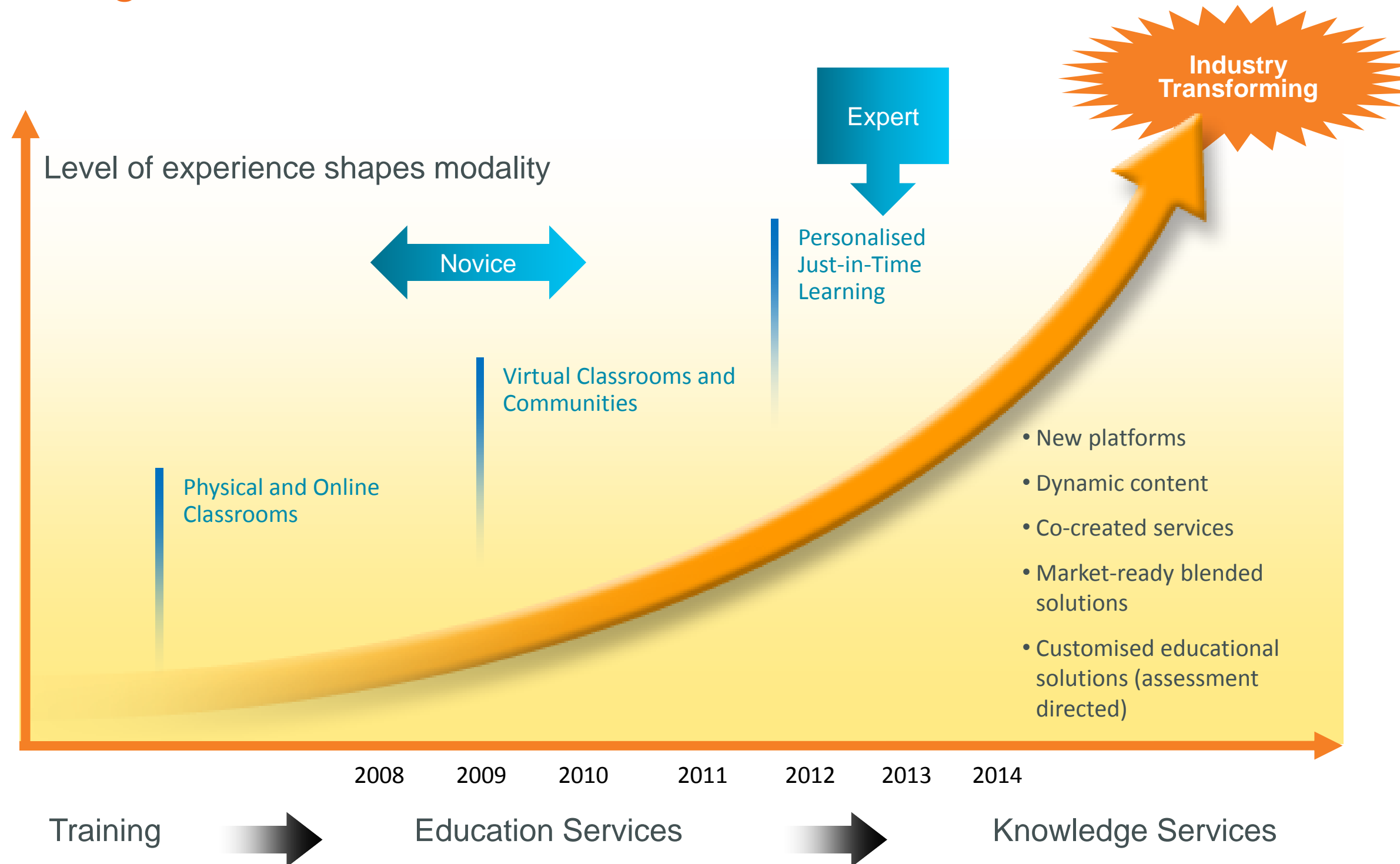
On Demand/On Need

3. When trying to remember and/or apply
4. When something goes wrong
5. When things change

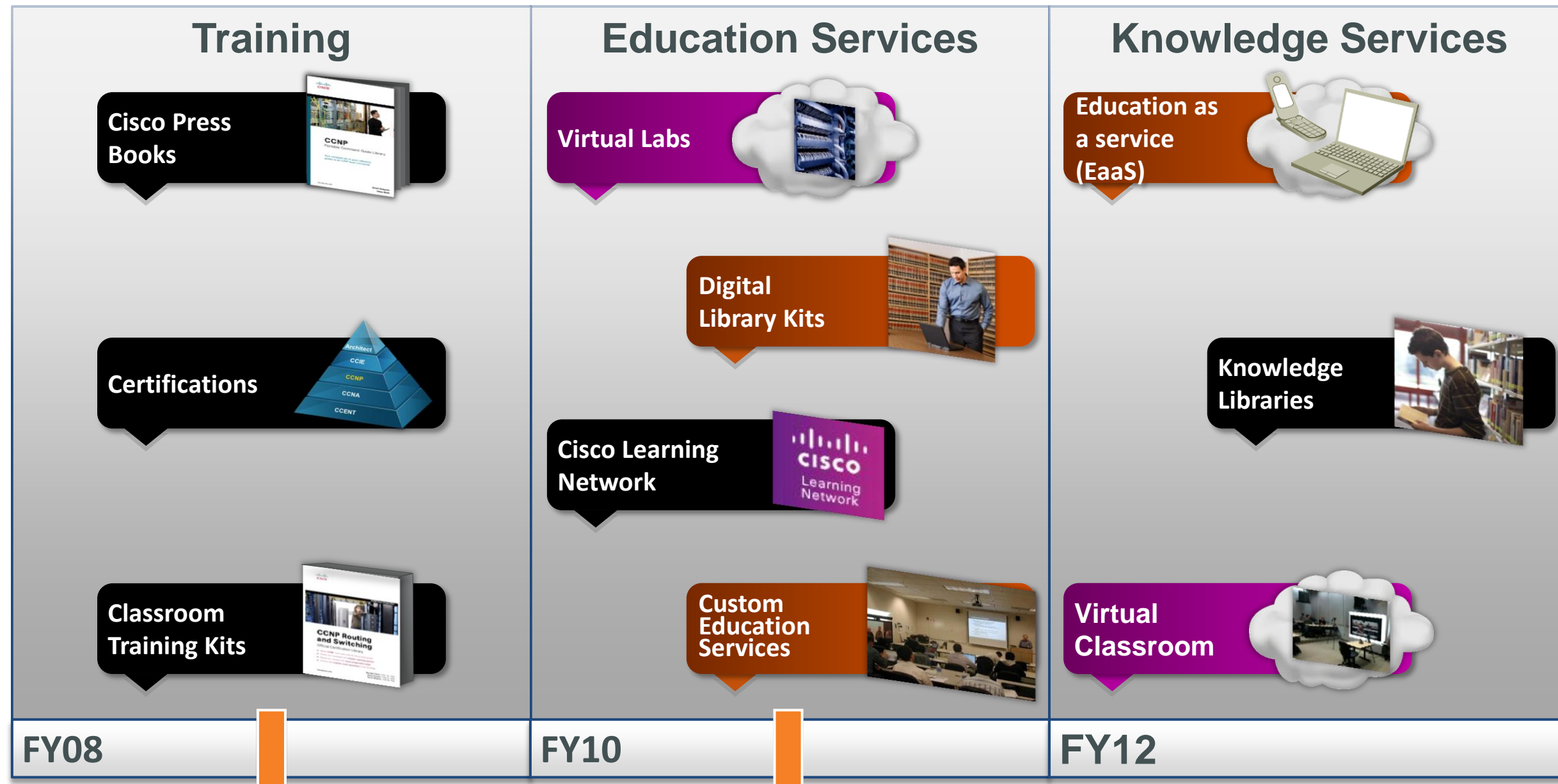


Journey of Talent Development

Building for Green, Mobile, Global, and Affordable



Evolution of Learning @Cisco Customers and Partners



Individual Learner (Consumer)

Corporate Learning

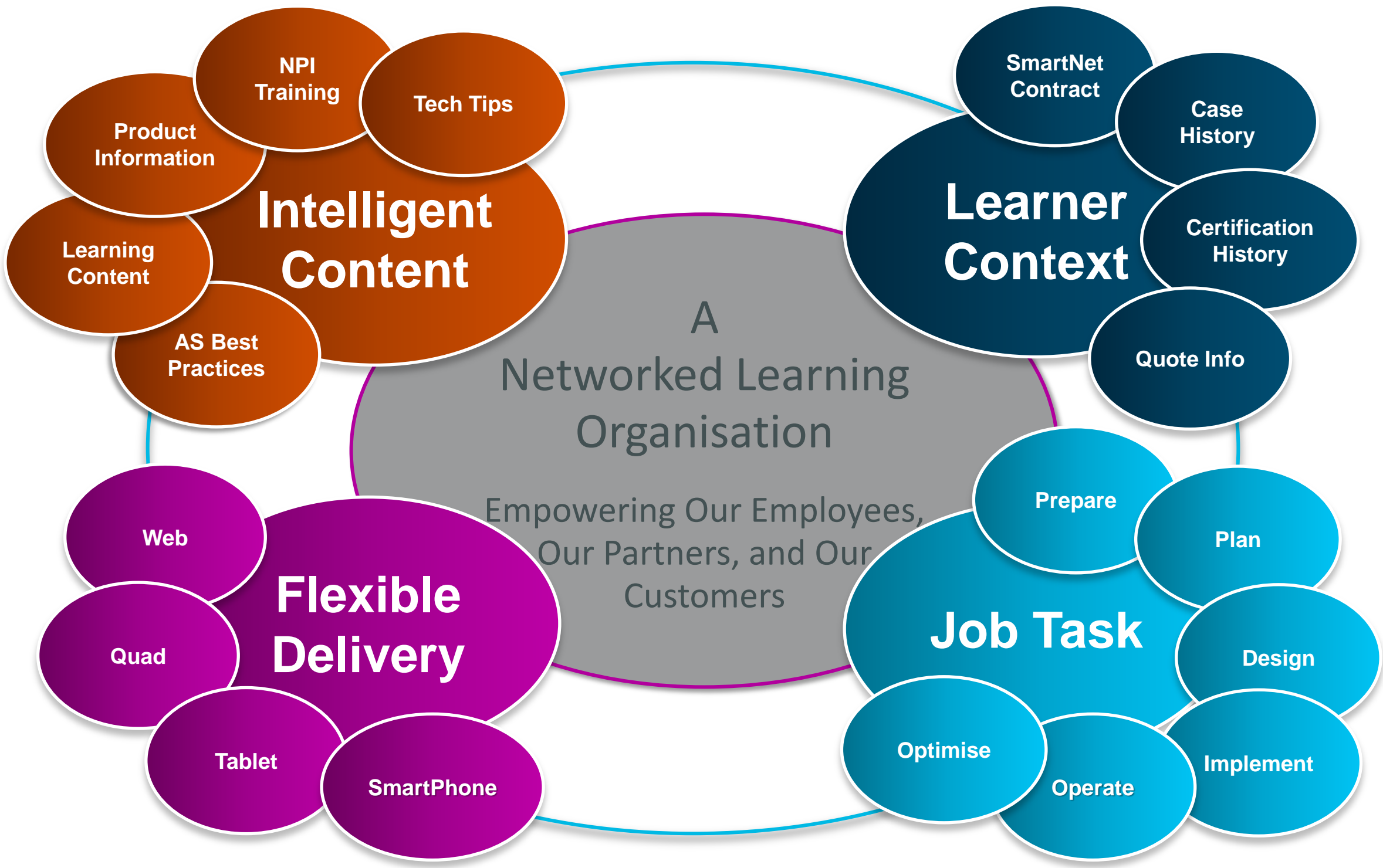
Combined

The Virtual Classroom Experience:

Meeting the Demands of Our Customers



Knowledge Services



Learning@Cisco Certification and Training Portfolio

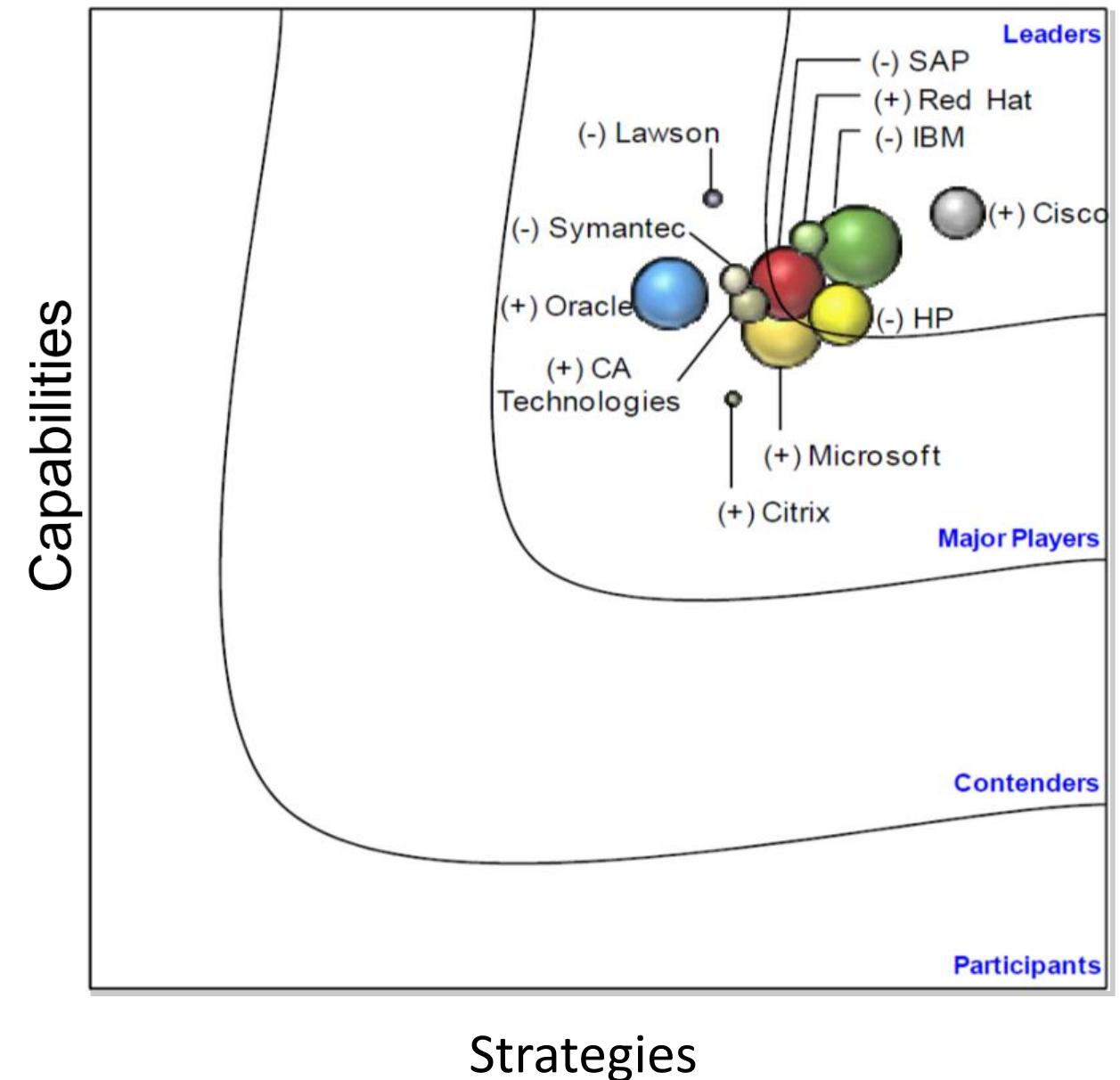


Cisco is the Leader in IT Training and Certifications

- Cisco is the IDC MarketScape leader for IT education
- Great balance of speed, innovation and quality
- Scale-ability, depth and breadth are built into the program
- Consistently growing double digits in revenue while “others” lag



IT Training Market



IDC MarketScape 2012 IT Ed.Training Vendor Assessment



Award Winning Certification Program

Learning 100! Award, Elearning! Rank #3
Cisco Learning Network Collaboration
Excellence, 2012



Brandon Hall Excellence Award
Best Advance in Mobile
Learning Technology, 2011



IPv6 Certified for
Routing & Switching, Security,
Service Provider and
Design Certifications, 2011



Dice Learning: CCNA:
Top 10 Pay Boosting Certifications, 2010




Network World: 5 Hot IT Certification
Picks: Cisco Certified Architect, 2010




Learning! 100 Award, Elearning!
Top 100 Learning
Organisations, 2011



Top 10 IT Networking Certifications
(CCNA, CCNP, CCIE, CCIE Voice), 2010




Tech Republic, 10 Best IT Certifications
(CCNA), 2010



Brandon Hall Research
Cisco Learning Network, 2010



ASTD Excellence in Practice Cisco
Learning Network, 2010



Networking Skills Market Opportunity

Robert Half Survey of 1,600 CIOs in North America (2012)

How Challenging Is it To Find Skilled IT Professionals?

- Somewhat to very challenging: 65 percent

Professional Firms Are Looking Right Now for:

- Systems and networking engineers

Credentials in Greatest Demand:

- Cisco certifications: CCNA, CCIE

Top Technical Skills in Demand:

- Network administration: No. 1 at 64 percent

Salary Premium for Competitive Skills:

- Cisco network administration: +9 percent

Average Starting Salary Change from 2011 to 2012:

- Networking: 4 to 6 percent increase, depending on job type



Networking Market and Job Specialisation Growth

The demand from companies for dedicated job roles is expected to increase over the next five years.

Security:

- Expect an increase from 46 percent dedicated now to 80 percent in 5 years

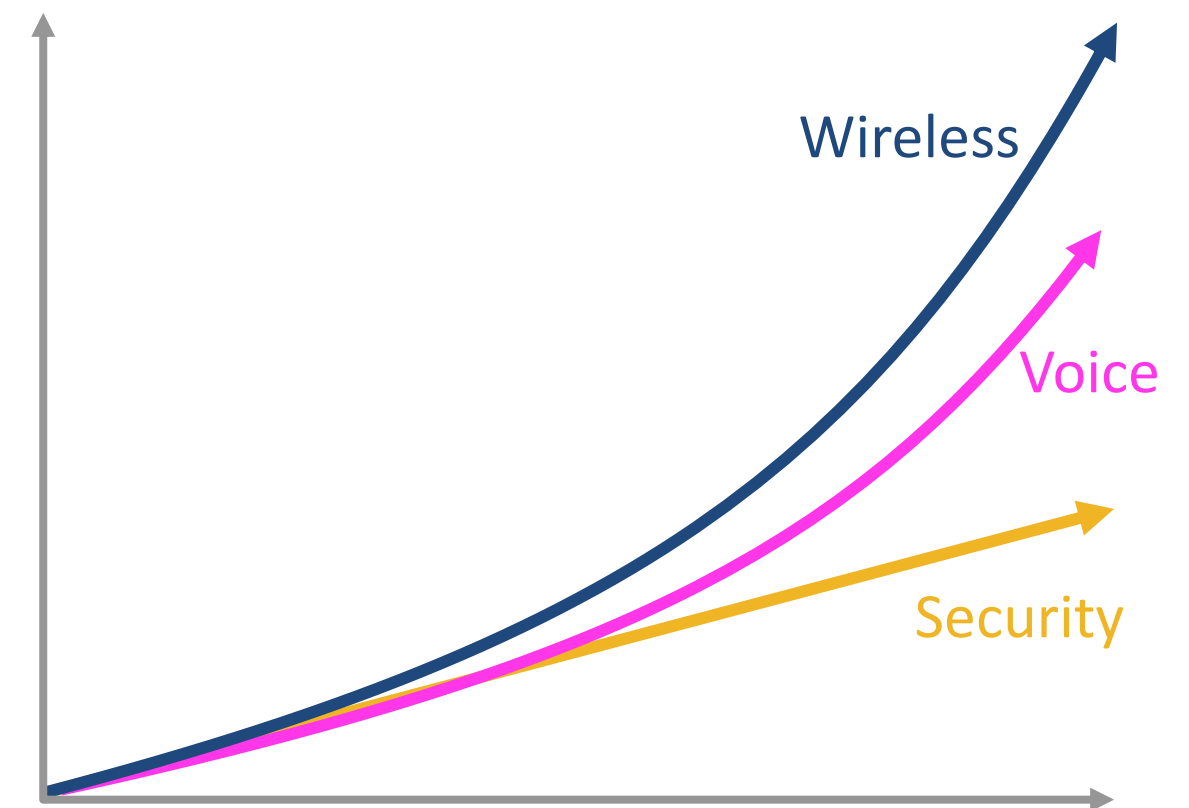
Voice:

- Expect an increase from 40 percent dedicated now to 69 percent in 5 years

Wireless:

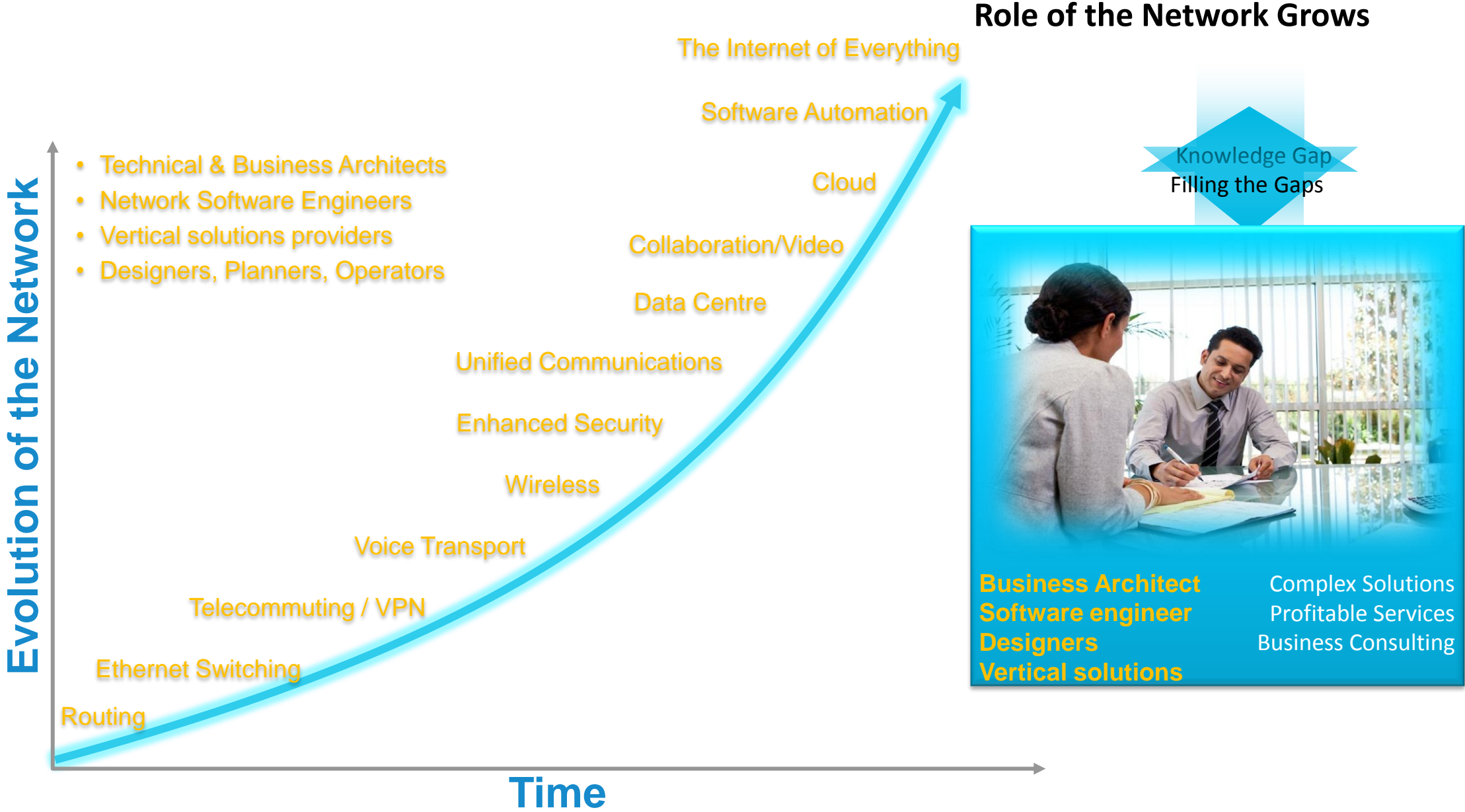
- Expect an increase from 39 percent dedicated now to 66 percent in 5 years

Projected Growth in Advanced Technologies Increases

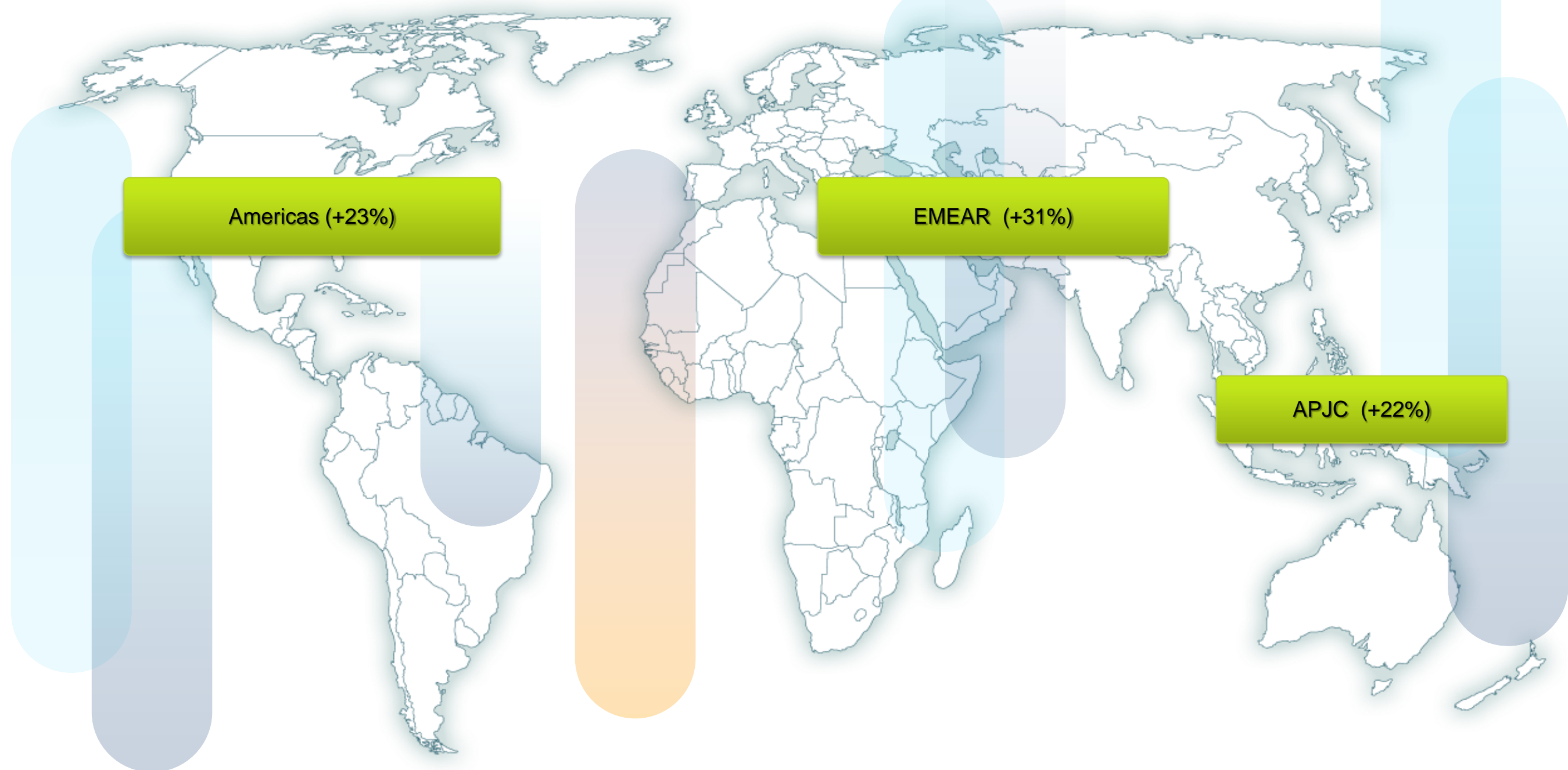


2008 Worldwide Survey by Forrester Consulting on behalf of Cisco

Building Next Generation Network Solutions: New Challenges for Talent



World Wide Cisco Certifications Total 1.9M



Growth Rate over 2 years
Include all certifications and specialist certifications
Data as of July FY12

Cisco Training and Certifications Portfolio:

Adapting to Meet Real-World Needs



Learning@Cisco Portfolio

Cisco Learning Partners and High-Touch Services Together



Instructor-Led
Training

Synchronous
Training

Gaming, Lab
Simulations

Customised
Consulting
Services

Cisco Learning
Network and
the Cisco
Learning
Network Store

Virtual
Mentoring

Accelerated
Learning
Programs

Certifications,
Formative
Assessment
Products

Cisco Press,
Digital Libraries

Cisco *live!*

Learning@Cisco Products

Learning Products for eLearning and Self-Study Developed by Learning@Cisco and/or Authorised Learning Partners

Learning products for exam readiness including the following options:

Cisco Mind Share

(Learning game for CCENT and CCNA)

Cisco Certification Practice Exams

(CCENT and CCNA)

Cisco M-Learning and Test and Study

(Supplemental mobile learning and testing for multiple certifications and technologies)

Cisco Learning Labs

Virtual practice lab bundles powered by Cisco IOS software on Unix (CCNA, CCNP, and CCIP)

Sold on the Cisco Learning Network Store

Industry-Leading Knowledge Assets



Cisco Learning Network
Over 70M
Page Views



Networking Academy
Over 1M Students
Worldwide



Cisco Learning Partners
300K Customers



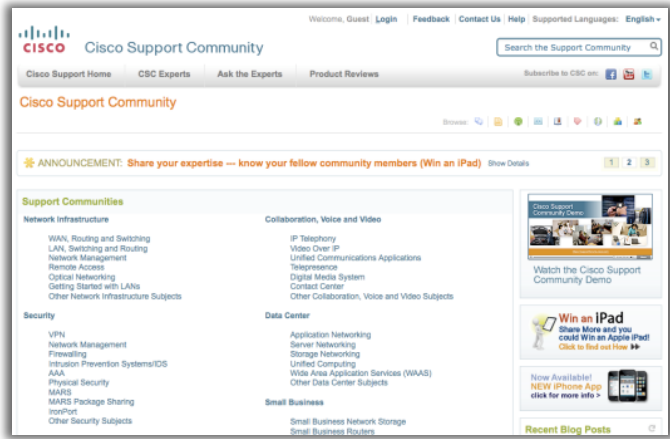
Cisco Press
300K Books Annually



S+CC Institute
16K Visits



Cisco Developer Network



Cisco Support Community
1.2M Visits Monthly



Cisco Press Resources

Enhance Classroom or Web-Based Training

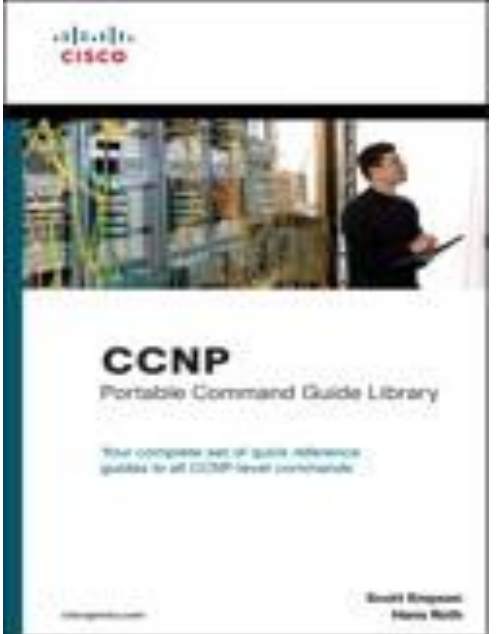
Cisco Press Learning Path



Learn



Experience



Prepare



Practice



Expert Level

www.ciscopress.com



Learning@Cisco Communities



Connecting with Loyal Communities & Social Media



Learning Network



Over 10,000 Members



Over 161,000 Friends



Over 7,000 Followers



Support Community



Developing a World of Talent Through Collaboration



Since May 2008, more than 20 million site visits, more than 70 million page views, and more than 500,000 registered users from 230 countries

The Cisco Learning Network

CISCO The Cisco Learning Network

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Connect with us on: Search the Learning Network Go

Cisco Learning Home Careers Connections Certifications Learning Center Our Store

Network Certification Programs

[Show All](#)

- ENTRY
- ASSOCIATE
- PROFESSIONAL
- EXPERT
- ARCHITECT
- SPECIALIST
- POLICIES| REFERENCE| TOOLS

Data Center Certifications

CCNA Data Center and CCNP Data Center certifications now available!

[Learn More](#)



New to Certifications? What best describes your background?

Start a Networking Career Military Student IT Professional

CERTIFICATIONS HIGHLIGHTS

- View **Certifications**, review our study and practice materials or join a **Study Group**.
- ▶ **Announcing the retirement of the CCIE Storage Networking certification**
- ▶ **Introducing the new CCNA Data Center and CCNP Data Center certifications.**
- ▶ **Now Available On-demand - The Essentials of CCDE Webinar: Access Now**
- ▶ **CCIE Security written and lab exams v4.0 now available for registration**
- ▶ **Review the updated score reporting process for the CCDE practical exam.**

LEARNING NEWS

Information on the latest happenings on the site.

- ▶ **Congratulations to our new Community Spotlight Award Recipients!**
- ▶ **Get tips and techniques now to Create Your Career in this learning series. Learn more**
- ▶ **Have you Earned It? Check out the new Cisco Certification Compliance Videos.**
- ▶ **View the Cisco Mobile Apps Page, the February Page of the Month**
- ▶ **New Data Center Technical Webinar Series. Register Now**

Want to Learn More?

Subscribe to Learning@Cisco Communications

[SIGN UP NOW](#)

Getting Started Guide

Four easy steps to get started on your certification path.

[START HERE](#)

Latest Poll

◀ Previous Next ▶ More polls

I was able to find the information I was looking for on Cisco Learning Network.

Strongly Agree (39%)	Votes: 53/134
Agree (23%)	Votes: 32/134
Somewhat Agree (14%)	Votes: 19/134
Disagree (6%)	

Quick Links

- ▶ Routing and Switching (CCNA)
- ▶ IP Networking (CCENT)
- ▶ Certifications
- ▶ Routing & Switching (CCNP)

Upcoming Events

- 5 February, 2013:** Cisco Catalyst 6500 Series Switches: Troubleshooting and Best Practices (em Português)
- 7 February, 2013:** NXOS Command Line Introduction Technical Webinar
- 15 February, 2013:** CCNA Seminar: Packet Capture

Join the Resolution Rally

Is this the year that you want to commit to getting a certification? Join our new Study Group now through Feb. 28th - The Resolution Rally

[JOIN NOW](#)



The Cisco Learning Network

- The Cisco social learning network for networking professionals across the globe

www.ciscolearningnetwork.com



What is Next for Cisco Learning Network

A Scalable Social Learning Platform that:

- Moves us from education assets to searchable knowledge assets
- Delivers leading-edge video and collaboration capability with integrated content capture and delivery
- Provides integrated classroom experience, social learning / collaboration
- Provides intelligent personalisation and recommendation
- Designed to scale, create and capture value, and meet diverse global needs



Cisco Designated VIP Program



Recognises a select group of top external contributors in the Cisco Support Community (CSC) and the Cisco Learning Network (CLN)



Drives continued success by empowering and rewarding contributors to ensure ongoing participation and engagement at all levels of expertise



Rewards VIPs in the form of privileged and differentiated access to Cisco resources, attracting additional top contributors

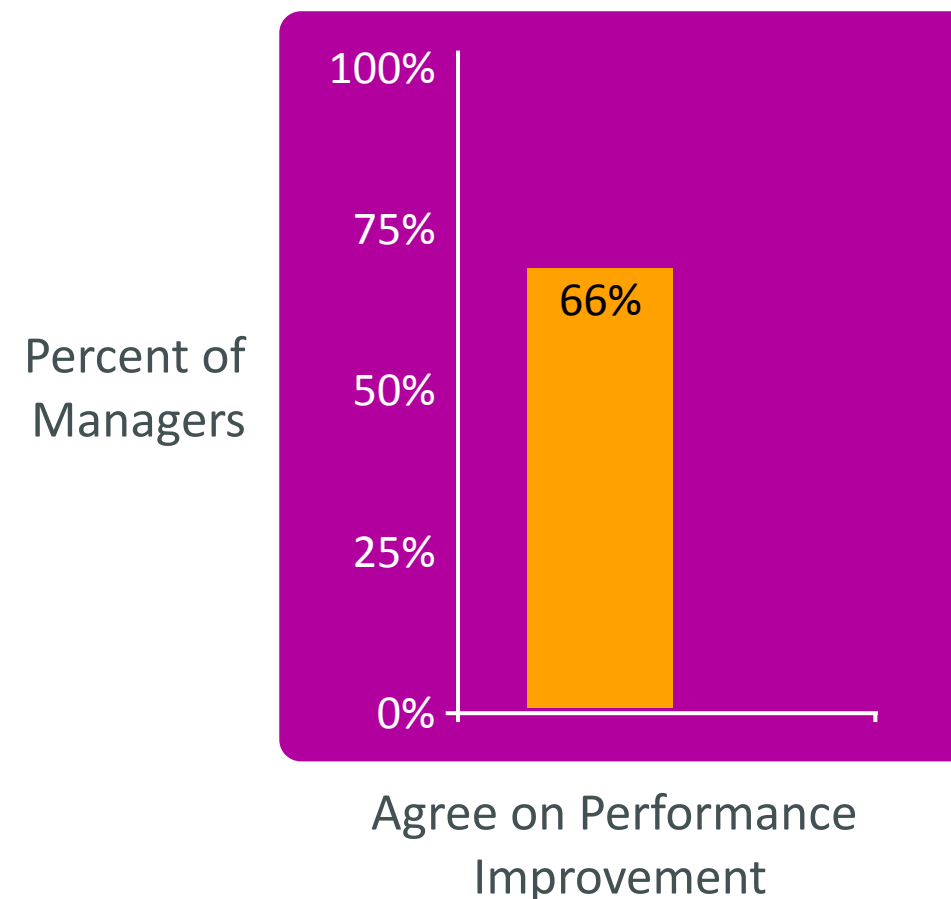
Learning @ Cisco

Benefits of Certifications for Employers



Certifications Impact Performance on the Job

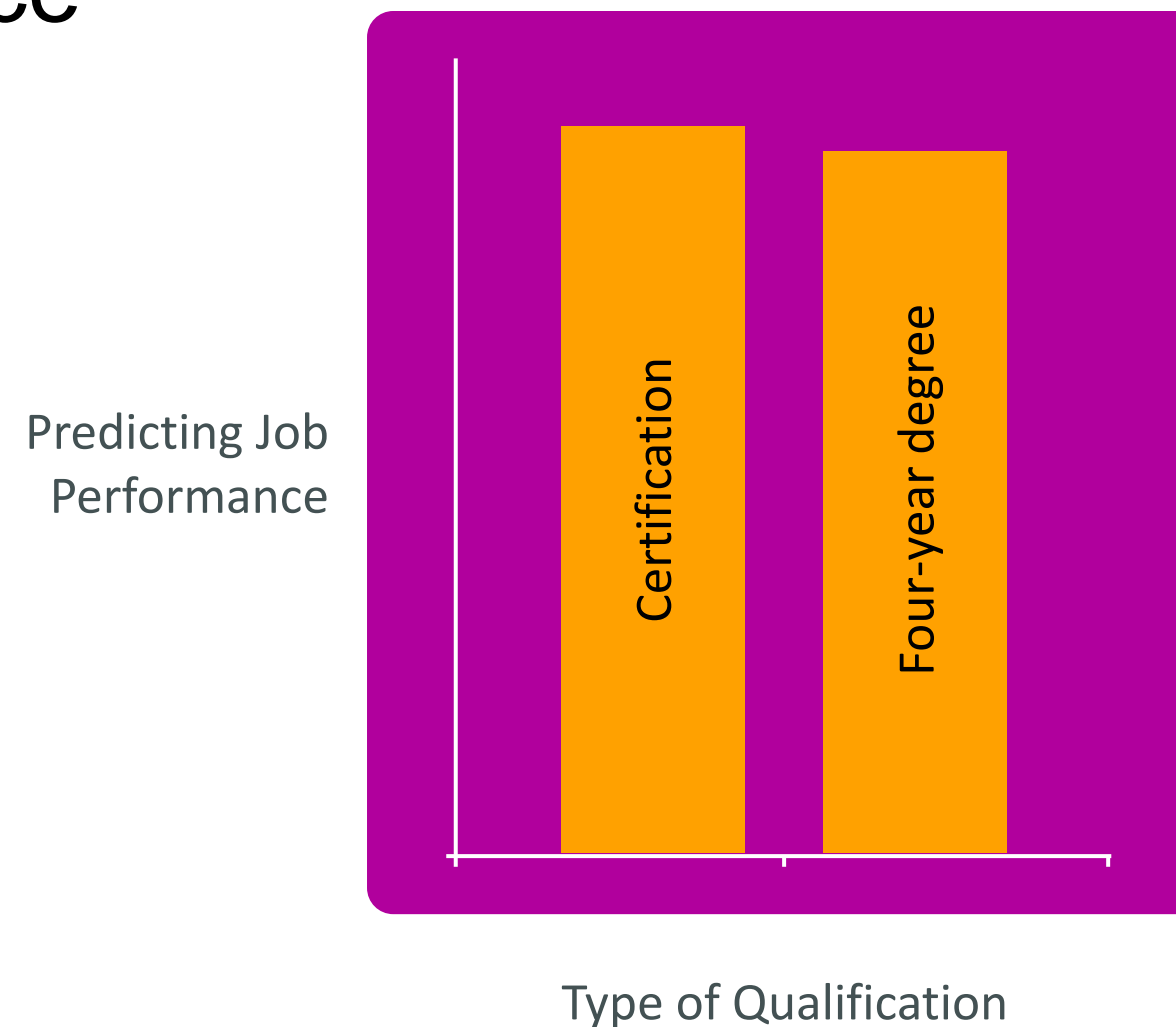
- 66 percent of managers believe that certifications improve the overall level of service and support offered to IT end users and customers.*



* Source: IDC, "Impact of Training: Functional Excellence Leads to Operational Productivity," Doc# 215762, December 2008

Certifications Predict Job Performance

- IT decision makers rate certifications first for predicting job performance



* Study commissioned by Cisco and conducted by Forrester Research, June 2008

Benefits of Training and Certifications to Employers

Productivity, Performance, Increased Customer Satisfaction:

- The right skills to ease deployment, use products to their fullest, and get the most out of the IT investment.
- Organisations with 60 percent of team members certified performed above the average of all organisations.*
- 75 percent say certifications are important to team performance.*

Increased Customer Satisfaction:

- IT training increases customer satisfaction. Trained workers know how to solve problems more quickly and with a greater success rate

* Source: IDC, "Impact of Training: Functional Excellence Leads to Operational Productivity," Doc# 215762, December 2008

Benefits of Training and Certifications to Employers

Lower Costs:

- Skills to efficiently handle issues that arise. Less downtime equals lower costs
- Unscheduled downtime was about 20 percent lower at organisations with more certified IT staff*
- Organisations with higher concentrations of certified staff spent about 30 percent less on external support for network security activities

Better Return on Investments:

- 92 percent of employers find their employees more effective after certification**

Talent Attraction and Retention

*Source: IDC, "Impact of Training: Functional Excellence Leads to Operational Productivity," Doc# 215762, December 2008,

** Global Knowledge/Tech Republic IT Skills and Salary Report, 2012

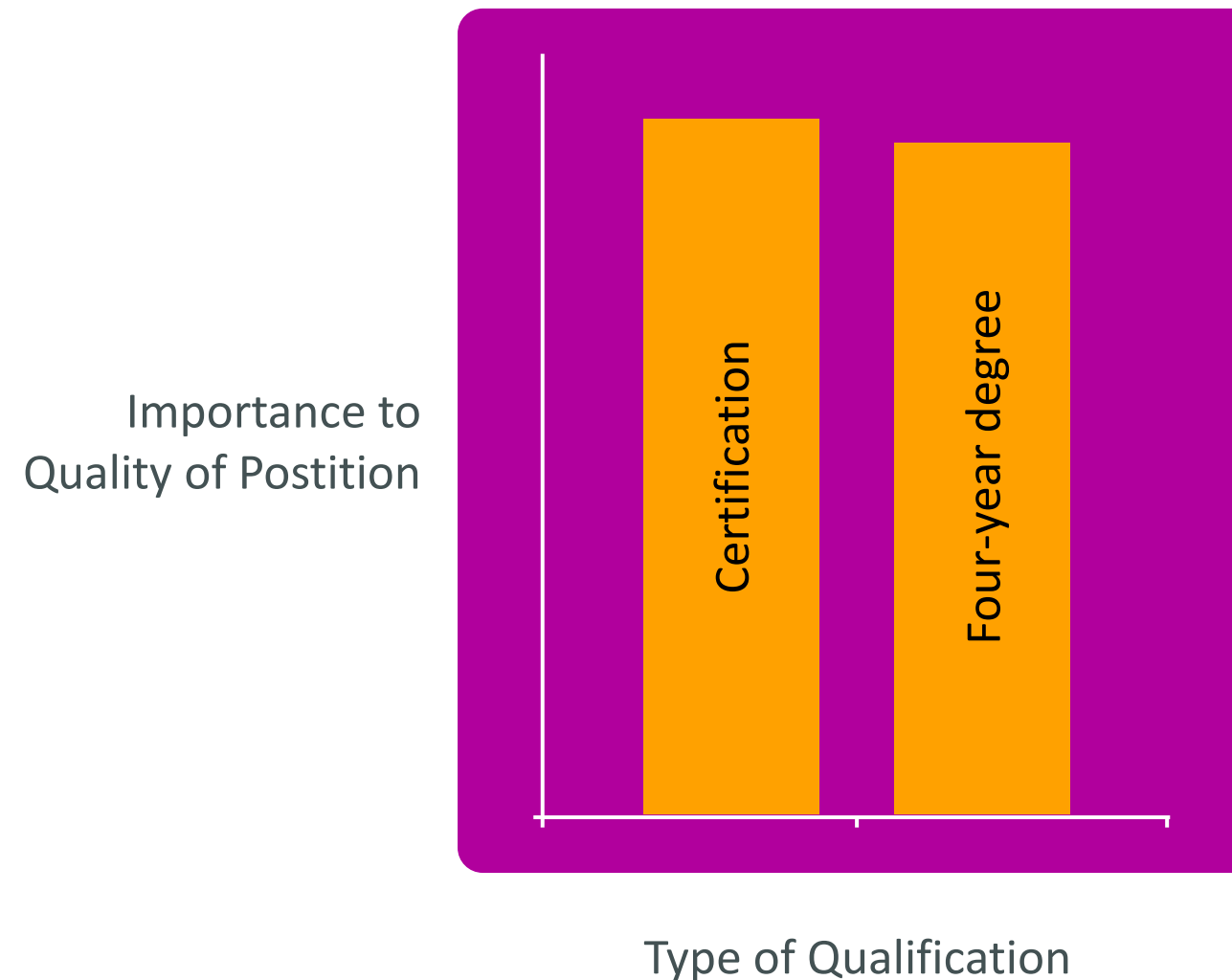
Learning @ Cisco

Benefits of Certifications for Employees



Certifications Help Holders Qualify for Positions

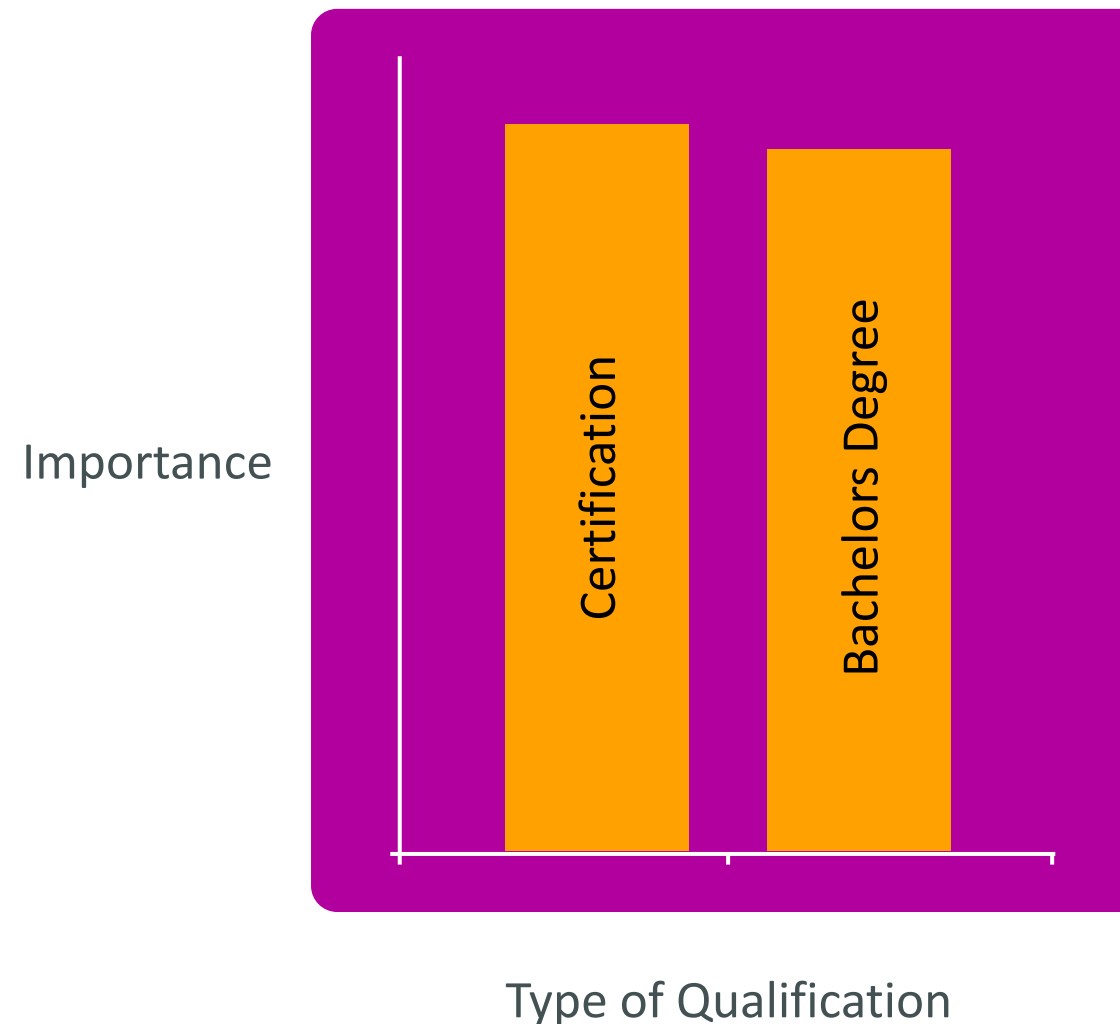
IT decision makers rate certifications second only to four-year degrees in qualifying for positions.*



* Study commissioned by Cisco and conducted by Forrester Research, June 2008

Certifications Improve Chance of Being Hired

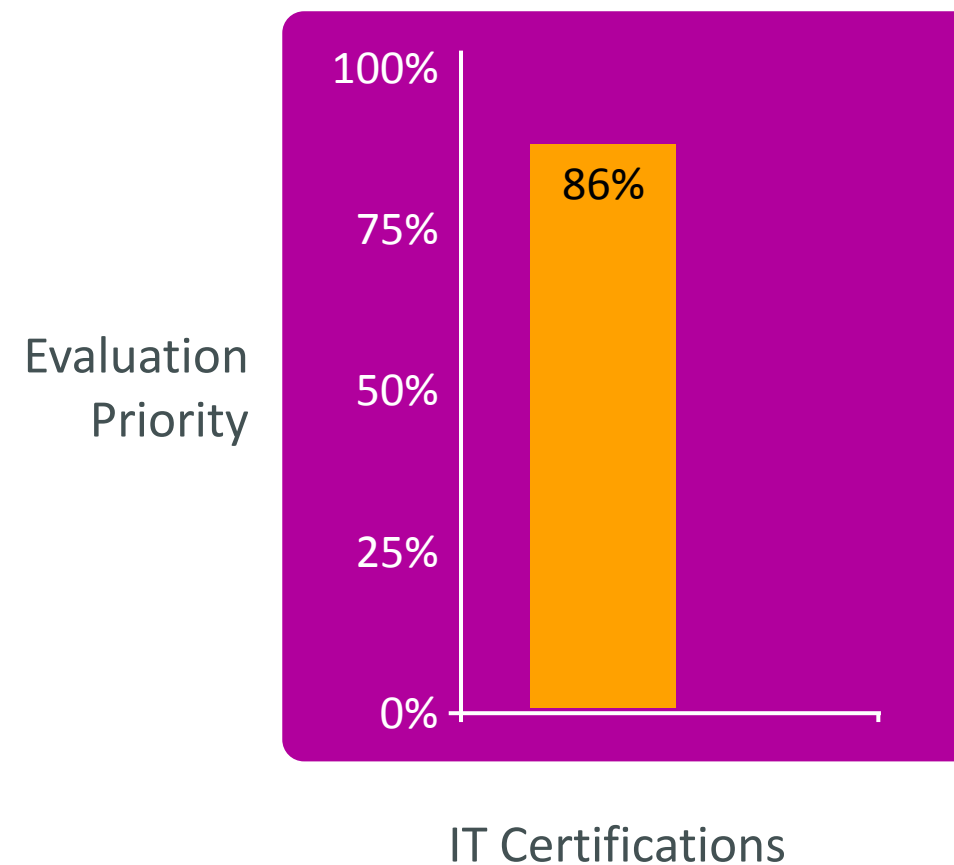
Hiring managers from 700 IT companies view certifications as at least as important as a bachelor's degree.*



* The Journal of Information Technology Education, Volume 7, 2008

Certifications Are Strong Priority for Evaluating Candidates

86 percent of IT hiring managers consider certifications a strong priority for evaluating candidates.*



* CompTIA Employer Perception of IT Training and Certification, Feb. 7, 2011

Benefits of Training and Certifications for Employees

Differentiation and Credibility at Company and in Market:

- Increase skills
- Improve chances of being hired
- Increase value to employers
- “More than 85 percent of respondents agree that since they’ve become certified, there is a greater demand for their skills.” *

Improved Compensation:

- 80 percent of employees say certification training impacts salaries**
- 76 percent of IT hiring managers say certifications impact a new hire’s base salary**
- Study found an average of 8.6 percent increase in salaries over those who do not take certification training**

* Certification Magazine Salary Survey, December 2009

** Global Knowledge/Tech Republic IT Skills and Salary Report, 2012

Cisco Certifications Can Boost Salaries by 5 to 9 Percent

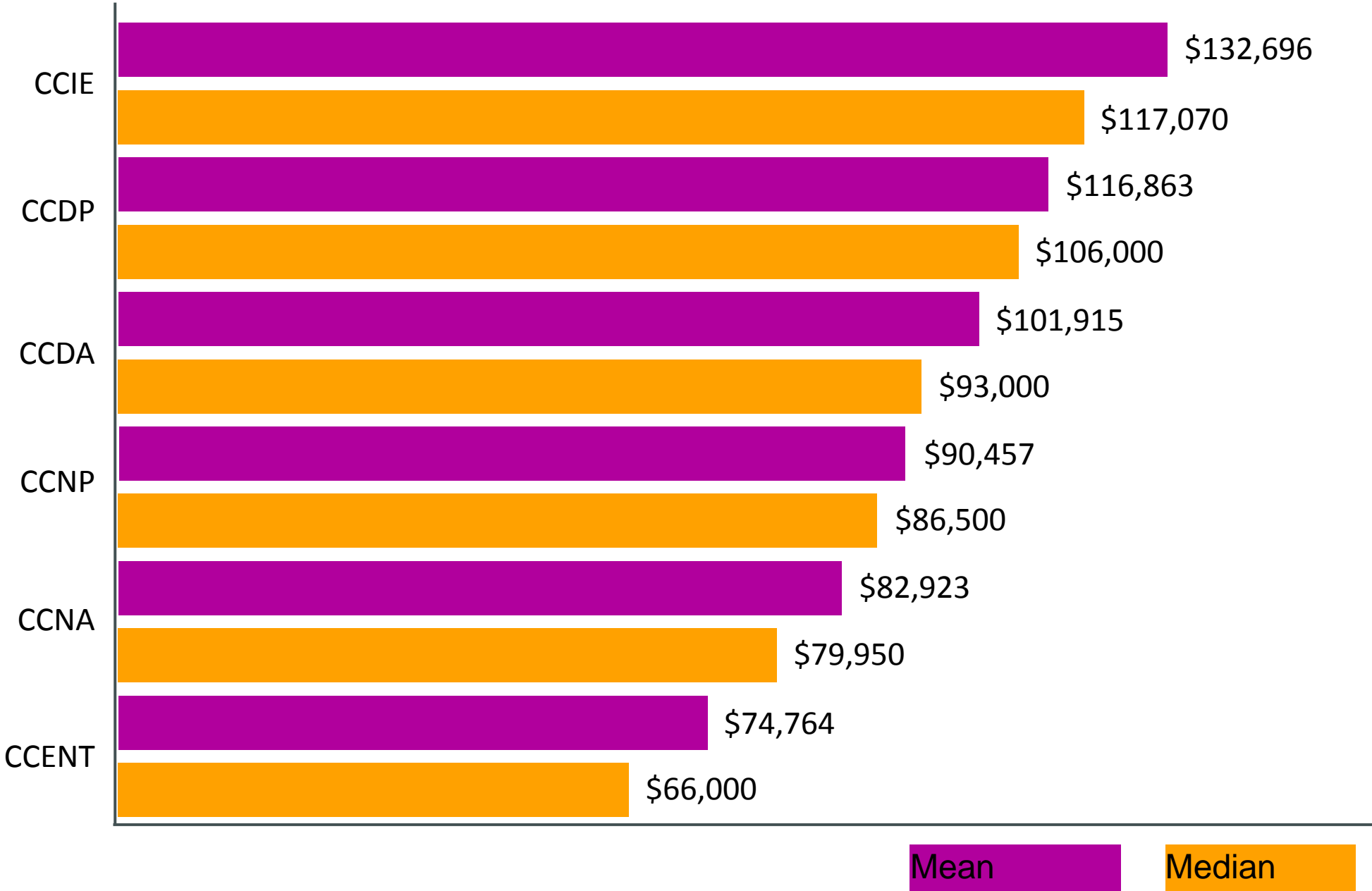
According to surveys, Cisco certified professionals can realise premiums in salary 5 to 9 percent higher than non-certified professionals.*



*Global Knowledge/Tech Republic 2012 IT Salary and Skills Survey. www.globalknowledge.com, CareerBuilder Survey for Cisco, 2011

Salaries by Certification

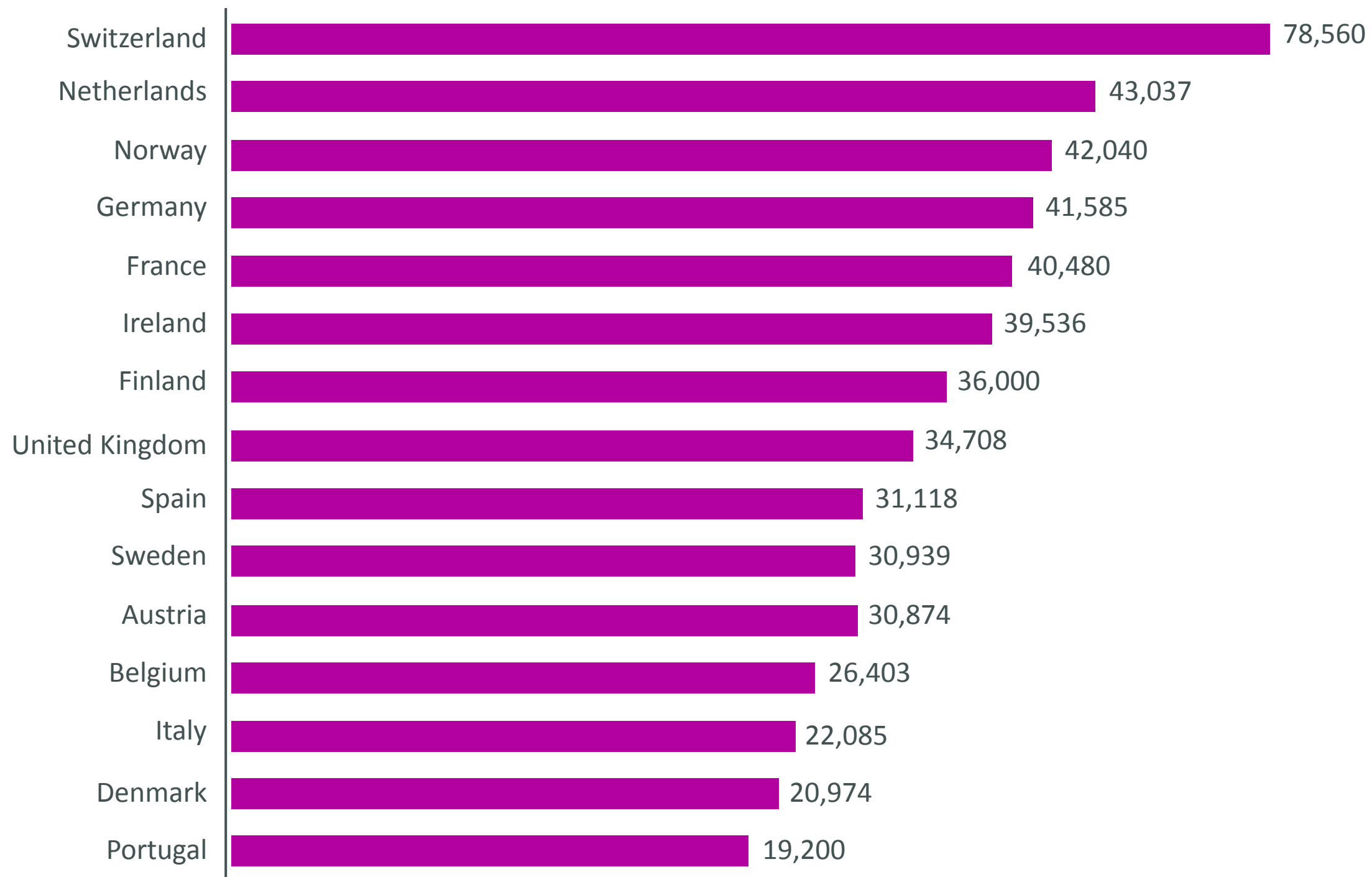
Mean and Median U.S. Salaries for Cisco Certification



Source: 2012 Global Knowledge/Tech Republic IT Salary and Skills Survey

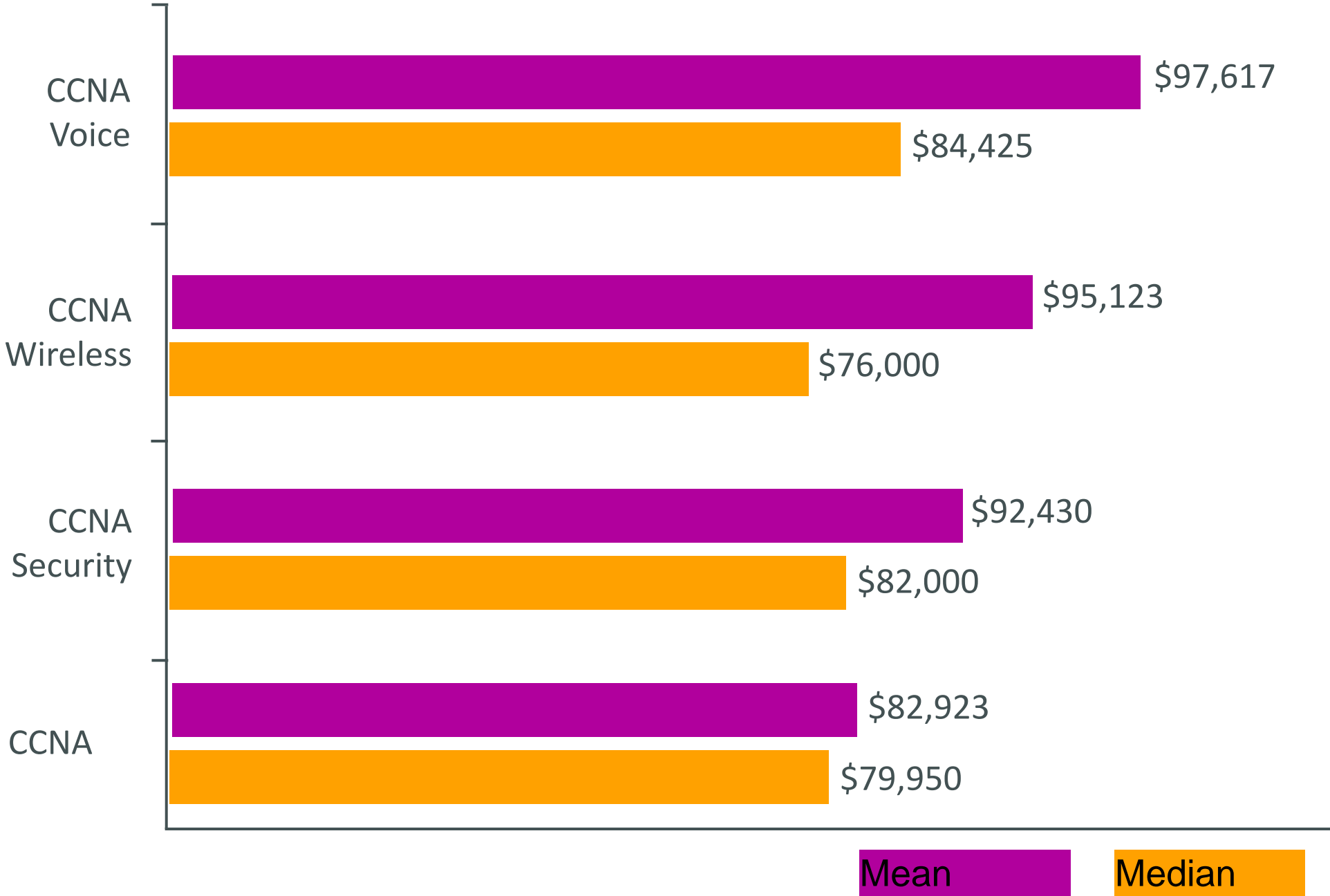
Average Salaries by Country

Average European Salaries for CCNA (in Euros)



Mean and Median Salaries by Certification

Adding a CCNA Concentration Certification Increases Salary



Source: 2012 Global Knowledge/Tech Republic IT Salary and Skills Survey

“Simply put, this certification has been a huge differentiator between me and others seeking the same job.

As a CCNP/CCDP for the past 10 years, I have never had to worry about getting interviews and landing great jobs in the Network Engineering/Architecture career space...

The certifications give companies assurance that as a candidate, I **KNOW MY STUFF**, no matter the industry. Thanks, Cisco! .”

Robert L.
Nevada, USA



Learning @ Cisco Certifications



Cisco Career Certifications

Architect Certification				
Design	Cisco Certified Architect			
General Certifications				
PATH	ENTRY	ASSOCIATE	PROFESSIONAL	EXPERT
Design	CCENT	CCNA/CCDA	CCDP	CCDE
Routing and Switching	CCENT	CCNA	CCNP	CCIE R&S
Security	CCENT	CCNA Security	CCNP Security	CCIE Security
Storage Networking	CCENT	CCNA	CCNP	CCIE SAN
Service Provider	---	CCNA SP	CCNP SP	CCIE SP
SP Operations	CCENT	CCNA SP Ops	CCNP SP Ops	CCIE SP Ops
Voice	CCENT	CCNA Voice	CCNP Voice	CCIE Voice
Wireless	CCENT	CCNA Wireless	CCNP Wireless	CCIE Wireless

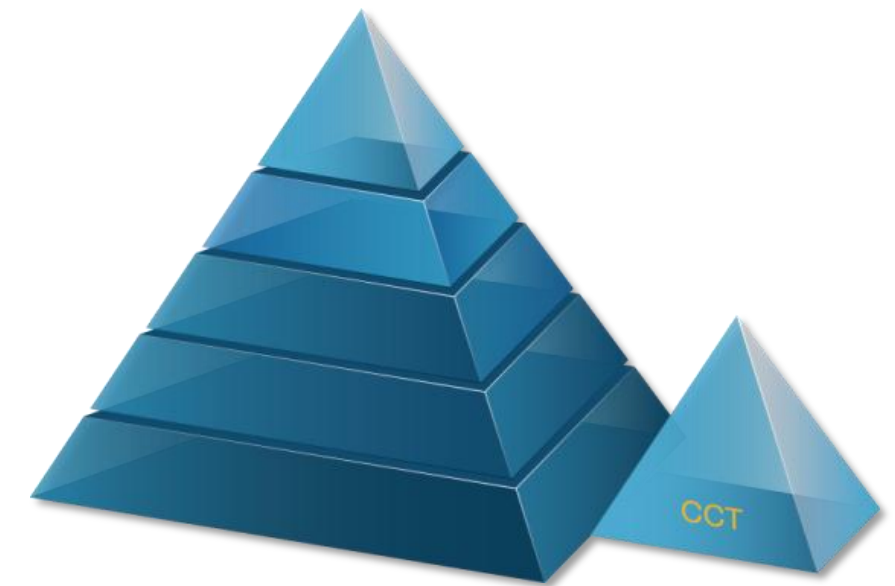
Solutions Legend:

Borderless Networks:  Data Centre & Virtualisation:  Service Provider:  Collaboration: 



Cisco Certified Technician (CCT)

- Validates skills in job roles, Including Field Technician
- Validate abilities to diagnose, restore, repair, and hot-swap Cisco equipment
- CCT certifications are available in the following disciplines:
CCT Routing and Switching, CCT TelePresence, and CCT Data Centre
- Modular online training
- One exam required per CCT certification
- No prerequisites



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Cisco Certified Entry Networking Technician (CCENT)

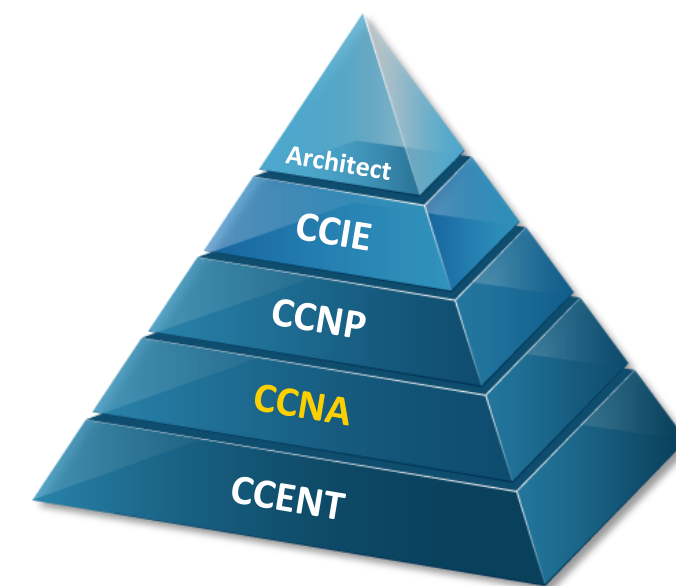
- Validates skills in job roles such as:
 - Help Desk Technician
 - Entry-Level Technical Support
 - Network Administrator
- Validates ability to install, operate, configure, and verify a basic IP network
- Confirms ability to implement wireless access and mitigate common security threats
- Single exam required (ICND1)
- Tangible, first step towards CCNA



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Cisco Certified Network Associate (CCNA)

- Aligns to job roles such as:
 - Network Technician
 - Network Support or Systems Engineer
 - Network Engineer
- Validates ability to configure, implement, verify, and maintain a multisite enterprise network
- Can implement a small switched and routed network and verify WAN links
- Exams needed for certification:
 - ICND1
 - ICND2
- No prerequisites



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Cisco Certified Network Associate Security (CCNA Security)

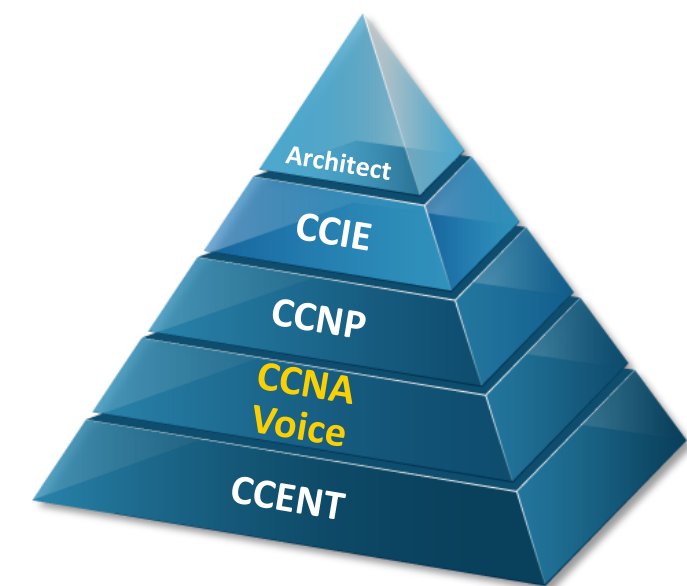
- Validates skills in job roles, including:
 - Network Security Support Engineer
 - Security Administrator
 - Network Security Specialist
- Facilitates installation, monitoring, and troubleshooting of Cisco security technologies
- Confirms ability to implement security policies and mitigate risk in networks
- Exams needed for certification:
 - IINS
- CCNA is a prerequisite



Cisco *live!*

Cisco Certified Network Associate Voice (CCNA Voice)

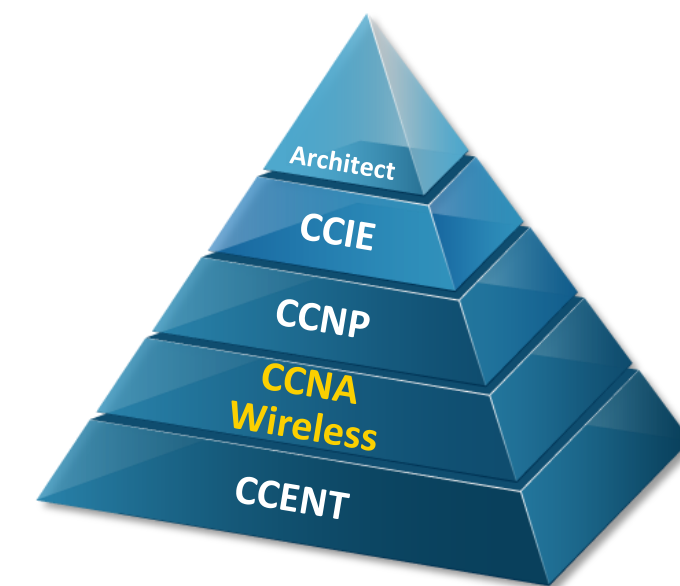
- Validates skills in job roles, including:
 - Voice Administrator
 - Voice Engineer
 - Voice Manager
- Validates skills in telephony, VoIP infrastructure, and Cisco Unified Communications applications
- Is capable of performing baseline installation, configuration, and maintenance tasks on Cisco VoIP solutions
- Exams needed for certification:
 - IINS
- CCNA is a prerequisite



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Cisco Certified Network Associate Wireless (CCNA Wireless)

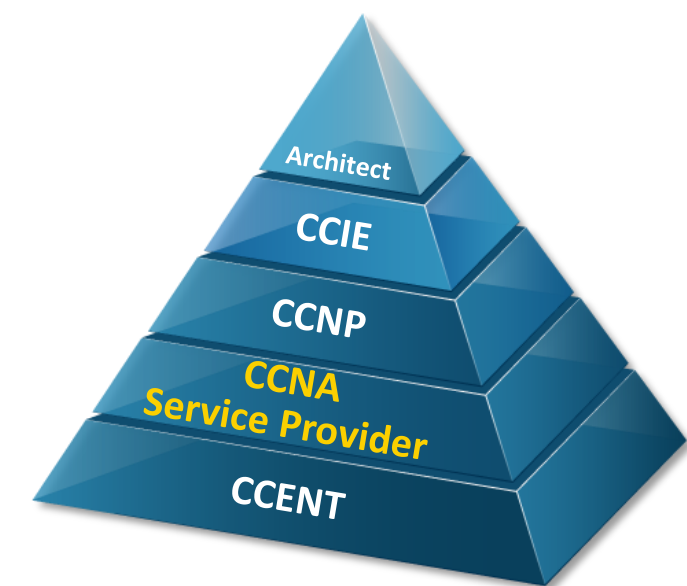
- Validates skills in job roles, including:
 - Network Administrators
 - Wireless Technician and Support Technicians
 - Security Engineer focused on wireless networks
 - WLAN Project Manager
- Confirms ability to configure, implement, and support basic WLANs in enterprise and SMB environments
- Is capable of installing, configuring, monitoring, and troubleshooting Cisco WLANs in SMB and enterprise environments
- Exams needed for certification:
 - IUWNE
- CCNA is a prerequisite



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Cisco Certified Network Associate Service Provider (CCNA Service Provider)

- Validates skills in job roles, including:
 - Service Provider Network Engineers
 - Enterprises building carrier-grade networks
- Confirms ability to understand, configure, verify, and troubleshoot Cisco service provider networking devices and Cisco IOS software
- Capable of configuring switched and routed technologies and protocols; managing Cisco IOS, Cisco IOS XR, and Cisco IOS XE software; understanding and configuring security, IPv4/IPv6 addressing
- Exams needed for certification:
 - SPNGN1
 - SPNGN2
- No prerequisites



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Cisco Certified Network Professional (CCNP)

- Aligned to job roles such as:
 - Network Technician
 - Network Support or Systems Engineer
 - Network Engineer
- Validates ability to plan, implement, verify, and troubleshoot local and wide-area networks
- Confirms advanced knowledge of security, voice, wireless, and video
- Exams needed for certification:
 - TSHOOT
 - ROUTE
 - SWITCH
- CCNA is a prerequisite



Cisco *live!*

Cisco Certified Network Professional Security (CCNP Security)

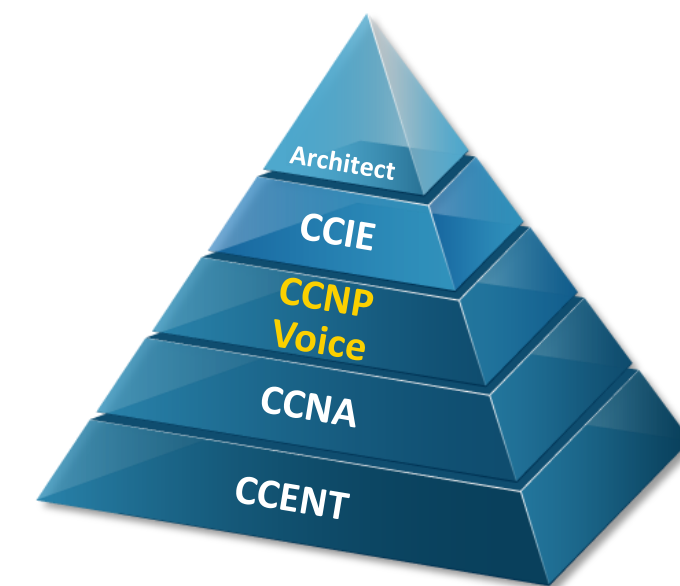
- Validates skills and is aligned specifically to the job role of the Network Security Engineer
- Confidently uses Cisco security devices and solutions to test, deploy, configure, and troubleshoot the core technologies that make up network security
- Exams needed for certification:
 - SECURE
 - FIREWALL
 - VPN
 - IPS v7.0
- CCNA Security is a prerequisite



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Cisco Certified Network Professional Voice (CCNP Voice)

- Validates skills and is aligned specifically to job roles of the Voice Network Professional
- Confidently implements, operates, configures, and troubleshoots a converged IP network
- Create a transparent, scalable, and manageable telephony solution
- Certification consists of five exams:
 - CAPPS v8.0 (replaces QoS)
 - TVOICE (replaces TUC)
 - CVOICE v8.0 (replaces CVOICE v6.0)
 - CIPT1 v8.0 (replaces CIPT1 v6.0)
 - CIPT2 v8.0 (replaces CIPT2 v6.0)
- CCNA Voice is a prerequisite



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Cisco Certified Network Professional Service Provider (CCNP Service Provider)

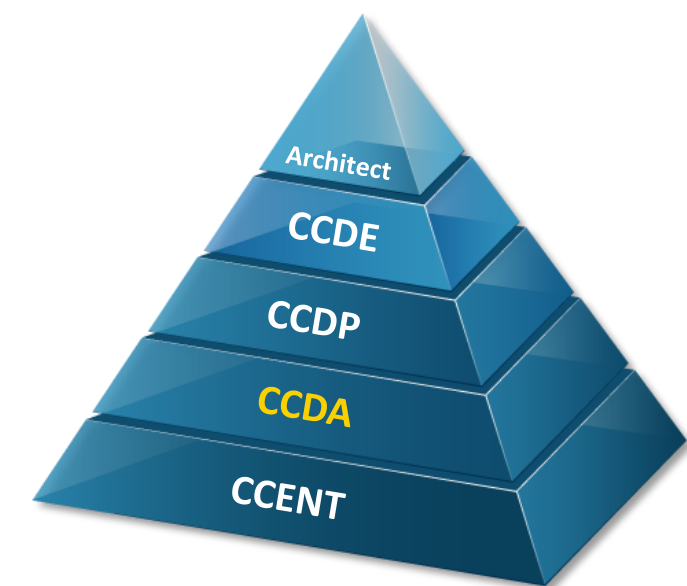
- Validates skills in job roles, including:
 - Service Provider Network Engineers
 - Enterprises building carrier-grade networks
- Confirms ability to configure, verify, troubleshoot, and optimise Cisco service provider networking devices and Cisco IOS software
- Exams needed for certification:
 - SROUTE
 - SPADVROUTE
 - SPEDGE
 - SPCORE
- CCNA Service Provider is a prerequisite



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Cisco Certified Design Associate (CCDA)

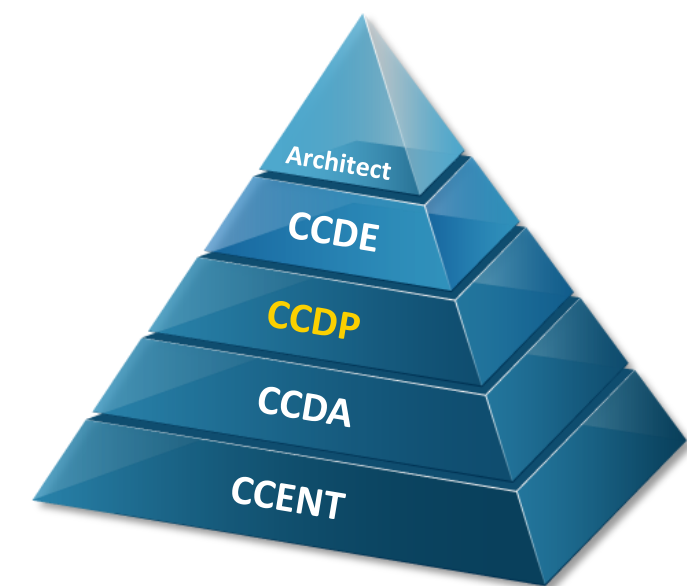
- Validates skills for job roles, including:
 - Network Design Associate
- Determines customer requirements for network performance, security, capacity, scalability, voice integration, and wireless solutions
- Specifies foundation for network infrastructure
- Understands design implications
- Has emphasis on converged model to support service delivery
- Exam needed for certification:
 - DESGN
- CCNA is a recommended prerequisite



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Cisco Certified Design Professional (CCDP)

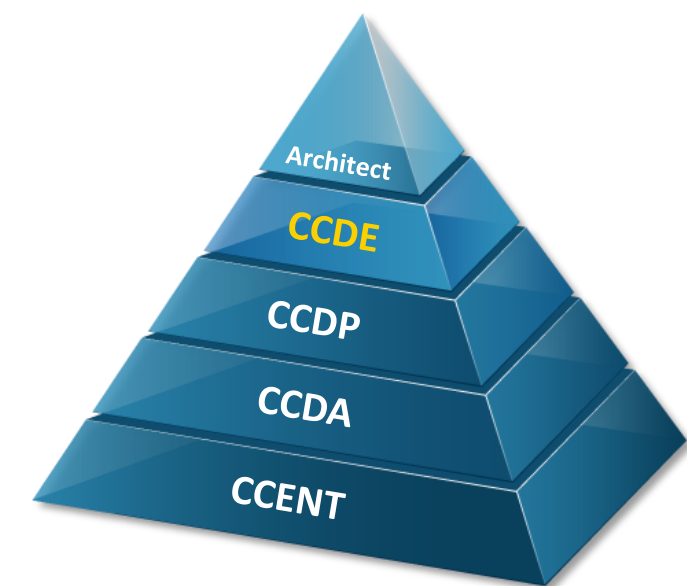
- Validates skills for job roles, including:
 - Network Designer
- Develops intermediate and detailed network design to support intelligent network services
- Meets specific requirements for performance, scalability, and high availability
- Prepares design for voice integration
- Exams needed for certification:
 - ARCH
 - BSCI
 - BCMSN
- CCNA and CCDA are prerequisites



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Cisco Certified Design Expert (CCDE)

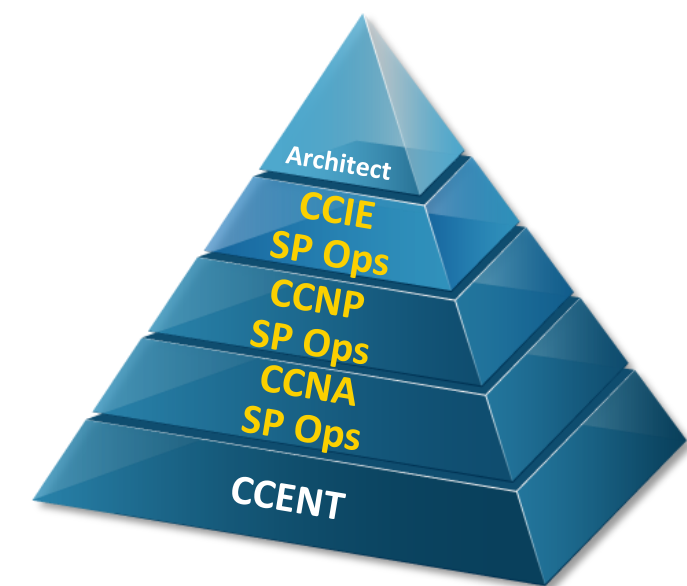
- Validates skills in job roles, including:
 - Senior Network Designer and Architect
 - Network Lead for Enterprise IT Infrastructure Team
 - Network Lead for Enterprise Architecture Team
- Emphasises network design principles at the routing layer as well as the ability to assess and translate network business requirements into technical designs
- Exams needed for certification:
 - CCDE Qualification and Practical
- Has no prerequisites, but 7 years of experience is recommended



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Cisco Service Provider Operations Track

- Professionals who can manage, maintain, and troubleshoot complex IP next-generation network core infrastructures for service providers (SPs)
- Develop associate, professional, and expert-level capabilities to operate large and complex SP networks
- Designed for Cisco service provider customers, partners, and internal network engineers



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Cisco Specialist Certifications

- Certifications enhance and validate core knowledge for specific job roles, technologies, and products
- Many certifications align to requirements for the Channel Partner Specialisation program
- Tracks include Advanced Routing and Switching, Data Centre, IP Communications, Service Provider, Telepresence, VPN and Security, and Wireless LAN



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Cisco Certified Internetwork Expert (CCIE)

- Most highly respected IT certification for more than 15 years
- Hands-on lab differentiates the CCIE certification
- More than 20,000 CCIE certified experts worldwide: less than 2 percent of all professionals who are certified by Cisco
- Demonstrates strong commitment and investment in networking career, life-long learning, and dedication to remaining an active CCIE certified expert
- Validates skills in job roles, including:
 - Lead Network Engineer
 - Designer
 - Administrator



CCIE Certifications

- **CCIE Routing and Switching:** Configure and troubleshoot complex converged networks
- **CCIE Security:** Configure complex, end-to-end secure networks, troubleshoot environments, and anticipate and respond to network attacks
- **CCIE Service Provider:** Configure and troubleshoot advanced technologies to support service provider networks
- **CCIE Service Provider Operations:** Network management and operations of complex networks and network services
- **CCIE Storage:** Configure and troubleshoot storage-area networks over a variety of interfaces
- **CCIE Voice:** Configure complex, end-to-end telephony, as well as network, troubleshoot, and resolve VoIP-related problems
- **CCIE Wireless:** Plan, design, implement, operate, and troubleshoot wireless network and mobility infrastructure



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Cisco Certified Architect

- The highest level of accreditation achievable in the Cisco Career Certification program
- Recognises the architectural expertise of network designers, and establishes formal validation of design and IT skills in Cisco technologies and infrastructure
- Prerequisite to qualify for the program is a valid CCDE certification
- Meet in-person with an exam committee, appointed by Cisco, to defend a proposed network
- Available since January 2010



Learning @ Cisco Training



Cisco Networking Academy

- Excellent foundation for higher education
- Now expanded to include curriculum in a variety of Cisco areas and with other top IT leaders
- Offers web-based content, online assessments, hands-on labs, instructor training, and preparation for industry certifications
- Sixteen courses in nine curricula cover various IT concepts and skills
- Student benefits include:
 - Certificate of course completion
 - Congratulatory letter
 - Alumni program and career connection
 - Discount certification vouchers
 - Skill-set inventory

www.cisco.com/go/netacad

Authorised Training Partners

Cisco Learning Partners

The Only Authorised Outside Sources
for Cisco Training



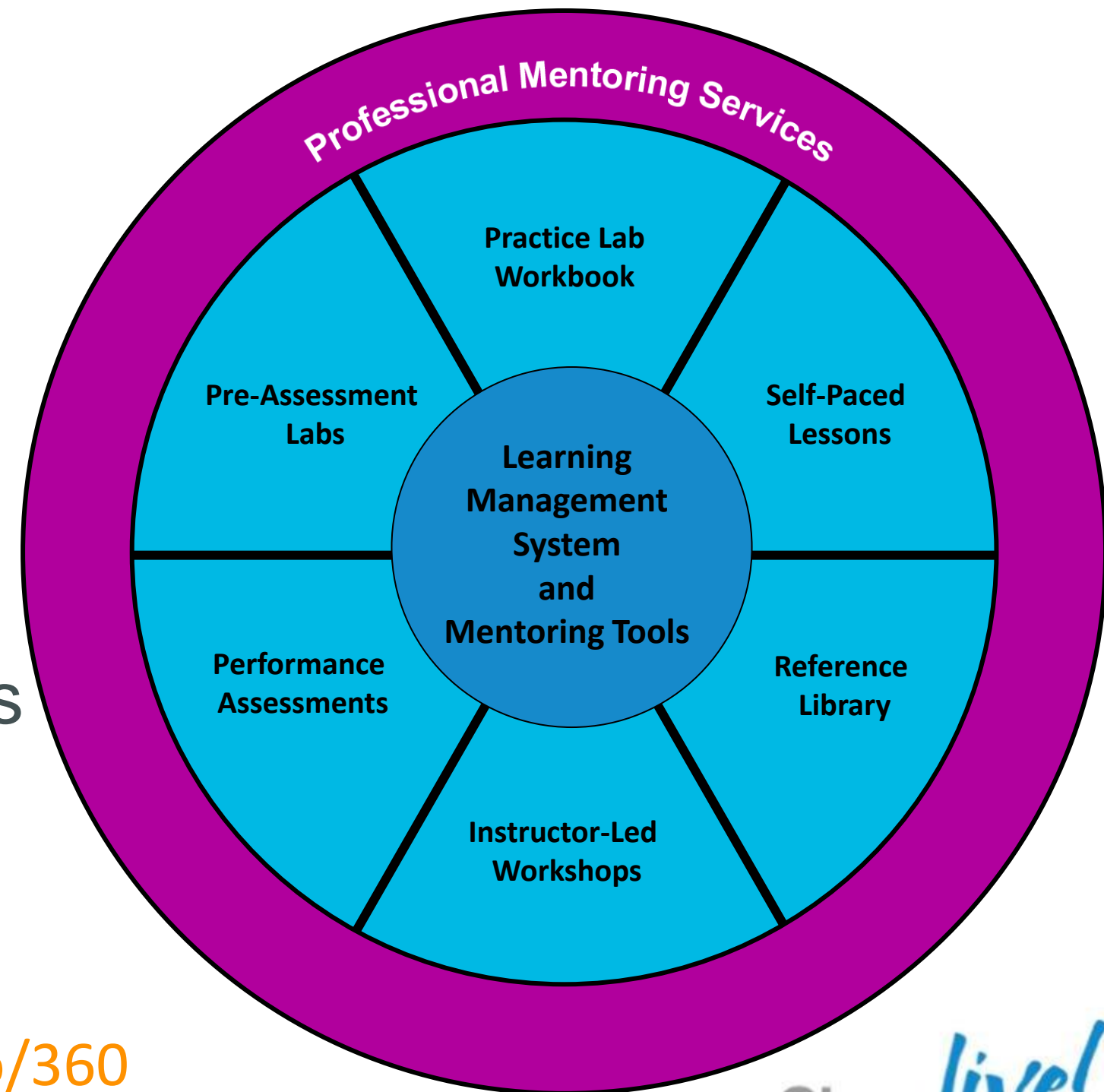
www.cisco.com/go/learningpartners



Cisco 360 Learning Program

The Only Authorised Expert Training Program for CCIE Routing and Switching plus Voice

- Preassessment → Diagnostic
- Workshops → Classroom
- Library → Reference
- Lessons → E-Learning
- Practice Labs → Exposure
- Assessments → Learning Checks
- Mentoring → SME Coaching



www.cisco.com/go/360

Cisco 360 Learning Program:

Flexible Training Bundle Options

À la Carte	Essentials	Preferred	Premium
Pre-Assessment Labs	Pre-Assessment Labs	Pre-Assessment Labs	Pre-Assessment Labs
Practice Lab Workbook	Practice Lab Workbook	Practice Lab Workbook	Practice Lab Workbook
Self-Paced Lessons	Self-Paced Lessons	Self-Paced Lessons	Self-Paced Lessons
Performance Assessments	Performance Assessments	Performance Assessments	Performance Assessments
Reference Library	Reference Library	Reference Library	Reference Library
			Instructor-Led Workshop 1
			Instructor-Led Workshop 2

Note: Mentoring services are available exclusively through participating Cisco Learning Partners.



Learning@Cisco Mobile Labs



Mobile Labs for CCIE Exams:

Green, Mobile and Global

From Lab Racks



To Virtual Lab



Learning @ Cisco Enterprise Solutions



Cisco Technical Education



Online Product Training Portal

12-month Subscription Service

Contains 10,000+ e-learning modules

Covers most Cisco Products

Key Technology Topics

Provides access to intermediate and advanced level training topics

Benefits

Just-in-time training titles 5 to 20 minutes in length

Aligned to current architectures

New Cloud-Based Services Offering
www.cisco.com/go/cte

Custom Content and Training Delivery

Instructor-Led Training Service

- Includes hands-on lab exercises
- Various technologies and solutions

Delivered

- Privately at customer site
- Publically as open enrollment
 - Go to www.cisco.com/go/ase for schedule

Selected Courses Delivered Virtually by WebEx

Course Customisation Service

- Standard courses can be modified to support customer request/need

Accelerate your self sufficiency with ASE

Strengthen your company's competitive edge using Cisco Advanced Services Education's (ASE) comprehensive approach to staff development and training.



Now Available: Virtual Training Service Offerings

In response to customer feedback to reduce time in the classroom, as well as costs associated with training, we have created Virtual Training Service (VTS) offerings. VTS refers to training sessions that are focused on single topics, thus shorter in length and delivered virtually thru Cisco's WebEx application. These sessions cost less than a five day course, reduce your time away from the office and do not require travel. Go to [Virtual Training Services](#) for more information on what is currently available.

Education Offerings	Curriculum Planning Review	Technical Knowledge Library	Virtual Training Services	Cisco Technical Education
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ASE training courses focus on the deployment and integration of Cisco advanced technologies. Classroom sessions, led by Cisco ASE team members, include intensive, hands-on lab work on network connectivity, device configuration, and troubleshooting.

[Request Course Admission](#)

[Get Pricing and Contact Information](#)

[ASE Lab Access End User License Agreement](#)

Offerings by Technology

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Curriculum Planning Services

Training Roadmaps

Single Job Role

Multiple Job Roles

Course Outlines

Standard Course Outlines

Custom Course Outlines

Additional Recommendations

For Example:

Lab Gear Build Out

Need for Evaluation of Internal Processes

Other Educational Resources

CTE Recommendations (if customer has CTE)

Knowledge-Transfer Sessions (If customer has NOS)

Visit us – Learning@Cisco Booth

- Experts on site to answer your Certification Questions
- On Site Certification Testing
- Demonstrations
- CCIE Lounge
- Great Giveaways
- Provide Feedback



Q & A



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- Visit any Cisco Live Internet Station located throughout the venue

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